



# FARM CREDIT

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2017 ANNUAL INFORMATION STATEMENT  
OF THE FARM CREDIT SYSTEM

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**Federal Farm Credit Banks Funding Corporation**  
101 Hudson Street, Suite 3505 • Jersey City, New Jersey 07302 • 201-200-8000

MARCH 1, 2018

This annual information statement provides important information for investors in the debt securities jointly issued by the four Farm Credit System Banks — AgFirst Farm Credit Bank, AgriBank, FCB, CoBank, ACB and Farm Credit Bank of Texas (collectively, the Banks). These debt securities, which we refer to as Systemwide Debt Securities, include:

- Federal Farm Credit Banks Consolidated Systemwide Bonds,
- Federal Farm Credit Banks Consolidated Systemwide Discount Notes,
- Federal Farm Credit Banks Consolidated Systemwide Medium-Term Notes, and
- any other debt securities that the Farm Credit System Banks may jointly issue from time to time.

This annual information statement does not constitute an offer to sell or a solicitation of an offer to buy Systemwide Debt Securities. Systemwide Debt Securities are offered by the Federal Farm Credit Banks Funding Corporation (Funding Corporation) on behalf of the Banks pursuant to offering circulars for each type of debt offering. The relevant offering circular as of this date is the Federal Farm Credit Banks Consolidated Systemwide Bonds and Discount Notes Offering Circular dated December 8, 2014, as amended by the supplement dated October 2, 2017.

The offering circular may be amended or supplemented from time to time and a new offering circular may be issued. Before purchasing Systemwide Debt Securities, you should carefully read the relevant offering circular, the most recent annual and quarterly information statements and other current information released by the Funding Corporation regarding the Banks and/or Systemwide Debt Securities. At this time, no Systemwide Debt Securities are being offered under the Federal Farm Credit Banks Global Debt Program Offering Circular dated October 10, 1996, the Federal Farm Credit Banks Consolidated Systemwide Medium-Term Notes Offering Circular dated July 19, 1993, as amended by supplements dated February 26, 1997 and June 11, 1999, or the Federal Farm Credit Banks Consolidated Systemwide Master Notes Offering Circular dated December 21, 1999, as amended by the supplement dated August 20, 2001. No securities previously offered under the Global Debt Program Offering Circular or the Master Notes Offering Circular are currently outstanding.

**Systemwide Debt Securities are the joint and several obligations of the Banks and are not obligations of or guaranteed by the United States government.** Systemwide Debt Securities are not required to be registered and have not been registered under the Securities Act of 1933. In addition, the Banks are not required to file and do not file periodic reports under the Securities Exchange Act of 1934. Systemwide Debt Securities have not been recommended by any federal or state securities commission or regulatory authority. Furthermore, these authorities have not confirmed the accuracy or determined the adequacy of any offering material.

#### Certification

**The undersigned certify that (1) we have reviewed this annual information statement, (2) this annual information statement has been prepared in accordance with all applicable statutory or regulatory requirements, and (3) the information contained in this annual information statement is true, accurate, and complete to the best of the signatories' knowledge and belief.**



Leon T. Amerson  
Chairman of the Board

Theresa E. McCabe  
President and CEO

Karen R. Brenner  
Managing Director — Financial  
Management Division

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### WHERE YOU CAN FIND ADDITIONAL INFORMATION

Farm Credit System quarterly and annual information statements and press releases relating to financial results or other developments affecting the System issued by the Funding Corporation for the current fiscal year and the two preceding fiscal years, as well as offering circulars relating to Systemwide Debt Securities, are available on the Funding Corporation’s website located at [www.farmcreditfunding.com](http://www.farmcreditfunding.com). Other information regarding the System can be found on the System’s website located at [www.farmcredit.com](http://www.farmcredit.com).

In addition, copies of quarterly and annual reports of each Bank and each Farm Credit Bank (AgFirst Farm Credit Bank, AgriBank, FCB and Farm Credit Bank of Texas) combined with its affiliated Associations may be obtained from each individual Bank. Bank addresses and telephone numbers where copies of these documents may be obtained are listed on page S-29 of this annual information statement. These documents and further information on each Bank or each Farm Credit Bank combined with its affiliated Associations and links to a Bank’s affiliated Associations’ websites are also available on the Funding Corporation’s website or each Bank’s website as follows:

- AgFirst Farm Credit Bank — [www.agfirst.com](http://www.agfirst.com)
- AgriBank, FCB — [www.agribank.com](http://www.agribank.com)
- CoBank, ACB — [www.cobank.com](http://www.cobank.com)
- Farm Credit Bank of Texas — [www.farmcreditbank.com](http://www.farmcreditbank.com)

Information contained on these websites is not incorporated by reference into this annual information statement and you should not consider information contained on these websites to be part of this annual information statement.

**FIVE-YEAR SUMMARY OF SELECTED COMBINED  
FINANCIAL DATA AND KEY FINANCIAL RATIOS**

The following selected combined financial data for each of the five years in the period ended December 31, 2017 has been derived from the audited combined financial statements of the Farm Credit System. The selected combined financial data and combined financial statements of the Farm Credit System combine the financial condition and operating results of each of the Banks, their affiliated Associations, the Funding Corporation, and the Farm Credit Insurance Fund, and reflect the investments in, and allocated earnings of, certain service organizations owned by the Banks or Associations. All significant intra-System transactions and balances have been eliminated in combination. Because System entities are financially and operationally interdependent, we believe providing the combined financial information is more meaningful to investors in Systemwide Debt Securities than financial information relating to the Banks on a stand-alone basis (i.e., without the Associations).

While this annual information statement reports on the combined financial condition and results of operations of the Banks, Associations, and other System entities specified above, only the Banks are jointly and severally liable for payments on Systemwide Debt Securities. Note 21 to the accompanying combined financial statements provides combining Bank-only financial condition and results of operations information. Copies of quarterly and annual reports of each Bank are available on its website; see page 2 for a listing of the websites.

The combined statement of condition at December 31, 2017 and 2016 and the related combined statements of income, of comprehensive income, of changes in capital, and of cash flows for each of the three years in the period ended December 31, 2017 and related notes appear elsewhere in this annual information statement.

	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>
	(in millions)				
<b>Combined Statement of Condition Data</b>					
Loans .....	\$258,777	\$248,768	\$235,890	\$217,054	\$201,060
Allowance for loan losses .....	(1,596)	(1,506)	(1,280)	(1,237)	(1,238)
Net loans .....	257,181	247,262	234,610	215,817	199,822
Cash, Federal funds sold and investments .....	61,784	62,575	59,378	57,839	51,893
Accrued interest receivable .....	2,354	2,140	1,973	1,824	1,719
Other property owned .....	55	75	96	132	198
Total assets .....	329,518	319,915	303,503	282,733	260,662
Systemwide bonds and medium-term notes .....	239,662	228,254	211,053	198,360	188,739
Systemwide discount notes .....	25,507	29,528	32,282	26,971	18,636
Subordinated debt .....		499	1,550	1,550	1,549
Other bonds .....	1,950	2,431	2,879	3,627	3,215
Total liabilities .....	274,136	267,604	254,669	237,027	218,061
Capital .....	55,382	52,311	48,834	45,706	42,601
<b>Combined Statement of Income Data</b>					
Net interest income .....	\$ 7,712	\$ 7,447	\$ 7,015	\$ 6,804	\$ 6,674
(Provision for loan losses) loan loss reversal .....	(197)	(266)	(106)	(40)	31
Net noninterest expense .....	(2,288)	(2,158)	(2,024)	(1,819)	(1,844)
Income before income taxes .....	5,227	5,023	4,885	4,945	4,861
Provision for income taxes .....	(38)	(175)	(197)	(221)	(221)
Net income .....	<u>\$ 5,189</u>	<u>\$ 4,848</u>	<u>\$ 4,688</u>	<u>\$ 4,724</u>	<u>\$ 4,640</u>

**Combined Key Financial Ratios**

Certain combined key financial ratios of the System are set forth below:

	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>
Return on average assets . . . . .	1.62%	1.56%	1.64%	1.77%	1.86%
Return on average capital . . . . .	9.49	9.44	9.87	10.62	11.43
Net interest income as a percentage of average earning assets . .	2.48	2.49	2.55	2.64	2.78
Operating expense as a percentage of net interest income and noninterest income . . . . .	35.1	34.6	35.0	33.8	33.4
Net loan charge-offs as a percentage of average loans . . . . .	0.03	0.02	0.02	0.03	0.03
Nonperforming assets as a percentage of loans and other property owned . . . . .	0.78	0.82	0.73	0.86	1.11
Allowance for loan losses as a percentage of loans outstanding at year end . . . . .	0.62	0.61	0.54	0.57	0.62
Capital as a percentage of total assets at year end . . . . .	16.8	16.4	16.1	16.2	16.3
Capital as a percentage of total assets at year end (excluding restricted assets and capital — Insurance Fund) . . . . .	15.6	15.2	15.0	15.0	15.2
Capital and allowance for loan losses as a percentage of loans outstanding at year end . . . . .	22.0	21.6	21.2	21.6	21.8
Debt to capital at year end . . . . .	4.95:1	5.12:1	5.21:1	5.19:1	5.12:1

## BUSINESS

### Overview of the Farm Credit System

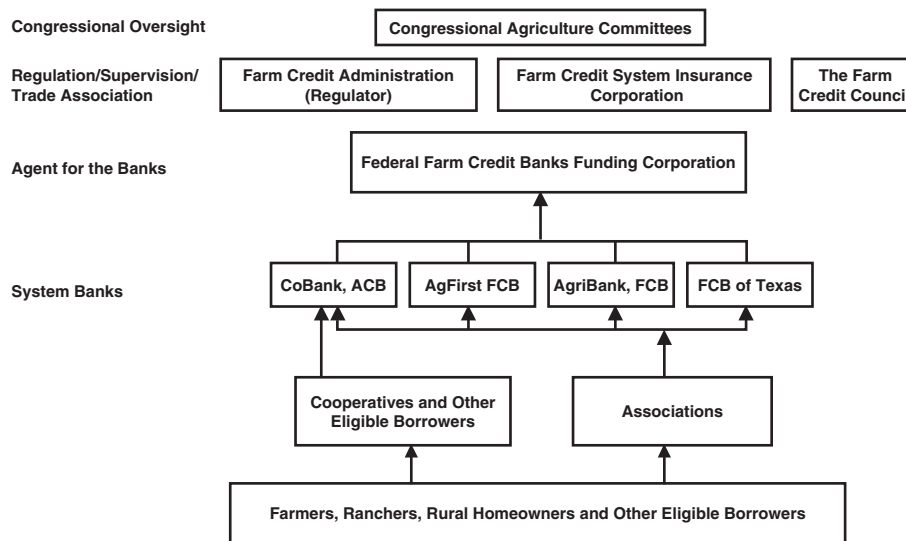
The Farm Credit System is a federally chartered network of borrower-owned lending institutions comprised of cooperatives and related service organizations. Cooperatives are organizations that are owned and controlled by their members who use the cooperatives' products or services. The U.S. Congress authorized the creation of the first System institutions in 1916. Our mission is to support rural communities and agriculture with reliable, consistent credit and financial services. We do this by making appropriately structured loans to qualified individuals and businesses at competitive rates and providing financial services and advice to those individuals and businesses.

Consistent with our mission of supporting rural America, we also make rural residential real estate loans, finance rural power, communication and water infrastructures and make loans to support agricultural exports and to finance other eligible entities.

Congress established the Farm Credit Administration as the System's independent federal regulator to examine and regulate System institutions, including their safety and soundness. System institutions are federal instrumentalities.

### Structure/Ownership of the Farm Credit System

The following chart depicts the current overall structure and ownership of the System.



The Associations are cooperatives owned by their borrowers, and the Farm Credit Banks (AgFirst, AgriBank and Texas) are cooperatives primarily owned by their affiliated Associations. The Agricultural Credit Bank (CoBank) is a cooperative principally owned by cooperatives, other eligible borrowers and its affiliated Associations. The Banks and Associations each have their own board of directors and are not commonly owned. Each Bank and Association manages and controls its own business activities, operations and financial performance.

The Banks jointly own the Funding Corporation. The Funding Corporation, as agent for the Banks,

issues and markets Systemwide Debt Securities in order to raise funds for the lending activities and operations of the Banks and Associations. The Funding Corporation also provides the Banks with certain accounting and financial reporting services, including the preparation of the System's quarterly and annual information statements and the System's combined financial statements contained in those information statements. As the System's financial spokesperson, the Funding Corporation is primarily responsible for financial disclosure and the release of public information concerning the financial condition and performance of the System.

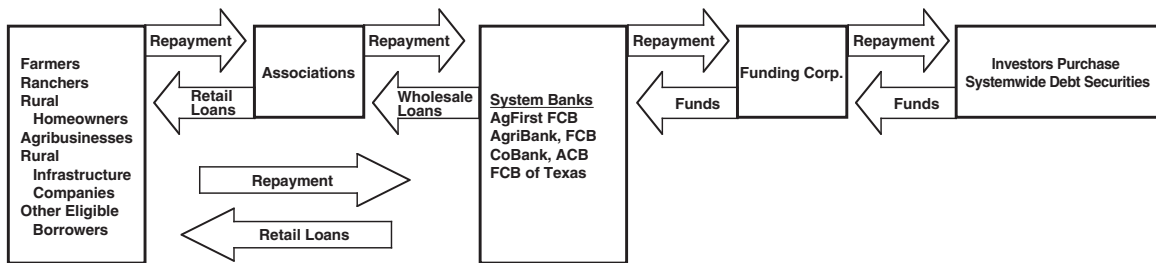
**Systemwide Debt Securities are the general unsecured joint and several obligations of the Banks. Systemwide Debt Securities are not obligations of and are not guaranteed by the United States government. In addition, Systemwide Debt Securities are not the direct obligations of the Associations and, as a result, the capital of the Associations may not be available to support principal or interest payments on Systemwide Debt Securities.**

**Our Business Model**

A Bank and its affiliated Associations are financially and operationally interdependent as the Bank is statutorily required to serve as an intermediary between the financial markets and the retail lending activities of its affiliated Associations. The Banks are the primary source of funds for the Associations. Associations are not legally authorized to accept deposits and may not borrow from other financial institutions without the approval of their affiliated Bank. The Banks are not legally authorized to accept deposits and they principally obtain their funds

through the issuance of Systemwide Debt Securities. Other less significant sources of funding for the Banks and the Associations include internally generated earnings and the issuance of common and preferred equities. As a result, the loans made by the Associations are primarily funded by the issuance of Systemwide Debt Securities by the Banks. The repayment of Systemwide Debt Securities is dependent upon the ability of borrowers to repay their loans from the Associations. In addition, CoBank makes retail loans and leases directly to agricultural and rural infrastructure cooperatives and businesses and other eligible entities. The Banks also purchase loan participations from Associations, other Banks and non-System lenders. Therefore, the repayment of Systemwide Debt Securities is also dependent upon the ability of these borrowers to repay their loans.

The chart below illustrates the flow of funds from investors in Systemwide Debt Securities to the System’s borrowers and the ultimate repayment of funds to investors resulting from borrower loan repayments.



**Overview of Our Business**

As required by the Farm Credit Act, we specialize in providing financing and related services to eligible, creditworthy borrowers in the agricultural and rural sectors, to certain related entities, and to domestic or foreign parties in connection with the export of U.S. agricultural products. We make credit available in all 50 states, the Commonwealth of Puerto Rico, and, under conditions set forth in the Farm Credit Act, U.S. territories.

System institutions may also provide a variety of financially related services to their borrowers, as discussed in the “Products and Services — Financially Related Services” section.

**Government-Sponsored Enterprise Status**

In order to better accomplish our mission, Congress has granted the System certain attributes that

result in government-sponsored enterprise status for the System. As a government-sponsored enterprise, we have traditionally been able to raise funds at competitive rates and terms, in varying economic environments. This ability to raise funds has historically allowed us to make competitively priced loans to eligible borrowers through all economic cycles and thus accomplish our mission. (See “Risk Factors” for a discussion of the uncertainty about the future of government-sponsored enterprises.)

**Agricultural Industry Overview**

The agricultural sector has been a key economic force in the U.S. economy and is strongly affected by domestic and global economic conditions. The System was created to provide support for this sector because of its significance to the well-being of the U.S. economy and the U.S. consumer. Profitability in

our business is dependent on the health of the U.S. agricultural sector, which is heavily influenced by domestic and world demand for agricultural products, and impacted by government support programs, including crop insurance, which is available to producers of certain agricultural commodities. (See “Risk Factors” for a discussion of potential changes in the agricultural spending policies of the U.S. government in light of the U.S. budget deficit and its potential impact on the System’s borrowers.) Further, off-farm income is important to the repayment ability of many agricultural producers. Accordingly, our business also may be impacted by the health of the general U.S. economy.

### **System Lending Institutions**

The two types of entities through which we conduct our lending business are the Banks and the Associations.

#### ***Banks***

At December 31, 2017, the System had four Banks (three Farm Credit Banks and one Agricultural Credit Bank). The Banks’ lending operations include wholesale loans to their affiliated Associations and loan participations in eligible loans purchased from Associations, other Banks and non-System lenders. In addition, CoBank, as the Agricultural Credit Bank, has additional nationwide authority to make retail loans directly to agricultural and rural infrastructure cooperatives and businesses and other eligible entities.

The Banks obtain a substantial majority of funds for their lending operations through the issuance of Systemwide Debt Securities, but also obtain funds from internally generated earnings and from the issuance of common and preferred equities.

#### ***Associations***

As of December 31, 2017, the System had 69 Associations throughout the nation and the Commonwealth of Puerto Rico. There were 68 Agricultural Credit Associations with Production Credit Association and Federal Land Credit Association subsidiaries, and one Federal Land Credit Association. The Federal Land Credit Association makes real estate mortgage loans, including rural residential real estate loans. Agricultural Credit Associations may, directly or through their subsidiaries, make real estate mortgage loans, production and intermediate-term loans, agribusiness loans (processing and marketing

loans, and certain farm-related business loans) and rural residential real estate loans. These retail loans are made to farmers, ranchers, producers or harvesters of aquatic products, farm-related businesses and rural homeowners. Associations may also purchase eligible loan participations from other System entities and non-System lenders.

The Associations obtain a substantial majority of the funds for their lending operations from borrowings from their affiliated Bank, but also obtain funds from internally generated earnings and from the issuance of equities.

#### ***Districts***

Each Bank combined with its affiliated Associations is referred to as a District. The following table lists the four Districts and provides information about the asset size and the loan portfolio size of each District as of December 31, 2017.

<u>District</u>	<u>Assets</u>	<u>Loans</u>
	(in millions)	
AgFirst . . . . .	\$ 37,811	\$ 28,452
AgriBank . . . . .	122,142	102,473
Texas . . . . .	29,717	23,745
CoBank . . . . .	140,235	109,378

There is substantial variation among the Districts with respect to size, number and mix of Associations. The largest Associations, those with assets over \$1.5 billion, accounted for 49.9% and 48.8% of the System’s assets at December 31, 2017 and 2016 and 59.8% and 59.2% of the System’s loans at December 31, 2017 and 2016. A summary of these Associations by asset size can be found in the Supplemental Financial Information on pages F-82 and F-83.

### **Products and Services**

#### ***Loans by Banks***

The Banks lend to the Associations in their District and, to a much lesser extent, other eligible financing institutions relating to their agricultural loan portfolios (e.g., national or state banks, trust or finance companies, savings institutions or credit unions).

CoBank also may make the following types of loans:

- Agribusiness loans — primarily to finance the operations of cooperatives and other busi-



nesses in various agricultural sectors such as grain handling and marketing, farm supply, food processing, dairy, livestock, fruits, nuts, vegetables, cotton, biofuels and forest products,

- Rural power loans — primarily to finance electric generation, transmission and distribution systems supporting rural areas,
- Rural communication loans — primarily to finance rural communication companies,
- Rural water/waste water loans — primarily to finance water and waste water systems supporting rural areas, and
- Agricultural export finance loans — primarily to provide short- and medium-term trade finance to other banks to support U.S. exporters for international trade of agricultural products. The federal government guarantees a portion of these loans.

The primary products and services related to these loans, except agricultural export finance loans, include term loans, revolving lines of credit, project financing, leasing, tax-exempt bond issuances, capital markets services and cash management and investment products.

The Banks may purchase participations in loans made by the Associations, other Banks and non-System lenders to eligible borrowers or certain entities whose operations are functionally similar to those of an eligible borrower and may also participate in any loan originated or purchased by CoBank.

### *Loans by Associations*

The Associations offer the following types of loans to their borrowers:

- Real estate mortgage loans — generally to purchase farm real estate, refinance existing mortgages, construct various facilities used in agricultural operations, or purchase other rural residential/lifestyle real estate for both full-time and part-time farmers. In addition, credit for other agricultural purposes and family needs is available to full-time and part-time farmers. Real estate mortgage loans have maturities ranging from 5 to 40 years and must be secured by first liens on the real estate. These loans may be made only in amounts up to 85% of the appraised value of the property taken as security or up to 97% of

the appraised value if guaranteed by a federal, state, or other governmental agency. The actual percentage of loan-to-appraised value when loans are made is generally lower than the statutory maximum percentage.

- Production and intermediate-term loans — for operating funds, equipment and other purposes. Eligible financing needs include operating inputs (such as labor, feed, fertilizer, and repairs), livestock, family living expenses, income taxes, debt payments on machinery or equipment, and other business-related expenses. Production loans may be made on a secured or unsecured basis and are most often made for a period of time that matches the borrower's normal production and marketing cycle, which is typically 12 months. Intermediate-term loans typically finance depreciable capital assets of a farm or ranch. Examples of the uses of intermediate-term loans are to purchase or refinance farm machinery, vehicles, equipment, breeding livestock, or farm buildings, to make improvements, or to provide working capital. Intermediate-term loans are made for a specific term, generally 10 years or less. These loans may be made on a secured or unsecured basis, but are normally secured.
- Agribusiness loans — may be made on a secured or unsecured basis and include:
  - Processing and marketing loans — for operations to process or market the products produced by a farmer, rancher, or producer or harvester of aquatic products, or by a cooperative.
  - Farm-related business loans — to eligible borrowers that furnish certain farm-related business services to farmers or ranchers that are directly related to their agricultural production.
  - Rural residential real estate loans — to purchase a single-family dwelling that will be the primary residence in rural areas, which may include a town or village that has a population of not more than 2,500 persons. In addition, the loan may be to remodel, improve, or repair a rural home, or to refinance existing debt. These loans must be secured by a first lien on the property, except that it may be secured by a second lien if the System institution also holds the first lien on the property.

Associations may also purchase participations in loans made by other Associations, System Banks and non-System lenders to eligible borrowers or certain entities whose operations are functionally similar to those of an eligible borrower.

#### ***Loan Interest Rate and Prepayment Features***

Depending on the purpose of the loan, its repayment terms and the creditworthiness of the borrower, several interest rate (fixed or floating) and prepayment features may be available for a loan. Indexed floating-rate loans are tied solely to an external index, such as the London InterBank Offered Rate (LIBOR) or the prime rates charged by certain commercial banks (Prime). The interest rate on an adjustable-rate loan may be fixed for a period of time and adjusted periodically by predetermined amounts and may have an adjustment rate cap or floor for each period as well as for the life of the loan. The interest rate on an administered-rate loan may be adjusted periodically on a basis internally determined by the lending institution. The interest rate on a fixed-rate loan will not change for the fixed-rate period of the loan.

A range of prepayment options exists on fixed- and floating-rate loans. These options range from loans with “make-whole” prepayment fee provisions (i.e., the borrower pays an additional amount when the loan is prepaid to cover the loss from the residual higher-cost funding that can occur as a result of the prepayment) to loans that may be prepaid without any prepayment fee provisions.

#### ***Investments in Rural America***

In addition to making loans to accomplish the System’s Congressionally mandated mission to finance agriculture and rural America, the Banks and Associations may make investments in rural America to address the diverse needs of agriculture and rural communities across the country. Examples of these investments include partnerships with agricultural and rural community lenders, investments in rural economic development and infrastructure, health care facilities, and investments in obligations and mortgage securities that increase the availability of affordable housing in rural America. The Farm Credit Administration approves these investments on a case-by-case basis.

#### ***Financially Related Services***

System institutions also provide a variety of products and services to their borrowers designed to

enhance their business. Products and services provided by certain System institutions include:

- acting as an agent or broker, credit and mortgage life or disability insurance developed specifically for System borrowers to protect the repayment of loan obligations,
- acting as an agent or broker, various types of crop insurance covering specific risks (e.g., hail, fire, or lightning) and multi-peril crop insurance to protect against unpredictable weather and volatile markets in a combination of yield and revenue-based products,
- acting as an agent or broker, livestock risk protection that provides revenue protection during unpredictable declines in the livestock industry,
- estate planning, record keeping, and tax planning and preparation,
- fee appraisal services, and
- cash management products and services and other related services to allow borrowers to more effectively manage their financial positions.

The Banks and Associations make the above-described insurance available through private insurers.

A limited number of institutions have entered into a contractual arrangement to provide financial support to a captive reinsurance company in a specified dollar amount, which is not material to the System’s financial condition or results of operations. That company provides reinsurance for crop insurance policies written by Approved Insurance Providers as designated by the United States Department of Agriculture (USDA). The involved System institutions share in the gains and losses of the captive reinsurance company in accordance with the terms of the contract, but are responsible for losses only up to predetermined limits as set forth in the contract.

In addition, a subsidiary of one Bank and certain other System institutions provide leasing services to their customers that include a broad spectrum of lease options tailored to the borrower’s unique financial needs. These services include the leasing of equipment, vehicles and facilities used by our borrowers in their businesses.

## Customers

Our borrowers consist of farmers, ranchers, producers and harvesters of aquatic products, agricultural and rural infrastructure cooperatives and businesses, rural homeowners and other eligible entities, including other eligible financing institutions (e.g., national or state banks, trust or financing companies, savings institutions or credit unions).

We make loans and provide financially related services to qualified borrowers in the agricultural and rural sectors and to certain related entities. Our loan portfolio at the System level is diversified by commodity and geographic location (with two commodities exceeding 9% of total assets). On a combined basis, loans to farmers of cash grains totaled 13.1% of the System's total assets at December 31, 2017, and 13.4% at December 31, 2016. Loans to borrowers raising livestock, which do not include poultry and dairy, represented 9.8% of the System's total assets at December 31, 2017 as compared with 9.6% at December 31, 2016. However, due to the geographic territories served by individual Banks and Associations, most System institutions have higher concentrations of certain types of loans or commodities than does the System as a whole.

As part of our mission, we have established policies and programs for furnishing sound and constructive credit and related services to young, beginning, and small farmers and ranchers. A summary of these activities can be found in the Supplemental Financial Information on pages F-84 and F-85.

In accordance with the Farm Credit Act, each borrower, as a condition of borrowing, is generally required to invest in capital stock or participation certificates (non-voting equity investment) of the Association or Bank that originates the loan. The initial investment requirement may vary by Association or Bank, with the minimum being the statutory minimum amount of 2% of the loan amount or \$1,000, whichever is less. The different classes of capital stock and participation certificates and the manner in which capital stock and participation certificates are issued, retired and transferred are set forth in the respective Bank's or Association's bylaws. The Bank or Association generally has a first lien on the capital stock and participation certificates as collateral for the repayment of the borrower/stockholder loan. For a more detailed discussion of these requirements, see Note 12 to the System's combined financial statements contained in this annual information statement.

## Loan Underwriting Standards

Credit risk arises from the potential inability of a borrower to meet a repayment obligation. This credit risk is managed at both the Association and Bank levels. Farm Credit Administration regulations establish loan-to-value limits for real estate mortgage loans and require that collateral be posted for real estate mortgage and some production loans. System institutions are required to adopt written standards for prudent lending and effective collateral evaluation.

### *Underwriting by Associations*

The Associations manage credit risk through the use of underwriting standards, credit analysis of borrowers and portfolio management techniques. When making a loan, the Associations consider many factors about the borrower and apply certain underwriting standards to the lending process. The factors considered in the underwriting process include, but are not limited to, borrower integrity, credit history, cash flows, equity, and collateral, as well as other sources of loan repayment, loan pricing and an evaluation of management and the board of directors, if applicable. Additionally, many borrowers have off-farm sources of income that enhance their debt repayment capacity. Other factors that may influence the risk profiles of the loan portfolios of Associations include the impact of vertical integration (control over all stages of production of a commodity) and urban and recreational influences on real estate values, which tend to reduce farm income volatility at the producer level.

To mitigate credit risk, each Association establishes lending limits, which represent the maximum amount of credit that can be extended to any one borrower. Further, in some instances, portfolio risk is managed through the purchase and sale of loan participations with other lenders in order to diversify portfolio concentrations by borrower, commodity and geography.

### *Underwriting by Banks*

The Banks also employ risk management practices when making wholesale loans to their affiliated Associations and loans to their retail borrowers. With respect to retail lending, the Banks manage credit risk through the use of underwriting standards, credit analysis of borrowers and portfolio management techniques. Similar to the Associations, when making a loan, they consider many factors about the borrower and apply underwriting standards to the lending process. The factors considered, and underwriting

standards utilized, include borrower earnings, cash flows, equity, and collateral, as well as loan pricing and an evaluation of management and the board of directors, if applicable. The Banks, similar to the Associations, also mitigate credit risk by establishing lending limits and manage the portfolio through the purchase and sale of loan participations.

In the case of wholesale loans to Associations, the assets of the Association secure the Bank's loan to the Association and the lending terms are specified in a general financing agreement between each Association and its affiliated Bank. These financing agreements typically include:

- measurable, risk-based covenants,
- collateralization of the loan by substantially all Association assets,
- the Bank's prior approval of certain loans made by an Association,
- a defined borrowing base calculation or maximum loan amount,
- a prohibition against other borrowings without the Bank's approval, and
- loan rates tied to financial performance.

### **Competition**

The System competes with other lenders, including local, regional, national and international commercial banks, insurance companies, manufacturers and suppliers, captive finance companies of manufacturers and suppliers and non-traditional lenders. Competition varies throughout the nation. System charters and regulations impose geographic and authority limitations on System institutions that are not imposed on its competitors. Commercial banks have a broad spectrum of lines of business and financially related services they can offer and may also have access to competitively priced funds for their lending activities as these banks have the ability to accept deposits.

Competition is also a consideration in connection with the issuance of Systemwide Debt Securities. In addition to securities issued by the U.S. Treasury, we compete with Fannie Mae, Freddie Mac, the Federal Home Loan Banks, other federal government-sponsored enterprises, foreign governments and other highly rated issuers for funds raised through the issuance of unsecured debt in the debt markets. Increases in the issuance of debt by these

other issuers could lead to higher interest costs on our debt securities than would otherwise be the case. (See "Risk Factors" for a discussion of how changing perceptions of government-sponsored enterprise status may intensify competition in connection with the issuance of Systemwide Debt Securities.)

### **Federal Farm Credit Banks Funding Corporation**

As agent for the Banks, the Funding Corporation issues and markets Systemwide Debt Securities. The Funding Corporation, which was established by the Farm Credit Act, is owned by the Banks. The composition of the board of directors of the Funding Corporation is defined by statute and is comprised of nine voting members: four current or former Bank directors and three Bank chief executive officers or presidents elected by the Banks, and two additional voting members appointed by the shareholder-elected members of the board of directors after seeking recommendations from and consulting with the Secretary of the Treasury and the Chairman of the Board of Governors of the Federal Reserve System. The appointed directors cannot be affiliated with the System or our regulator and cannot be actively engaged with a member of the group of banks and securities dealers involved in selling Systemwide Debt Securities. The president of the Funding Corporation serves as a non-voting member of the Funding Corporation's board of directors.

At December 31, 2017, the Funding Corporation utilized a selling group of 30 banks and securities dealers to sell Systemwide Debt Securities. The Funding Corporation's selling group distributes Systemwide Debt Securities to investors, including, but not limited to, commercial banks, states, municipalities, pension and mutual funds, insurance companies, investment companies, corporations and foreign banks and governments. In addition, the Funding Corporation assists the Banks with respect to a variety of asset/liability management and certain specialized funding activities.

The Funding Corporation, subject to Farm Credit Administration approval, is responsible for determining the amounts, maturities, rates of interest, and terms of each issuance of Systemwide Debt Securities and for establishing conditions of participation in the issuances of Systemwide Debt Securities by the Banks. In this regard, the Funding Corporation and all of the Banks have entered into the Third Amended and Restated Market Access Agreement to establish conditions for each Bank's participation in the issuance of Systemwide Debt



Securities. For a detailed discussion of the Market Access Agreement, see “Description of Systemwide Debt Securities — Repayment Protections — Agreements Among Certain System Institutions — Third Amended and Restated Market Access Agreement” below.

The Funding Corporation also provides the Banks with certain accounting and financial reporting services, including the preparation of the System’s quarterly and annual information statements and the System’s combined financial statements contained in those information statements. As the System’s financial spokesperson, the Funding Corporation is primarily responsible for financial disclosure and the release of public information concerning the financial condition and performance of the System.

### **Federal Agricultural Mortgage Corporation (Farmer Mac)**

Farmer Mac provides a secondary market for qualified agricultural mortgage loans, rural housing mortgage loans, rural utilities loans (to cooperative borrowers made by cooperative lenders) and the guaranteed portion of agricultural and rural development loans guaranteed by the U.S. Department of Agriculture. By statute, the Farmer Mac board of directors consists of 15 members, of which five are representatives of the System.

Some System institutions have entered into guarantee agreements with Farmer Mac that provide a credit enhancement on certain loans or to manage their capital positions. These transactions present counterparty risk should Farmer Mac fail to perform under these guarantees. However, this risk is considered “secondary” in that System institutions rely primarily on customer loan repayment capacity. These agreements are commonly referred to as long-term standby commitment to purchase agreements. System institutions may also securitize mortgage loans by exchanging the loans for Farmer Mac mortgage-backed securities. At December 31, 2017 and 2016, Farmer Mac guaranteed \$2.016 billion and \$1.825 billion of loans issued by System institutions and System institutions had exchanged \$959 million and \$782 million of loans for mortgage-backed securities issued by Farmer Mac.

The System is financially and operationally separate and distinct from Farmer Mac with no ties similar to those that bind the other System institutions. Additionally, the financial information of Farmer Mac is not included in the combined financial

statements of the System. While Farmer Mac is statutorily defined as an institution of the System and is examined and regulated by the Farm Credit Administration, any reference to the System herein does not include Farmer Mac, and no System institution is liable for any debt or other obligation of Farmer Mac. Furthermore, Farmer Mac is not liable for any debt or other obligation of any other System institution except for contractual obligations arising from business transactions between Farmer Mac and certain System institutions. The assets of the Farm Credit Insurance Fund do not support any debt or other obligations of Farmer Mac nor do the System’s independent credit ratings apply to Farmer Mac, which has not been rated by any Nationally Recognized Statistical Rating Organization.

### **The Farm Credit Council**

The Farm Credit Council is a federated trade association representing the System before Congress, the Executive Branch and others. The Farm Credit Council provides the mechanism for member “grassroots” involvement in the development of System positions and policies with respect to federal legislation and government actions that impact the System. The financial information of The Farm Credit Council is not included in the combined financial statements of the System.

### **Governance**

#### *Boards of Directors*

Each Bank and Association has its own board of directors, which is primarily comprised of directors elected by the stockholders, that oversees the management of the Bank or the Association. Farm Credit Administration regulations require each Bank and Association to have a nominating committee that is responsible for identifying, evaluating and nominating candidates for director positions. Stockholder-elected directors must constitute at least 60 percent of the members of the board of directors. Therefore, each board of directors may include outside directors appointed by the stockholder-elected directors. In addition, each Bank and each Association with assets exceeding \$500 million is required to have at least two outside directors, who are independent of any System affiliation. All other Associations must have at least one outside director. Each Bank and Association board of directors must have a member who is a “financial expert,” as defined in regulations issued by the Farm Credit Administration, except for those Associations with

assets of \$500 million or less, who may retain a financial advisor to satisfy this requirement. The boards of directors represent the interests of the stockholders of their particular institution. Each board of directors performs the following functions, among others:

- selects, compensates and evaluates the chief executive officer,
- approves the strategic plan (including capital plan) and annual operating plans and budget,
- advises management on significant issues facing the institution, and
- oversees the financial reporting process, including the adequacy of the institution's internal controls, communications with stockholders and the institution's legal and regulatory compliance.

In addition to having a nominating committee, each Bank and Association has an audit committee and a compensation committee and may also have additional committees as determined by the board of directors of the Bank or Association. The audit committee members must be members of the board of directors and, if required to have a director as a financial expert as discussed above, the financial expert must serve on the audit committee. The audit committee is responsible for the oversight of the financial reporting process and the institution's internal controls, including those over the preparation of the financial reports, and the appointment, compensation and retention of the independent registered public accounting firm. The compensation committee is responsible for reviewing compensation policies and plans for senior officers and employees, and must approve the overall compensation program for senior officers. The Funding Corporation has a board of directors, an audit committee, a governance committee and a compensation committee that perform the same functions for the Funding Corporation. In addition, the Funding Corporation has established a System Audit Committee, as described below.

#### ***System Audit Committee***

As required by regulation, the board of directors of the Funding Corporation has established a System Audit Committee and adopted a written charter for the System Audit Committee. The charter provides for a committee comprised of at least five members but not more than six members — one of the Funding Corporation's outside directors, two Bank or Association directors, one outside person who has no current affiliation with the

System and is a financial expert and a second Funding Corporation's outside director or a second outside member. The second outside member must have no current affiliation with the System and be a financial expert. At the discretion of the board, a sixth member of the System Audit Committee may be added for purposes of succession planning. Under the charter, the Funding Corporation's board of directors selects all members of the System Audit Committee and appoints the chairman and vice chairman. The chairman of the System Audit Committee must be a financial expert. A copy of the charter is available on the Funding Corporation's website at [www.farmcreditfunding.com](http://www.farmcreditfunding.com).

The System Audit Committee reports to the board of directors of the Funding Corporation. The responsibilities of the System Audit Committee include, among other things:

- the oversight of the Funding Corporation's system of internal controls related to the preparation of the System's quarterly and annual information statements,
- the integrity of the System's quarterly and annual information statements,
- the review and assessment of the impact of accounting and auditing developments on the System's combined financial statements,
- the review and assessment of the impact of accounting policy changes related to the preparation of the System's combined financial statements,
- the appointment, compensation, retention and oversight of the System's independent registered public accounting firm with the agreement of the Funding Corporation's board of directors,
- the pre-approval of allowable non-audit services at the System level,
- the establishment and maintenance of procedures for the receipt, retention and treatment of complaints regarding accounting, internal accounting controls or auditing matters at the System level and for the confidential, anonymous submission of concerns regarding questionable System accounting, internal accounting controls or auditing matters,
- the receipt of various reports from Funding Corporation management on internal controls, off-balance sheet arrangements, critical accounting policies, and material alternative

accounting treatments that may impact the System's combined financial statements,

- the review and approval of the scope and planning of the annual audit by the System's independent registered public accounting firm,
- the approval of policies and procedures for the preparation of the System's quarterly and annual information statements, and
- the review and approval of the System's quarterly and annual information statements and financial press releases, after discussions with management and the independent registered public accounting firm.

### ***Internal Control Over Financial Reporting***

The principal executive officer and principal financial officer, or persons performing similar functions, of each System institution are responsible for establishing and maintaining disclosure controls and procedures, as well as internal control over financial reporting for their institutions, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements in accordance with accounting principles generally accepted in the United States of America that will be used in reports to the Farm Credit Administration, in reports to their respective members and in the preparation of combined System financial statements.

Internal control over financial reporting is subject to inherent limitations and may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies and procedures may deteriorate. Managements of System institutions have used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control — Integrated Framework (2013)* to assess the effectiveness of internal control over financial reporting. Based on testing of the design and effectiveness of key internal controls, certifications and other information furnished by the principal executive officer and principal financial officer of each System institution, as well as incremental procedures performed by the Funding Corporation over the combining process, Funding Corporation management has completed an assessment of the effectiveness of the System's internal

control over financial reporting as of December 31, 2017 and has included a report on the assessment on page F-2 of this annual information statement.

The System has also engaged PricewaterhouseCoopers LLP, the System's independent registered public accounting firm, to opine on the effectiveness of the System's internal control over financial reporting based on its integrated audits. Their report can be found on pages F-3 and F-4.

Each of the Banks has also engaged PricewaterhouseCoopers LLP to opine on the effectiveness of its internal control over financial reporting for 2017. Their reports can be accessed through each of their respective websites listed on page 2.

### ***Code of Ethics***

Each Bank and the Funding Corporation have adopted codes of ethics that apply to their chief executive officers, certain other executives, and finance and accounting senior professionals who are involved with the preparation of the System's financial statements and the maintenance of the financial records supporting the financial statements.

The Funding Corporation will disclose material amendments to or any waivers from a required provision of the codes of ethics for any individual covered by the Banks' or the Funding Corporation's codes of ethics by including that information in future information statements. No such amendments or waivers were made in 2017. A copy of the Funding Corporation's code of ethics related to the preparation of the System's quarterly and annual information statements can be accessed on the Funding Corporation's website at [www.farmcreditfunding.com](http://www.farmcreditfunding.com). Each Bank's code of ethics includes similar content and can be accessed through each of their respective websites listed on page 2.

### ***Complaints Regarding Accounting, Internal Accounting Controls and Auditing Matters***

Each Bank, Association and the Funding Corporation have adopted complaint procedures for accounting, financial reporting, internal accounting controls, or auditing matters. These procedures allow individuals to submit confidential, anonymous concerns regarding accounting, financial reporting, internal accounting controls, or auditing matters. Employees may submit such complaints or concerns without the fear of reprisal, retaliation or adverse action being taken against any employee who, in good faith, reports or assists in the investigation of a

violation or suspected violation, or who makes an inquiry about the appropriateness of an anticipated or actual course of action. Any concerns or inquiries are addressed in accordance with these procedures.

### **System Committees and Work Groups**

System Banks and Associations are autonomous institutions, and as such manage and control their own business activities, operations and financial performance. However, they are financially and operationally interdependent, and thus have a common interest in working collaboratively, through various committees and work groups, in order to promote consistency on significant policies and practices.

The Presidents' Planning Committee is a standing committee comprised of select members of senior leadership drawn from the Banks, Associations, the Funding Corporation and The Farm Credit Council with its main objective to promote management coordination among System institutions. Through various subcommittees, the Presidents' Planning Committee engages in discussion on topics important to the System where common, coordinated action is warranted such as identifying systemic and reputational risks, reviewing and advising on legislative and regulatory issues and discussing new business opportunities.

The Coordinating Committee is also a standing committee comprised of select board of directors and chief executive officers drawn from the Banks, Associations, The Farm Credit Council and the Funding Corporation. The Coordinating Committee is called upon periodically to address issues at the national level as they arise.

The System has other committees, some standing and some ad hoc, that address specific topics with the goal of sharing information, promoting best practices, and establishing a common approach — examples include the System Disclosure Committee, the Accounting Standards Work Group, the Risk Management Work Group and the Reputation Risk Analysis & Planning Work Group. Depending on the committee or work group in question, the composition is comprised of management from one or more of the Banks, Associations, Funding Corporation or The Farm Credit Council, who collaborate to ensure broad communication throughout the System on their respective topics.

### **Employees**

The number of personnel employed by the System on a full-time equivalent basis was 14,379 at December 31, 2017, up from 14,140 at December 31, 2016 and 13,881 at December 31, 2015.

### **Properties**

AgFirst owns its corporate offices in Columbia, South Carolina. The other three Banks each lease their respective corporate offices. CoBank leases other offices throughout the country and internationally. The Associations own or lease various offices in locations throughout the United States and the Commonwealth of Puerto Rico. The Funding Corporation leases office space in Jersey City, New Jersey.

As authorized by the Farm Credit Act, the Farm Credit Administration occupies buildings and uses land owned and leased by the Farm Credit System Building Association, an entity jointly owned by the Banks. The headquarters for the Farm Credit Administration is located in McLean, Virginia.



## FEDERAL REGULATION AND SUPERVISION OF THE FARM CREDIT SYSTEM

The following summaries of certain provisions of the Farm Credit Act, the Farm Credit Administration regulations and the Farm Credit System Insurance Corporation (Insurance Corporation) regulations should not be viewed as complete and are qualified in their entirety by reference to the provisions of the Farm Credit Act and these regulations.

### **Farm Credit Administration**

The Farm Credit Administration, an independent federal regulatory agency, has jurisdiction over System institutions. A three-member full-time board appointed by the President of the United States with the advice and consent of the Senate manages the Farm Credit Administration.

The Farm Credit Administration examines each System institution not less than once during each 18-month period. The examinations may include analyses of credit and collateral quality, capitalization, earnings, interest rate risk, liquidity, the effectiveness of management, and the application of policies in carrying out the Farm Credit Act, in adhering to the Farm Credit Administration regulations, and in supporting eligible borrowers.

Further, the Farm Credit Act authorizes the Farm Credit Administration to take specified enforcement actions to ensure the safe and sound operations of System institutions and their compliance with the Farm Credit Act and Farm Credit Administration regulations. These enforcement powers include the power to:

- issue cease and desist orders,
- suspend or remove a director or an officer of a System institution, and
- impose specified civil money penalties for certain violations of the Farm Credit Act, Farm Credit Administration regulations or certain orders of the Farm Credit Administration.

In addition, Farm Credit Administration regulations provide that, if the Farm Credit Administration determines, after consultation with the Funding Corporation, that a financial, economic, agricultural, national defense or other crisis exists that could impede the normal access of the Banks to

the capital markets, the Farm Credit Administration Board shall, in its sole discretion, adopt a resolution that:

- increases the amount of eligible investments that a Bank is authorized to hold, or,
- modifies or waives the liquidity reserve requirement.

### **Farm Credit Administration Regulations**

The Farm Credit Act authorizes, and in some instances requires, the Farm Credit Administration to issue regulations governing various operations of System institutions and subjects certain actions by System institutions to the approval of the Farm Credit Administration. These regulations and approval requirements include the following areas:

#### *Issuances of Systemwide Debt Securities*

Under the Farm Credit Act, determinations by the Funding Corporation as to the amounts, maturities, rates of interest, terms, and conditions of participation by the Banks in each issuance of Systemwide Debt Securities are subject to Farm Credit Administration approval.

#### *Lending Objective*

In accordance with the Farm Credit Administration regulations, the lending objective of System institutions is to provide full credit, to the extent of creditworthiness, to borrowers whose primary business is farming, ranching, or producing or harvesting aquatic products; conservative credit to part-time farmers and to rural homeowners; and more restricted credit for other credit requirements as needed to ensure a sound credit package or to accommodate a borrower's needs as long as the total credit results in being primarily an agricultural loan. System institutions are specifically prohibited from extending credit where investment in agricultural assets is primarily for speculative purposes.

Consistent with our mission of supporting rural communities and agriculture, we also make loans to agricultural cooperatives, to finance rural power, communication and water infrastructures, to support agricultural exports and to finance other eligible entities.

***Borrower Protections***

The Farm Credit Act or the Farm Credit Administration regulations provide the following protections to most System institution borrowers:

- prior to loan closing, System institutions must provide borrowers with extensive disclosure-related information and copies of appraisals, if any,
- System institutions must provide borrowers with access to a Credit Review Committee hearing on an adverse action taken on a loan application or a request for loan restructuring, if requested,
- borrowers have the right of first refusal to lease or repurchase any real estate acquired from them by a System lender, and
- System institutions must protect the nonpublic personal information of their borrowers.

***Bank Collateral Requirements***

As a condition of a Bank’s participation in the issuance of Systemwide Debt Securities, the Bank must have, and at all times thereafter maintain, free from any lien or other pledge, specified eligible assets (referred to in the Farm Credit Act as “collateral”) at least equal in value to the total amount of outstanding debt securities of the Bank that are subject to the collateral requirement. These securities include Systemwide Debt Securities for which the Bank is primarily liable and investment bonds or other debt securities that the Bank has issued individually, except for subordinated debt. The collateral must consist of notes and other obligations representing loans or real or personal property acquired in connection with loans made under the authority of the Farm Credit Act (valued in accordance with Farm Credit Administration regulations and directives), obligations of the United States or any agency thereof direct or fully guaranteed, other Farm Credit Administration-approved Bank assets, including eligible marketable securities, or cash. These collateral requirements do not provide holders of Systemwide Debt Securities with a security interest in any assets of the Banks. The Banks may in the future issue Systemwide Debt Securities that are secured by specific assets.

***Capital Adequacy***

Farm Credit Administration regulations set forth capital ratio requirements for the Banks and Associations, which consist of the following ratios:

<u>Ratio</u>	<u>Minimum Requirement</u>	<u>Minimum Requirement with Buffer</u>
Common Equity Tier 1		
Capital . . . . .	4.5%	7.0%
Tier 1 Capital . . . . .	6.0%	8.5%
Total Capital . . . . .	8.0%	10.5%
Tier 1 Leverage . . . . .	4.0%	5.0%
Unallocated Retained Earnings (URE) and URE Equivalents Leverage . . .	1.5%	N/A
Permanent Capital . . . . .	7.0%	N/A

For additional information on the regulatory capital ratios, see pages 80 and 81.

***Accounting Requirements***

Farm Credit Administration regulations require that each System institution prepare all financial statements in accordance with accounting principles generally accepted in the United States. The financial statements must be audited by a qualified independent registered public accounting firm on an annual basis.

***Internal Controls***

Farm Credit Administration regulations require that each System institution adopt an internal control policy that provides adequate direction to the institution in establishing effective control over and accountability for operations, programs, and resources.

***Disclosure Obligations***

The Banks, the Associations and the Funding Corporation must prepare and file with the Farm Credit Administration quarterly and annual reports that comply with Farm Credit Administration regulations:

- Each Bank and Association must prepare and publish its annual report on its website and submit a copy to the Farm Credit Administration within 75 days of the end of its fiscal year. In addition, each Bank and Association must prepare and provide to its shareholders an annual report within 90 days of the end of its fiscal year. The annual report must include,

among other things, a description of the System institution's business, properties, capital structure, risk exposures, loan portfolio and financial performance. Each Bank and Association must prepare a quarterly report within 40 days after the end of each fiscal quarter. The quarterly reports update and supplement the latest annual report, as necessary.

- The Funding Corporation must prepare and disseminate a System annual information statement for holders of Systemwide Debt Securities and other users of the annual information statement within 75 days of the end of each fiscal year and file a copy with the Farm Credit Administration. The annual information statement must include, among other things, a description of the System's business, properties, capital structure, risk exposures, loan portfolio and financial performance. The Funding Corporation must also prepare a quarterly information statement within 45 days after the end of each fiscal quarter. The quarterly information statements update and supplement the System's latest annual information statement, as necessary.
- The Banks and the Funding Corporation are responsible for disclosure of information concerning the System to investors in Systemwide Debt Securities. The Banks are required to provide specified information to the Funding Corporation so that it can prepare the System information statements. Further, the Funding Corporation is required to establish a system of internal controls sufficient to reasonably ensure that any information it releases to investors or the general public is true and accurate, and that there are no omissions of material information.
- The appropriate officers and a board member from each Bank, Association and the Funding Corporation must certify that the information contained in the quarterly and annual reports or information statements they prepare and file with the Farm Credit Administration is true, accurate and complete to the best of their knowledge and belief.

#### ***Withdrawal from the System***

The Farm Credit Act permits a Bank or an Association to withdraw from the System to become

chartered by a federal or state authority as a bank, savings association or other financial institution if certain restrictive requirements are met, including:

- adequate provision for the payment of all of the institution's obligations to other System entities,
- if a Bank, adequate provision for the repayment of its Systemwide Debt Securities and related interest,
- approval of the Farm Credit Administration Board,
- approval by the institution's stockholders, and
- payment by the institution to the Insurance Fund of an amount by which its total capital exceeds 6% of its assets.

#### ***Appointment of Conservator or Receiver***

The Farm Credit Administration also has the exclusive authority to appoint a conservator or receiver for any System institution under circumstances specified in the Farm Credit Act and has promulgated regulations governing receiverships and conservatorships. The Farm Credit Act provides that the Insurance Corporation will serve as receiver or conservator of any System institution placed in receivership or conservatorship by the Farm Credit Administration and authorizes the Insurance Corporation to issue certain rules and regulations relating to its statutory authorities.

#### **Farm Credit System Insurance Corporation**

The Insurance Corporation is an independent U.S. government-controlled corporation and is not under the control of any System institution. The Insurance Corporation's primary purpose is to insure the timely payment of principal and interest on Systemwide Debt Securities. It also carries out various other responsibilities. A board of directors consisting of the Farm Credit Administration Board directs the Insurance Corporation. The chairman of the Insurance Corporation's board of directors must be someone other than the current chairman of the Farm Credit Administration Board.

#### ***Uses of the Farm Credit Insurance Fund***

The Insurance Corporation is required to expend funds in the Insurance Fund, which can only be used for the benefit of the System, to insure the timely payment of principal and interest on Systemwide Debt Securities.

Further, subject to the provisions of the Farm Credit Act, the Insurance Corporation, in its sole discretion, is also authorized to expend funds in the Insurance Fund to pay its operating expenses, to assist a financially stressed Bank or Association, and to assist qualified merging institutions. The Insurance Corporation cannot provide this discretionary assistance to an institution unless the means of providing this assistance is the least costly of all possible alternatives available to the Insurance Corporation.

The Insurance Corporation may also, in its sole discretion, make loans on the security of, or may purchase, and liquidate or sell, any part of the assets of any Bank or Association that is placed in receivership because of the inability of the institution to pay the principal or interest on any of its notes, bonds, debentures, or other obligations in a timely manner.

#### ***Funding for the Farm Credit Insurance Fund***

The Insurance Corporation's primary asset is the Insurance Fund and the primary sources of funds for the Insurance Fund are:

- the premiums paid by the Banks, and
- earnings on assets in the Insurance Fund.

The premiums are based on each Bank's pro rata share of adjusted outstanding insured obligations, as reduced by loans and investments guaranteed by federal or state governments, with 20 basis points being the statutory maximum the Banks may be assessed. Up to an additional 10 basis points may be assessed on nonaccrual loans or investments that are other-than-temporarily impaired. The Insurance Corporation conducts a semi-annual review of insurance premium levels and adjusts the premium levels based on certain criteria. Furthermore, the Insurance Corporation, in its sole discretion, may reduce the annual premiums due from each Bank.

Each Bank is authorized to assess its affiliated Associations and other financing institutions in order to pay the premiums.

Premiums are collected to maintain the Insurance Fund at the "secure base amount," which is defined in the Farm Credit Act as 2% of the aggregate outstanding insured obligations (adjusted to reflect the System's reduced risk on loans and investments guaranteed by federal or state governments) or another percentage of the aggregate outstanding insured obligations as the Insurance Corporation in its sole discretion determines to be actuarially sound. The Insurance Corporation has adopted a Policy Statement addressing the periodic determination of the secure base amount that is currently set at the 2% level.

When the Insurance Fund is at or above the secure base amount, the Insurance Corporation is required to reduce premiums, as necessary, to maintain the Insurance Fund at this level. In addition, the Insurance Corporation is required to establish Allocated Insurance Reserves Accounts for each Bank and an Allocated Insurance Reserves Account for former Farm Credit System Financial Assistance Corporation stockholders under certain circumstances. The Insurance Corporation is statutorily required to allocate excess Insurance Fund balances above the secure base amount into these accounts. These reserve accounts remain part of the Insurance Fund, and, therefore, may be used for statutorily authorized Insurance Corporation purposes. The Insurance Corporation may also distribute all or a portion of these reserve accounts to the Banks.

For additional information with respect to the Insurance Fund, see "Description of Systemwide Debt Securities — Repayment Protections" and Note 7 to the accompanying combined financial statements.

## DESCRIPTION OF SYSTEMWIDE DEBT SECURITIES

### General

The System obtains funds for its lending operations primarily from the sale of Systemwide Debt Securities. Each issuance of Systemwide Debt Securities must be approved by the Farm Credit Administration and each Bank's participation is subject to: (1) the availability of specified eligible assets (referred to in the Farm Credit Act as "collateral" as previously described), (2) compliance with the conditions of participation as prescribed in the Third Amended and Restated Market Access Agreement, and (3) determinations by the Funding Corporation of the amounts, maturities, rates of interest, and terms of each issuance. Systemwide Debt Securities are issued pursuant to authorizing resolutions adopted by the boards of directors of each Bank and under the authority of the Farm Credit Act and the Farm Credit Administration regulations. The following summary descriptions of Systemwide Debt Securities should not be viewed as complete and are qualified in their entirety by reference to the offering circulars pertaining to the particular types of debt securities, the provisions of the Farm Credit Act and the Farm Credit Administration regulations.

**Systemwide Debt Securities are the general unsecured joint and several obligations of the Banks. Systemwide Debt Securities are not obligations of or guaranteed by the United States government. In addition, Systemwide Debt Securities are not the direct obligations of the Associations and, as a result, the capital of the Associations may not be available to support principal or interest payments on Systemwide Debt Securities. Systemwide Debt Securities are not required to be registered and have not been registered under the Securities Act of 1933. In addition, the Banks are not required to file and do not file periodic reports under the Securities Exchange Act of 1934. Systemwide Debt Securities have not been recommended by any federal or state securities commission or regulatory authority. Furthermore, these authorities have not confirmed the accuracy or determined the adequacy of any offering material.** For additional financial information with respect to the Banks, see Note 21 to the accompanying combined financial statements.

Each issuance of Systemwide Debt Securities ranks equally, in accordance with the Farm Credit Administration regulations, with the System's other

unsecured Systemwide Debt Securities. Systemwide Debt Securities are not issued under an indenture and no trustee is provided with respect to these securities. Systemwide Debt Securities are not subject to acceleration prior to maturity upon the occurrence of any default or similar event.

The System may issue the types of Systemwide Debt Securities listed on page 1 of this annual information statement. For a discussion of the various risks, tax and other considerations, and terms and conditions related to each of these types of securities, see the discussions in the offering circulars listed on page 1 of this annual information statement, each of which may be amended or supplemented from time to time.

### Use of Proceeds

Net proceeds from sales of Systemwide Debt Securities are used by the Banks to fund their loan and investment portfolios (which include loans to their affiliated Associations), to fund operations, to meet maturing debt obligations, and for other corporate purposes. The Banks anticipate that additional financing, including financing through various types of debt securities, will be required from time to time. The amount and nature of the financings depend on a number of factors, including the volume of the Banks' maturing debt obligations, the volume of loans made by and repaid to System institutions, and general market conditions.

### Repayment Protections

#### *General*

While the repayment of Systemwide Debt Securities is the direct joint and several obligation of the Banks, there are several sources of funds in the System for the payment of interest and principal due on the securities. The underlying source of funds for the repayment of Systemwide Debt Securities is the System's borrowers, with each borrower having certain minimum levels of net worth and, in most cases, collateral posted in connection with loans made to the borrower. These borrowers make payments on their loans to the lending Bank or Association. The lending Associations in turn make payments on their wholesale loans to their affiliated lending Bank. Both the Banks, which ultimately repay Systemwide Debt Securities, and the Associations have capital as further protection and sources of support for the repay-



ment of their outstanding debt. Each Bank's ability to participate in a particular issue of Systemwide Debt Securities is regulated and monitored by the Farm Credit Administration. Furthermore, the Banks and the Funding Corporation have entered into the Third Amended and Restated Market Access Agreement that sets forth certain conditions of participation for the Banks, as described below.

Under each Bank's bylaws, the Bank is authorized under certain circumstances to require its affiliated Associations and certain other equity holders to purchase additional Bank equities. In most cases, the Banks are limited as to the amounts of these purchases that may be required, generally with reference to a percentage of the Association's or other equity holder's direct loan from the Bank. However, the Banks also generally possess indirect access to certain financial resources of their affiliated Associations through loan-pricing provisions and through Bank-influenced District operating and financing policies.

If a Bank participated in the issuance of a Systemwide Debt Security and was unable to repay its portion of that security, the Insurance Fund would be required to make that payment. In the event the assets in the Insurance Fund were exhausted, the provisions of joint and several liability of all the Banks would be triggered, which means the financial resources of the other Banks would be called upon to repay the defaulting Bank's portion of the debt issuance.

### ***Capital Adequacy***

Farm Credit Administration regulations set minimum regulatory capital requirements that each Bank and Association must maintain. In addition, the Banks and Associations are required to develop a capital adequacy plan, as described above in "Federal Regulation and Supervision of the Farm Credit System — Farm Credit Administration Regulations — Capital Adequacy."

### ***Agreements Among Certain System Institutions***

In order to provide for mutual protection among the Banks with respect to their debt obligations, the Banks have voluntarily entered into integrated agreements that contain certain financial covenants. These integrated agreements are the Third Amended and Restated Market Access Agreement and the Amended and Restated Contractual Interbank Performance Agreement.

**Third Amended and Restated Market Access Agreement (MAA)** — The Banks and the Funding Corporation have entered into the MAA. The MAA is designed to provide for the identification and resolution of individual Bank financial problems in a timely manner. The MAA also discharges the Funding Corporation's statutory responsibility for determining conditions for each Bank's participation in each issuance of Systemwide Debt Securities. The MAA establishes criteria and procedures for the Banks that provide operational oversight and control over a Bank's access to System funding if the creditworthiness of the Bank declines below certain agreed-upon levels.

If a Bank fails to meet the performance criteria, it will be placed into one of three categories. Each category gives the other System Banks progressively more control over a Bank that has declining financial performance under the MAA performance criteria. A "Category I" Bank is subject to additional monitoring and reporting requirements; a "Category II" Bank's ability to participate in issuances of Systemwide Debt Securities may be limited to refinancing maturing debt obligations; and a "Category III" Bank may not be permitted to participate in issuances of Systemwide Debt Securities. No limitations on the participation in the issuances of Systemwide Debt Securities are associated with being in "Category I." A Bank exits these categories by returning to compliance with the agreed-upon performance criteria.

Under the MAA, once a Bank is placed in "Category I," a committee of representatives from the Banks and the Funding Corporation (Committee) is formed within seven days after receiving notice of non-compliance by a Bank. Within 30 days of receiving a notice, the Bank in "Category I" is required to provide to the Committee certain information including: (1) a detailed explanation of the causes of the Bank being in "Category I," (2) an action plan to improve the Bank's financial situation so that it is no longer in "Category I," (3) a timetable for achieving that result, and (4) certain financial information, such as a business plan and independent registered public accounting firm reports. In addition, periodic updates are provided to the Committee regarding certain Bank financial information and credit quality indicators as well as certain regulatory information.

Due to changes to regulatory capital ratio requirements, the Banks and the Funding Corporation executed the Third Amended and Restated MAA, effective January 1, 2017. As a result, the MAA cri-

teria have been adjusted to reflect these changes. For additional discussion of the criteria and standards under the MAA, and the resulting categories and restrictions if the standards are not met, see “Management’s Discussion and Analysis of Financial Condition and Results of Operations — Risk Management — Structural Risk Management.” A copy of the Third Amended and Restated Market Access Agreement is available on the Funding Corporation’s website located at [www.farmcreditfunding.com](http://www.farmcreditfunding.com).

**Amended and Restated Contractual Interbank Performance Agreement (CIPA)** — The Banks and the Funding Corporation have also entered into the CIPA. Under provisions of the CIPA, a quarterly CIPA score is calculated that measures the financial condition and performance of each District using various ratios that take into account the District’s and Bank’s capital, asset quality, earnings, interest-rate risk and liquidity. The rolling average of the last four quarterly CIPA scores is then compared against the agreed-upon standard of financial condition and performance in the CIPA that each District must achieve and maintain. The measurement standard established under the CIPA is intended to provide an early warning mechanism to assist in monitoring the financial condition of each District. The CIPA score is one of the performance criteria used under the MAA. A copy of a summary of the Amended and Restated Contractual Interbank Performance Agreement is available on the Funding Corporation’s website located at [www.farmcreditfunding.com](http://www.farmcreditfunding.com).

#### ***Farm Credit Insurance Fund***

The Insurance Corporation insures the timely payment of principal and interest on Systemwide Debt Securities. The Insurance Corporation maintains the Insurance Fund for this purpose and for certain other purposes. In the event a Bank is unable to timely pay principal or interest on any insured debt obligation for which that Bank is primarily liable, the Insurance Corporation must expend amounts in the Insurance Fund to the extent available to insure the timely payment of principal and interest on the debt obligation. The provisions of the Farm Credit Act providing for joint and several liability of the Banks on the debt obligation cannot be invoked until the Insurance Fund is exhausted. However, because of other mandatory and discretionary uses of the

Insurance Fund, there is no assurance that there will be sufficient funds to pay the principal or interest on the insured debt obligation. The insurance provided through use of the Insurance Fund is not an obligation of and is not a guarantee by the U.S. government.

The System does not have a guaranteed line of credit from the U.S. Treasury or the Federal Reserve. However, the Insurance Corporation has an agreement with the Federal Financing Bank, a federal instrumentality subject to the supervision and direction of the U.S. Treasury, pursuant to which the Federal Financing Bank would advance funds to the Insurance Corporation. Under its existing statutory authority, the Insurance Corporation may use these funds to provide assistance to the System Banks in exigent market circumstances which threaten the Banks’ ability to pay maturing debt obligations. The agreement provides for advances of up to \$10 billion and terminates on September 30, 2018, unless otherwise renewed. The decision whether to seek funds from the Federal Financing Bank is in the discretion of the Insurance Corporation, and each funding obligation of the Federal Financing Bank is subject to various terms and conditions and, as a result, there can be no assurance that funding would be available if needed by the System.

#### ***Joint and Several Liability***

The Banks are jointly and severally liable for the payment of principal and interest on Systemwide Debt Securities. If a Bank is unable to pay the principal or interest on a Systemwide Debt Security and if the amounts in the Insurance Fund have been exhausted, the Farm Credit Administration is required to make calls to satisfy the liability first on all non-defaulting Banks in proportion that each non-defaulting Bank’s available collateral (collateral in excess of the aggregate of the Bank’s obligations) bears to the aggregate available collateral of all non-defaulting Banks. If these calls were not sufficient to satisfy the liability, then a further call would be made in proportion to each non-defaulting Bank’s remaining assets. In making a call on non-defaulting Banks with respect to a Systemwide Debt Security issued on behalf of a defaulting Bank, the Farm Credit Administration is required to appoint the Insurance Corporation as the receiver for the defaulting Bank. The receiver would be required to expeditiously liquidate the Bank.

### ***Status in Liquidation***

Farm Credit Administration regulations provide that, in the event a Bank is placed in liquidation, holders of Systemwide Debt Securities have claims against the Bank's assets, whether or not the holders file individual claims. The claims of these holders are junior to claims related to costs incurred by the receiver in connection with the administration of the receivership, claims for taxes, claims of secured creditors, and claims of holders of bonds, including investment bonds, issued by the Bank individually, to the extent the bonds are collateralized in accordance with the requirements of the Farm Credit Act. Further, claims of holders of Systemwide Debt Securities are senior to all claims of general creditors. If particular Systemwide Debt Securities were offered on a secured basis, the holders of these obligations would have the priority accorded secured creditors of the liquidating Bank. To date, the Banks have not issued secured Systemwide Debt Securities.

### ***Contingency Funding Program***

The Banks and the Funding Corporation have established a Contingency Funding Program to provide for contingency financing mechanisms and procedures to address potential disruptions in the System's communications, operations and payments systems and to cover events that threaten continuous market access by the Banks or the Funding Corporation's normal operations. Under this program, the Funding Corporation has the option to finance maturing Systemwide Debt Securities through the issuance of Systemwide discount notes either directly to institutional investors or through the selling group. In addition, the Funding Corporation, in consultation with the Banks, may also issue Systemwide Bonds directly to institutional investors. The Funding Corporation, on behalf of the Banks, may also incur other obligations, such as Federal funds purchased, that would be the joint and several obligations of the Banks and would be insured by the Insurance Corporation to the extent funds are available in the Insurance Fund.



## RISK FACTORS

In the course of conducting our business operations, the System is exposed to a variety of risks, some of which are inherent in the financial services industry and others of which are more specific to our own business. The following discussion summarizes some of the more important risks that the System faces. This discussion is not exhaustive and there may be other risks that the System faces that are not described below. The risks described below, if realized, could have a significant negative effect on the System's business, financial condition, and results of operations, and, among other things, could result in the Banks' inability to pay principal and interest on Systemwide Debt Securities on a timely basis.

### **The System's business is directly affected by the agricultural, rural and general economies.**

The System's financial condition is directly impacted by factors affecting the agricultural, rural and general U.S. and global economies, since these factors impact the demand for loans and financial services offered by the System and the ability of System borrowers to make payments on loans. These factors may include:

- adverse weather events, including droughts and floods, food safety, disease and other unfavorable conditions that periodically occur and impact the agricultural productivity and income of System borrowers,
- volatile prices of agricultural commodities,
- changes in production expenses, particularly feed, fuel and fertilizer,
- changes in demand for and supply of U.S. agricultural products in a global marketplace,
- changes in farmland and rural real estate values,
- irrigation water availability and cost, and environmental standards,
- availability and cost of agricultural workers,
- political (including trade and tax policies), legal, regulatory, financial markets and economic conditions and developments in the United States and abroad that can affect such things as the price of commodities or products used or sold by System borrowers, including the volatility thereof, as well as changes in the relative value of the U.S. dollar, and

- changes in the general U.S. economy that can affect the availability of off-farm sources of income and prices of real estate.

Recessions or downturns or other factors negatively impacting the agricultural, rural and general U.S. and global economies could impair the ability of System borrowers to repay loans. This, in turn, could increase the System's nonperforming assets, decrease the value of the System's loan portfolio, reduce the System's loan origination volume, and decrease the value of collateral securing some of the System's loans, which could have a significant adverse impact on the System's financial condition and results of operations.

### **Our business may be adversely affected by the cost and availability of funding in the debt markets.**

Our ability to fund our operations, meet our financial obligations, including unfunded commitments to extend credit, and generate income depends on our ability to issue Systemwide Debt Securities in the debt markets on a regular basis with select maturities and structures and at attractive rates. Our ability to access the debt markets may be limited and our funding costs may increase due to circumstances that we may be unable to control, such as a general disruption in the U.S. and global financial markets, negative views about government-sponsored enterprises or the financial services industry, the willingness of domestic and foreign investors to purchase our debt or a downgrade in our credit ratings. The System's financial condition and results of operations would be adversely affected if funding becomes more expensive or our ability to access the debt market becomes limited.

In addition to issuances of Systemwide Debt Securities, System institutions have accessed other third party capital to support adequate regulatory capital levels and loan growth. Issuances have included both preferred stock and subordinated debt. These third party capital sources have supplemented the System's issuances of Systemwide Debt Securities and enhanced the System's capital position. To the extent that these third party capital sources are not available or the cost of issuing such capital is too high, the System's overall growth and capital position may be reduced.

**Uncertainty about the future of government-sponsored enterprises could have an adverse impact on the System's ability to issue debt at favorable rates and terms.**

The System's government-sponsored enterprise status has been an important factor in its ability to continually access the debt capital markets. In addition, the System's funding costs historically have been below that of similar non-government-sponsored entities. However, as a direct result of the financial difficulties experienced by the housing related government-sponsored enterprises, with both Fannie Mae and Freddie Mac having been placed into conservatorship by the U.S. government in 2008, housing related government-sponsored enterprise status and reform has been, and will continue to be, a topic of debate by Congress and the U.S. Administration. While the status and reform debate has not to date specifically related to the System, a potential risk exists that the System, as a government-sponsored enterprise, may directly or indirectly be impacted. Any change in the System's status as a government-sponsored enterprise or the general perception by investors of government-sponsored enterprise status could have a significant adverse impact on the System's ability to issue debt at favorable rates and terms.

**We face significant competition in connection with the issuance of Systemwide Debt Securities.**

We compete for low-cost debt funding with the U.S. Treasury, other government-sponsored enterprises, including Fannie Mae, Freddie Mac and the Federal Home Loan Banks, and other highly rated institutions and companies. Competition for debt funding from these entities can vary with changes in economic, financial market and regulatory environments. In addition, any change in the perceptions of government-sponsored enterprise status may intensify competition with other highly rated institutions and companies in connection with the issuance of Systemwide Debt Securities. Increased competition for low-cost debt funding of highly rated institutions may result in a higher cost to finance our business, which could negatively affect our financial results. An inability to issue Systemwide Debt Securities at favorable rates in amounts sufficient to fund our business activities and meet our obligations could have an adverse effect on our liquidity, financial condition and results of operations.

**A decrease in our credit rating or the U.S. government's credit rating could have an adverse effect on our ability to issue Systemwide Debt Securities, including the terms of such issuances.**

The System is subject to periodic review by credit rating agencies. Any event that could have an adverse impact on the System's financial condition or results of operations may cause the rating agencies to downgrade, place on negative watch or change their outlook on the System's credit ratings. Also, changes in the credit ratings or credit ratings outlook of the U.S. government may influence changes in the System's credit ratings and credit ratings outlook given its status as a government-sponsored enterprise.

Any downgrades in credit ratings and outlook could result in higher funding costs or disruptions in the System's access to the capital markets. To the extent that the System cannot access funding when needed on acceptable terms or is unable to effectively manage its cost of funds, its financial condition and results of operations could be negatively affected.

**Volatility in the agricultural commodities market and in the cost of farm inputs can result in higher risk profiles for certain System borrowers.**

Volatility in commodities prices, coupled with fluctuations in production expenses (including interest rates), may have an adverse impact on the cash flow and profitability of certain System borrowers, which, in turn, may negatively affect their ability to repay their loans. While certain borrowers are negatively impacted by these conditions, other System borrowers may benefit. For example, increased prices for grains will result in higher risk profiles for livestock producers, processors and marketers of grains and oilseeds, and borrowers that purchase corn or other grains for use in their products. However, grain farmers may benefit from higher prices. Volatility in the agricultural commodities market and the cost of farm inputs may adversely impact the credit quality of the System's loan portfolio and, as a result, negatively affect the System's operating results.

**In an environment of less favorable economic conditions in agriculture, and without sufficient government support programs, including crop insurance, the System's financial performance and credit quality measures likely would be impacted negatively.**

From 2010 to 2014, the overall U.S. farm economy experienced a sustained period of favorable

conditions that benefitted from generally strong demand for U.S. agricultural products. However, since 2014, the agricultural environment has been more challenging with lower commodity prices, as well as lower net farm income. Production agriculture remains a cyclical business that is heavily influenced by the demand for U.S. agricultural products and by commodity prices. Factors that could affect demand and prices for U.S. commodities include a change in the U.S. government's support programs for agriculture, changes to trade agreements, deteriorating economic conditions internationally or an increase in the U.S. dollar's value, any of which would reduce U.S. agricultural exports. In an environment of less favorable economic conditions in agriculture, and changes to direct government support programs, including crop insurance, the System's financial performance and credit quality measures could be negatively impacted.

**As regulated entities, the Banks and Associations are subject to certain capital and other requirements which may limit the operations and financial performance of the System.**

The Banks and Associations are subject to the supervision of, and regulation by, the Farm Credit Administration, including with respect to complying with certain capital and other requirements. Compliance with capital and other requirements may limit the System's business activities and could adversely affect its financial performance. (See "Farm Credit Administration Capital Requirements" beginning on page 80 of this Annual Information Statement for a discussion on the revised capital requirements.)

**Changes in the laws or regulations that govern the System could have a material impact on the System or its operations.**

System institutions are created and extensively governed by federal statutes and regulated by the Farm Credit Administration. Any change in the laws or regulations that govern the System's business, affect government-sponsored enterprises or affect financial institutions in general, could have a material impact on the System and its operations. Laws and regulations may change from time to time, and the interpretations of the relevant laws and regulations also are subject to change.

**Domestic and foreign governmental policies and regulations affecting the agricultural sector and related industries could adversely affect the System's financial condition and results of operations.**

Agricultural production and trade flows can be impacted by domestic and foreign governmental policies and regulations. Policies and regulations affecting the agricultural industry, such as taxes, tariffs, duties, subsidies, immigration, crop insurance and import and export restrictions on agricultural commodities and commodity products, can influence industry profitability, the planting of certain crops, or grazing of certain types of livestock, versus other uses of agricultural resources, whether unprocessed or processed commodity products are traded and the volume and types of imports and exports. In addition, international trade disputes can adversely affect agricultural commodity trade flows by limiting or disrupting trade between countries or regions. Future domestic and foreign governmental policies and regulations could adversely affect the supply, demand for and prices of commodities and agricultural products, restrict the ability of the System's borrowers to do business in existing and target markets and could cause a deterioration in their financial condition and results of operations, which could in turn adversely affect the System's financial condition and results of operations.

**Changes in U.S. fiscal or spending policies may impair the ability of certain System borrowers to repay their loans to us, which in turn could adversely impact us.**

Certain System borrowers benefit from U.S. government support for the agricultural sector, including crop insurance programs. Any congressional efforts to limit the U.S. budget deficit would likely result in continued pressure to reduce federal spending, including funds made available for farm programs. Adverse changes in the agricultural spending policies or budget priorities of the U.S. government in light of the U.S. budget deficit or otherwise may affect the financial condition of some of the System's borrowers and impair their ability to repay their loans to us. The inability of borrowers to repay their loans to us could increase our nonperforming assets, decrease the value of our loan portfolio, reduce our loan origination volume and otherwise harm our business.

**An unfavorable change in U.S. tax laws or an adverse interpretation of existing tax laws could negatively impact the System’s financial results.**

Certain System institutions are statutorily exempt from federal taxes. Other System institutions operate as non-exempt cooperatives. As such, they are eligible, under Subchapter T of the Internal Revenue Code, to deduct or exclude from taxable income amounts determined to be qualified patronage dividends. A change in U.S. tax law or an adverse interpretation of existing tax laws in a manner that reduces or eliminates these tax benefits or that is different from the System’s application of such laws would negatively impact the System’s results of operations.

**Recent changes in U.S. tax law could have a material impact on our business**

New U.S. tax laws resulting from legislation, commonly known as the Tax Cuts and Jobs Acts of 2017 (TCJA), were enacted in December 2017. Among other things, the TCJA reduced the federal corporate tax rate from 35% to 21%. While the System realized a net benefit from the decrease in the federal corporate tax rate in the 2017 financial results, and anticipate that the ongoing income tax expense may be lower, the full impact of the TCJA is difficult to predict and may not be fully known for several years. Changes that could affect the System’s business and customers include, but are not limited to, modifications to deductions surrounding interest expense and equipment purchases, tax incentives related to renewable energy initiatives, deductions impacting agricultural producers who sell their products to cooperatives and the overall changes in the competitive environment impacting financial institutions.

**A failure in our operational systems or infrastructure, or those of third parties, could impair our liquidity, disrupt our business, damage our reputation and cause losses.**

Shortcomings or failures in our internal processes, people or systems could lead to impairment of our liquidity, financial loss, disruption of our business, liability to customers, legislative or regulatory intervention or reputational damage. For example, our operations rely on the secure processing, storage and transmission of confidential and other information in our computer systems and networks. Information security risks for large institutions such

as ours have significantly increased in recent years and from time to time we have been and will likely continue to be the target of attempted cyber attacks and other information security breaches. To date, we have not experienced any material losses relating to cyber attacks or other information security breaches, but we could suffer such losses in the future. If one or more of such events occur, this potentially could jeopardize confidential and other information, including non-public personal information and sensitive business data, processed and stored in, and transmitted through, our computer systems and networks, or otherwise cause interruptions or malfunctions in our operations or the operations of our customers or counterparties. This could result in significant losses, reputational damage, litigation, regulatory fines or penalties, or otherwise adversely affect our business, financial condition or results of operations. We maintain insurance coverage relating to cybersecurity risks, and we may still be required to expend significant additional resources to modify our protective measures or to investigate and remediate vulnerabilities or other exposures. Despite having insurance coverage, we may be subject to litigation and financial losses.

**Failures of critical vendors and other third parties could disrupt our ability to conduct and manage our businesses.**

System institutions rely on vendors and other third parties to perform certain critical services. A failure in, or an interruption to, one or more of those services provided could negatively affect their business operations. If one or more of these key external parties were not able to perform their functions for a period of time, at an acceptable service level, or for increased volumes, the System institutions’ business operations could be constrained, disrupted, or otherwise negatively affected.

Third parties with which we do business may also be sources of cybersecurity or other technological risks. We outsource certain functions and these relationships allow for the storage and processing of our information, as well as customer, counterparty and borrower information. While we engage in actions to reduce our exposure resulting from outsourcing, such as performing onsite security control assessments and limiting third-party access to the lowest privileged level necessary to perform job functions, ongoing threats may result in unauthorized access, loss or destruction of data or other cybersecurity incidents with increased costs and consequences to us such as those described above.



**The System faces risks from unpredictable catastrophic events.**

We are exposed to the risk that a catastrophic event, such as a terrorist event or natural disaster, could result in a significant business disruption and an inability to fund the System or process transactions through normal business processes. Any measures we take to mitigate this risk may not be sufficient to respond to the full range of catastrophic events that may occur and we may not have sufficient insurance coverage for some of these catastrophic events. The impact of such events on the overall economy may also adversely affect our financial condition and results of operations.

**An unfavorable change in our reputation could adversely affect our business and financial results.**

An unfavorable change in our reputation caused by negative public opinion could adversely affect our ability to obtain financing, impede our ability to hire and retain qualified personnel, hinder our business prospects, or expose us to greater regulatory scrutiny or adverse regulatory or legislative changes. Perceptions regarding the practices of our competitors, counterparties, and vendors, or the financial services industry as a whole, may also adversely affect our reputation. Damage to the reputation of third parties with whom we have important relationships may also impair market confidence in our business operations.

**The Banks and Associations are subject to credit risk.**

The Banks and Associations are subject to credit risk in the course of their lending, investing and hedging activities. Credit risk is the risk that arises from the unwillingness or inability of borrowers, debt issuers or counterparties, including guarantors (such as Farmer Mac) and third-party providers of other credit enhancements (such as bond insurers), to meet their contractual obligations to us.

Some of our counterparties may become subject to serious liquidity problems affecting, either temporarily or permanently, their businesses, which may adversely affect their ability to meet their obligations to us. Challenging market conditions could increase the likelihood that we will have disputes with our counterparties concerning their obligations to us, especially with respect to counterparties that have experienced financial strain or have large exposures to us. A default by a counterparty with significant obligations to us could adversely affect our ability to

conduct our operations efficiently, which in turn could adversely affect our results of operations or our financial condition.

In addition, defaults by one or more financial institutions which are party to a derivative or other financial instrument transaction could lead to market-wide disruptions, which could lead to further defaults that could adversely affect the Banks. It may be difficult for the Banks to find derivative and other financial instrument transaction counterparties in such a market.

**The Banks and Associations are subject to liquidity risk with respect to their investments.**

The Banks and Associations are subject to liquidity risk in the course of their investing activities. Moreover, if the market for the Banks' and Associations' investments becomes less liquid, the underlying credit fundamentals deteriorate or the investments decline in value, it may make it more difficult for such investments to be sold if the need arises. In addition, because of the inherent uncertainty of determining the fair value of investments that do not have a readily available market value, the fair value of the Banks' and Associations' investments may differ significantly from the values that would have been used had a ready market existed for the investments. Ultimately, these factors could lead to further write-downs in the value of investments and impairment of assets that, if significant, could have adverse effects on our business, financial condition and liquidity.

**The earnings of the Banks and Associations are significantly affected by the monetary policies of the Board of Governors of the Federal Reserve System.**

The Board of Governors of the Federal Reserve System regulates the supply of money and credit in the United States. Its policies influence the Banks' and the Associations' cost of funds for lending and investing and the return they earn on their loans and investments, both of which impact their net interest margins, and can materially affect the value of the loans and investments they hold. Federal Reserve Board policies also can affect System borrowers, potentially increasing the risk that they may fail to repay their loans. Changes in Federal Reserve Board policies are beyond the System's control and are difficult to predict or anticipate.

**The financial services industry is highly competitive.**

The System operates in a competitive marketplace in which there is competition from banks and non-bank lenders. In order to remain a viable competitor in the U.S. farm credit market, System institutions must provide effective loan products, undertake significant marketing efforts, use competitive pricing programs and maintain operating efficiency. In addition, the ability to access and use technology is an increasingly important competitive factor in the financial services industry. As a result, more traditional financial services companies, such as the System, are facing the risk of increased competition from products and services offered by non-bank financial technology companies. These and other competitive market pressures could result in reduced interest rate spreads and loan originations, and in some cases, less favorable loan structures and terms for the System.

**The Banks and Associations are subject to interest rate risk.**

The Banks and Associations, in the course of their borrowing, lending and investment activities, are subject to interest rate risk. Interest rate risk is the risk that changes in interest rates may adversely affect the institution's operating results and financial condition. This risk arises from differences in the timing between the contractual maturities, cash flows and the repricing characteristics of the institution's assets and the financing obtained to fund those assets. The Banks and Associations are responsible for developing institution-specific asset/liability management policies and strategies to manage interest rate risk and monitoring them on a regular basis. Interest rate risk can produce variability in earnings and ultimately the long-term capital position of the System.

**Each Bank uses derivative financial instruments as a tool to hedge against interest rate and liquidity risks and to lower the overall cost of funds.**

Each Bank uses derivative financial instruments to minimize the financial effects on its business of changes in interest rates or for liquidity purposes and must determine the nature and quantity of these hedging transactions. The effectiveness of the hedging transactions depends upon management's ability to determine the appropriate hedging position, taking into consideration the Bank's assets, liabilities and prevailing and anticipated market conditions. In addition,

the usefulness of the Bank's hedging strategy depends on the availability in the market of cost-effective hedging instruments and the ability to enter into hedging transactions with high quality counterparties. If a Bank is unable to manage its hedging position properly it will negatively impact the Bank's financial condition and results of operations. A Bank faces the risk that its derivatives counterparties may not meet their payment and other obligations in hedging transactions. To the extent a Bank clears derivatives, it would also face the risk of operational failure of any of the clearing members, exchanges, clearinghouses, or other financial intermediaries it uses to facilitate such hedging transactions. If a derivatives counterparty clearing member or clearinghouse were to fail, the Bank could experience losses related to any collateral it had posted with such derivatives counterparty clearing member or clearinghouse to cover initial or variation margin. The Bank could also be exposed to replacement risk or unhedged market exposure if it is unable to replace the transaction.

**Changes in LIBOR could adversely affect System institutions' operations and cash flows.**

On July 27, 2017, the United Kingdom Financial Conduct Authority announced that it will no longer persuade or compel banks to submit rates for the calculation of the LIBOR rates after 2021. Furthermore, in the United States, efforts to identify a set of alternative U.S. dollar reference interest rates include proposals by the Alternative Reference Rates Committee of the Federal Reserve Board and the Federal Reserve Bank of New York.

At this time, it is not possible to predict the effect of any changes to the methodology for calculating LIBOR, any establishment of alternative reference rates or any other reforms to LIBOR that may be enacted in the United Kingdom, in the United States or elsewhere. Uncertainty as to the nature of such potential changes, alternative reference rates or other reforms may adversely affect the trading market for LIBOR-based instruments, including certain of the System's borrowings, loans, investments and derivatives. Reform of, or the replacement or disappearance of, LIBOR and the proposed regulation of LIBOR and other "benchmarks" may adversely affect the rates of interest the System pays on its System-wide Debt and that System institutions pay on other borrowings as well as the value of and return on our loans and investments and the value and effectiveness of our derivatives. This could adversely affect

our cash flows. Moreover, if LIBOR is replaced, System institutions will need to take steps to restructure their debt and derivatives, which could adversely affect our operations.

**The System’s loans and investment securities are subject to prepayment risk and interest rate fluctuations that may adversely affect our results of operations and financial condition.**

During periods of declining interest rates, the borrower under a loan or the issuer of an investment security may exercise its option to prepay principal earlier than scheduled, forcing the System to reinvest the proceeds from such prepayment in lower yielding loans or securities, which may result in a decline in the System’s earnings. A range of prepayment options exists on the System’s fixed and floating-rate loans. These options range from loans with “make-whole” prepayment fee provisions (i.e., the borrower pays an additional amount when the loan is prepaid to cover the loss from the residual higher-cost funding that can occur as a result of the prepayment) to loans that may be prepaid without any prepayment fee provisions. A borrower may choose to prepay a loan if, for example, the borrower can refinance the loan at a lower cost due to declining interest rates or an improvement in the credit standing of the borrower. Similar prepayment risks exist with respect to the System’s investments, including its mortgage- and asset-backed securities. In addition, the market price of such investments will change in response to changes in interest rates and other factors. During periods of declining interest rates, the market price of fixed-rate debt investments generally rises. Conversely, during periods of rising interest rates, the market price of such investments generally declines. The magnitude of these fluctuations in the market price of debt investments is generally greater for securities with longer maturities.

**Each Bank and Association depends on the accuracy and completeness of information about its customers and counterparties.**

In deciding whether to extend credit or enter into transactions with customers and counterparties, the Banks and Associations may rely on information furnished to them by or on behalf of customers and counterparties, including financial statements and other financial information. The Banks and Associations also may rely on representations of customers and counterparties as to the accuracy and completeness of that information and, with respect to financial

statements, on reports of independent registered public accounting firms. If the financial or other information provided to them is incorrect, the Banks and Associations could suffer credit losses or other consequences.

**The Banks and Associations may lend only to qualified borrowers in the agricultural and rural sectors and certain related entities and are subject to geographic lending restrictions.**

Unlike commercial banks and other financial institutions that lend to both the agricultural sector and other sectors of the economy, the Banks and Associations are restricted solely to making loans and providing financial services to qualified, eligible borrowers in the agricultural and rural sectors and to certain related entities. In addition, certain Banks and Associations are subject to particular geographic lending restrictions. As a result, the Banks and Associations have more limited flexibility in attempting to diversify their loan portfolios as compared with many commercial banks and other financial institutions. Concentration of risk in industries, geographies and individual borrowers may limit the ability to offset adverse performance in one sector against positive performance in another sector like most diversified financial institutions.

**The System’s accounting policies and methods are key to how it reports its financial condition and results of operations, and they may require System institutions’ managements to make estimates about matters that are inherently uncertain.**

The System’s accounting policies, methods and estimates are fundamental to how it records and reports its financial condition and results of operations. System institutions’ managements must exercise judgment in selecting and applying many of these accounting policies, methodologies, and estimates so that they not only comply with generally accepted accounting principles and reflect best practices but also reflect managements’ judgments as to the most appropriate manner in which to record and report the financial condition and results of operations. Inappropriate policies, methods and estimates, or the misapplication of accounting policies, methods or estimates could adversely affect the financial condition or results of operations of the System.

From time to time, the Financial Accounting Standards Board changes the financial accounting standards that govern the preparation of our financial

statements. These changes are beyond our control, can be difficult to predict and could negatively impact how we report our financial condition and results of operations. We could be required to apply a new or revised standard retrospectively, which may result in the revision of prior period financial statements by material amounts. The implementation of new or revised accounting standards also could adversely affect a Bank's capital position and subject it to increased oversight by the Farm Credit Administration or limit its ability to participate in the issuance of Systemwide Debt Securities. See "Federal Regulation and Supervision of the Farm Credit System — Farm Credit Administration Regulations — Bank Collateral Requirements" and "— Capital Adequacy" and "Description of Systemwide Debt Securities — Repayment Protections — Agreements Among Certain System Institutions."

**The determination of the amount of allowance for loan losses and impairments taken on our assets is highly subjective and these estimates could materially impact our results of operations or financial condition.**

The determination of the amount of loss allowances and asset impairments varies by asset type and is based upon the periodic evaluation and assessment of known and inherent risks associated with the respective asset class by System institutions' managements. Such evaluations and assessments are revised as conditions change and new information becomes available. The managements of System institutions update their evaluations regularly and reflect changes in allowances and impairments in operations as such evaluations are revised. There can be no assurance that the managements of System institutions have accurately assessed the level of impairments taken and allowances reflected in the System's financial statements. Furthermore, additional impairments may need to be taken or allowances provided in the future. Historical trends may not be indicative of future impairments or allowances.

**Our risk management framework may not be effective in mitigating risk and reducing the potential for significant losses.**

Our risk management framework is designed to manage risk and minimize loss to us. We seek to identify, measure, monitor, report and control our exposure to the types of risk to which we are subject, including credit, market, liquidity, operational and reputational risks, among others. While we employ a

broad and diversified set of risk monitoring and mitigation techniques, those techniques are inherently limited because they cannot anticipate the existence or future development of currently unanticipated or unknown risks. For example, increases in the overall complexity of our operations, among other developments, have resulted in the creation of a variety of previously unanticipated or unknown risks, highlighting the intrinsic limitations of our risk monitoring and mitigation techniques. As such, we may incur future losses due to the development of such previously unanticipated or unknown risks.

Also, because System institutions are not commonly owned or controlled, each System institution is responsible for its own risk management. Moreover, there is no formal process or procedure in place to mandate Systemwide risk mitigation actions, including, but not limited to, reducing concentration, interest rate and counterparty credit risk across the System. As a result, the System's risk management framework may not be effective in mitigating risk and reducing the potential for significant losses due to this inability to mandate risk mitigation actions across the System.

**A failure or circumvention of our controls and procedures could have an adverse effect on our business, results of operations and financial condition.**

Each System entity regularly reviews and updates its internal controls, disclosure controls and procedures, and corporate governance policies and procedures. The design of any system of controls is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote. In addition, while we continue to evaluate our internal controls, we cannot be certain that these measures will ensure that we implement and maintain adequate controls over our financial processes and reporting in the future. Any failure or circumvention of a System institution's controls and procedures or failure to comply with regulations related to controls and procedures could have an adverse effect on the System's business, results of operations and financial condition. Also, because System institutions are not commonly owned or controlled, as mentioned above, each System institution is responsible for its own controls and procedures. As a result, the System's control framework, no matter how well designed and operated,



does not provide absolute assurance that the objectives of the control systems are met, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud or errors can be detected.

**Our structure may impact our ability to issue combined financial statements within regulatory timeframes.**

The structure of the System, as a federally chartered network of interdependent, cooperatively owned lending institutions, may present challenges to timely financial reporting and the assessment of internal control over financial reporting. Our decentralized reporting structure impacts how the Banks and Associations meet their regulatory disclosure obligations including, together with the Funding Corporation, the responsibility to produce the System's combined financial statements and to assure that there are adequate disclosure controls and procedures and internal control over financial reporting in connection with such production. To facilitate compliance with these regulatory mandates, the Banks have agreed to disclosure policies and procedures. Since no single System institution has the corporate or direct regulatory authority to compel any other System institution to disclose information or to establish and maintain disclosure controls and procedures or internal control over financial reporting, production of the System's combined financial statements and the establishment of adequate controls is dependent on System institutions themselves satisfying their regulatory obligations and the Banks' compliance with the agreed upon disclosure policies and procedures. Failure by any System institution to provide required information for financial reporting, or to have adequate disclosure controls or procedures or internal control over financial reporting, as required by regulation or as agreed to under the disclosure policies and procedures may delay the timely publication of the System's combined financial statements.

**Our business may be directly and indirectly affected by unfavorable weather conditions or natural disasters that reduce agricultural production and the ability of System borrowers to make payments on our loans.**

Adverse weather conditions, particularly during the planting and early growing season, can significantly affect agricultural production, with the timing and quantity of rainfall being two of the most

important factors in agricultural production. Insufficient levels of rain prevent farmers from planting new crops and may cause growing crops to die or result in lower yields. Excessive rain or flooding can prevent planting from occurring at optimal times, and may cause crop loss through increased disease or mold growth. Temperatures outside normal ranges can also cause crop failure or decreased yields, and may also affect disease incidence. Temperature affects the rate of growth, crop maturity and crop quality. Natural calamities such as regional floods, wildfires, hurricanes or other storms, and droughts can have significant negative effects on agricultural and livestock production. The resulting negative impact on farm income can strongly affect the ability for System borrowers to make payments on our loans.

**Our ability to attract and retain qualified employees is critical to our success and failure to do so could adversely affect our results of operations and competitive position.**

Our success depends on our ability to recruit and retain key executive officers and other skilled professional employees. We compete against other financial institutions for highly skilled executive officers and professional employees. Many of these financial institutions offer wage and benefit packages that exceed our wage and benefit packages. As a result, in the future, we may have to significantly increase wages and benefits in order to attract and retain qualified personnel. The inability to attract and retain an appropriately qualified workforce could adversely affect our financial condition and results of operations and internal control over financial reporting.

## OTHER BUSINESS MATTERS

### Related Party Transactions

In the ordinary course of business, the Banks and Associations may enter into loan transactions with their officers and directors and non-System organizations with which such persons may be associated. These loans are subject to special approval requirements contained in Farm Credit Administration regulations and are, in the view of the System institutions' management, made on the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with unrelated borrowers. As of December 31, 2017 and 2016, all related party loans were made in accordance with established policies and the same terms as those prevailing at the time for comparable transactions, except for one loan to a company affiliated with a System institution director, which was \$1.6 million and \$1.8 million at December 31, 2017 and 2016. The interest rate on this loan was marginally lower than the rate on similar loans to unrelated borrowers.

Total loans outstanding to related parties were \$2.2 billion and \$2.4 billion at December 31, 2017 and 2016. During 2017 and 2016, \$2.4 billion and \$3.3 billion of new loans were made to such persons and repayments totaled \$2.6 billion and \$3.0 billion. In the opinions of Bank and Association managements, all such loans outstanding at December 31, 2017 and 2016 did not involve more than a normal risk of collectability, except for loans to three Association directors totaling \$8.7 million in 2017 and a loan to one Association director totaling \$1.0 million in 2016.

### Legal Proceedings

On June 13, 2016, a lawsuit was commenced by the filing of a complaint in the United States District Court Southern District of New York against CoBank by a number of investors who held CoBank's 7.875% Subordinated Notes due in 2018. For additional information, see Note 19 of the accompanying combined financial statements.

On November 4, 2016, an alleged class action complaint was filed in the Supreme Court of the State of New York against AgriBank by a purported beneficial owner of AgriBank's 9.125% subordinated notes due in 2019. For additional information, see Note 19 of the accompanying combined financial statements.

At December 31, 2017, various other lawsuits were pending or threatened against System institutions. In the opinion of management, based on information currently available and taking into account the advice of legal counsel, the ultimate liability, if any, of pending legal actions will not have a material adverse impact on the System's combined results of operations or financial condition.

### Changes in and Disagreements with the Independent Registered Public Accounting Firm of the Combined Financial Statements of the Farm Credit System

During the fiscal year ended December 31, 2017 and through the date of this annual information statement, there have been no changes in or disagreements with the independent registered public accounting firm of the combined financial statements of the System.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's discussion and analysis provides a narrative on the System's financial performance and condition that should be read in conjunction with the accompanying financial statements. It includes the following sections:

- Basis of Presentation
- Forward-Looking Information
- Critical Accounting Policies
- 2017 Overview
- Agricultural Outlook
- System Organizational and Structural Matters
- Results of Operations
- Fourth Quarter 2017 Results of Operations
- Risk Management
- Regulatory Matters
- Recently Adopted or Issued Accounting Pronouncements

### **Basis of Presentation**

The System is a federally chartered network of interdependent, borrower-owned lending institutions (Banks and Associations) and affiliated service organizations. Through our three Farm Credit Banks, one Agricultural Credit Bank and 69 Associations (as of December 31, 2017), we support rural communities and agriculture with reliable, consistent credit and financial services nationwide to farmers, ranchers, producers or harvesters of aquatic products, their cooperatives and farm-related businesses. We also make loans to finance the processing and marketing activities of these borrowers and make loans or provide credit enhancements to other banks to support the export of U.S. agricultural commodities or supplies. In addition, we make loans to rural homeowners, rural infrastructure providers and other eligible borrowers.

The combined financial statements and related financial information contained in this annual information statement present the combined assets, liabilities, capital, income and expenses of the Banks, the Associations, the Federal Farm Credit Banks Funding Corporation and the Farm Credit Insurance Fund and reflect the investments in and allocated

earnings of certain service organizations owned by the Banks or Associations. All significant intra-System transactions and balances have been eliminated in combination. (See Note 1 to the accompanying combined financial statements for additional information on organization, operations and principles of combination and the Supplemental Combining Information on pages F-72 through F-79.) This annual information statement has been prepared under the oversight of the System Audit Committee.

Our financial statements are presented on a combined basis due to the financial and operational interdependence of System entities as discussed in the "Business" section in this annual information statement. While this annual information statement reports on the combined financial condition and results of operations of the Banks, Associations and other System entities specified above, only the Banks are jointly and severally liable for the payments on Systemwide Debt Securities. Each Bank is primarily liable for the payment of principal and interest on Systemwide Debt Securities issued to fund its operations. (See Notes 12 and 21 to the accompanying combined financial statements for information about the capital of the Banks and the Supplemental Combining Information on pages F-72 through F-74 for information related to the financial condition of the combined Banks.) Because the Associations are not directly liable for the payment of principal or interest on Systemwide Debt Securities, their capital may not be available to support those payments. Under the Farm Credit Act, the timely payment of the principal and interest on Systemwide Debt Securities is insured by the Farm Credit System Insurance Corporation to the extent funds are available in the Insurance Fund. (See Note 7 to the accompanying combined financial statements.)

### **Forward-Looking Information**

Certain sections of this annual information statement contain forward-looking statements concerning financial information and statements about future economic performance and events, plans and objectives and assumptions underlying these projections and statements. These projections and statements are not based on historical facts but instead represent our current assumptions and expectations regarding our business, the economy and other future conditions. However, actual results and develop-

ments may differ materially from our expectations and forecasts due to a number of risks and uncertainties, many of which are beyond our control. Forward-looking statements can be identified by words such as “anticipates,” “believes,” “could,” “estimates,” “may,” “should,” “will,” or other variations of these terms that are intended to reference future periods.

These statements are not guarantees of future performance and involve certain risks and uncertainties and actual results may differ from those in the forward-looking statements as a result of various factors. These risks and uncertainties include, but are not limited to:

- political (including trade and tax policies), legal, regulatory, financial markets and economic conditions and developments in the United States and abroad;
- economic fluctuations in the agricultural, rural infrastructure, international, and farm-related business sectors;
- weather-related, disease, and other adverse climatic or biological conditions that periodically occur that impact agricultural productivity and income;
- changes in U.S. government support of the agricultural industry and the System as a government-sponsored enterprise, as well as investor and rating agency reactions to events involving the U.S. government, other government-sponsored enterprises and other financial institutions;
- actions taken by the Federal Reserve System in implementing monetary policy;
- credit, interest rate and liquidity risk inherent in our lending activities;
- changes in our assumptions for determining the allowance for loan losses, other-than-temporary impairment and fair value measurements; and
- industry outlooks for agricultural conditions.

### **Critical Accounting Policies**

The System’s financial statements are reported in conformity with accounting principles generally accepted in the United States of America. Our significant accounting policies are critical to the under-

standing of our results of operations and financial condition because some accounting policies require us to make complex or subjective judgments and estimates that may affect the reported amounts of certain assets or liabilities. We consider these policies as critical because managements of System institutions have to make judgments about matters that are inherently uncertain. For a complete discussion of the System’s significant accounting policies, see Note 2 to the accompanying combined financial statements. The following is a summary of certain of our most significant critical accounting policies.

- Allowance for loan losses — The allowance for loan losses is each Bank and Association management’s best estimate of the amount of probable losses existing and inherent in its loan portfolio. The allowance for loan losses is increased through provisions for loan losses and loan recoveries and is decreased through loan loss reversals and loan charge-offs. Each Bank and Association determines its allowance for loan losses based on periodic evaluation of its loan portfolio, which generally considers recent historical charge-off experience adjusted for relevant factors. These factors include types of loans, credit quality, specific industry conditions, collateral value, weather-related conditions, general economic and political conditions, and changes in the character, composition, and performance of the portfolio, among other factors.

Significant individual loans are evaluated based on the borrower’s overall financial condition, resources, and payment record; the prospects for support from any financially responsible guarantor; and, if appropriate, the estimated net realizable value of any collateral. The allowance for loan losses attributable to these loans is established by a process that estimates the probable loss inherent in the loans, taking into account various historical and projected factors, internal risk ratings, regulatory oversight, and geographic, industry and other factors.

Management of each Bank and Association also applies judgment to adjust various loss factors, taking into consideration model imprecision, external factors and economic events that have not yet been reflected in the loss factors.

Banks and Associations may establish a reserve for unfunded commitments that provides for potential losses related to unfunded commitments and is maintained at a level that is considered the best estimate of the amount required to absorb probable losses related to these unfunded commitments. The reserve is determined using a similar methodology as used for the allowance for loan losses taking into account the probability of funding the commitment. The reserve for unfunded commitments is recorded as a liability in the Combined Statement of Condition.

Changes in the factors considered by the management of each Bank and Association in the evaluation of losses in its loan portfolio and unfunded commitments could result in a change in the allowance for loan losses or reserve for unfunded commitments and could have a direct impact on the provision for loan losses and the results of operations.

- Valuation methodologies — Managements of the Banks and Associations use market prices when estimating fair values for certain assets and liabilities for which an observable liquid market exists. However, they apply various valuation methodologies to assets and liabilities that often involve a significant degree of judgment, particularly when liquid markets do not exist for the particular items being valued. Examples of these items include impaired loans and investments, pension and other postretirement benefit obligations, and certain derivative and other financial instruments. These valuations require the use of various assumptions, including, among others, discount rates, rates of return on assets, repayment rates, cash flows, default rates, costs of servicing and liquidation values. The use of different assumptions could produce significantly different results, which could have material positive or negative effects on the System's results of operations.
- Pensions — The Banks and substantially all Associations sponsor defined benefit retirement plans, all of which are closed to new participants. These plans are noncontributory and benefits are based on salary and years of service. In addition, the Banks and Associations sponsor defined contribution retirement savings plans. Pension expense for all plans is

recorded as part of salaries and employee benefits. Pension expense is determined by using Aon Hewitt Associates LLC actuarial valuations based on certain assumptions, including expected long-term rates of return on plan assets and discount rates. The expected return on plan assets for the year is calculated based on the composition of assets at the beginning of the year and the expected long-term rate of return on that portfolio of assets. The discount rate is used to determine the present value of our future benefit obligations.

## 2017 Overview

### *General*

The System's combined net income was \$5.189 billion for 2017, \$4.848 billion for 2016 and \$4.688 billion for 2015. The increase in 2017 net income resulted from increases in net interest income of \$265 million and noninterest income of \$29 million and decreases in the provision for income taxes of \$137 million and the provision for loan losses of \$69 million, partially offset by an increase in noninterest expense of \$159 million. The increase in net interest income for 2017 resulted primarily from a higher level of average earning assets, partially offset by a lower net interest spread. Average earning assets, primarily loans, grew \$11.412 billion or 3.8% to \$310.962 billion for 2017, as compared with the prior year.

The System's loan portfolio increased 4.0% to \$258.777 billion at December 31, 2017, as compared with \$248.768 billion at December 31, 2016. The increase in 2017 was primarily attributable to demand for real estate mortgage, agribusiness and production and intermediate-term loans. Real estate mortgage loans increased primarily due to continued demand by new and existing customers. The increase in agribusiness loans was primarily due to higher levels of seasonal financing at many grain and farm supply cooperatives. Production and intermediate-term loans increased due to loan growth driven by borrower year-end tax planning strategies.

The System's nonperforming loans totaled \$1.967 billion at December 31, 2017, as compared with \$1.962 billion at December 31, 2016, representing 0.76% and 0.79% of total loans outstanding for the corresponding periods. The System's capital to assets ratio was 16.8% at December 31, 2017, as compared with 16.4% at December 31, 2016.



### Funding

The System continues to have reliable access to the debt capital markets to support its mission of providing credit and financial services to agriculture, rural infrastructure and rural communities. During 2017, investor demand for Systemwide Debt Securities remained favorable across all products.

The System is a government-sponsored enterprise that continues to benefit from broad access to domestic and global capital markets. This access provides us with a dependable source of competitively priced debt which is critical for supporting our mission of providing credit to agriculture and rural America.

### Weather Conditions

In August and September 2017, three significant hurricanes, Harvey, Irma and Maria, caused damage to certain sections of several southern states and the entire Commonwealth of Puerto Rico. In addition, recent wildfires in California have caused significant damage to homes and agricultural properties, which will have an economic impact across the region. While assessment of the full impact on System borrowers is ongoing, these events have not had and are not expected to have a material adverse impact on the System's overall financial condition and results of operations.

### Agricultural Outlook

#### USDA Information

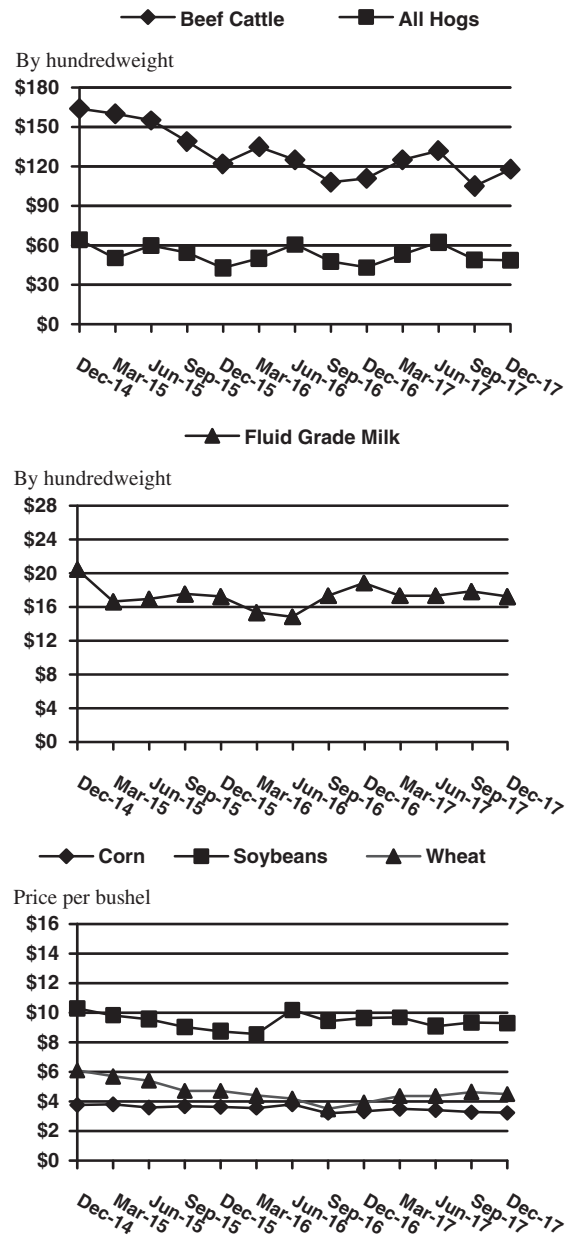
We utilize the United States Department of Agriculture (USDA) analysis to provide a general understanding of the U.S. agricultural economic outlook; however, this outlook does not take into account all aspects of our business. References to USDA information in this section refer to U.S. agricultural market data and not System data.

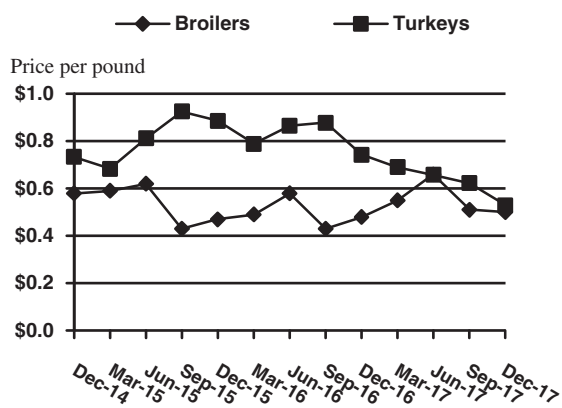
The USDA forecast (February 7, 2018) estimates farmers' net cash income (a measure of the cash income after payment of business expenses) for 2017 at \$96.9 billion, up \$2.9 billion from 2016 and down \$9.0 billion from its 10-year average of \$105.9 billion. The increase in net cash income in 2017 was primarily due to increases in livestock receipts of \$12.5 billion and cash farm-related income of \$1.8 billion, partially offset by a decrease in crop cash receipts of \$4.7 billion and an increase in cash expenses of \$5.1 billion.

The USDA's February 2018 outlook for the farm economy, as a whole, forecasts 2018 farmers' net cash income to decrease to \$91.9 billion, a

\$5.0 billion decrease from 2017 and \$14.0 billion below the 10-year average. The forecasted decrease in farmers' net cash income for 2018 is primarily due to an expected increase in cash expenses of \$3.0 billion and decrease in cash receipts for crops and livestock of \$2.0 billion.

The following charts set forth certain agricultural commodity prices utilizing the average monthly price for the last month of each quarter by hundredweight for beef cattle, hogs and milk, per bushel for corn, soybeans and wheat and by pound for poultry on certain dates during the period from December 31, 2014 to December 31, 2017:





The USDA’s income outlook varies depending on farm size and commodity specialties. About 99% of U.S. farms are family farms accounting for 90% of the value of agricultural production. The remaining 1% are nonfamily farms (farms where the principal operator or individuals related to the operator do not own a majority of the business) that produce the remaining 10% of agricultural output. Small family farms (gross cash farm income (GCFI) less than \$350,000) represent about 90% of all U.S. farms, hold 51% of farm land operated by farms and account for 23% of the value of production. Approximately 68% of production occurs on the 9% of family farms classified as midsize (GCFI between \$350,000 and \$999,999) or large-scale (GCFI of \$1,000,000 or more).

According to the USDA February 2018 forecast, farm sector equity (assets minus debt) is expected to rise 1.6% in 2018 to nearly \$2.7 trillion. Farm sector assets are expected to rise 1.6% to \$3.1 trillion in 2018, while farm sector debt is expected to rise 1.0% to \$388.9 billion. Farm real estate accounts for about 84% of farm sector assets and the 2018 forecast anticipates a 2.1% increase in real estate values, continuing its long-term upward trend since the late 1980s.

Two measures of the financial health of the agricultural sector used by the USDA are the farm sector’s debt-to-asset and debt-to-equity ratios. These ratios are forecast to move slightly downward in 2018 to 12.6% and 14.4% from 12.7% and 14.5% in 2017. These ratios remain well below the all-time highs of over 20% experienced during the 1980s.

Working capital and the current ratio are common measures of liquidity in the farm sector. Working capital, which is the amount of cash and cash-convertible assets minus amounts due to creditors within 12 months, is forecast at \$56.2 billion in 2018,

a 16% decline from the 2017 projected amount. This projected decline reflects expected declines in 2018 farm income and current assets and an expected increase in current debt. The current ratio, which is current assets divided by current debt, is forecast to decline from 1.58 in 2017 to 1.49 in 2018.

The USDA estimated in February 2018 that the System’s market share of farm business debt (defined as debt incurred by those involved in on-farm agricultural production) increased slightly to 40.9% at December 31, 2016 (the latest available data), as compared with 40.6% at December 31, 2015.

### Other Information

Production agriculture is a cyclical business that is heavily influenced by commodity prices, weather, tax and trade policies, interest rates and various other factors. From 2010 through 2014, agriculture generally experienced favorable economic conditions driven by high commodity and livestock prices and increasing farmland values. However, since 2014, the agricultural environment has been more challenging with lower commodity prices, which slowed, or in some cases, reversed the growth in farmland values and compressed producer margins. Currency fluctuations and ambiguity surrounding future U.S. trade policies have created heightened uncertainty around demand for agricultural exports. While U.S. agriculture faces realignments in commodity prices and farmland values, the generally strong financial positions of U.S. crop producers is affording them time to transition their operations to the lower price and margin environment. Producers who are able to realize cost of production efficiencies and market their farm products effectively are most likely to adapt to the current price environment. Optimal input usage, adoption of cost-saving technologies, negotiation of adjustments to various business arrangements, such as rental cost of agriculture real estate, and effective use of hedging and other price risk management strategies are all critical in yielding positive net cash income for producers. Certain producers who have been unable to sufficiently adjust their operations to the current environment have experienced loan repayment challenges.

Crop producers have benefited from payments under the government support programs included in the 2014 Farm Bill, which has lessened the impact of the lower price environment. Meanwhile, the livestock and dairy sectors have benefitted from lower feed costs but are experiencing compressed margins

due to lower prices for their farm production resulting from supply/demand changes.

In a prolonged period of less favorable conditions in agriculture, the System's financial performance and credit quality measures would likely be negatively impacted. Any negative impact from these less favorable conditions may be partially mitigated by geographic and commodity diversification across the System and the impact of off-farm income sources supporting agricultural-related debt. However, due to the geographic territories served by Banks and Associations, System institutions have higher geographic, commodity and borrower concentrations than the System as a whole.

### System Organizational and Structural Matters

The following table summarizes the structural changes of the System over the past five years:

	<u>Banks</u>	<u>Associations</u>	<u>Total</u>
Entities at January 1, 2013 . . . .	4	82	86
Net changes through January 1, 2017 . . . . .	—	<u>(9)</u>	<u>(9)</u>
Entities at January 1, 2017 . . . .	4	73	77
Net changes through January 1, 2018 . . . . .	—	<u>(4)</u>	<u>(4)</u>
Entities at January 1, 2018 . . . .	<u>4</u>	<u>69</u>	<u>73</u>

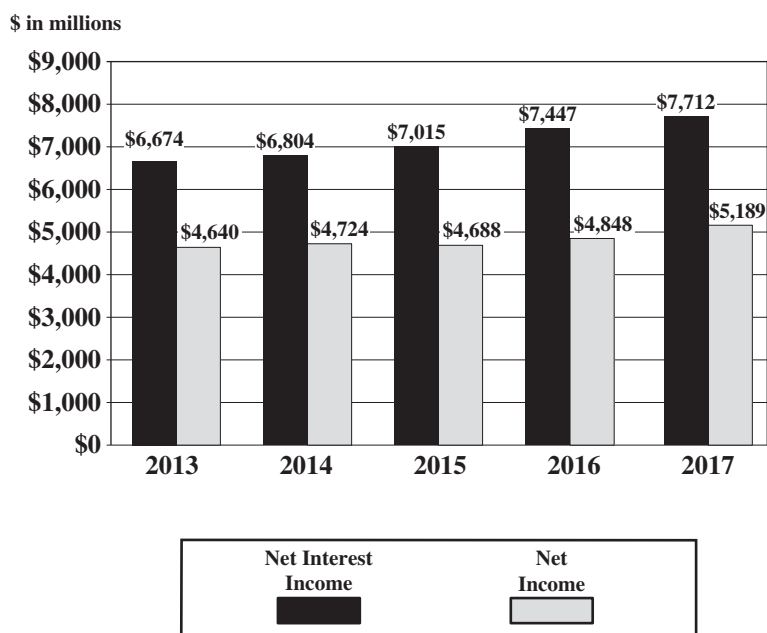
Over the past several years, the number of Associations has declined as a result of mergers with other Associations.

(For additional information regarding mergers, see Note 11 to the accompanying combined financial statements.)



## Results of Operations

The following chart illustrates the System's net interest income and net income for the past five years:



### Earnings Analysis

Changes in the key components impacting the System's results of operations over the past three years are summarized below:

	<u>2017 vs. 2016</u>	<u>2016 vs. 2015</u>
	(in millions)	
Increase (decrease) in net income due to:		
Interest income .....	\$1,215	\$1,053
Interest expense .....	(950)	(621)
Net interest income .....	265	432
Provision for loan losses .....	69	(160)
Noninterest income .....	29	(35)
Noninterest expense .....	(159)	(99)
Provision for income taxes .....	137	22
Net change in net income .....	<u>\$ 341</u>	<u>\$ 160</u>

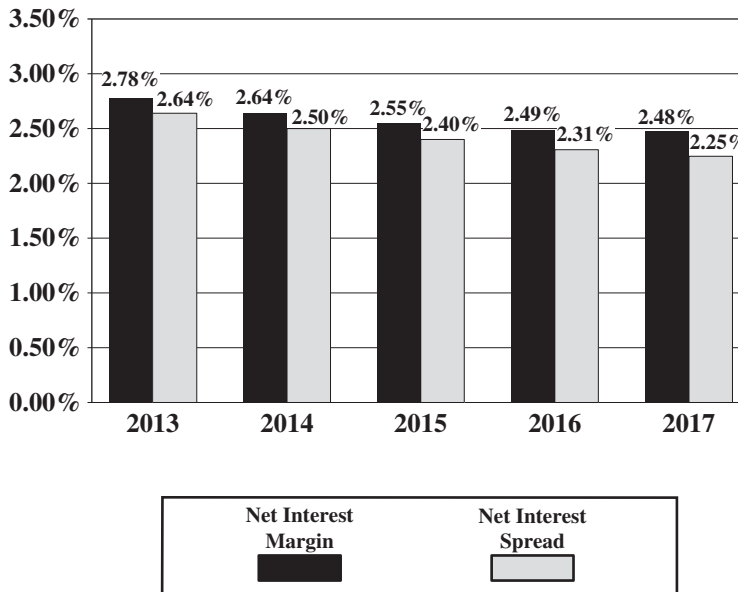
**Net Interest Income**

Net interest income was \$7.712 billion in 2017, \$7.447 billion in 2016 and \$7.015 billion in 2015. Net interest income is the difference between interest income and interest expense. Net interest income is the principal source of earnings for the System and is impacted by volume, yields on assets and cost of debt. The effects of changes in volume and interest

rates on net interest income over the past three years are presented in the following table. The table distinguishes between the changes in interest income and interest expense related to average outstanding balances and the levels of average interest rates. The change in the benefit derived from funding earning assets with interest-free funds (principally capital) is reflected solely as an increase in volume.

	2017 vs. 2016			2016 vs. 2015		
	Increase (decrease) due to			Increase (decrease) due to		
	Volume	Rate	Total	Volume	Rate	Total
	(in millions)					
Interest income:						
Loans	\$409	\$599	\$1,008	\$759	\$ 149	\$ 908
Investments	20	187	207	77	68	145
Total interest income	429	786	1,215	836	217	1,053
Interest expense	88	862	950	217	404	621
Changes in net interest income	\$341	\$ (76)	\$ 265	\$619	\$ (187)	\$ 432

The following chart illustrates the System’s net interest margin and net interest spread trends for the past five years:



The following table presents interest rate spreads, components of interest rate spreads, the details of the changes in interest rates earned and paid, and the impact of those changes on interest rate spreads for the past three years:

	2017			2016			2015		
	Average Balance	Interest	Rate	Average Balance	Interest	Rate	Average Balance	Interest	Rate
	(\$ in millions)								
<b>Assets</b>									
Real estate mortgage loans . . . . .	\$115,153	\$ 5,244	4.55%	\$110,038	\$ 4,877	4.43%	\$101,524	\$4,507	4.44%
Production and intermediate-term loans . . . . .	48,288	2,114	4.38	47,149	1,862	3.95	45,770	1,706	3.73
Agribusiness loans . . . . .	41,359	1,482	3.58	39,088	1,235	3.16	34,538	1,049	3.04
Rural infrastructure loans . . . . .	27,718	1,120	4.04	26,898	1,016	3.78	23,340	874	3.74
Rural residential real estate loans . . . . .	7,154	313	4.38	7,024	309	4.40	6,843	301	4.40
Agricultural export finance loans . . . . .	5,633	111	1.97	5,318	79	1.49	4,717	46	0.98
Lease receivables . . . . .	3,442	121	3.52	3,376	123	3.64	3,049	113	3.71
Loans to other financing institutions . . . . .	827	15	1.81	832	13	1.56	868	10	1.15
Nonaccrual loans . . . . .	1,630	79	4.85	1,454	77	5.30	1,384	77	5.56
Total loans . . . . .	251,204	10,599	4.22	241,177	9,591	3.98	222,033	8,683	3.91
Federal funds sold, investments and other interest-earning assets . . . . .	59,758	1,047	1.75	58,373	840	1.44	52,829	695	1.32
Total earning assets . . . . .	310,962	11,646	3.75	299,550	10,431	3.48	274,862	9,378	3.41
Allowance for loan losses . . . . .	(1,547)			(1,385)			(1,246)		
Other noninterest-earning assets . . . . .	11,653			12,592			12,781		
Total assets . . . . .	\$321,068			\$310,757			\$286,397		
<b>Liabilities and Capital</b>									
Systemwide bonds and medium-term notes . . . . .	\$232,868	\$ 3,677	1.58%	\$217,417	\$ 2,759	1.27%	\$204,541	\$2,206	1.08%
Systemwide discount notes . . . . .	25,238	233	0.92	32,160	163	0.51	23,185	49	0.21
Subordinated debt and other interest-bearing liabilities . . . . .	3,414	24	0.70	4,637	62	1.34	6,188	108	1.75
Total interest-bearing liabilities . . . . .	261,520	3,934	1.50	254,214	2,984	1.17	233,914	2,363	1.01
Noninterest-bearing liabilities . . . . .	4,894			5,165			4,966		
Capital . . . . .	54,654			51,378			47,517		
Total liabilities and capital . . . . .	\$321,068			\$310,757			\$286,397		
Net interest spread(1) . . . . .			2.25			2.31			2.40
Impact of noninterest-bearing sources . . . . .			0.23			0.18			0.15
Net interest income and margin(2) . . . . .		\$ 7,712	2.48%		\$ 7,447	2.49%		\$7,015	2.55%

(1) Net interest spread is the difference between the rate earned on total earning assets and the rate paid on total interest-bearing liabilities.

(2) Net interest margin is net interest income divided by average earning assets.

Earning assets, which are primarily financed through the issuance of Systemwide Debt Securities, consisted of loans (accrual and nonaccrual), Federal funds sold and investments. In addition to these interest-bearing funds, earning assets also are funded with interest-free funds (principally capital). Variations in average volume and the spreads earned on interest-bearing funds and capital determine changes in net interest income.

As illustrated in the preceding tables, the increase in net interest income in 2017, as compared with 2016 resulted primarily from an increase in the level of average earning assets, partially offset by a lower net interest spread. Average earning assets grew \$11.412 billion or 3.8% to \$310.962 billion for 2017, as compared with the prior year.

The net interest margin was 2.48% for 2017, as compared with 2.49% for 2016. The net interest

margin declined by one basis point due to a decrease in the net interest spread of six basis points to 2.25% for 2017, as compared with 2.31% for 2016, substantially offset by a five basis point increase in income earned on earning assets funded by noninterest-bearing sources (principally capital). The decline in the net interest spread for 2017, as compared with 2016 was primarily attributable to an increase in debt costs and lower lending spreads due to competitive pressures.

During the past several years, falling interest rates and an upward sloping yield curve created the opportunity for the Banks to refinance outstanding callable debt at favorable interest rates, which positively impacted net interest income. As a result of rising interest rates and a flattening of the yield curve, the amount of debt called by the Banks declined to \$5.4 billion during 2017, as compared with \$57.9 billion during 2016. We anticipate that the positive impact on the net interest spread experienced over the past several years from calling Systemwide Debt Securities will continue to decline.

Interest income recognized on cash-basis nonaccrual loans was \$79 million for 2017 and \$77 million for 2016 and 2015. Interest income is recognized on cash-basis nonaccrual loans only as interest payments are received and certain other conditions are met. Nonaccrual loans are returned to accrual status after a period of sustained payment performance provided they are current as to principal and interest, any previously charged off amounts have been collected, and the collectibility of the remaining amounts of principal and interest are no longer in doubt.

The increase in net interest income in 2016, as compared with 2015 resulted primarily from an increase in the level of average earning assets. Average earning assets grew \$24.688 billion or 9.0% to \$299.550 billion for 2016. The net interest margin decreased six basis points to 2.49% for 2016, as compared with 2.55% for 2015. Negatively impacting the net interest margin was a decrease in the net interest spread of nine basis points to 2.31% for 2016, as compared with net interest spread of 2.40% for 2015. The net interest margin was positively impacted by a three basis point increase in income earned on earning assets funded by noninterest-bearing sources (principally capital).

The decline in the net interest spread for 2016, as compared with 2015, was primarily attributable to an increase in debt costs and lower lending spreads due to competitive pressures.

### ***Provision for Loan Losses***

Each Bank and Association makes its own determination whether an increase in its allowance for loan losses through a provision for loan losses or a decrease in its allowance for loan losses through a loan loss reversal is warranted based on its assessment of the credit risk in its loan portfolio.

The System recognized provisions for loan losses of \$197 million for 2017, \$266 million in 2016 and \$106 million in 2015. The provisions for loan losses recognized in 2017 and 2016 primarily reflected industry-specific reserves for the livestock and grain industries, increased loan volume and slight deterioration in credit quality of certain sectors of the loan portfolio driven by a challenging agricultural economic environment resulting from declining net farm income. Also included in the provision for loan losses for 2017 were specific reserves relating to certain processing and marketing cooperatives.

The provision for loan losses recognized in 2015 was due to industry-specific reserves as a result of continued low grain prices, modest deterioration in credit quality in certain sectors of the loan portfolio and to increased loan volume.

### ***Noninterest Income***

Noninterest income for each of the three years in the period ended December 31, 2017 is summarized in the following table:

	For the Year Ended December 31,		
	2017	2016	2015
	(in millions)		
Financially related services income . . . . .	\$252	\$250	\$245
Loan-related fee income . . . . .	246	243	259
Income earned on Insurance Fund assets . . . . .	58	46	31
Mineral income . . . . .	57	48	76
Operating lease income . . . . .	27	22	36
Net other-than-temporary impairment losses included in earnings . . . . .		(16)	(13)
Losses on extinguishment of debt . . . . .	(47)	(64)	(50)
Net gains on derivative and other transactions . . . . .	16	22	8
Net gains on sales of investments and other assets . . . . .	14	47	30
Other noninterest income . . . . .	40	36	47
Total noninterest income . . . . .	<u>\$663</u>	<u>\$634</u>	<u>\$669</u>

Noninterest income increased \$29 million or 4.6% in 2017 to \$663 million, as compared with 2016. The increase was largely due to decreases in

losses on extinguishment of debt of \$17 million and net other-than-temporary impairment losses of \$16 million and increases in income earned on Insurance Fund assets of \$12 million and mineral income of \$9 million. Partially offsetting these increases in noninterest income was a decrease in net gains on sales of investments and other assets of \$33 million.

Noninterest income decreased \$35 million or 5.2% in 2016 to \$634 million, as compared with 2015. The decrease was largely due to decreases in mineral income of \$28 million and loan-related fees of \$16 million and an increase in losses on extinguishment of debt of \$14 million. Partially offsetting these decreases in noninterest income were increases in net gains on sales of investments and other assets of \$17 million and income earned on Insurance Fund assets of \$15 million. Low oil prices driven by an oversupply of crude oil negatively impacted mineral income in 2016.

### *Noninterest Expense*

Noninterest expense for each of the three years in the period ended December 31, 2017 is summarized below:

	For the Year Ended December 31,		
	2017	2016	2015
	(in millions)		
Salaries and employee benefits . . . . .	\$1,886	\$1,810	\$1,739
Occupancy and equipment expense . . .	244	237	217
Purchased services . . . . .	189	161	165
Other operating expense . . . . .	623	587	569
Total operating expense . . . . .	2,942	2,795	2,690
Net losses (gains) on other property owned . . . . .	9	(3)	3
Total noninterest expense . . . . .	\$2,951	\$2,792	\$2,693

Noninterest expense increased \$159 million or 5.7% to \$2.951 billion for 2017, as compared with 2016, primarily due to increases in salaries and employee benefits, purchased services and other operating expense.

Salaries and employee benefits increased \$76 million or 4.2% as a result of annual merit increases and higher staffing levels at certain System institutions. The System employed 14,379 full-time equivalents at December 31, 2017, a 1.7% increase, as compared with 14,140 full-time equivalents at December 31, 2016.

Purchased services increased \$28 million or 17.4% for 2017, as compared with 2016, primarily

due to increases in technology and other consulting services related to various business initiatives. Other operating expense increased \$36 million or 6.1% for 2017 primarily due to various administrative expenses.

Noninterest expense increased \$99 million or 3.7% to \$2.792 billion for 2016, as compared with 2015, primarily due to increases in salaries and employee benefits, occupancy and equipment expense and other operating expense. Salaries and employee benefits increased \$71 million or 4.1% as a result of annual merit increases and higher staffing levels at certain System institutions. The System employed 14,140 full-time equivalents at December 31, 2016, a 1.9% increase, as compared with 13,881 full-time equivalents at December 31, 2015.

Occupancy and equipment expense increased \$20 million or 9.2% for 2016, as compared with 2015, primarily due to increases in facilities and maintenance expenses. Other operating expense increased \$18 million or 3.2% for 2016, primarily due to various administrative expenses.

Operating expense statistics for each of the three years in the period ended December 31, 2017 are set forth below:

	For the Year Ended December 31,		
	2017	2016	2015
	(\$ in millions)		
Excess of net interest income over operating expense . . . . .	\$4,770	\$4,652	\$4,325
Operating expense as a percentage of net interest income . . . . .	38.1%	37.5%	38.3%
Operating expense as a percentage of net interest income and noninterest income . . . . .	35.1	34.6	35.0
Operating expense as a percentage of average loans . . . . .	1.17	1.16	1.21
Operating expense as a percentage of average earning assets . . . . .	0.95	0.93	0.98

### *Provision for Income Taxes*

The System recorded provisions for income taxes of \$38 million for 2017, \$175 million in 2016 and \$197 million in 2015. The significant decrease in the provision for income taxes for 2017 was due to the benefit of \$162 million in tax adjustments resulting from the enactment of federal tax legislation in late December 2017 which, among other things, lowered the federal corporate tax rate from 35% to 21% beginning on January 1, 2018. In accordance



with accounting principles generally accepted in the United States of America, the change to the lower corporate tax rate led to a remeasurement of the deferred tax liabilities and deferred tax assets in 2017, the period of enactment. Our deferred tax liabilities primarily relate to depreciable assets associated with leases, while our deferred tax assets primarily relate to the allowance for loan losses and employee benefit plans. As a result of the change, the effective tax rate decreased to 0.7% for 2017 from 3.5% for 2016.

As discussed in Note 2 to the accompanying combined financial statements, the System is comprised of both taxable and non-taxable entities. Taxable entities are eligible to operate as cooperatives for tax purposes and thus may elect to deduct from taxable income certain amounts allocated to borrowers as patronage distributions in the form of cash, stock or allocated retained earnings.

#### Fourth Quarter 2017 Results of Operations

The summary results of operations for the fourth quarter is presented below:

	For the Quarter Ended December 31,	
	2017	2016
	(in millions)	
Interest income .....	\$ 3,045	\$2,693
Interest expense .....	(1,085)	(770)
Net interest income .....	1,960	1,923
Provision for loan losses .....	(9)	(48)
Noninterest income .....	233	186
Noninterest expense .....	(815)	(763)
Income before income taxes .....	1,369	1,298
Benefit from (provision for) income taxes .....	104	(39)
Net income .....	<u>\$ 1,473</u>	<u>\$1,259</u>

Combined net income increased \$214 million or 17.0% to \$1.473 billion for the fourth quarter of 2017, as compared with \$1.259 billion for the fourth quarter of 2016. The increase in the fourth quarter of 2017 combined net income resulted from a benefit from income taxes of \$104 million, as compared to a provision for income taxes of \$39 million for the fourth quarter of 2016, increases in noninterest income of \$47 million and net interest income of \$37 million and to a decrease in the provision for loan losses of \$39 million, partially offset by an increase in noninterest expense of \$52 million.

Net interest income increased 1.9% to \$1.960 billion for the fourth quarter of 2017, as compared with \$1.923 billion for the prior year period. The increase primarily resulted from a higher level of average earning assets, due to increased loan volume, partially offset by a lower net interest spread. Average earning assets grew \$8.665 billion or 2.8% to \$313.305 billion for the fourth quarter of 2017, as compared with the same period of the prior year.

The net interest margin for the fourth quarter of 2017 declined to 2.50%, as compared with 2.52% for the same period in the prior year. The net interest margin was impacted by a 10 basis point decrease in the net interest spread to 2.24%, as compared with 2.34% for the fourth quarter of 2016, partially offset by an eight basis point increase in income earned on earning assets funded by noninterest-bearing sources (primarily capital). The decrease in the net interest spread resulted primarily from an increase in debt costs and lower lending spreads due to competitive pressures.

The provision for loan losses was \$9 million for the fourth quarter of 2017, as compared with \$48 million for the same period of the prior year. The fourth quarter provision for loan losses for both 2017 and 2016 were primarily due to increased loan volume and specific credit challenges for a limited number of customers.

Noninterest income was \$233 million for the fourth quarter of 2017, as compared with \$186 million for the fourth quarter of 2016. The increase was primarily due to an increase in loan-related fees of \$20 million and a decrease in losses on extinguishment of debt of \$15 million.

The increase of \$52 million to \$815 million in noninterest expense for the fourth quarter of 2017, as compared with the fourth quarter of 2016, was primarily due to increases in other operating expense of \$26 million, salaries and employee benefits of \$12 million and purchased services of \$9 million.

The \$104 million benefit from income taxes recognized in the fourth quarter of 2017 reflected the net deferred tax adjustment due to the enactment of federal tax legislation in late December 2017. As a result, the effective tax rate decreased to (7.6%) for the fourth quarter of 2017, as compared with 3.0% for the fourth quarter of 2016.

## **Risk Management**

### *Overview*

The System is in the business of making agricultural and other loans that require us to take certain risks. Management of risks inherent in our business is essential for our current and long-term financial performance. Prudent and disciplined risk management includes an enterprise risk management structure to identify emerging risks and evaluate risk implications of decisions and actions taken. Each System institution's goal is to mitigate risk, where appropriate, and to properly and effectively identify, measure, price, monitor and report risks in our business activities. Stress testing represents a component of each institution's risk management process. Each System institution is required by regulation to perform stress tests; however, the depth and frequency of these stress tests may vary by institution size and complexity.

The major types of risk for which we have exposure are:

- structural risk — risk inherent in our business and related to our structure (an interdependent network of lending institutions),
- credit risk — risk of loss arising from an obligor's failure to meet the terms of its contract or failure to perform as agreed,
- interest rate risk — risk that changes in interest rates may adversely affect our operating results and financial condition,
- liquidity risk — risk arising from our inability to meet obligations when they come due without incurring unacceptable losses, including our ability to access the debt market,
- operational risk — risk resulting from inadequate or failed internal processes or systems, errors by employees, fraud or external events,
- reputational risk — risk of loss resulting from events, real or perceived, that shape the image of the System or any of its entities, including the impact of investors' perceptions about agriculture, the reliability of System financial information, or the actions of any System institution, and
- political risk — risk of loss of support for the System and agriculture by the federal and state governments.

### *Structural Risk Management*

Structural risk results from the fact that the System is comprised of Banks and Associations that are cooperatively owned, directly or indirectly, by their borrowers. While System institutions are financially and operationally interdependent, they are not commonly owned. Each System institution is responsible for its own risk management and there are no formal processes or procedures in place to mandate Systemwide risk mitigation actions, including, but not limited to, reducing concentration, interest rate and counterparty credit risk across the System. This structure at times requires action by consensus or contractual agreement. Further, there is structural risk in that only the Banks are jointly and severally liable for the payment of principal and interest on Systemwide Debt Securities. Although capital at the Association level reduces a Bank's credit exposure with respect to its wholesale loans to its affiliated Associations, this capital may not be available to support the payment of principal and interest on Systemwide Debt Securities.

In order to monitor the financial strength of each Bank and mitigate the risks of non-performance by each Bank of its obligations under the Systemwide Debt Securities, we utilize two integrated intra-System financial performance agreements — the Amended and Restated Contractual Interbank Performance Agreement, or CIPA, and the Third Amended and Restated Market Access Agreement, or MAA. Under provisions of the CIPA, a score (CIPA score) is calculated quarterly to measure the financial condition and performance of each District (a Bank and its affiliated Associations) using various ratios that take into account the District's and Bank's capital, asset quality, earnings, interest-rate risk and liquidity. The CIPA score is then compared against the agreed-upon standard of financial condition and performance that each District must achieve and maintain. The measurement standard established under the CIPA is intended to provide an early-warning mechanism to assist in monitoring the financial condition of each District. The performance standard under the CIPA is based on the average CIPA score over a four-quarter period.

The MAA is designed to provide for the timely identification and resolution of individual Bank financial issues and establishes performance criteria and procedures for the Banks that provide operational oversight and control over a Bank's access to System

funding. The performance criteria set forth in the MAA are as follows:

- the defined CIPA scores,
- the Tier 1 Leverage ratio of a Bank, and
- the Total Capital ratio of a Bank.

For additional information on the regulatory capital ratios, see pages 80 and 81.

If a Bank fails to meet the MAA performance criteria, it will be placed into one of three categories. Each category gives the other System Banks and the Funding Corporation (collectively, the MAA Committee) progressively more control over a Bank that has declining financial performance under the MAA performance criteria. A “Category I” Bank is subject to additional monitoring and reporting requirements; a “Category II” Bank’s ability to participate in issuances of Systemwide Debt Securities may, subject to the discretion of the MAA Committee, be limited to refinancing maturing debt obligations; and a “Category III” Bank may, subject to the discretion of the MAA Committee, not be permitted to participate in issuances of Systemwide Debt Securities. Decisions by the MAA Committee to permit, limit or prohibit a “Category II” or “Category III” Bank to participate in the issuance of Systemwide Debt Securities are subject to oversight and override by the Farm Credit Administration. A Bank exits these categories by returning to compliance with the agreed-upon performance criteria.

The criteria for the Tier 1 Leverage ratio and the Total Capital ratio are:

	<b>Tier 1 Leverage Ratio</b>	<b>Total Capital Ratio</b>
Category I .....	<5.0%	<10.5%
Category II .....	<4.0%	<8.0%
Category III .....	<3.0%	<7.0%

(See Note 21 for each Bank’s Tier 1 Leverage and Total Capital ratios.)

During the three years ended December 31, 2017, all Banks met the agreed-upon standards of financial condition and performance (including those defined in the CIPA) as required by the MAA.

***Credit Risk Management***

Credit risk arises from the potential inability of an obligor to meet its payment obligation and exists in our outstanding loans, letters of credit, unfunded

loan commitments, investment portfolios and derivative counterparty credit exposures. (See page 69 for a discussion regarding derivative counterparty exposure) System institutions manage credit risk associated with their retail lending activities through an analysis of the credit risk profile of an individual borrower. Each Bank and Association has its own set of underwriting standards and lending policies, approved by its board of directors, that provides direction to its loan officers. Underwriting standards include, among other things, an evaluation of:

- character — borrower integrity and credit history,
- capacity — repayment capacity of the borrower based on cash flows from operations or other sources of income,
- collateral — protects the lender in the event of default and represents a potential secondary source of loan repayment,
- capital — ability of the operation to survive unanticipated risks, and
- conditions — intended use of the loan funds.

The retail credit risk management process begins with an analysis of the borrower’s credit history, repayment capacity, financial position and collateral, which includes an analysis of credit scores for smaller loans. Repayment capacity focuses on the borrower’s ability to repay the loan based on cash flows from operations or other sources of income, including off-farm income. Real estate mortgage loans must be secured by first liens on the real estate (collateral). As required by Farm Credit Administration regulations, each institution that makes loans on a secured basis must have collateral evaluation policies and procedures. Real estate mortgage loans may be made only in amounts up to 85% of the original appraised value of the property taken as security or up to 97% of the appraised value if guaranteed by a state, federal, or other governmental agency. The actual loan to appraised value when loans are made is generally lower than the statutory maximum percentage. Appraisals are required for loans of more than \$250,000 with exemptions allowed pursuant to Farm Credit Administration regulation.

System institutions use a two-dimensional loan rating model based on internally generated combined System risk rating guidance that incorporates a 14-point risk-rating scale to identify and track the

probability of borrower default and a separate scale addressing loss given default over a period of time. Probability of default is the probability that a borrower will experience a default within 12 months from the date of the determination of the risk rating. A default is considered to have occurred if the lender believes the borrower will not be able to pay its obligation in full or the borrower is past due more than 90 days. The loss given default is management's opinion as to the anticipated economic loss on a specific loan assuming default has occurred or is expected to occur within the next 12 months. The economic loss represents the principal balance plus interest at the date of default less the present value of subsequent cash flows occurring until the loan is collected or charged off, or otherwise is no longer considered in default and transferred to accrual status. This credit risk rating process incorporates objective and subjective criteria to identify inherent strengths, weaknesses and risks in a particular relationship.

The model's 14-point risk rating scale provides for nine acceptable categories, one other assets especially mentioned category, two substandard categories, one doubtful category and one loss category. These categories are defined as follows:

- acceptable — assets are expected to be fully collectible and represent the highest quality,
- other assets especially mentioned (OAEM) — assets are currently collectible but exhibit some potential weakness,
- substandard — assets exhibit some serious weakness in repayment capacity, equity, or collateral pledged on the loan,
- doubtful — assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing facts, conditions and values that make collection in full highly questionable, and
- loss — assets are considered uncollectible.

Each of the probability of default categories carries a distinct percentage of default probability. The probability of default between one and nine of the acceptable categories is very narrow and would reflect almost no default to a minimal default percentage. The probability of default grows more rapidly as a loan moves from a "nine" of the acceptable category to OAEM and grows significantly as a loan moves to a substandard (viable) level. A substandard (non-viable) rating indicates that the probability of default is almost certain.

The loss given default is separated into four categories that are defined as follows:

- A/B — no principal loss is expected; anticipated economic loss of 0%-15%
- C/D — anticipated principal loss of 0% to 15%; anticipated economic loss of 15%-25%
- E — anticipated principal loss of 15% to 40%; anticipated economic loss of 25%-50%
- F — anticipated principal loss of greater than 40%; anticipated economic loss of greater than 50%

The credit risk rating methodology is a key component of each Bank's and Association's allowance for loan losses evaluation, and is generally incorporated into the institution's loan underwriting standards and internal lending limits.

In addition, borrower and commodity concentration lending and leasing limits have been established by each individual System institution to manage credit exposure. The regulatory lending and leasing limit to a single borrower or lessee is 15% of the institution's permanent capital but System institutions' boards of directors have generally established more restrictive lending limits. This limit applies to Associations with long-term and short- and intermediate-term lending authorities, and to the Banks' (other than CoBank) loan participations.

The Banks manage credit risk arising from their wholesale loans (revolving lines of credit) to their affiliated Associations as well as credit risk arising from the Banks' retail loans to borrowers. An Association's ability to repay its loan from its affiliated Bank is dependent on repayment of loans made to the Association's borrowers. Monitoring of the credit risk by the related Bank of an Association's loan portfolio, together with appropriate credit administration and servicing, reduces credit risk on the wholesale loans. Monitoring may include various mechanisms, including testing the reliability of an Association's credit classifications, periodic meetings with the Association's management and board of directors, formalized risk assessments, and prior approval by the Bank of transactions that exceed the Association's delegated lending authority (which is determined by the Bank). In addition, some Banks utilize risk-based pricing programs that price funds differentially to Associations based on risk profiles. Each Bank utilizes a "General Financing Agreement" setting forth the terms and conditions of each loan to

its affiliated Associations to achieve its goal of managing credit risk. This agreement generally includes:

- typical commercial lending provisions, including advance rates based on quality of pledged assets and financial performance covenants,
- a pledge of substantially all Association assets as collateral for the loan,
- a risk-based score that is based on the Association's profitability, credit quality, risk coverage, capital adequacy and quality of credit administration,
- a requirement that retail loans originated by the Association over an established dollar amount be approved by the Bank and all loans to Association board members receive prior approval by the Bank, and
- a requirement that the Association adopt underwriting standards consistent with the

#### Loan Portfolio

The System's loan portfolio consists only of retail loans. Bank loans to affiliated Associations have been eliminated in the combined financial statements. Loans outstanding for each of the past five years consisted of:

	December 31,				
	2017	2016	2015	2014	2013
	(in millions)				
Real estate mortgage . . . . .	\$119,450	\$114,446	\$107,813	\$100,811	\$ 95,209
Production and intermediate-term . . . . .	51,724	50,282	49,204	46,305	44,309
Agribusiness:					
Processing and marketing . . . . .	21,582	21,166	19,949	16,974	13,164
Loans to cooperatives . . . . .	17,335	15,300	13,113	12,553	10,885
Farm-related business . . . . .	3,293	3,162	3,533	3,408	2,999
Rural infrastructure:					
Power . . . . .	19,689	19,577	17,925	15,036	14,304
Communication . . . . .	6,311	6,023	6,196	5,044	4,159
Water/waste water . . . . .	1,965	1,840	1,677	1,488	1,325
Rural residential real estate . . . . .	7,261	7,148	7,117	6,754	6,511
Agricultural export finance . . . . .	5,645	5,531	5,075	4,837	4,743
Lease receivables . . . . .	3,665	3,480	3,373	2,976	2,706
Loans to other financing institutions . . . . .	857	813	915	868	746
Total loans . . . . .	<u>\$258,777</u>	<u>\$248,768</u>	<u>\$235,890</u>	<u>\$217,054</u>	<u>\$201,060</u>

Bank's underwriting guidelines and maintain an internal audit function, which reviews its lending operations.

By selling loans or interests in loans to other institutions within the System or outside the System, a Bank or Association can manage its growth and capital, as well as limit its credit exposure to a borrower or geographic, industry or commodity concentration. By buying loans or interests in loans from another System institution or from outside the System, a Bank or Association can improve diversification.

Portfolio credit risk is also evaluated with the goal of managing the concentration of credit risk. Concentration risk is reviewed and measured by each institution by industry, product, geography and customer limits. The concentrations at the System level are illustrated in the "Loan Portfolio Diversification" section that follows.



Loans by type as a percentage of total loans for each of the past five years were:

	December 31,				
	2017	2016	2015	2014	2013
Real estate mortgage .....	46.2%	46.0%	45.7%	46.5%	47.4%
Production and intermediate-term .....	20.0	20.2	20.9	21.3	22.0
Agribusiness:					
Processing and marketing .....	8.3	8.5	8.5	7.8	6.5
Loans to cooperatives .....	6.7	6.2	5.6	5.8	5.4
Farm-related business .....	1.3	1.3	1.5	1.6	1.5
Rural infrastructure:					
Power .....	7.6	7.9	7.6	6.9	7.1
Communication .....	2.4	2.4	2.6	2.3	2.1
Water/waste water .....	0.8	0.7	0.7	0.7	0.7
Rural residential real estate .....	2.8	2.9	3.0	3.1	3.2
Agricultural export finance .....	2.2	2.2	2.1	2.2	2.4
Lease receivables .....	1.4	1.4	1.4	1.4	1.3
Loans to other financing institutions .....	0.3	0.3	0.4	0.4	0.4
Total loans .....	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>

The year-to-year change in loan volume was an increase of 4.0% in 2017, 5.5% in 2016, 8.7% in 2015 and 8.0% in 2014. The increase in 2017 was primarily attributable to increases in real estate mortgages, loans to cooperatives, production and intermediate-term and processing and marketing loans.

Real estate mortgage loans increased \$5.004 billion or 4.4% during 2017, primarily due to continued demand by new and existing customers.

Production and intermediate-term loans increased \$1.442 billion or 2.9% during 2017, primarily due to advance purchases of 2018 inputs, such as fertilizer, seed and fuel, as part of year-end tax planning strategies.

Processing and marketing loans increased \$416 million or 2.0% during 2017, resulting primarily from new loan growth and advances on existing loans within certain industries.

Loans to cooperatives increased \$2.035 billion or 13.3% during 2017, primarily due to higher levels of seasonal financing at many grain and farm supply cooperatives.

The increase in loan volume for 2016 was primarily attributable to increases in real estate mortgages, loans to cooperatives, rural power and processing and marketing loans.

The loan volume increase for 2015 was primarily attributable to increases in real estate mortgage, processing and marketing, rural power, and production and intermediate-term loans.

The increase in loan volume for 2014 was primarily attributable to increases in real estate mortgage, production and intermediate-term, loans to cooperatives and processing and marketing loans.

Real estate mortgage loans represent the largest component of the System's loan portfolio. The following table provides credit risk information aggregating System institutions' assessments of the

probability of default and loss given default on our real-estate mortgage loans outstanding (excluding accrued interest) of \$119.450 billion at December 31, 2017.

Risk Ratings	Uniform Loan Classification System**	Loss Given Default				Total
		A/B 0-15%	C/D 15-25%	Economic Loss* (in millions)		
				E 25-50%	F >50%	
1 through 3 . . . . .	Acceptable	\$ 247				\$ 247
4 . . . . .	Acceptable	6,288	\$ 1,940	\$ 66	\$ 12	8,306
5 . . . . .	Acceptable	13,603	5,192	242	44	19,081
6 . . . . .	Acceptable	18,786	6,607	294	51	25,738
7 . . . . .	Acceptable	19,960	6,488	443	65	26,956
8 . . . . .	Acceptable	14,263	4,558	624	75	19,520
9 . . . . .	Acceptable	7,836	2,733	376	50	10,995
10 . . . . .	OAEM	3,310	899	61	17	4,287
11 . . . . .	Substandard (viable)	2,513	680	140	26	3,359
12 . . . . .	Substandard (non-viable)	591	213	90	52	946
13 and 14 . . . . .	Doubtful and Loss		1	8	6	15
	Total	<u>\$87,397</u>	<u>\$29,311</u>	<u>\$2,344</u>	<u>\$398</u>	<u>\$119,450</u>

\* Economic loss is the principal balance plus interest at the date of default less the present value of subsequent cash flows occurring until the loan is collected or charged off, or otherwise is no longer considered in default and transferred to accrual status. See pages 47 and 48 for a discussion of loss given default categories.

\*\* The table is presented based on risk ratings and not the Uniform Loan Classification System. Therefore, properly executed and structured guarantees may allow a loan with a risk rating of 10 or worse to be classified as Acceptable.

### Loan Portfolio Diversification

We make loans and provide financially related services to qualified borrowers in the agricultural and rural sectors and to certain related entities. Our loan portfolio at the System level is diversified by commodities financed and geographic locations served, as illustrated in the following two tables. Generally, a

large percentage of agricultural operations include more than one commodity. Due to the geographic territories served by Banks and Associations, most institutions have higher geographic, borrower and commodity concentrations than does the System as a whole.

	December 31, 2017		December 31, 2016	
	Amount	Percentage	Amount	Percentage
	(\$ in millions)			
Cash grains (includes corn, wheat and soybeans) . . . . .	\$ 43,146	16.67%	\$ 42,719	17.17%
Cattle . . . . .	23,778	9.19	22,653	9.11
Rural power . . . . .	19,689	7.61	19,577	7.87
Food products (includes meat, dairy and bakery products) . . . . .	17,969	6.94	17,942	7.21
Dairy farms . . . . .	17,194	6.64	16,499	6.63
Rural home loans, farm landlords and part-time farms . . . . .	16,081	6.21	15,999	6.43
Forestry . . . . .	15,468	5.98	15,554	6.25
Field crops (includes sugar beets, potatoes and vegetables) . . . . .	14,512	5.61	13,800	5.55
Tree fruits, nuts and grapes . . . . .	14,279	5.52	12,591	5.06
Farm supplies and marketing . . . . .	12,249	4.73	10,556	4.24
General farms, primarily crop . . . . .	9,693	3.75	8,777	3.53
Agricultural services and fish . . . . .	7,915	3.06	7,404	2.98
Poultry and eggs . . . . .	7,078	2.74	6,504	2.61
Rural communication . . . . .	6,311	2.44	6,023	2.42
Hogs . . . . .	6,011	2.32	5,582	2.24
Agricultural export finance . . . . .	5,645	2.18	5,531	2.22
General farms, primarily livestock . . . . .	4,483	1.73	4,365	1.76
Horticulture . . . . .	2,521	0.97	2,603	1.05
Other livestock . . . . .	2,467	0.95	2,353	0.95
Cotton . . . . .	2,244	0.87	2,188	0.88
Rural water/waste water . . . . .	1,965	0.76	1,840	0.74
Biofuels, primarily ethanol . . . . .	1,226	0.47	1,150	0.46
Other . . . . .	6,853	2.66	6,558	2.64
	<u>\$258,777</u>	<u>100.00%</u>	<u>\$248,768</u>	<u>100.00%</u>

The System makes credit available in all 50 states, the Commonwealth of Puerto Rico, and U.S. territories under conditions set forth in the Farm Credit Act. The following table presents the geographic distribution of the System's loan portfolio for states that represented 1% or more of the System's total loan volume during either one or both of the past two years:

State	2017	2016
California	10.61%	10.23%
Texas	6.93	6.87
Iowa	5.42	5.29
Illinois	5.01	5.11
Minnesota	4.92	4.66
Nebraska	3.88	3.76
Ohio	3.67	3.79
Wisconsin	3.00	3.03
Kansas	2.99	2.92
Indiana	2.97	2.99
Michigan	2.71	2.72
South Dakota	2.54	2.53
North Carolina	2.53	2.52
Missouri	2.51	2.61
New York	2.34	2.30
Georgia	2.32	2.37
North Dakota	2.20	2.26
Washington	2.16	2.29
Florida	2.08	2.00
Colorado	1.97	2.12
Tennessee	1.88	1.95
Kentucky	1.86	1.92
Virginia	1.77	1.78
Arkansas	1.76	1.92
Idaho	1.57	1.59
Oregon	1.44	1.38
Pennsylvania	1.38	1.58
Oklahoma	1.29	1.35
Alabama	1.20	1.15
Mississippi	1.16	1.13
Maryland	1.03	1.01
South Carolina	1.01	0.99
Other	9.89	9.88
	<u>100.00%</u>	<u>100.00%</u>

The following table sets forth the loans by dollar size and number of borrowers:

Range	December 31, 2017		December 31, 2016	
	Amount Outstanding	Number of Borrowers	Amount Outstanding	Number of Borrowers
(\$ in thousands)	(\$ in millions)			
\$1 — \$249	\$ 32,851	423,591	\$ 32,925	425,256
\$250 — \$499	21,485	61,296	21,146	60,331
\$500 — \$999	24,709	35,396	24,404	34,917
\$1,000 — \$4,999	55,631	28,661	53,102	27,450
\$5,000 — \$24,999	38,837	3,965	37,255	3,774
\$25,000 — \$99,999	35,638	751	32,749	702
\$100,000 — \$249,999	24,824	169	21,970	148
\$250,000 and over	24,802	62	25,217	60
Total	<u>\$258,777</u>	<u>553,891</u>	<u>\$248,768</u>	<u>552,638</u>

Small loans (less than \$250,000) accounted for 76% of System borrowers and 13% of System loan volume at December 31, 2017, as compared with 77% and 13% at December 31, 2016. Credit risk on small loans, in many instances, is reduced by off-farm income sources.

The ten largest borrowers accounted for \$6.469 billion or 2.50% of the System's total outstanding loans at December 31, 2017, as compared with \$6.947 billion or 2.79% at December 31, 2016. The concentration of large loans to relatively few borrowers continued to be a significant factor in assessing the credit risk associated with loans. Although System institutions monitor credit risk individually, the System has established a quarterly process to report System large loan exposures (outstanding loan amounts plus any unfunded loan commitments). A System risk management committee reviews and monitors large loan exposures to existing individual customers that may reach \$1.0 billion or, in certain limited circumstances, \$1.5 billion. Since it is possible that one or more System institutions may simultaneously make credit available to a customer that may, in the aggregate, exceed these limits, the process provides for quarterly data to be compiled on existing large loan exposures with notice provided to the Banks and Associations of the largest loan exposures, including all loan exposures to a borrower greater than 75% of the \$1.0 billion level or \$750 million. While this process captures information regarding large loan exposures, any credit decision resides with the individual System institutions. At December 31, 2017, one exposure was above \$1.0 billion but less than \$1.5 billion, as compared with two exposures above

\$1.0 billion but less than \$1.5 billion at December 31, 2016. Additionally, eight exposures at December 31, 2017 and December 31, 2016 exceeded \$750 million.

System institutions have reduced, to some extent, the credit risk of certain real estate mortgage loans by entering into agreements that provide long-term standby commitments to purchase System loans and other credit guarantees. The amount of loans under credit guarantees was \$3.343 billion at December 31, 2017, of which \$2.016 billion was provided by Farmer Mac, as compared with total

credit guarantees of \$3.307 billion at December 31, 2016, of which \$1.825 billion was provided by Farmer Mac. Fees for credit guarantees totaled \$13 million in 2017, \$14 million in 2016 and \$15 million in 2015, and are included in other operating expenses. In addition, approximately 18% and 23% of agricultural export finance loans were guaranteed through the USDA's Commodity Credit Corporation, a federal government-sponsored trade financing program, as of December 31, 2017 and 2016.

#### *Loan Portfolio Maturity Distribution*

The following table presents the contractual maturity distribution of loans, excluding real estate mortgage and rural residential real estate loans, at December 31, 2017:

	Due in 1 Year or Less	Due After 1 Year Through 5 Years	Due After 5 Years	Total
	(in millions)			
Production and intermediate-term	\$22,562	\$20,994	\$ 8,168	\$ 51,724
Agribusiness:				
Processing and marketing	8,770	7,049	5,763	21,582
Loans to cooperatives	6,682	6,799	3,854	17,335
Farm-related business	901	1,167	1,225	3,293
Rural infrastructure:				
Power	2,326	2,495	14,868	19,689
Communication	1,845	2,805	1,661	6,311
Water/waste water	256	769	940	1,965
Agricultural export finance	5,166	385	94	5,645
Lease receivables	464	1,802	1,399	3,665
Loans to other financing institutions	401	374	82	857
<b>Total</b>	<b>\$49,373</b>	<b>\$44,639</b>	<b>\$38,054</b>	<b>\$132,066</b>

Note: Real estate mortgage and rural residential real estate loans have been excluded from the table above given the long-term maturities of such loans, including maturities of up to 40 years in certain cases.

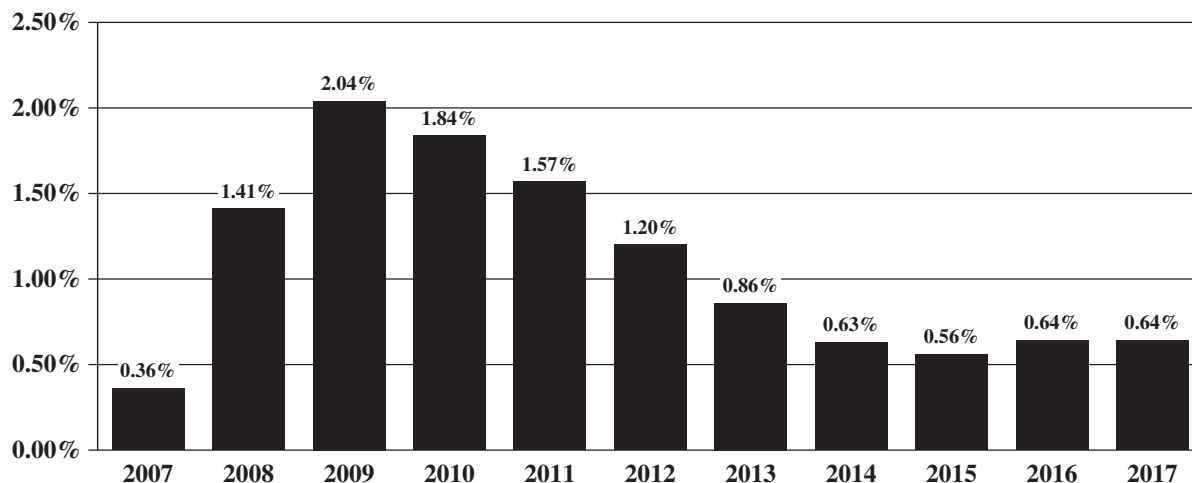


*Nonperforming Assets*

Nonperforming assets (including related accrued interest) by loan type for each of the past five years consisted of the following:

	December 31,				
	2017	2016	2015	2014	2013
	(in millions)				
Nonaccrual loans:					
Real estate mortgage	\$ 867	\$ 835	\$ 703	\$ 753	\$ 941
Production and intermediate-term	492	494	356	369	527
Agribusiness	169	167	106	75	77
Rural infrastructure	34		86	116	120
Rural residential real estate	51	52	57	56	65
Agricultural export finance	4				
Lease receivables	43	43	16	6	6
Total nonaccrual loans	<u>1,660</u>	<u>1,591</u>	<u>1,324</u>	<u>1,375</u>	<u>1,736</u>
Accruing restructured loans:					
Real estate mortgage	179	182	180	207	176
Production and intermediate-term	96	94	97	122	94
Agribusiness	4	2	2	2	9
Rural infrastructure		59			3
Rural residential real estate	7	7	7	6	4
Total accruing restructured loans	<u>286</u>	<u>344</u>	<u>286</u>	<u>337</u>	<u>286</u>
Accruing loans 90 days or more past due:					
Real estate mortgage	4	16	12	14	9
Production and intermediate-term	11	10	5	8	6
Agribusiness	4				1
Rural residential real estate	1		1	3	2
Lease receivables	1	1	1		
Total accruing loans 90 days or more past due	<u>21</u>	<u>27</u>	<u>19</u>	<u>25</u>	<u>18</u>
Total nonperforming loans	1,967	1,962	1,629	1,737	2,040
Other property owned	55	75	96	132	198
Total nonperforming assets	<u>\$2,022</u>	<u>\$2,037</u>	<u>\$1,725</u>	<u>\$1,869</u>	<u>\$2,238</u>

**Nonaccrual Loans as a % of Total Loans Outstanding  
as of December 31,**



Loans are generally placed in nonaccrual status when principal or interest is delinquent for 90 days (unless adequately secured and in the process of collection) or when circumstances indicate that collection of principal and interest is in doubt. Nonaccrual loans may be transferred to accrual status if all contractual principal and interest due on the loan is paid and the loan is current, prior charge-offs are recovered, no reasonable doubt remains as to the borrower's willingness and ability to perform in accordance with the loan terms, and the borrower has demonstrated payment performance.

Nonaccrual loans increased \$69 million or 4.3% to \$1.660 billion at December 31, 2017, primarily due to loans transferred into nonaccrual status and advances in excess of repayments on nonaccrual loans. The increase was primarily due to the impact of reduced net farm income in certain agriculture production sectors and deterioration in the credit quality of a limited number of agribusiness borrowers.

Nonaccrual loans as a percentage of total loans outstanding was 0.64% at both December 31, 2017 and 2016. Nonaccrual loans that were current as to principal and interest were 60.7% of total nonaccrual loans at December 31, 2017, as compared with 55.6% at December 31, 2016. Nonaccrual loans contractually past due with respect to either principal or

interest were \$653 million and \$707 million at December 31, 2017 and 2016.

At December 31, 2017, the ten largest nonaccrual loans totaled \$277 million, while at December 31, 2016, the ten largest nonaccrual loans totaled \$258 million.

Accruing restructured loans, including related accrued interest, were \$286 million and \$344 million at December 31, 2017 and 2016. The decrease was primarily due to a previously restructured communication loan that is no longer considered to be impaired. The restructured loans include only the year-end balances of loans (and related accrued interest) on which the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Concessions vary by program and are borrower-specific and may include interest rate reductions, term extensions, payment deferrals or the acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. Restructured loans do not include loans on which concessions have been granted but which remain in nonaccrual status. Upon restructuring, our accounting policies generally require a period of loan performance during which time the borrower complies with the restructured terms before a loan is transferred to accruing restructured status.

The following table presents the nonaccrual loan activity during the past three years:

	<b>For the Year Ended December 31,</b>		
	<b>2017</b>	<b>2016</b>	<b>2015</b>
	(in millions)		
Balance at beginning of year	\$ 1,591	\$1,324	\$1,375
Additions:			
Gross amounts transferred into nonaccrual	1,041	1,230	756
Recoveries	33	39	55
Advances	383	227	166
Other, net	3	4	
Reductions:			
Charge-offs	(113)	(78)	(92)
Transfers to other property owned (book value)	(36)	(47)	(57)
Returned to accrual status	(140)	(202)	(104)
Repayments	(1,102)	(906)	(760)
Other, net			(15)
Balance at end of year	<u>\$ 1,660</u>	<u>\$1,591</u>	<u>\$1,324</u>

Other property owned, which is held for sale and consists of real and personal property acquired through collection actions, decreased \$20 million during 2017 to \$55 million at December 31, 2017, primarily due to sales in excess of loans transferred into other property owned.

Loans classified under the Farm Credit Administration's Uniform Loan Classification System as Acceptable or Other Assets Especially Mentioned (OAEM) as a percentage of total loans and accrued interest receivable decreased to 96.9% at December 31, 2017, as compared with 97.4% at December 31, 2016. Loan delinquencies (accruing loans 30 days or more past due) as a percentage of accruing loans decreased slightly to 0.25% at December 31, 2017, as compared with 0.26% at December 31, 2016.

Although credit quality remained relatively strong, agriculture is a cyclical industry and the System may experience a downturn in credit quality within one or more sectors of the portfolio given reduced net farm income.

#### *Allowance for Loan Losses*

The allowance for loan losses was \$1.596 billion at December 31, 2017 and \$1.506 billion at December 31, 2016. Net loan charge-offs of \$80 million, \$45 million and \$37 million were recorded during 2017, 2016 and 2015.

Management of each System institution considers the allowance for loan losses at each period end to be adequate to absorb probable losses existing in and inherent to their loan portfolios. The allowance for loan losses represents the aggregate of each System

entity's individual evaluation of its allowance for loan losses requirements. Although aggregated in the combined financial statements, the allowance for loan losses of each System entity is specific to that institution and is not available to absorb losses realized by other System entities. Managements' evaluations consider factors that include, among other things, loan loss experience, portfolio quality, loan portfolio composition, collateral value, current agricultural production conditions and economic conditions.

Although certain System borrowers have faced challenges due to reduced net farm income in certain sectors, their financial positions remain generally healthy given the past decade of favorable U.S. farm economic conditions. System underwriting standards require strong collateral support for loans. By regulation, all non-guaranteed long-term real estate mortgage loans must have a loan-to-value ratio of 85% or less at origination. Most of the System's real estate mortgage loans at origination had a loan-to-value ratio below the statutory maximum of 85%.

In determining the allowance for loan losses, System institutions consider estimated credit losses for specifically identified loans, as well as estimated probable credit losses inherent in the remainder of the portfolio as of the balance sheet date. All non-performing loans are specifically identified and are evaluated for impairment. At December 31, 2017, \$485 million of the System's \$1.967 billion of non-performing loans had specific reserves (representing probable losses) of \$144 million. The remaining \$1.482 billion of nonperforming loans were evaluated and determined not to need a specific reserve.

One of the primary tools utilized by System institutions to determine probable losses inherent in their loan portfolios, which have not been specifically identified and evaluated for impairment, is to determine the credit risk ratings of the loans in their portfolios as indicated by the probability of default assigned to the loans multiplied by the estimated loss given default of the loans. The estimated losses derived from this calculation are aggregated, reviewed and adjusted to best reflect current

economic and industry factors. The result of the analysis provides a basis to estimate probable losses and determine reserves adequate to cover these estimated probable losses.

The following table represents the risk rating distribution for the System's outstanding loans of \$258.777 billion at December 31, 2017. Non-performing loans or impaired loans generally include substandard/non-viable, doubtful and loss loans.

Risk Ratings	Uniform Loan Classification System**	Loss Given Default				Total
		Economic Loss*				
		A/B 0-15%	C/D 15-25%	E 25-50%	F >50%	
(in millions)						
1 through 3 . . . . .	Acceptable	\$ 4,950	\$ 1,120	\$ 347	\$ 1,224	\$ 7,641
4 . . . . .	Acceptable	13,745	5,855	567	1,207	21,374
5 . . . . .	Acceptable	19,289	20,623	1,933	2,302	44,147
6 . . . . .	Acceptable	25,691	23,229	3,491	2,067	54,478
7 . . . . .	Acceptable	25,811	22,675	4,383	1,662	54,531
8 . . . . .	Acceptable	18,607	15,837	2,634	1,237	38,315
9 . . . . .	Acceptable	10,226	8,472	1,694	727	21,119
10 . . . . .	OAEM	4,601	2,920	630	300	8,451
11 . . . . .	Substandard (viable)	3,759	2,088	747	260	6,854
12 . . . . .	Substandard (non-viable)	882	447	290	197	1,816
13 and 14 . . . . .	Doubtful and Loss	1	3	31	16	51
	Total	<u>\$127,562</u>	<u>\$103,269</u>	<u>\$16,747</u>	<u>\$11,199</u>	<u>\$258,777</u>

\* Economic loss is the principal balance plus interest at the date of default less the present value of subsequent cash flows occurring until the loan is collected or charged off, or otherwise is no longer considered in default and transferred to accrual status. See pages 47 and 48 for discussion of loss given default categories.

\*\* The table is presented based on risk ratings and not the Uniform Loan Classification System. Therefore, properly executed and structured guarantees may allow a loan with a risk rating of 10 or worse to be classified as Acceptable.

The following table presents the activity in the allowance for loan losses for the most recent five years:

	For the Year Ended December 31,				
	2017	2016	2015	2014	2013
	(\$ in millions)				
Balance at beginning of year	\$1,506	\$1,280	\$1,237	\$1,238	\$1,343
Charge-offs:					
Real estate mortgage	(19)	(11)	(18)	(32)	(67)
Production and intermediate-term	(53)	(61)	(44)	(74)	(73)
Agribusiness	(38)	(9)	(15)	(3)	(40)
Rural infrastructure			(10)	(5)	(1)
Rural residential real estate	(2)	(3)	(4)	(4)	(8)
Lease receivables	(2)	(3)	(1)	(1)	(1)
Total charge-offs	<u>(114)</u>	<u>(87)</u>	<u>(92)</u>	<u>(119)</u>	<u>(190)</u>
Recoveries:					
Real estate mortgage	7	16	22	20	27
Production and intermediate-term	18	16	23	22	80
Agribusiness	6	5	7	6	16
Rural infrastructure	2	4	1	1	1
Rural residential real estate	1	1	1	1	1
Agricultural export finance					1
Lease receivables			1	1	2
Total recoveries	<u>34</u>	<u>42</u>	<u>55</u>	<u>51</u>	<u>128</u>
Net loan charge-offs	(80)	(45)	(37)	(68)	(62)
Provision for loan losses (loan loss reversal)	197	266	106	40	(31)
Adjustment due to Association mergers*	(38)	(1)	(15)	(9)	
Reclassification (to) from reserve for unfunded commitments**	11	6	(11)	36	(12)
Balance at end of year	<u>\$1,596</u>	<u>\$1,506</u>	<u>\$1,280</u>	<u>\$1,237</u>	<u>\$1,238</u>
Ratio of net loan charge-offs during the period to average loans outstanding during the period	<u>0.03%</u>	<u>0.02%</u>	<u>0.02%</u>	<u>0.03%</u>	<u>0.03%</u>

\* Represents the elimination of the allowance for loan losses in connection with Association mergers. See Note 11 to the accompanying combined financial statements.

\*\* Represents reclassifications between the allowance for loan losses and the reserve for unfunded commitments primarily as a result of advances on or repayments of seasonal lines of credit or other loans.



The allowance for loan losses by loan type for the most recent five years is as follows:

	December 31,									
	2017	%	2016	%	2015	%	2014	%	2013	%
	(\$ in millions)									
Real estate mortgage . . . . .	\$ 450	28.2%	\$ 399	26.5%	\$ 336	26.3%	\$ 317	25.6%	\$ 320	25.8%
Production and intermediate-term . . .	437	27.4	417	27.7	346	27.0	331	26.8	365	29.5
Agribusiness . . . . .	420	26.3	407	27.0	320	25.0	334	27.0	292	23.6
Rural infrastructure . . . . .	200	12.5	201	13.3	204	15.9	188	15.2	193	15.6
Rural residential real estate . . . . .	20	1.3	21	1.4	20	1.6	22	1.8	22	1.8
Agricultural export finance . . . . .	16	1.0	15	1.0	13	1.0	10	0.8	8	0.6
Lease receivables . . . . .	52	3.2	45	3.0	40	3.1	34	2.7	37	3.0
Loans to other financing institutions . . . . .	1	0.1	1	0.1	1	0.1	1	0.1	1	0.1
Total . . . . .	<u>\$1,596</u>	<u>100.0%</u>	<u>\$1,506</u>	<u>100.0%</u>	<u>\$1,280</u>	<u>100.0%</u>	<u>\$1,237</u>	<u>100.0%</u>	<u>\$1,238</u>	<u>100.0%</u>

The allowance for loan losses as a percentage of loans outstanding and as a percentage of certain other credit quality indicators is shown below:

	December 31,				
	2017	2016	2015	2014	2013
Total loans . . . . .	0.62%	0.61%	0.54%	0.57%	0.62%
Nonperforming loans . . . . .	81	77	79	71	61
Nonaccrual loans . . . . .	96	95	97	90	71

*Credit Commitments and Reserve for Unfunded Commitments*

The following table summarizes the maturity distribution (expiration) of unfunded credit commitments:

	December 31, 2017				
	Less than 1 Year	1-3 Years	3-5 Years	Over 5 Years	Total
	(in millions)				
Commitments to extend credit . . . . .	\$32,475	\$21,899	\$16,404	\$6,591	\$77,369
Standby letters of credit . . . . .	1,742	455	48	76	2,321
Commercial and other letters of credit . . . . .	193	25	5	7	230
Total commitments . . . . .	<u>\$34,410</u>	<u>\$22,379</u>	<u>\$16,457</u>	<u>\$6,674</u>	<u>\$79,920</u>

Since many of these commitments are expected to expire without being drawn upon, the total commitments do not necessarily represent future cash requirements. These credit-related financial instruments have off-balance-sheet credit risk because their contractual amounts are not reflected on the balance sheet until funded or drawn upon. However, standby letters of credit are reflected on the balance sheet at the fair value of the liability of \$13 million as of both December 31, 2017 and 2016. The fair value of these letters of credit is estimated based on the cost to terminate the agreement or fees currently charged for similar agreements. The credit risk associated with issuing commitments and letters of credit is sub-

stantially the same as that involved in extending loans to borrowers and the same credit policies are applied by management. Upon fully funding a commitment, the credit risk amounts are equal to the contract amounts, assuming that borrowers fail completely to meet their obligations and the collateral or other security are of no value. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation of the borrower.

At December 31, 2017, the System had a reserve for unfunded commitments of \$164 million, as compared with a reserve of \$175 million at

December 31, 2016. The reserve for unfunded commitments is reported as other liabilities in the Combined Statement of Condition.

### ***Interest Rate Risk Management***

Interest rate risk is the risk of loss of future earnings or long-term market value of equity that may result from changes in interest rates. This risk can produce variability in System earnings (net interest spread achieved and net interest income earned) and, ultimately, the long-term capital position of the System. The System actively manages the following risks:

- Yield curve risk — results from changes in the level, shape, and implied volatility of the yield curve. Changes in the yield curve often arise due to the market’s expectation of future interest rates at different points along the yield curve.
- Repricing risk — results from the timing differences (mismatches) between financial assets and related funding that limit the ability to alter or adjust the rates earned on assets or paid on liabilities in response to changes in market interest rates.
- Option risk — results from “embedded options” that are present in many financial instruments, including the right to prepay loans before the contractual maturity date. Lending practices or loan features that provide the borrower with flexibility frequently introduce a risk exposure for the lender. For example, a fixed-rate loan product may provide a potential borrower with a rate guarantee, an option to lock-in the loan rate for a period of time prior to closing, which protects the borrower from an increase in interest rates between the time loan terms are negotiated and the loan closes. If interest rates increase while the rate guarantee is in effect and if we do not take measures to hedge the rate guarantee, we might realize a lower spread than expected when the loan is funded.

After the loan settles, the borrower may also have the option to repay the loan’s principal ahead of schedule. If interest rates fall, System institutions may be forced to reinvest principal repaid from higher rate loans at a lower rate, which may reduce the interest rate spread unless the underlying debt can be similarly refinanced.

Interest rate caps are another form of embedded options that may be present in certain investments and floating and adjustable rate loans. Interest rate caps typically prevent the investment or loan rate from increasing above a defined limit. In a rising interest rate environment, the spread may be reduced if caps limit upward adjustments to floating investment or loan rates while debt costs continue to increase.

- Basis risk — results from unexpected changes in the relationships among interest rates and interest rate indexes. Basis risk can produce volatility in the spread earned on a loan or an investment relative to its cost of funds. This risk arises when the floating-rate index tied to a loan or investment differs from the index on the Systemwide Debt Security issued to fund the loan or investment.

The goal of the Banks in managing interest rate risk is to maintain stable earnings and preserve the long-term market value of equity. In most cases, the wholesale funding provided by a Bank to an Association matches the terms and embedded options of the Association’s retail loans. This funding approach shifts the majority of the interest rate risk associated with retail loans from the Association to its funding Bank where interest rate risk is managed centrally. The Banks and Associations are responsible for developing asset/liability management policies and strategies to manage interest rate risk and for monitoring this risk on a regular basis. These policies include guidelines for measuring and evaluating exposures to interest rate risk. In addition, the policies establish limits for interest rate risk and define the role of the board of directors in delegating day-to-day responsibility for interest rate risk management to Bank or Association management. That authority is delegated to an asset/liability management committee, made up of senior Bank or Association managers. The policies define the composition of the committee and its responsibilities. Interest rate risk management is also subject to certain intra-System agreements, including the CIPA and MAA, and regulatory oversight by the Farm Credit Administration.

One of the primary benefits of our status as a government-sponsored enterprise debt issuer is that, through the Funding Corporation and its selling group, the System has daily access to the debt markets and a great deal of flexibility in structuring the

maturity and types of debt securities we issue to match asset cash flows. The ability to quickly access the debt markets helps us minimize the risk that interest rates might change between the time a loan commitment is made and the time it is funded.

Flexibility in structuring debt enables us to issue Systemwide Debt Securities that offset most of the primary interest rate risk exposures embedded in our loans. For example, by issuing LIBOR-indexed, floating-rate Systemwide Debt Securities we are able to minimize the basis risk exposure presented by our LIBOR-indexed, floating-rate loans. As discussed above, some of our fixed-rate loans may provide borrowers with the option to prepay their loans. In most interest rate environments, we are able to significantly offset the risk created by a prepayment option by funding prepayable fixed-rate loans with callable debt. Callable debt provides us with the option to retire debt early to offset prepayment risk in earning assets or refinance debt in a declining interest rate environment. See “Risk Factors” for a discussion of certain of our funding risks.

Approximately 75% of our fixed-rate loans provide the borrowers with the option to prepay their loan at any time without fees, and the remainder of the System’s fixed-rate loans contain provisions requiring prepayment fees to partially or fully compensate the System for the cost of retiring the debt, some of which may be non-callable.

The Banks participate in the derivatives markets, which provide additional tools to manage interest rate risk. Our use of derivatives is detailed later in this section.

#### Interest Rate Risk Measurements

The Banks measure interest rate risk using:

- interest rate gap analysis — compares the amount of interest sensitive assets to interest

sensitive liabilities that reprice in defined time periods,

- net interest income sensitivity analysis — projects the impact of changes in the level of interest rates and the shape of the yield curve on net interest income for the next year,
- market value of equity sensitivity analysis — projects the impact of changes in the level of interest rates and the shape of the yield curve on the market value of assets, liabilities and equity, and
- duration gap analysis — measures the difference between the estimated durations of assets and liabilities.

These measures are calculated on a monthly basis and the assumptions used in these analyses are monitored routinely and adjusted as necessary. The Banks use simulation models to develop interest rate sensitivity estimates. These models are periodically back tested and reviewed by third parties for reasonableness.

#### Interest Rate Risk Management Results

##### *Interest Rate Gap Analysis*

The interest rate gap analysis presents a comparison of interest-sensitive assets and liabilities in defined time segments as of December 31, 2017. The interest rate gap analysis is a static indicator, which does not reflect the dynamics of balance sheet, cash flows, rate and spread changes, and may not necessarily indicate the sensitivity of net interest income in a changing rate environment. Within the gap analysis, gaps are created when an institution uses its capital to fund assets. Capital reduces the amount of debt that otherwise would be required to fund a certain level of assets. The quantity of earning assets will exceed the

quantity of interest-bearing liabilities in any repricing interval where capital provides part of the funding. The gap table below includes anticipated cash flows

on interest sensitive assets and liabilities given the current level of interest rates:

	Repricing Intervals				Total
	0-6 Months	6 Months to 1 Year	1-5 Years	Over 5 Years	
	(\$ in millions)				
Floating-rate loans:					
Indexed/adjustable-rate loans	\$ 49,648	\$ 483	\$ 1,036	\$ 716	\$ 51,883
Administered-rate loans	54,156				54,156
Fixed-rate loans:					
Fixed-rate with prepayment or conversion fees	4,821	2,937	13,145	15,786	36,689
Fixed-rate without prepayment or conversion fees	21,620	9,813	48,837	34,119	114,389
Nonaccrual loans				1,660	1,660
Total gross loans	130,245	13,233	63,018	52,281	258,777
Federal funds sold, investments and other interest-earning assets	27,270	4,580	19,058	8,333	59,241
Total earning assets	157,515	17,813	82,076	60,614	318,018
Interest-bearing liabilities:					
Callable bonds and notes	3,367	4,363	39,210	25,495	72,435
Noncallable bonds and notes	128,997	16,746	30,599	16,392	192,734
Other interest-bearing liabilities	2,978			251	3,229
Total interest-bearing liabilities	135,342	21,109	69,809	42,138	268,398
Effect of interest rate swaps and other derivatives	7,691	(1,322)	(7,895)	1,526	
Total interest-bearing liabilities adjusted for swaps and other derivatives	143,033	19,787	61,914	43,664	268,398
Interest rate sensitivity gap (total earning assets less total interest-bearing liabilities adjusted for swaps and other derivatives)	\$ 14,482	\$ (1,974)	\$ 20,162	\$ 16,950	\$ 49,620
Cumulative gap	\$ 14,482	\$ 12,508	\$ 32,670	\$ 49,620	
Cumulative gap as a percentage of total earning assets	4.55%	3.93%	10.27%	15.60%	

Consistent with the positive gap between the System's earning assets and interest-bearing liabilities as reflected in the table above, the System's interest rate sensitivity position at December 31, 2017 for repricing intervals in the first six months of 2018 is characterized as "asset sensitive" (i.e., interest rates earned by the System on interest-earning assets may change or be changed more quickly than interest rates on interest-bearing liabilities used to fund these assets.)

Typically, the net interest margin of an institution that is "asset sensitive" will be unfavorably impacted in a declining interest-rate environment or an environment characterized by relatively stable interest rates and a steep yield curve, and favorably impacted in a rising interest-rate environment. The System's capital is invested in loans and investment securities that reprice to lower yields when interest rates are falling and to higher yields

when interest rates increase. However, the net interest spread, a component of net interest margin, may react in a different manner due to competitive conditions at the time of repricing. Further, a significant portion of the System's floating-rate loans are management administered-rate loans that, unlike indexed loans, require definitive action at the discretion of the lending Bank or Association to change the interest rates charged and may reflect managements' assessments of whether rate changes are warranted or feasible in view of competitive market conditions. The actual interest rates charged on the administered-rate loans may not mirror the movement of some market interest rates, thereby creating volatility in net interest income.

The System's cumulative gap position in the 0-6 months repricing interval increased from 4.21% at December 31, 2016 to 4.55% at December 31, 2017.

### Sensitivity Analysis

In addition to the static view of interest rate sensitivity shown by the gap analysis, each Bank conducts simulations of net interest income and market value of equity. The market value of equity sensitivity analysis incorporates the effects of leverage and the optionality of interest sensitive assets and liabilities due to interest rate changes. The two primary scenarios used for the analysis reflect the impact of interest rate shocks upward and downward (i.e., immediate, parallel changes upward and downward in the yield curve) on projected net interest income and on market value of equity. The Banks also use other types of measures to model exposures to interest rate changes, such as rate ramps (gradual change in rates) and yield curve slope changes.

The upward and downward shocks are generally based on movements of 100 and 200 basis points in interest rates, which are considered significant enough to capture the effects of embedded options and convexity within the assets and liabilities so that underlying risk may be revealed. However, in the current, relatively low interest rate environment, the downward shock is based on one-half of the three-month Treasury bill rate, which was 69 basis points and 25 basis points at December 31, 2017 and 2016. Under these simulations, the System’s sensitivity to interest rate changes (sum of Districts’ sensitivity analyses) was:

	<b>December 31, 2017</b>		
	<b>-69</b>	<b>+100</b>	<b>+200</b>
Change in net interest income . . . .	-1.26%	1.08%	2.55%
Change in market value of equity . . .	2.69%	-3.73%	-7.36%

	<b>December 31, 2016</b>		
	<b>-25</b>	<b>+100</b>	<b>+200</b>
Change in net interest income . . . .	-0.63%	1.46%	3.11%
Change in market value of equity . . .	0.91%	-3.65%	-7.29%

Each Bank’s interest rate risk management policy establishes limits for changes in net interest income sensitivity and market value of equity sensitivity. These limits are measured monthly and reported to each Bank’s board of directors at least quarterly. The limits set by the Banks’ boards of directors for net interest income and market value of equity sensitivity ranged up to a negative 20% for a 200 basis point shock. During 2017 and 2016, no Bank exceeded its policy limits.

Further, each Bank has established a District interest rate risk sensitivity limit not to exceed a 15%

reduction in net interest income and market value of equity, given a 200 basis point shock, as measured using the combined results of each Bank and its affiliated Associations. This limit is measured and reported on a quarterly basis. None of the Districts exceeded the District limit during 2017 and 2016. District measurements are presented in Supplemental Financial Information on page F-81.

In addition to the interest rate scenarios required for reporting and regulatory purposes, the Banks also periodically perform additional scenario analyses to study the effects of changes in critical modeling assumptions — for example, the impact of increased/decreased prepayments, changes in the relationship of the System’s funding cost to other benchmark interest rates, additional non-parallel shifts in the yield curve, and changes in market volatility.

One of the primary modeling assumptions affecting the measurement of market value of equity is the prepayment function. The cash flows on some of our fixed-rate agricultural loans and most of our mortgage-related investment securities are sensitive to changes in interest rates because borrowers may have the flexibility to partially or completely repay the loan ahead of schedule. When interest rates decrease, borrowers can often reduce their interest costs by refinancing their fixed-rate loans. The financial incentive for the borrowers to refinance their loans increases as interest rates decline and the potential savings increase.

When interest rates rise, borrowers with fixed-rate loans lack the incentive to prepay their loans. However, prepayments can occur in any rate environment for reasons unrelated to interest rate conditions.

Lenders closely study the relationship between interest rates, the potential savings available from refinancing, and actual loan prepayment activity in order to gain a better understanding of prepayment behavior and more accurately forecast cash flows for prepayable loans.

We gather and maintain loan information, including prepayment data, for use in developing prepayment models for agricultural loans. These models typically specify a minimum or “baseline” level of expected prepayments that is not affected by the general level of interest rates, along with an interest-sensitive component that projects faster prepayments as the potential refinancing advantage increases. The refinancing advantage is defined as the difference



between the loan rate on an outstanding fixed-rate loan and the current loan rate offered for a new fixed-rate loan with a similar maturity. Further, model refinements may reflect differences due to the loan product type and age or “seasoning” of the loan. The Banks’ agricultural loan prepayment models are based on proprietary data and may differ from Bank to Bank and from prepayment models developed for use with residential mortgages.

We also maintain investment portfolios that contain mortgage- and asset-backed investments that may also be subject to prepayment risk. Detailed prepayment data for these assets are readily available and a number of banks and fixed-income consulting firms market product-specific prepayment models for use in asset/liability risk management. The Banks typically subscribe to a commercially available prepayment model appropriate for these securities and integrate the analysis within their regular asset/liability analysis.

#### *Duration Gap Analysis*

Another risk measurement is duration, which we calculate using a simulation model. Duration is the weighted average maturity (typically measured in months or years) of an instrument’s cash flows, weighted by the present value of those cash flows. As such, duration provides an estimate of an instrument’s sensitivity to small changes in market interest rates. The duration gap is the difference between the estimated durations of assets and liabilities. All else being equal, an institution with a small duration gap has less exposure to interest rate risk than an institution with a large duration gap.

A positive duration gap means there is a greater exposure to rising interest rates because it indicates that the duration of our assets exceeds the duration of

our liabilities. A negative duration gap means that there is a greater exposure to declining interest rates because the duration of our assets is less than the duration of our liabilities. At December 31, 2017, the System’s aggregate duration gap (the sum of the Banks’ duration gaps) was a positive 4.3 months, as compared with a positive 3.9 months at December 31, 2016. Generally, a duration gap within the range of a positive six months to a negative six months indicates a small exposure to changes in interest rates.

Duration gap provides a relatively concise and static measure of the interest rate risk inherent in the balance sheet, but it is not directly linked to expected future earnings performance. An institution’s overall exposure to interest rate risk is a function not only of the duration gap, but also of the financial leverage inherent in the institution’s capital structure. For the same duration gap, an institution with more capital will have a lower overall percentage exposure to interest rate risk, stated in terms of the percentage change in the market value of equity, than one with less capital and more leverage.

There are some limitations to duration analysis as balance sheets are dynamic. Durations change over time and as the composition of a portfolio changes.

#### *Derivative Products*

Derivative products are a part of our interest rate risk management activities and supplement our issuance of debt securities in the capital markets. We use derivative financial instruments as hedges that provide us with greater flexibility to manage interest rate and liquidity risks and to lower the overall cost of funds. We do not hold or enter into derivative transactions for trading purposes. Derivative products are subject to regulatory compliance obligations, including, among other things, recordkeeping, reporting, clearing and margining. Clearing and margining are discussed in more detail below.

The primary types of derivative products used and hedging strategies employed are summarized in the following table. For additional information, see Note 16 to the accompanying combined financial statements.

<b>Derivative Products/Hedged Item</b>	<b>Purpose of the Hedge Transaction</b>	<b>Strategic Impact</b>
Receive-fixed, pay-floating interest rate swap hedging callable or non-callable fixed-rate debt	To protect against the decline in interest rates on floating-rate assets by exchanging the debt's fixed-rate payment for a floating-rate payment that better reflects the timing of interest reset on the assets.	A common use is to create a substitute for conventional floating-rate funding. The fixed-rate received on the swap largely offsets the fixed-rate paid on the associated debt leaving a net floating payment. The strategy frequently provides cost savings or promotes liquidity by permitting access to longer maturity floating-rate funding than the outright issuance of floating-rate debt.
Pay-fixed, receive-floating interest rate swap hedging floating-rate debt	To protect against an increase in interest rates by exchanging the debt's floating-rate payment for a fixed-rate payment that matches the cash flows of assets.	The combination of the pay-fixed, receive-floating swap with floating-rate funding results in a net fixed-rate payment. This strategy may provide lower cost fixed-rate funding than outright issuance of fixed-rate debt.
Floating-for-floating swap hedging floating-rate assets and liabilities	Used to manage the basis risk that can result when assets and liabilities are based on different floating-rate indexes or reprice at different times.	The System's floating-rate loans and floating-rate investments are tied to a number of floating-rate indexes including Farm Credit's short-term debt cost, the prime rate, Federal funds and LIBOR. Ideally, floating-rate loans would be funded by issuing floating-rate funding tied to the same floating-rate index with identical reset terms. However, floating-rate funding is not consistently available to exactly meet these requirements. Floating-for-floating or "basis" swaps are used to bridge this gap.
Interest rate caps hedging floating-rate assets and debt	To replace income lost from floating-rate assets that have reached cap levels or to put a ceiling on interest cost on floating-rate debt.	Some floating-rate loans and investments may specify a maximum interest rate to limit the borrower's exposure to rising interest rates. Interest rate caps are purchased to provide offsetting protection against rising interest rates.
Interest rate floors hedging floating-rate loans	To protect against falling interest rates on floating-rate assets.	A purchased floor option will produce a cash flow when the index rate falls below the strike rate. Cash flow from the floor can be used to offset income lost on floating-rate assets when interest rates decline. Floor options may also be used in combination with interest rate caps to create interest rate collars or otherwise limit or modify floating-rate cash flows in both rising and declining interest rate environment.

The aggregate notional amount of the System's derivative products, most of which consisted of interest rate swaps, increased \$3.972 billion to \$38.527 billion at December 31, 2017, as compared with \$34.555 billion at December 31, 2016. The aggregate notional amount of these instruments, which is not included in the Combined Statement of Condition, is indicative of the System's activities in derivative financial instruments, but is not an

indicator of the level of credit risk associated with these instruments. The exposure to credit risk is a small fraction of the aggregate notional amount as more fully discussed on page 69. The majority of the swaps used are receive-fixed swaps, which are used to improve liquidity or lower their cost of debt by issuing fixed-rate debt and swapping the debt to floating to create synthetic floating-rate debt.

The following table presents notional amounts and weighted average interest rates by expected (contractual) maturity dates for the System's derivative financial instruments. The fair values of

these derivatives were recognized in the Combined Statement of Condition. The table was prepared using the implied forward yield curve at December 31, 2017.

<b>Maturities of 2017 Derivative Products</b>								
	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023 and Thereafter</u>	<u>Total</u>	<u>Fair Value at December 31, 2017*</u>
	(\$ in millions)							
<b>Receive-fixed swaps</b>								
Notional value . . . . .	\$5,487	\$3,478	\$5,102	\$ 562	\$ 100	\$ 116	\$14,845	\$(111)
Weighted average receive rate . . . . .	1.04%	1.27%	1.57%	1.72%	1.88%	2.19%	1.32%	
Weighted average pay rate . . . . .	1.71%	1.63%	1.61%	1.38%	1.91%	1.55%	1.64%	
<b>Pay-fixed and amortizing-pay fixed swaps</b>								
Notional value . . . . .	\$ 611	\$ 545	\$ 580	\$ 961	\$ 821	\$ 5,429	\$ 8,947	\$ 16
Weighted average receive rate . . . . .	1.60%	1.57%	1.55%	1.57%	1.68%	1.59%	1.59%	
Weighted average pay rate . . . . .	1.77%	1.73%	1.79%	2.11%	1.61%	1.89%	1.86%	
<b>Floating-for-floating and amortizing floating-for-floating swaps</b>								
Notional value . . . . .	\$ 200	\$ 200	\$ 300	\$ 600	\$ 200	\$ 1,200	\$ 2,700	\$ (5)
Weighted average receive rate . . . . .	2.03%	2.25%	2.28%	2.32%	2.40%	2.45%	2.35%	
Weighted average pay rate . . . . .	2.34%	2.25%	2.28%	2.34%	2.40%	2.50%	2.40%	
<b>Customer derivative products</b>								
Notional value . . . . .	\$ 606	\$ 440	\$ 633	\$ 791	\$ 635	\$ 3,603	\$ 6,708	\$ 25
Weighted average receive rate . . . . .	1.50%	1.36%	1.43%	2.17%	1.52%	1.85%	1.75%	
Weighted average pay rate . . . . .	1.43%	1.43%	1.10%	1.41%	1.34%	1.21%	1.27%	
<b>Interest rate caps and floors</b>								
Notional value . . . . .	\$ 350	\$ 196	\$ 290	\$ 243	\$ 556	\$ 3,445	\$ 5,080	\$ 37
<b>Foreign exchange and other contracts</b>								
Notional value . . . . .	\$ 246	\$ 1					\$ 247	\$ (2)
Total notional value . . . . .	<u>\$7,500</u>	<u>\$4,860</u>	<u>\$6,905</u>	<u>\$3,157</u>	<u>\$2,312</u>	<u>\$13,793</u>	<u>\$38,527</u>	<u>\$ (40)</u>
<b>Total weighted average rates on swaps:</b>								
Receive rate . . . . .	1.16%	1.36%	1.59%	1.92%	1.72%	1.79%	1.56%	
Pay rate . . . . .	1.71%	1.65%	1.61%	1.83%	1.62%	1.72%	1.69%	

\* The fair value of derivative products in this table excludes variation margin settlements of \$107 million.

Approximately 39% of the notional amounts of derivative products outstanding at December 31, 2017 were entered into to create synthetic floating-rate debt for the purpose of reducing the cost of directly issuing floating-rate debt or managing liquidity risk. Most of the remaining derivative products outstanding at December 31, 2017 were entered into for other asset/liability management purposes.

By using derivative instruments, we are exposed to counterparty credit risk. If a counterparty fails to fulfill its performance obligations under a derivative contract, the credit risk (exposure) will equal the fair value gain in a derivative. When the fair value of a derivative is positive, the counterparty would owe us on early termination of the derivative, thus creating credit risk. When the fair value of the derivative is negative, we would owe the counterparty on early termination of the derivative, and, therefore, assume no credit risk.

To minimize the risk of credit losses for non-cleared derivatives, we typically enter into master agreements that govern all derivative transactions with a counterparty, which include bilateral collateral agreements requiring the exchange of collateral. In some instances the bilateral exchange of collateral is required by regulation, whereas in other instances it is based on dollar thresholds of exposure that consider a counterparty's creditworthiness. We may also clear derivative transactions through a futures commission merchant (FCM), with a clearinghouse (i.e. a central counterparty (CCP)). Cleared derivatives require the payment of initial and variation margin as a protection against default.

To further minimize the risk of credit losses from derivatives, the Banks transact with counterparties that have an investment grade long-term credit rating from a Nationally Recognized Statistical Rating Organization such as Moody's Investors Serv-

ice, S&P Global Ratings or Fitch Ratings, and also monitor the credit standing of and levels of exposure to individual counterparties.

In addition to entering into over-the-counter derivative transactions directly with a counterparty as described above, the Banks may also clear such transactions through a FCM with a CCP. When the swap is cleared by the two parties, the single bilateral swap is divided into two separate swaps with the CCP becoming the counterparty to both of the initial parties to the swap. CCPs have several layers of protection against default including margin, member capital contributions, and FCM guarantees of their customers' transactions with the CCP. FCMs also pre-qualify the counterparties to all swaps that are sent to the CCP from a credit perspective, setting limits for each counterparty and collecting initial and variation margin daily from each counterparty for changes in the value of cleared derivatives. The margin collected from both parties to the swap protects against credit risk in the event a counterparty defaults. The initial and variation margin requirements are set by and held for the benefit of the CCP. Additional initial margin may be required and held by the FCM, due to its guarantees of its customers' trades with the CCP.

Certain over-the-counter swaps entered into by swap dealers and major swap participants, as well as certain other market participants, including financial institutions are subject to mandatory clearing. Cur-

rently, instrument types that must be cleared are interest rate swaps and credit default swaps. System institutions with less than \$10 billion in assets qualify for an exemption from clearing if the swap is used to hedge commercial risk. All System institutions also qualify for a "cooperative exemption." This exemption does not cover all swaps that are executed by System institutions, and is generally limited to transactions entered into in connection with loans to members. At December 31, 2017 and 2016, the notional amount of cleared derivatives was \$13.866 billion and \$9.390 billion.

As of January 2018, two of the largest CCPs have amended their rule books so as to legally characterize variation margin in respect of cleared swap transactions as a settlement payment rather than the posting of collateral. This change resulted in the reclassification of collateral assets for amounts formerly considered variation margin to an offset of the fair value of interest rate swaps and other financial instruments related to our net position for cleared derivative transactions in the accompanying Combined Statement of Condition as of December 31, 2017. In addition, price alignment interest formerly paid with respect to the collateral will no longer be paid, though an economically equivalent price adjustment amount will be included in the trading revenue associated with the centrally cleared derivatives. This change had no impact on the System's results of operations or cash flows.

The exposure on derivatives by counterparty credit rating (Moody's) that would be owed to us due to a default or early termination by our counterparties at December 31, 2017 were:

**Derivative Credit Exposure**

	Number of Counterparties	Notional Principal	Years to Maturity(1)		Distribution Netting(2)	Credit Exposure	Collateral Held	Exposure, Net of Collateral
			1 to 5 Years	Maturity Over 5 Years				
(\$ in millions)								
Bilateral derivatives:								
Aa2 .....	3	\$ 7,259	\$4	\$19	\$ (6)	\$17	\$17	
Aa3 .....	4	6,836		42	(5)	37	22	\$15
A1 .....	5	2,751	1	11	(1)	11	11	
Baa1 .....	1	964	2		(1)	1	1	
Baa2 .....	1	130						
Cleared derivatives(3) .....	<u>2</u>	<u>13,866</u>	<u>—</u>	<u>11</u>	<u>(8)</u>	<u>3</u>	<u>—</u>	<u>3</u>
Total .....	<u>16</u>	<u>\$31,806</u>	<u>\$7</u>	<u>\$83</u>	<u>\$(21)</u>	<u>\$69</u>	<u>\$51</u>	<u>\$18</u>

(1) Represents gain positions on derivative instruments with individual counterparties. Net gains represent the exposure to credit loss estimated by calculating the cost, on a present value basis, to replace all outstanding derivative contracts within a maturity category. Within each maturity category, contracts in a loss position are netted against contracts in a gain position with the same counterparty. If the net position within a maturity category with a particular counterparty is a loss, no amount is reported.

(2) Represents impact of netting of derivatives in a gain position and derivatives in a loss position with the same counterparty across different maturity categories.

(3) Represents derivative transactions cleared with central counterparties, which are not rated. Excluded from the table is initial margin posted by two Banks and one Association totaling \$53 million at December 31, 2017 related to cleared derivative transactions.

Note: The remaining notional amount of derivative financial instruments of \$6.708 billion at December 31, 2017 was related to interest rate swaps that two Banks entered into with certain of their customers. The market risk from these transactions is offset by concurrently entering into offsetting derivative transactions with some of the above counterparties. Another \$13 million in notional amount of derivative financial instruments at December 31, 2017 related to forward commitments that one Association has entered into to hedge interest rate risk on interest rate locks.

At December 31, 2017, the credit exposure, net of collateral, was \$18 million. The Banks' counterparties posted \$51 million in cash as collateral with us. Two Banks posted collateral of \$14 million with respect to its obligations under these agreements.

**Liquidity Risk Management**

**General**

Liquidity risk management is necessary to ensure our ability to meet our financial obligations. These obligations include the repayment of Systemwide Debt Securities as they mature, the ability to fund new and existing loan and other funding commitments, and the ability to fund operations in a cost-effective manner. A primary objective of liquidity risk management is to plan for unanticipated changes in the capital markets. The Banks have established a Contingency Funding Program to provide for contingency financing mechanisms and procedures to address potential disruptions in the System's communications, operations and payments

systems, as well as the ability to handle events that threaten continuous market access by the Banks or disrupt the Funding Corporation's normal operations. Under this Program, the Funding Corporation has the option to finance maturing Systemwide Debt Securities through the issuance of Systemwide discount notes either directly to institutional investors or through the selling group. In addition, the Funding Corporation, in consultation with the Banks, may also issue Systemwide Bonds directly to institutional investors. The Funding Corporation, on behalf of the Banks, may also incur other obligations, such as Federal funds purchased, that would be the joint and several obligations of the Banks and would be insured by the Insurance Corporation to the extent funds are available in the Insurance Fund.

The System does not have a guaranteed line of credit from the U.S. Treasury or the Federal Reserve. However, the Insurance Corporation has an agreement with the Federal Financing Bank, a federal instrumentality subject to the supervision and direc-



tion of the U.S. Treasury, pursuant to which the Federal Financing Bank would advance funds to the Insurance Corporation. Under its existing statutory authority, the Insurance Corporation may use these funds to provide assistance to the System Banks in exigent market circumstances that threaten the Banks' ability to pay maturing debt obligations. The agreement provides for advances of up to \$10 billion and terminates on September 30, 2018, unless otherwise renewed. The decision whether to seek funds from the Federal Financing Bank is at the discretion of the Insurance Corporation, and each funding obligation of the Federal Financing Bank is subject to various terms and conditions and, as a result, there can be no assurance that funding would be available if needed by the System.

#### Funding Sources

Our primary source of liquidity is the ability to issue Systemwide Debt Securities, which are the general unsecured joint and several obligations of the Banks. We continually raise funds to support our mission to provide credit and related services to the agricultural and rural sectors, repay maturing Systemwide Debt Securities, and meet other obligations. As a government-sponsored enterprise, we have had access to the global capital markets. This access has traditionally provided us with a dependable source of competitively priced debt that is critical to support our mission of providing funding to the agricultural and rural sectors. The U.S. government does not guarantee, directly or indirectly, the payment of principal or interest on any Systemwide Debt Securities issued by the Banks.

Moody's Investors Service and Fitch Ratings rate our long-term debt as Aaa and AAA, and our short-term debt as P-1 and F1. These are the highest ratings available from these rating agencies. S&P Global Ratings maintains the long-term sovereign credit rating of the U.S. government at AA+, which directly corresponds to its AA+ long-term debt rating of the System. These rating agencies base their ratings on many quantitative and qualitative factors, including the System's status as a government-sponsored enterprise. Material changes to the factors considered could result in a different debt rating.

Cumulative Systemwide Debt Securities maturities for the past two year-ends were:

	December 31,	
	2017	2016
(in millions)		
Debt maturing within:		
one day . . . . .	\$ 1,205	\$ 1,486
one week . . . . .	2,043	1,882
one quarter . . . . .	30,181	30,188
six months . . . . .	55,737	54,727
one year . . . . .	102,882	103,770

Cash provided by the System's operating activities, which is primarily generated from net interest income in excess of operating expenses, was \$5.037 billion for 2017, \$4.827 billion for 2016 and \$4.898 billion for 2015 and provided an additional source of liquidity for the System that is not reflected in the individual Bank's calculation of days of liquidity, which is discussed under "Liquidity Standard" below. Further, funds in the Insurance Fund would be used to repay maturing Systemwide Debt Securities to the extent available if no other sources existed to repay the debt. At December 31, 2017 and 2016, the assets in the Insurance Fund totaled \$4.848 billion and \$4.453 billion. (See "Insurance Fund" beginning on page 81 of this Annual Information Statement for additional information.)

#### Federal Funds and Available-for-Sale Securities

As permitted under Farm Credit Administration regulations, a Bank is authorized to hold Federal funds and available-for-sale investments in an amount not to exceed 35% of a Bank's average loans outstanding for the quarter. For purposes of this calculation, the 30-day average daily balance of Federal funds and investments, carried at amortized cost, is divided by the average daily balance for loans outstanding plus accrued interest for the quarter. We utilize investments for the purposes of maintaining a diverse source of liquidity and managing short-term surplus funds and reducing interest rate risk and, in so doing, enhance profitability. Farm Credit Administration regulations also permit an Association to hold eligible investments for purposes of managing short-term surplus funds and reducing interest rate risk with the approval of its affiliated Bank. At December 31, 2017, no Bank exceeded the 35% limit.

Farm Credit Administration regulations define eligible investments by specifying credit rating criteria, final maturity limit, and percentage of investment portfolio limit for each investment type. At the time of purchase, they must be highly rated by at least one Nationally Recognized Statistical Rating Organization, such as Moody's Investors Service, S&P Global Ratings or Fitch Ratings. U.S. Treasury securities, U.S. agency securities (except mortgage

securities) and other obligations fully insured or guaranteed by the U.S., its agencies, instrumentalities and corporations are considered eligible investments under the Farm Credit Administration's regulations even if downgraded. Under the regulations, these investments have no final maturity limit, no credit rating requirement by Nationally Recognized Statistical Rating Organizations, investment portfolio limit, or other requirements.

### Credit Rating Criteria by Eligible Investment Type

	Moody's	S&P	Fitch
Overnight Federal funds . . . . .	P-1, P-2	A-1+, A-1, A2	F1, F2
Term Federal funds . . . . .	P-1, P-2	A-1+, A-1, A2	F1, F2
Commercial paper . . . . .	P-1	A-1+, A-1	F1
Corporate securities . . . . .	Aaa, Aa1, Aa2, Aa3	AAA, AA+, AA, AA-	AAA, AA+, AA, AA-
Mortgage-backed securities . . . . .	Aaa	AAA	AAA
Asset-backed securities . . . . .	Aaa	AAA	AAA

Eligible investments (carried at fair value) based on credit ratings issued by Moody's Investors Service, S&P Global Ratings, or Fitch Ratings were as follows:

<u>December 31, 2017</u>	<u>Eligible Investments</u>				<u>Total</u>
	<u>AAA/Aaa</u>	<u>A1/P1/F1</u>	<u>Split Rated(1) (in millions)</u>	<u>A2/P2/F2</u>	
Federal funds sold and securities purchased under resale agreements . . . . .		\$1,432	\$ 426	\$250	\$ 2,108
Commercial paper, bankers' acceptances, certificates of deposit and other securities . . . . .		4,072	2,216		6,288
U.S. Treasury securities . . . . .			14,686		14,686
U.S. agency securities . . . . .			3,637		3,637
Mortgage-backed securities:					
Agency collateralized . . . . .			25,205		25,205
Agency whole-loan pass through . . . . .			1,769		1,769
Private label-FHA/VA . . . . .			58		58
Asset-backed securities . . . . .	\$1,101		657		1,758
<b>Total . . . . .</b>	<b>\$1,101</b>	<b>\$5,504</b>	<b>\$48,654</b>	<b>\$250</b>	<b>\$55,509</b>

December 31, 2016	Eligible Investments				Total
	AAA/Aaa	A1/P1/F1	Split Rated(1) (in millions)	A2/P2/F2	
Federal funds sold and securities purchased under resale agreements .....		\$1,186	\$ 291	\$150	\$ 1,627
Commercial paper, bankers' acceptances, certificates of deposit and other securities .....		3,912	1,893		5,805
U.S. Treasury securities .....			15,544		15,544
U.S. agency securities .....			5,465		5,465
Mortgage-backed securities:					
Agency collateralized .....			22,726		22,726
Agency whole-loan pass through(2) .....			1,993		1,993
Private label-FHA/VA .....			69		69
Asset-backed securities .....	\$1,787		753		2,540
Total .....	<u>\$1,787</u>	<u>\$5,098</u>	<u>\$48,734</u>	<u>\$150</u>	<u>\$55,769</u>

(1) Investment that received the highest credit rating from at least one rating organization.

(2) Subsequent to December 31, 2016, one Bank modified its presentation of 19 securities totaling \$62 million. As a result, the securities were reclassified to non-agency mortgage-backed securities and are no longer considered eligible investments for liquidity purposes.

As noted in the tables above, the split rating on investments in U.S. Treasury, U.S. agency and agency mortgage-backed securities is the result of S&P Global Ratings maintaining the U.S. government's long-term sovereign credit rating of AA+. Both Moody's Investors Service and Fitch Ratings maintain ratings of Aaa and AAA for U.S. government and agency securities.

If an investment no longer meets the eligibility criteria referred to above, the investment becomes ineligible for regulatory liquidity calculation purposes. Under Farm Credit Administration regulations, if an investment is eligible when purchased but no longer satisfies the eligibility criteria referred to above, the Bank may continue to hold it subject to the following requirements:

- the Bank must notify the Farm Credit Administration within 15 calendar days after such determination,

- the Bank must not use the investment to satisfy its liquidity requirement,
- the Bank must continue to include the investment in the investment portfolio limit calculation,
- the Bank may continue to include the investment as collateral and net collateral at lower of cost or market, and
- the Bank must develop a plan to reduce the risk posed by the investment.

The Farm Credit Administration has the authority to require a Bank to divest any investment at any time for failure to comply with its regulation. As of December 31, 2017, the Farm Credit Administration has not required disposition of any of these securities. Bank managements do not believe that events will occur that would require them to dispose of any of these securities.

The following tables set forth ineligible securities (carried at fair value) by credit rating, which represented 0.8% and 1.0% of Federal funds and available-for-sale investments at December 31, 2017 and 2016.

December 31, 2017	Ineligible Investments									Amortized Cost
	Number of Securities	AA/Aa	A/A	BBB/Baa	BB/Ba	B/B	CCC/Caa	D/C	Total	
	(\$ in millions)									
Non-agency mortgage-backed securities	36	\$9	\$5	\$2	\$ 3		\$ 2	\$8	\$ 29	\$ 26
Private label-FHA/VA mortgage-backed securities	16				125	\$142	115		382	369
Asset-backed securities	10	2			2	1	21		26	18
Total	62	\$11	\$5	\$2	\$130	\$143	\$138	\$8	\$437	\$413

December 31, 2016	Ineligible Investments									Amortized Cost		
	Number of Securities	AA/Aa	A/A	BBB/Baa	BB/Ba	B/B	CCC/Caa	CC/Ca	D/C		Not Rated	Total
	(\$ in millions)											
Non-agency mortgage-backed securities*	63	\$11	\$7	\$4	\$ 3		\$ 22	\$14	\$10	\$62	\$133	\$127
Private label-FHA/VA mortgage-backed securities	16				147	\$155	120				422	422
Asset-backed securities	13	3	1			3	23				30	21
Total	92	\$14	\$8	\$4	\$150	\$158	\$165	\$14	\$10	\$62	\$585	\$570

\* See note (2) to the "Eligible Investments" table on page 72 for additional information.

Note: Investments are classified based on the indicated rating as the highest rating from at least one rating organization.

The types of mortgage-backed and asset-backed securities that are included in the System's investment portfolio were:

	December 31, 2017			December 31, 2016		
	Amortized Cost	Fair Value	Unrealized Gains/(Losses)	Amortized Cost	Fair Value	Unrealized Gains/(Losses)
	(in millions)					
Mortgage-backed securities:						
Agency collateralized	\$25,418	\$25,205	\$(213)	\$22,857	\$22,726	\$(131)
Agency whole-loan pass through*	1,731	1,769	38	1,939	1,993	54
Non-agency*	26	29	3	127	133	6
Private label-FHA/VA	427	440	13	493	491	(2)
Total mortgage-backed securities	\$27,602	\$27,443	\$(159)	\$25,416	\$25,343	\$(73)
Asset-backed securities:						
Home equity loans	\$ 19	\$ 27	\$ 8	\$ 22	\$ 32	\$ 10
Small business loans	657	656	(1)	749	752	3
Auto loans	583	582	(1)	1,345	1,344	(1)
Equipment loans	61	61		159	159	
Credit card receivables	458	456	(2)	281	280	(1)
Student loans	2	2		3	3	
Total asset-backed securities	\$ 1,780	\$ 1,784	\$ 4	\$ 2,559	\$ 2,570	\$ 11

\* See note (2) to the "Eligible Investments" table on page 72 for additional information.

The fair values for floating-rate and fixed-rate mortgage-backed and asset-backed securities were:

	December 31,	
	2017	2016
	(in millions)	
Floating-rate mortgage-backed securities .....	\$12,319	\$12,685
Fixed-rate mortgage-backed securities .....	<u>15,124</u>	<u>12,658</u>
Total mortgage-backed securities .....	<u>\$27,443</u>	<u>\$25,343</u>
Floating-rate asset-backed securities .....	\$ 673	\$ 942
Fixed-rate asset-backed securities .....	<u>1,111</u>	<u>1,628</u>
Total asset-backed securities ...	<u>\$ 1,784</u>	<u>\$ 2,570</u>

**Mission-Related and Other Investments**

The Farm Credit Act states that the mission of the System is “to provide for an adequate and flexible flow of money into rural areas.” Congress also recognized the “growing need for credit in rural areas” and declared that the System be designed to accomplish the objective of improving the income and well-being of America’s farmers and ranchers. To further the System’s mission to support rural America, the System has initiated mission-related programs and other mission-related investments approved by the Farm Credit Administration. These investments are not included in the Banks’ liquidity calculations and are not covered by the eligible investment limitation discussed above. However, limitations on mission-related investments are determined by the Farm Credit Administration.

Mortgage-backed securities issued by Farmer Mac are also considered other investments and are excluded from the eligible investment limitation and the Banks’ liquidity calculations. These Farmer Mac securities are backed by loans originated by Associations and previously held by the Associations under Farmer Mac standby purchase commitments.

Mission-related and other investments outstanding that are classified as held-to-maturity (carried at amortized cost) are as follows:

	December 31,	
	2017	2016
	(in millions)	
Small Business Administration securities and other government guaranteed .....	\$1,449	\$1,490
Rural home loan securities .....	399	460
Farmer Mac securities .....	767	545
Rural America bonds and Agricultural Rural Community bonds .....	<u>112</u>	<u>142</u>
Total .....	<u>\$2,727</u>	<u>\$2,637</u>

Mission-related and other investments outstanding that are classified as available-for-sale (carried at fair value) are as follows:

	December 31,	
	2017	2016
	(in millions)	
Farmer Mac securities .....	\$192	\$237
Rural home loan securities .....	94	100
Other .....	<u>12</u>	<u>7</u>
Total .....	<u>\$298</u>	<u>\$344</u>

**Other-Than-Temporarily Impaired Investments**

An investment is considered impaired if its fair value is less than its amortized cost. System institutions perform other-than-temporary impairment assessments on impaired securities based on evaluations of both current and future market and credit conditions. Each Bank or Association has its own model that includes relevant assumptions and inputs such as housing prices, unemployment, delinquencies and loss severity trends. Subsequent changes in market or credit conditions could change these evaluations. An impaired available-for-sale security in an unrealized loss position is considered to be other-than-temporarily impaired if a Bank or Association (1) intends to sell the security, (2) is more likely than not to be required to sell the security before recovering its cost, or (3) does not expect to recover the security’s entire amortized cost basis even if the entity does not intend to sell. If a Bank or Association intends to sell an impaired security or it is more likely than not to be required to sell the security before recovery of its amortized cost basis, then the impairment is other-than-temporary and the



difference between amortized cost and fair value of the impaired security should be recognized currently in earnings. As of December 31, 2017 and 2016, the Banks and Associations did not intend to sell available-for-sale securities in unrealized loss positions and it is not more likely than not that they will be required to sell these securities.

A Bank or Association also assesses whether any credit losses exist. Any shortfall between the amortized cost basis of the security and the present value of cash flows expected to be collected from the security is referred to as a “credit loss.” If the Bank or Association determines credit losses do exist, the impairment is other-than-temporary and should be separated into (1) the estimated amount relating to credit loss, and (2) the amount relating to all other factors. Only the estimated credit loss amount is recognized currently in earnings, with the remainder recognized in other comprehensive income. The System did not recognize any credit impairment losses for 2017 but recognized \$16 million for 2016.

#### Liquidity Standard

The Farm Credit Administration regulations on liquidity set forth requirements for the Banks to:

- improve their capacity to pay their obligations and fund their operations by maintaining adequate liquidity to withstand various market disruptions and adverse economic or financial conditions;
- strengthen liquidity management;
- enhance the liquidity of assets that they hold in their liquidity reserves;
- maintain a three-tiered liquidity reserve. The first tier of the liquidity reserve must consist of a sufficient amount of cash and cash-like instruments to cover each Bank’s financial obligations for 15 days. The second and third tiers of the liquidity reserve must contain cash and highly liquid instruments that are suffi-

cient to cover the Bank’s obligations for the next 15 and subsequent 60 days, respectively;

- establish an incremental liquidity reserve, in addition to the three tiers set forth immediately above, comprised of cash and eligible investments; and
- strengthen their Contingency Funding Plan.

The number of days of liquidity is calculated by comparing the principal portion of maturing Systemwide Debt Securities and other borrowings of the Banks with the total amount of cash, cash equivalents and eligible investments maintained by that Bank. For purposes of calculating liquidity, liquid assets are subject to discounts that reflect potential exposure to adverse market value changes that might be recognized upon liquidation or sale and include only the eligible investments of the Banks.

At December 31, 2017, each Bank met the individual tiers of the liquidity reserve and exceeded the regulatory minimum 90 days of liquidity. The System’s liquidity position was 175 days at December 31, 2017, as compared with 180 days at December 31, 2016. (See Note 21 for each Bank’s liquidity position at December 31, 2017 and December 31, 2016.)

#### Contractual Obligations

We enter into contractual obligations in the ordinary course of business, including debt issuances for the funding of our business operations. Systemwide Debt Securities are the joint and several obligations of the Banks. Payments of principal and interest to the holders of Systemwide Debt Securities are insured by amounts held in the Insurance Fund as described in Note 7 to the accompanying combined financial statements. The Banks may issue certain other bonds directly to eligible purchasers. These bonds are the obligations solely of the issuing Bank and are not subject to joint and several liability of the other Banks.

In addition, we enter into derivative transactions with counterparties that create contractual obligations. See “Derivative Products” beginning on page 65 of this Annual Information Statement for additional information. Substantially all proceeds of debt

issuances were used to repay maturing debt, as well as to fund growth in loans and investment securities. Issuance, maturity, and retirement activity of Systemwide Debt Securities for the past two years was:

	Systemwide Bonds		Systemwide Medium-Term Notes		Systemwide Discount Notes		Total	
	2017	2016	2017	2016	2017	2016	2017	2016
	(in millions)							
Balance, beginning of year	\$228,159	\$ 210,935	\$95	\$118	\$ 29,528	\$ 32,282	\$ 257,782	\$ 243,335
Issuances	91,199	134,164			186,792	199,866	277,991	334,030
Maturities/retirements	(79,785)	(116,940)	(6)	(23)	(190,813)	(202,620)	(270,604)	(319,583)
Balance, end of year	<u>\$239,573</u>	<u>\$ 228,159</u>	<u>\$89</u>	<u>\$ 95</u>	<u>\$ 25,507</u>	<u>\$ 29,528</u>	<u>\$ 265,169</u>	<u>\$ 257,782</u>

Weighted average interest rates and weighted average maturities for 2017 and 2016 were:

	Systemwide Bonds		Systemwide Medium-Term Notes		Systemwide Discount Notes		Total	
	2017	2016	2017	2016	2017	2016	2017	2016
At December 31:								
Average interest rate	1.68%	1.25%	5.85%	5.85%	1.27%	0.63%	1.64%	1.18%
Average remaining maturity	3.2 years	3.1 years	10.7 years	11.7 years	4.2 months	4.4 months	2.9 years	2.7 years
Issuances during the year:								
Average interest rate	1.52%	1.26%			0.92%	0.34%	1.12%	0.71%
Average maturity at issuance	3.7 years	4.3 years			47 days	58 days	15.7 months	22.0 months

The following table presents principal cash flows and related weighted average interest rates by contractual maturity dates for Systemwide Debt Securities.

	Fixed Rate	Average Interest Rate	Floating Rate	Average Interest Rate	Total
	(\$ in millions)				
2018	\$ 49,582	1.22%	\$ 53,300	1.36%	\$102,882
2019	21,125	1.39	42,442	1.32	63,567
2020	15,894	1.63	9,546	1.42	25,440
2021	11,878	1.84	2,433	1.73	14,311
2022	11,530	2.06	1,190	1.54	12,720
2023 and thereafter	45,115	2.73	1,134	1.90	46,249
Total	<u>\$155,124</u>	1.83	<u>\$110,045</u>	1.36	<u>\$265,169</u>
Fair value at December 31, 2017	<u>\$155,863</u>		<u>\$109,090</u>		<u>\$264,953</u>

The Farm Credit Act and Farm Credit Administration regulations require, as a condition for a Bank’s participation in the issuance of Systemwide Debt Securities, that the Bank maintain specified eligible assets, referred to in the Farm Credit Act as

“collateral,” at least equal in value to the total amount of the debt securities outstanding for which it is primarily liable. (See “Federal Regulation and Supervision of the Farm Credit System — Farm Credit Administration Regulations — Bank

Collateral Requirements” for a description of eligible assets.) The collateral requirement does not provide holders of Systemwide Debt Securities with a security interest in any assets of the Banks.

At December 31, 2017, all Banks reported compliance with the collateral requirement. (See “Farm Credit Administration Capital Requirements” beginning on page 80 of this Annual Information Statement and Note 9 to the accompanying combined financial statements.)

Each Bank determines its participation in each issue of Systemwide Debt Securities based on its funding and operating requirements, subject to: (1) the availability of eligible collateral (as described above), (2) compliance with the conditions of participation as prescribed in the Third Amended and Restated Market Access Agreement (MAA), (3) determination by the Funding Corporation of the amounts, maturities, rates of interest and terms of each issuance, and (4) Farm Credit Administration approval. As of December 31, 2017, no Bank was limited or precluded from participation in issuances of Systemwide Debt Securities. As required by the Farm Credit Act, Systemwide Debt Securities are issued pursuant to authorizing resolutions adopted by the board of directors of each Bank. Under the MAA, each Bank’s ability to withdraw its authorizing reso-

lution is restricted and, in certain circumstances, eliminated.

Issuance, maturity, and retirement activity of other bonds issued by Banks individually for the past two years was:

	Other Bonds	
	2017	2016
	(in millions)	
Balance, beginning of year ..	\$ 2,431	\$ 2,879
Issuances .....	128,587	129,778
Maturities/retirements .....	(129,068)	(130,226)
Balance, end of year .....	<u>\$ 1,950</u>	<u>\$ 2,431</u>

Weighted average interest rates and weighted average maturities of other bonds for 2017 and 2016 were:

	Other Bonds	
	2017	2016
At December 31:		
Average interest rate .....	0.73%	0.09%
Average remaining maturity .....	1 day	1 day
Issuances during the year:		
Average interest rate .....	0.48%	0.06%
Average maturity at issuance .....	1 day	1 day

#### Capital Adequacy and the Ability to Repay Systemwide Debt Securities

##### System Capitalization

The changes in capital for the year ended December 31, 2017 were:

	Capital				
	Combined Banks	Combined Associations	Insurance Fund	Combination Entries	System Combined
	(in millions)				
Balance at December 31, 2016 .....	\$17,724	\$35,790	\$4,453	\$(5,656)	\$52,311
Net income .....	2,113	3,903	395	(1,222)	5,189
Change in accumulated other comprehensive loss .....	(161)	(25)		(19)	(205)
Preferred stock issued .....		400			400
Preferred stock retired .....		(366)			(366)
Preferred stock dividends .....	(153)	(17)			(170)
Capital stock and participation certificates issued .....	265	116		(263)	118
Capital stock and participation certificates and retained earnings retired .....	(29)	(103)		5	(127)
Equity issued or recharacterized upon Association mergers .....		2,346			2,346
Equity retired or recharacterized upon Association mergers .....		(2,369)			(2,369)
Patronage .....	(1,361)	(1,507)		1,123	(1,745)
Balance at December 31, 2017 .....	<u>\$18,398</u>	<u>\$38,168</u>	<u>\$4,848</u>	<u>\$(6,032)</u>	<u>\$55,382</u>

Note: System combined capital reflected eliminations of approximately \$4.7 billion and \$4.5 billion of Bank equities held by Associations as of December 31, 2017 and 2016. System combined capital also reflected net eliminations of transactions between System entities, primarily related to accruals, and retained earnings allocations by certain Banks to their Associations. (See Notes 12 and 21 to the accompanying combined financial statements.)

Capital serves to support asset growth and provide protection against unexpected credit and interest rate risk and operating losses. Capital is also needed for future growth and investment in new products and services. We believe a sound capital position is critical to providing protection to investors in Systemwide Debt Securities and our long-term financial success.

We continue to build capital primarily through net income earned and retained. Capital accumulated through earnings has been partially offset by cash distributions to stockholders. Retained earnings of \$43.630 billion is the most significant component of capital. Retained earnings as a percentage of capital was 78.8% and 82.6% at December 31, 2017 and 2016. Capital as a percentage of assets was 16.8% at December 31, 2017 and 16.4% at December 31, 2016. Accumulated other comprehensive loss, net of tax, at December 31, 2017 and 2016 was comprised of the following components:

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
	(in millions)	
Unrealized losses on investments available-for-sale, net . . . . .	\$ (276)	\$ (117)
Unrealized gains on other-than-temporarily impaired investments available-for-sale . . . . .	3	5
Unrealized losses on cash flow hedges, net . . . . .	(53)	(49)
Pension and other benefit plans . . . . .	(1,413)	(1,373)
	<u>\$(1,739)</u>	<u>\$(1,534)</u>

*Interdependency of the Banks and the Associations*

Understanding the System’s structure and the interdependent nature of the Banks and the Associations is critical to understanding our capital adequacy.

As previously discussed, each Bank is primarily liable for the repayment of Systemwide Debt Securities issued on its behalf, as well as being liable for Systemwide Debt Securities issued on behalf of the other Banks. The Banks, through the issuance of Systemwide Debt Securities, generally finance the wholesale loans to their affiliated Associations who lend the proceeds to their customers. CoBank, as an

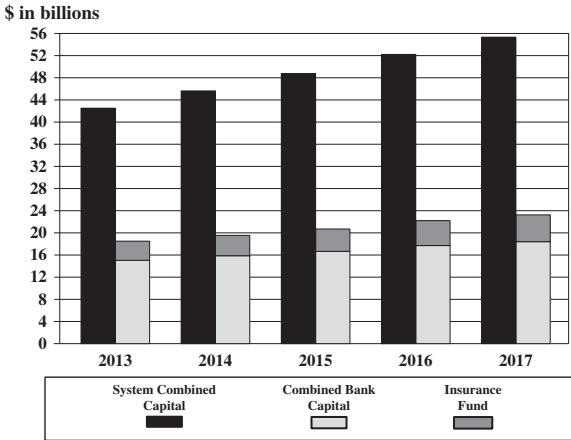
Agricultural Credit Bank, makes loans to agricultural and rural infrastructure cooperatives and businesses, and other eligible borrowers, as well as Associations. Each Bank’s ability to repay Systemwide Debt Securities is due, in large part, to each of its Association’s ability to repay its loan from the Bank. As a result, the Banks continually monitor the risk-bearing capabilities of each affiliated Association through various mechanisms, including testing the reliability of each Association’s credit classifications and prior-approval of certain Association loan transactions. Capital, allowance for loan losses and earnings at the Association level also reduce the credit exposure that each Bank has with respect to the loans between the Bank and its affiliated Associations.

Since an Association’s ability to obtain funds from sources other than its affiliated Bank is significantly limited, the financial well-being of the Bank and its ability to continue to provide funds is very important to the Association. In addition to the equity the Associations are required to purchase in connection with their direct loans from their affiliated Bank, under each Bank’s bylaws, the Bank is authorized, under certain circumstances, to require its affiliated Associations and certain other equity holders to purchase additional Bank equity subject to certain limits or conditions. Further, the Banks generally possess indirect access to certain financial resources of their affiliated Associations through loan-pricing provisions and through Bank-influenced operating and financing policies and agreements for its District. (See Notes 12 and 21 to the accompanying combined financial statements for further discussion of Bank and Association capital.)

Notwithstanding the foregoing, only the Banks, and not the Associations, are jointly and severally liable for the repayment of Systemwide Debt Securities. Other than as described above, and subject to various regulatory and contractual conditions and limitations, the Banks do not have direct access to the capital of their affiliated Associations. In addition, any indirect access that the Banks may have to the capital of the Associations may be limited during stressed conditions in a deteriorating agricultural economic environment. Moreover, capital in one Association is not typically available to address capital needs of another Association or of a non-affiliated Bank.

*Bank Capital and Insurance Fund*

**System Combined Capital,  
Combined Bank Capital and Insurance Fund  
as of December 31,**



Combined Bank-only information is considered meaningful because only the Banks are jointly and severally liable for payment of principal and interest on Systemwide Debt Securities. Amounts in the Insurance Fund are included in the System's combined financial statements because, under the Farm Credit Act, these amounts can only be used for the benefit of the Banks and Associations. Before joint and several liability can be invoked, available amounts in the Insurance Fund would be used to make principal and interest payments on Systemwide Debt Securities. Combined Bank capital and the Insurance Fund increased \$1.069 billion during 2017 to \$23.246 billion at December 31, 2017. Combined Bank capital as a percentage of combined Bank assets increased slightly to 6.4% at December 31, 2017, as compared with 6.3% at December 31, 2016. Each Bank's capital as a percentage of its assets

ranged from 5.4% to 7.3% at December 31, 2017. (See Note 21 to the accompanying combined financial statements.) The Banks have implemented and continue to evaluate capital and asset management strategies to provide additional capacity to meet the borrowing needs of its customers and to fulfill the System's mission of providing credit to agriculture and rural America.

Combined Bank-only net income increased \$176 million to \$2.113 billion for 2017, as compared with \$1.937 billion for 2016, primarily as a result of a decrease in the provision for income taxes due to the enactment of federal tax legislation as previously discussed. The combined Bank-only net income reflects the earnings from investments, Bank wholesale loans to Associations, and retail loans, the majority of which consist of CoBank's loans to cooperatives and other eligible borrowers. The Banks' wholesale loans to Associations represent a majority of the assets on the combined Bank-only balance sheet. These loans carry less risk than retail loans because the Associations operate under General Financing Agreements with their affiliated Banks and a regulatory framework that includes maintaining certain minimum capital standards, adequate reserves, and prudent underwriting standards. Based on the lower risk of loans to the Associations, the Banks typically operate with more leverage and lower earnings than would be expected from a retail bank.

One of the mechanisms used by the Banks to evaluate the credit risk of its wholesale loan portfolio is the Farm Credit Administration's Uniform Loan Classification System. The following table reflects the loan classifications of the Associations:

Uniform Loan Classification System	December 31, 2017		December 31, 2016	
	Number of Associations	Direct Note	Number of Associations	Direct Note
		(\$ in millions)		
Acceptable .....	68	\$153,844	74	\$150,288
OAEM .....	1	1,361	—	—
Total .....	<u>69</u>	<u>\$155,205</u>	<u>74</u>	<u>\$150,288</u>

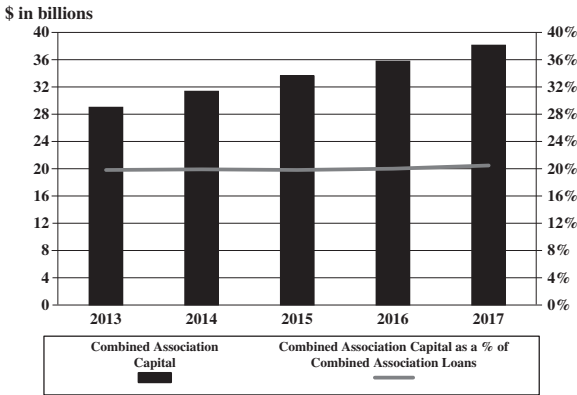
Over the past five years, a substantial portion of income earned at the Bank level has been passed on to the Associations through patronage distributions. Bank capital increased \$3.320 billion since December 31, 2013 and \$674 million since

December 31, 2016 to \$18.398 billion at December 31, 2017. The Banks had net income of \$2.113 billion in 2017, retaining \$599 million after patronage and preferred stock dividends.

For combining Bank-only information, see Note 21 to the accompanying combined financial statements.

*Association Capital*

**Combined Association Capital and Combined Association Capital as a Percentage of Combined Association Loans as of December 31,**



Combined Association capital increased \$9.101 billion since December 31, 2013 and \$2.378 billion since December 31, 2016 to \$38.168 billion at December 31, 2017. The growth in Association capital during 2017 resulted primarily from income earned and retained. Combined Associations recorded \$3.903 billion of net income in 2017, retaining \$2.396 billion after patronage distributions, as compared with \$3.387 billion of net income in 2016 with \$2.213 billion retained after patronage distributions.

Combined Association capital as a percentage of combined Association loans increased to 20.5% at December 31, 2017 from 20.0% at December 31, 2016. (See “Farm Credit Administration Capital Requirements” below for additional information.)

*Capital Adequacy Plans*

System institutions’ capital management frameworks are intended to ensure there is sufficient capital to support the underlying risks of its business activities, exceed all regulatory capital requirements, and achieve certain capital adequacy objectives. Each System institution maintains a capital adequacy plan that addresses its capital targets in relation to its risks. The capital adequacy plan assesses the capital level and composition necessary to assure financial viability and to provide for growth. The plans are

updated at least annually and are approved by the institution’s board of directors. At a minimum, the plans consider the following factors in determining optimal capital levels:

- asset quality and the adequacy of the allowance for loan losses to absorb potential losses within the loan portfolio,
- quality and quantity of earnings,
- sufficiency of liquid funds,
- capability of management and the quality of operating policies, procedures, and internal controls,
- needs of an institution’s customer base, and
- other risk-oriented activities, such as funding and interest rate risks, potential obligations under joint and several liability, contingent and off-balance-sheet liabilities and other conditions warranting additional capital.

*Farm Credit Administration Capital Requirements*

The Farm Credit Administration sets minimum regulatory capital requirements for Banks and Associations. Effective January 1, 2017, new regulatory capital requirements for System Banks and Associations were adopted with the purpose to:

- modernize capital requirements while ensuring that System institutions continue to hold sufficient regulatory capital to fulfill the System’s mission as a government-sponsored enterprise,
- ensure that the System’s capital requirements are comparable to the Basel III framework and the standardized approach that the federal banking regulatory agencies have adopted, but also to ensure that the rules recognize the cooperative structure and the organization of the System,
- make System regulatory capital requirements more transparent, and
- meet the requirements of Section 939A of the Dodd-Frank Act.

These new requirements replaced the core surplus and total surplus requirements with Common Equity Tier 1, Tier 1 Capital and Total Capital risk-based capital ratio requirements. These ratios are calculated using risk-adjusted assets which is the



total dollar amount of the System institution's assets adjusted by an appropriate credit conversion factor as defined by regulation. The new requirements also replaced the existing net collateral ratio for System Banks with a Tier 1 Leverage ratio and an Unallocated Retained Earnings (URE) and URE

Equivalents Leverage ratio that are applicable to both the Banks and Associations. The Permanent Capital Ratio continues to remain in effect; however, the risk-adjusted assets are calculated differently than in the past.

The following set forth the regulatory capital ratio requirements and ratios at December 31, 2017:

Ratio	Primary Components of Numerator	Denominator	Minimum Requirement	Minimum with Buffer*	Banks**	Associations
Common Equity Tier 1 (CET1) Capital	Unallocated retained earnings (URE) and common cooperative equities (qualifying capital stock and allocated equity) <sup>1</sup>	Risk-adjusted assets	4.5%	7.0%	10.5% - 21.7%	12.3% - 36.4%
Tier 1 Capital	CET1 Capital and non-cumulative perpetual preferred stock	Risk-adjusted assets	6.0%	8.5%	14.0% - 22.2%	12.3% - 36.4%
Total Capital	Tier 1 Capital, allowance for loan losses <sup>2</sup> , other common cooperative equities <sup>3</sup> , and term preferred stock and subordinated debt <sup>4</sup>	Risk-adjusted assets	8.0%	10.5%	15.2% - 22.3%	13.5% - 37.2%
Tier 1 Leverage***	Tier 1 Capital	Total assets	4.0%	5.0%	5.7% - 7.7%	10.8% - 32.0%
Unallocated Retained Earnings and URE Equivalents (UREE) Leverage	URE and URE Equivalents	Total assets	1.5%	N/A	3.0% - 6.7%	8.2% - 32.6%
Permanent Capital	Retained earnings, common stock, non-cumulative perpetual preferred stock and subordinated debt, subject to certain limits	Risk-adjusted assets	7.0%	N/A	14.3% - 22.2%	13.2% - 36.7%

\* The new capital requirements have a three-year phase-in of the capital conservation buffer applied to the risk-adjusted capital ratios. There is no phase-in of the leverage buffer. Amounts shown reflect the full capital conservation buffer.

\*\* See Note 21 for each Bank's Total Capital ratio and Tier 1 Leverage ratio at December 31, 2017.

\*\*\* Must include the regulatory minimum requirement for the URE and UREE Leverage ratio.

<sup>1</sup> Equities outstanding 7 or more years

<sup>2</sup> Capped at 1.25% of risk-adjusted assets and inclusive of the reserve for unfunded commitments

<sup>3</sup> Outstanding 5 or more years, but less than 7 years

<sup>4</sup> Outstanding 5 or more years

### *Insurance Fund*

An additional layer of protection for Systemwide Debt Security holders is the Insurance Fund that insures the timely payment of principal and interest on these securities. The primary sources of funds for the Insurance Fund are:

- premiums paid by the Banks, the cost of which may be passed on to the Associations, and
- earnings on assets in the Insurance Fund.

In the event a Bank is unable to timely pay Systemwide Debt Securities for which the Bank is primarily liable, the Insurance Corporation must expend amounts in the Insurance Fund to the extent available to insure the timely payment of principal and interest on the debt obligations. However, because of other authorized uses of the Insurance Fund, all of which benefit the Banks and Associations, or the magnitude of the default, there is no assurance that amounts in the Insurance Fund will be available and sufficient to fund the timely payment of principal and interest on Systemwide Debt Securities in the event of a default by a Bank.

Due to the restricted use of funds in the Insurance Fund, the assets of the Insurance Fund have been included as a restricted asset and the capital of the Insurance Fund as restricted capital in the System's combined financial statements. As of December 31, 2017 and 2016, the assets in the Insurance Fund totaled \$4.848 billion and \$4.453 billion. The aggregate amounts of additions to the Insurance Fund and the related transfers from retained earnings to restricted capital were \$395 million in 2017, \$414 million in 2016 and \$289 million in 2015. (See Note 7 to the accompanying combined financial statements and the Supplemental Combining Information on pages F-72 through F-74 for combining statements of condition and income that illustrate the impact of including the Insurance Fund in the System's combined financial statements.)

Premiums are due until the assets in the Insurance Fund for which no specific use has been identified or designated reach the "secure base amount." The Farm Credit Act, as amended, requires the secure base amount to be maintained at 2% of aggregate outstanding insured debt (adjusted to reflect the reduced risk on loans or investments guaranteed by federal or state governments) or such other percentage of aggregate outstanding insured debt as the Insurance Corporation in its sole discretion determines to be actuarially sound. Insurance premiums are established by the Insurance Corporation with the objective of maintaining the secure base amount at the level required by the Farm Credit Act.

As required by the Farm Credit Act, as amended, if at the end of any calendar year, the aggregate amount in the Insurance Fund exceeds the secure base amount, the Insurance Corporation is required to reduce premiums, as necessary, to maintain the 2% secure base level. In addition, the Insurance Corporation is required to establish Allocated Insurance Reserves Accounts for each Bank and for former Farm Credit System Financial Assistance Corporation stockholders. At December 31, 2017, the assets in the Insurance Fund exceeded the secure base amount by \$176 million (after deduction of prospective operating expenses for 2018) and the excess was transferred to the Allocated Insurance Reserves Accounts. The excess remain as part of the Insurance Fund until approved for payment by the Insurance Corporation board. As determined by the Insurance Corporation, the total assets in the Insurance Fund at December 31, 2017 was 2.08%, while the assets in the Insurance Fund for

which no specific use has been identified or designated was 2.00%. For the years ended December 31, 2016 and 2015, the total assets in the Insurance Fund were 1.96% and 1.87%.

In January 2018, the Insurance Corporation reviewed the level of the secure base amount and determined that it would decrease its assessment of premiums from 15 basis points to nine basis points on adjusted insured debt and continue the assessment of an additional 10 basis points on nonaccrual loans and other-than-temporarily impaired investments. For further discussion on the Insurance Fund and the Allocated Insurance Reserves Accounts, see Note 7 to the accompanying combined financial statements.

#### *Joint and Several Liability*

The provisions of joint and several liability of the Banks with respect to Systemwide Debt Securities would be invoked if the available amounts in the Insurance Fund were exhausted. Once joint and several liability is triggered, the Farm Credit Administration is required to make "calls" to satisfy the liability first on all non-defaulting Banks in the proportion that each non-defaulting Bank's available collateral (collateral in excess of the aggregate of the Bank's collateralized obligations) bears to the aggregate available collateral of all non-defaulting Banks. If these calls do not satisfy the liability, then a further call would be made in proportion to each non-defaulting Bank's remaining assets. On making a call on non-defaulting Banks with respect to a Systemwide Debt Security issued on behalf of a defaulting Bank, the Farm Credit Administration is required to appoint the Insurance Corporation as the receiver for the defaulting Bank, and the receiver must expeditiously liquidate the Bank.

#### *Operational Risk Management*

Operational risk is the risk of loss resulting from inadequate or failed processes or systems, human factors or external events, including the execution of unauthorized transactions by employees, errors relating to transaction processing and technology, breaches of the internal control system and the risk of fraud by employees or persons outside the System. Each Bank's and Association's board of directors is required, by regulation, to adopt an internal control

policy that provides adequate direction to the institution in establishing effective control over and accountability for operations, programs and resources. The policy must include, at a minimum, the following items:

- direction to management that assigns responsibility for the internal control function to an officer of the institution,
- adoption of internal audit and control procedures,
- direction for the operation of a program to review and assess its assets,
- adoption of loan, loan-related assets and appraisal review standards, including standards for scope of review selection and standards for work papers and supporting documentation,
- adoption of asset quality classification standards,
- adoption of standards for assessing credit administration, including the appraisal of collateral, and
- adoption of standards for the training required to initiate a program.

In general, System institutions address operational risk through the organization's internal control framework under the supervision of the internal auditors. Exposure to operational risk is typically identified with the assistance of senior management and internal audit, and higher risk areas receive more scrutiny.

However, no control system, no matter how well designed and operated, can provide absolute assurance that the objectives of the control systems are met, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud or errors can be detected. These inherent limitations include, but are not limited to, the realities that judgments in decision-making can be faulty and the breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based in part on certain assumptions about the likelihood of future events and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time,

control may be inadequate because of changes in conditions, or the compliance with the policies or procedures may deteriorate.

### ***Reputational Risk Management***

Reputation risk is defined as the negative impact resulting from events, real or perceived, that shape the image of the System or any of its entities. The System could be harmed if its reputation were impacted by negative publicity about the System as a whole, an individual System entity or the agricultural industry in general.

Given the unique structure of the System, managing reputational risk is the direct responsibility of each System entity. (See "Structural Risk Management" on pages 46 and 47 of this Annual Information Statement for a discussion on the structure of the System).

Entities that serve the System at the national level, including the Coordinating Committee, the Presidents' Planning Committee and The Farm Credit Council, will communicate guidance to the System for reputational issues that have broader consequences for the System as a whole. These entities support those business and other practices that are consistent with our mission. (See page 15 of this Annual Information Statement for a discussion on the Coordinating Committee and the Presidents' Planning Committee).

### ***Political Risk Management***

System institutions are instrumentalities of the federal government and are intended to further governmental policy concerning the extension of credit to or for the benefit of agriculture and rural America. The System and its borrowers may be significantly affected by federal legislation that affects the System directly, such as changes to the Farm Credit Act, or indirectly, such as agricultural appropriations bills. Political risk to the System is the risk of loss of support for the System or agriculture by the U.S. government.

We manage political risk by actively supporting The Farm Credit Council, which is a full-service, federated trade association located in Washington, D.C. representing the System before Congress, the Executive Branch, and others. The Farm Credit Council provides the mechanism for grassroots involvement in the development of System positions and policies with respect to federal legislation and government actions that impact the System. In addi-

tion, each District has a District Farm Credit Council that is a regional trade association dedicated to promoting the interests of cooperative farm lending institutions and their borrowers in the District.

### **Regulatory Matters**

On June 12, 2014, the Farm Credit Administration approved a proposed rule to revise the requirements governing the eligibility of investments for System Banks and Associations. The stated objectives of the proposed rule are as follows:

- To strengthen the safety and soundness of System Banks and Associations,
- To ensure that System Banks hold sufficient liquidity to continue operations and pay maturing obligations in the event of market disruption,
- To enhance the ability of the System Banks to supply credit to agricultural and aquatic producers,
- To comply with the requirements of Section 939A of the Dodd-Frank Act,
- To modernize the investment eligibility criteria for System Banks, and
- To revise the investment regulation for System Associations to improve their investment management practices so they are more resilient to risk.

The public comment period ended on October 23, 2014. The Farm Credit Administration expects to issue a final regulation in 2018.

### **Recently Adopted or Issued Accounting Pronouncements**

In February 2018, the Financial Accounting Standards Board (FASB) issued guidance entitled “Income Statement — Reporting Comprehensive Income — Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income.” This guidance allows for the reclassification from accumulated other comprehensive income to retained earnings for stranded tax effects resulting from the recently issued tax legislation, Tax Cuts and Jobs Act (TCJA) that lowered the federal corporate tax rate from 35% to 21%. The amount of the reclassification shall include the effect of the change in the tax rate on gross deferred tax amounts and related valuation allowances at the date of enactment of the TCJA

related to items remaining in accumulated other comprehensive income. The guidance becomes effective for financial statements issued for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years. Early adoption is permitted. The System plans to early adopt during the first quarter of 2018, which will result in increases to accumulated other comprehensive loss and retained earnings of approximately \$27 million.

In August 2017, the FASB issued guidance entitled “Targeted Improvements to Accounting for Hedging Activities.” The guidance better aligns an entity’s risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. The amendments in this guidance require an entity to present the earnings effect of the hedging instrument in the same income statement line item in which the earnings effect of the hedged item is reported. This guidance also addresses the timing of effectiveness testing, qualitative and quantitative effectiveness testing and components that can be excluded from effectiveness testing. This guidance becomes effective for interim and annual periods beginning after December 15, 2018. The System is evaluating the impact of adoption on the System’s financial condition and its results of operations.

In March 2017, the FASB issued guidance entitled “Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Cost.” The guidance requires that an employer report the service cost component in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period. Other components are required to be presented in the income statement separately from the service cost component and outside a subtotal of income from operations, if one is presented. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance will not materially impact the System’s financial condition but will change the classification of certain items in the results of operations.

In August 2016, the FASB issued guidance entitled “Classification of Certain Cash Receipts and Cash Payments.” The guidance addresses specific cash flow issues with the objective of reducing the diversity in the classification of these cash flows.

Included in the cash flow issues are debt prepayment or debt extinguishment costs and settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance will not materially impact the System's financial condition or its results of operations.

In June 2016, the FASB issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers, this guidance becomes effective for interim and annual periods beginning after December 15, 2020, with early application permitted. The System is evaluating the impact of adoption on the System's financial condition and its results of operations.

In February 2016, the FASB issued guidance entitled "Leases." The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. Leases with lease terms of more than 12 months are impacted by this guidance. This guidance becomes effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The System is evaluating the impact of adoption on the System's financial condition and its results of operations.

In January 2016, the FASB issued guidance entitled "Recognition and Measurement of Financial Assets and Liabilities." The guidance affects, among other things, the presentation and disclosure requirements for financial instruments. For public entities, the guidance eliminates the requirement to disclose the methods and significant assumptions used to estimate the fair value of financial instruments carried at amortized cost. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance will not materially impact the System's financial condition or its results of operations.

In May 2014, the FASB issued guidance entitled "Revenue from Contracts with Customers." The guidance governs revenue recognition from contracts with customers and requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Financial instruments and other contractual rights within the scope of other guidance issued by the FASB are excluded from the scope of this new revenue recognition guidance. In this regard, a majority of our contracts would be excluded from the scope of this new guidance. In August 2015, the FASB issued an update that defers this guidance by one year, which results in the new revenue standard becoming effective for interim and annual reporting periods beginning after December 15, 2017. The adoption of this guidance will not materially impact the System's financial condition or its results of operations.

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SUPPLEMENTAL COMBINING AND FINANCIAL INFORMATION**

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## REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The System's principal executives and principal financial officers, or persons performing similar functions, are responsible for establishing and maintaining adequate internal control over financial reporting for the System's combined financial statements. For purposes of this report, "internal control over financial reporting" is defined as a process designed by, or under the supervision of the System's principal executives and principal financial officers, or persons performing similar functions, and effected by the System's boards of directors, managements and other personnel, to provide reasonable assurance regarding the reliability of financial reporting information and the preparation of the System's combined financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America and includes those policies and procedures that: (1) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the System, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial information in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures of the System are being made only in accordance with authorizations of managements and directors of the System, and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the System's assets that could have a material effect on the System's combined financial statements.

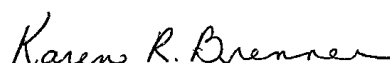
Managements of System institutions have completed an assessment of the effectiveness of the System's internal control over financial reporting as of December 31, 2017. In making the assessment, managements of System institutions used the framework in *Internal Control — Integrated Framework (2013)*, promulgated by the Committee of Sponsoring Organizations of the Treadway Commission, commonly referred to as the "COSO" criteria.

Based on the assessment performed, the Funding Corporation concluded that as of December 31, 2017, the System's internal control over financial reporting was effective based upon the COSO criteria. Additionally, based on this assessment, the Funding Corporation determined that there were no material weaknesses in the System's internal control over financial reporting as of December 31, 2017.

The System's internal control over financial reporting as of December 31, 2017 has been audited by PricewaterhouseCoopers, LLP, an independent registered public accounting firm, as stated in their accompanying report on pages F-3 and F-4 which expresses an unqualified opinion on the effectiveness of the System's internal control over financial reporting as of December 31, 2017.



Theresa E. McCabe  
President and CEO  
Funding Corporation



Karen R. Brenner  
Managing Director — Financial  
Management Division  
Funding Corporation

March 1, 2018



## **Report of Independent Registered Public Accounting Firm**

To the Board of Directors of the Federal Farm Credit Banks Funding Corporation:

### ***Opinions on the Financial Statements and Internal Control over Financial Reporting***

We have audited the accompanying combined statements of condition of Farm Credit System (the System) as of December 31, 2017 and 2016, and the related combined statements of income, of comprehensive income, of changes in capital and of cash flows, for each of the three years in the period ended December 31, 2017, including the related notes (collectively referred to as the “financial statements”). We also have audited the System’s internal control over financial reporting as of December 31, 2017, based on criteria established in *Internal Control — Integrated Framework* (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of the System as of December 31, 2017 and 2016, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2017 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the System maintained in all material respects, effective internal control over financial reporting as of December 31, 2017, based on criteria established in *Internal Control — Integrated Framework* (2013) issued by the COSO.

### ***Basis for Opinions***

The System’s management is responsible for these combined financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the Report on Internal Control Over Financial Reporting appearing on page F-2 of the 2017 Annual Information Statement. Our responsibility is to express opinions on the System’s combined financial statements and on the System’s internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (“PCAOB”) and are required to be independent with respect to the System in accordance with the relevant ethical requirements relating to our audit, which include standards of the American Institute of Certified Public Accountants (AICPA) *Code of Professional Conduct* and the Farm Credit Administration’s independence rules set forth in 12 CFR Part 621, *Accounting and Reporting Requirements*, Subpart E, *Auditor Independence*.

We conducted our audits in accordance with the auditing standards of the PCAOB and in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the combined financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the combined financial statements included performing procedures to assess the risks of material misstatement of the combined financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the combined financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the combined financial statements. Our audit of internal control over financial reporting included

obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

### ***Supplemental Information***

The supplemental combining information on pages F-72 through F-79 of the 2017 Annual Information Statement has been subjected to audit procedures performed in conjunction with the audit of the System's combined financial statements. The supplemental information is the responsibility of the System's management. Our audit procedures included determining whether the supplemental information reconciles to the combined financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In our opinion, the supplemental combining information is fairly stated, in all material respects, in relation to the combined financial statements as a whole.

### ***Definition and Limitations of Internal Control over Financial Reporting***

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.



New York, NY  
March 1, 2018

We have served as the System's auditor since 1985.

**FARM CREDIT SYSTEM**  
**COMBINED STATEMENT OF CONDITION**  
(in millions)

	December 31,	
	2017	2016
<b>A S S E T S</b>		
Cash .....	\$ 2,813	\$ 3,240
Federal funds sold and securities purchased under resale agreements .....	2,108	1,627
Investments (Note 3)		
Available-for-sale (amortized cost of \$54,137 and \$54,839, respectively) .....	53,838	54,727
Mission-related and other held-to-maturity (fair value of \$2,674 and \$2,583, respectively) .....	2,727	2,637
Mission-related and other available-for-sale (amortized cost of \$304 and \$350, respectively) .....	298	344
Loans (Note 4) .....	258,777	248,768
Less: allowance for loan losses (Note 4) .....	(1,596)	(1,506)
Net loans .....	257,181	247,262
Accrued interest receivable .....	2,354	2,140
Premises and equipment (Note 5) .....	1,223	1,198
Other assets (Notes 6, 13, 14, 15, 16 and 17) .....	2,128	2,287
Restricted assets (Note 7) .....	4,848	4,453
Total assets .....	\$329,518	\$319,915
<b>LIABILITIES AND CAPITAL</b>		
Systemwide Debt Securities		
Due within one year:		
Systemwide discount notes .....	\$ 25,507	\$ 29,528
Systemwide bonds and medium-term notes .....	77,375	74,242
	102,882	103,770
Due after one year:		
Systemwide bonds and medium-term notes .....	162,287	154,012
Total Systemwide Debt Securities (Notes 8 and 9) .....	265,169	257,782
Subordinated debt (Note 10) .....		499
Other bonds (Note 9) .....	1,950	2,431
Notes payable and other interest-bearing liabilities .....	1,279	1,243
Accrued interest payable .....	744	614
Other liabilities (Notes 6, 13, 14, 15, 16 and 17) .....	4,994	5,035
Total liabilities .....	274,136	267,604
Commitments and contingencies (Notes 4, 15 and 19)		
Capital (Note 12)		
Preferred stock .....	3,052	3,018
Capital stock and participation certificates .....	1,879	1,800
Additional paid-in-capital (Note 11) .....	3,712	1,391
Restricted capital (Note 7) .....	4,848	4,453
Accumulated other comprehensive loss, net of tax (Notes 3, 13 and 16) .....	(1,739)	(1,534)
Allocated retained earnings .....	3,268	3,102
Unallocated retained earnings .....	40,362	40,081
Total capital .....	55,382	52,311
Total liabilities and capital .....	\$329,518	\$319,915

The accompanying notes are an integral part of these combined financial statements.

**FARM CREDIT SYSTEM**  
**COMBINED STATEMENT OF INCOME**  
(in millions)

	<u>For the Year Ended December 31,</u>		
	<u>2017</u>	<u>2016</u>	<u>2015</u>
Interest income			
Investments, Federal funds sold and securities purchased under resale agreements .....	\$ 1,047	\$ 840	\$ 695
Loans .....	10,599	9,591	8,683
Total interest income .....	<u>11,646</u>	<u>10,431</u>	<u>9,378</u>
Interest expense			
Systemwide bonds and medium-term notes .....	3,677	2,759	2,206
Systemwide discount notes .....	233	163	49
Subordinated debt and other interest-bearing liabilities .....	24	62	108
Total interest expense .....	<u>3,934</u>	<u>2,984</u>	<u>2,363</u>
Net interest income .....	7,712	7,447	7,015
Provision for loan losses .....	(197)	(266)	(106)
Net interest income after provision for loan losses .....	<u>7,515</u>	<u>7,181</u>	<u>6,909</u>
Noninterest income			
Financially related services income .....	252	250	245
Loan-related fee income .....	246	243	259
Income earned on Insurance Fund assets (Note 7) .....	58	46	31
Mineral income .....	57	48	76
Losses on extinguishment of debt .....	(47)	(64)	(50)
Net gains on sales of investments and other assets .....	14	47	30
Other income .....	83	64	78
Total noninterest income .....	<u>663</u>	<u>634</u>	<u>669</u>
Noninterest expense			
Salaries and employee benefits (Note 13) .....	1,886	1,810	1,739
Occupancy and equipment expense .....	244	237	217
Purchased services .....	189	161	165
Other expense .....	632	584	572
Total noninterest expense .....	<u>2,951</u>	<u>2,792</u>	<u>2,693</u>
Income before income taxes .....	5,227	5,023	4,885
Provision for income taxes (Note 14) .....	(38)	(175)	(197)
Net income .....	<u>\$ 5,189</u>	<u>\$ 4,848</u>	<u>\$4,688</u>

The accompanying notes are an integral part of these combined financial statements.

**FARM CREDIT SYSTEM**  
**COMBINED STATEMENT OF COMPREHENSIVE INCOME**  
(in millions)

	<b>For the Year Ended December 31,</b>		
	<u>2017</u>	<u>2016</u>	<u>2015</u>
Net income .....	\$5,189	\$4,848	\$4,688
Other comprehensive (loss) income:			
Change in unrealized gains/losses on investments available-for-sale not other-than-temporarily impaired, including reclassification adjustments of \$(5), \$(3) and \$(7), respectively .....	(181)	(168)	(138)
Change in unrealized gains/losses on other-than-temporarily impaired investments, including reclassification adjustments of \$(4), \$(21) and \$(6), respectively .....	(2)	(31)	(16)
Change in unrealized losses on cash flow hedges, including reclassification adjustments of \$15, \$5 and \$6, respectively .....	(5)	58	(9)
Change in net periodic pension benefit cost, including reclassification adjustments of \$114, \$120 and \$127, respectively .....	(35)	35	(9)
Income tax related to other comprehensive income .....	<u>18</u>	<u>19</u>	<u>21</u>
Total other comprehensive loss .....	<u>(205)</u>	<u>(87)</u>	<u>(151)</u>
Comprehensive income .....	<u>\$4,984</u>	<u>\$4,761</u>	<u>\$4,537</u>

The accompanying notes are an integral part of these combined financial statements.



**FARM CREDIT SYSTEM**  
**COMBINED STATEMENT OF CHANGES IN CAPITAL**  
(in millions)

	Preferred Stock	Capital Stock and Participation Certificates	Additional Paid-in-Capital	Restricted Capital Farm Credit Insurance Fund	Accumulated Other Comprehensive Loss	Allocated Retained Earnings	Unallocated Retained Earnings	Total Capital
Balance at December 31, 2014	\$2,698	\$1,676	\$1,104	\$3,750	\$(1,297)	\$2,716	\$35,059	\$45,706
Comprehensive (loss) income					(151)		4,688	4,537
Transfer of Insurance Fund premiums and other income from retained earnings to restricted capital				289			(289)	
Preferred stock retired by Banks	(10)		3					(7)
Preferred stock issued by Associations	609							609
Preferred stock retired by Associations	(555)							(555)
Preferred stock dividends							(143)	(143)
Capital stock and participation certificates issued		86						86
Capital stock and participation certificates retired		(109)						(109)
Equity issued or recharacterized upon Association mergers		2	209					211
Equity retired or recharacterized upon Association mergers		(1)					(220)	(221)
Recharacterization of other comprehensive loss due to fair value adjustments related to the Association mergers					1			1
Patronage:								
Cash						(161)	(1,120)	(1,281)
Capital stock, participation certificates and retained earnings allocations		72				308	(380)	
Balance at December 31, 2015	2,742	1,726	1,316	4,039	(1,447)	2,863	37,595	48,834
Comprehensive (loss) income					(87)		4,848	4,761
Transfer of Insurance Fund premiums and other income from retained earnings to restricted capital				414			(414)	
Preferred stock issued by Banks	375						(5)	370
Preferred stock retired by Banks	(66)		19					(47)
Preferred stock issued by Associations	483							483
Preferred stock retired by Associations	(516)							(516)
Preferred stock dividends							(161)	(161)
Capital stock and participation certificates issued		87						87
Capital stock and participation certificates retired		(98)						(98)
Equity issued or recharacterized upon Association merger		1	56					57
Equity retired or recharacterized upon Association merger		(1)					(55)	(56)
Patronage:								
Cash						(130)	(1,273)	(1,403)
Capital stock, participation certificates and retained earnings allocations		85				369	(454)	
Balance at December 31, 2016	3,018	1,800	1,391	4,453	(1,534)	3,102	40,081	52,311
Comprehensive (loss) income					(205)		5,189	4,984
Transfer of Insurance Fund premiums and other income from retained earnings to restricted capital				395			(395)	
Preferred stock issued by Associations	400							400
Preferred stock retired by Associations	(366)							(366)
Preferred stock dividends							(170)	(170)
Capital stock and participation certificates issued		118						118
Capital stock and participation certificates retired		(127)						(127)
Equity issued or recharacterized upon Association mergers		25	2,321					2,346
Equity retired or recharacterized upon Association mergers		(25)					(2,344)	(2,369)
Patronage:								
Cash						(233)	(1,512)	(1,745)
Capital stock, participation certificates and retained earnings allocations		88				399	(487)	
Balance at December 31, 2017	\$3,052	\$1,879	\$3,712	\$4,848	\$(1,739)	\$3,268	\$40,362	\$55,382

The accompanying notes are an integral part of these combined financial statements.

**FARM CREDIT SYSTEM**  
**COMBINED STATEMENT OF CASH FLOWS**  
(in millions)

	<b>For the Year Ended December 31,</b>		
	<b>2017</b>	<b>2016</b>	<b>2015</b>
Cash flows from operating activities			
Net income	\$ 5,189	\$ 4,848	\$ 4,688
Adjustments to reconcile net income to net cash provided by operating activities:			
Provision for loan losses	197	266	106
Depreciation and amortization on premises and equipment	114	112	103
Accretion of fair value adjustments related to the Bank merger	(12)	(30)	(40)
Net gains on sales of investments and other assets	(14)	(47)	(30)
Income on Insurance Fund assets, net of operating expenses	(54)	(42)	(28)
Increase in accrued interest receivable	(214)	(167)	(149)
Other, net	(169)	(113)	248
Net cash provided by operating activities	<u>5,037</u>	<u>4,827</u>	<u>4,898</u>
Cash flows from investing activities			
Increase in loans, net	(10,151)	(13,002)	(18,981)
(Increase) decrease in Federal funds sold and securities purchased under resale agreements, net	(481)	34	(77)
Investments available-for-sale:			
Purchases	(27,209)	(31,892)	(16,988)
Proceeds from maturities and payments	26,350	25,794	15,893
Proceeds from sales	1,669	1,284	240
Mission-related and other investments held-to-maturity:			
Purchases	(563)	(722)	(3)
Proceeds from maturities and payments	451	544	161
Mission-related and other investments available-for-sale:			
Purchases	(107)	(208)	(38)
Proceeds from maturities, payments and sales	153	160	120
Premiums paid to the Insurance Fund	(373)	(261)	(223)
Other, net	(99)	(141)	(124)
Net cash used in investing activities	<u>(10,360)</u>	<u>(18,410)</u>	<u>(20,020)</u>
Cash flows from financing activities			
Systemwide bonds issued	91,199	134,164	108,687
Systemwide bonds and medium-term notes retired	(79,696)	(116,744)	(95,739)
Systemwide discount notes issued	186,792	199,866	189,568
Systemwide discount notes retired	(190,864)	(202,646)	(184,277)
Subordinated debt retired	(500)	(1,055)	
Other bonds retired, net	(481)	(448)	(748)
Increase (decrease) in notes payable and other interest-bearing liabilities, net	36	(100)	61
Decrease in collateral held from derivative counterparties	(35)	(29)	(131)
Preferred stock issued	400	853	609
Preferred stock retired	(366)	(563)	(565)
Capital stock and participation certificates issued	118	87	86
Capital stock, participation certificates and retained earnings retired	(212)	(186)	(243)
Preferred stock dividends paid	(160)	(147)	(132)
Cash patronage paid	(1,335)	(1,203)	(1,094)
Net cash provided by financing activities	<u>4,896</u>	<u>11,849</u>	<u>16,082</u>
Net (decrease) increase in cash	(427)	(1,734)	960
Cash at beginning of year	<u>3,240</u>	<u>4,974</u>	<u>4,014</u>
Cash at end of year	<u>\$ 2,813</u>	<u>\$ 3,240</u>	<u>\$ 4,974</u>
Supplemental schedule of non-cash investing and financing activities:			
Loans transferred to other property owned	\$ 32	\$ 50	\$ 68
Patronage and dividends distributions payable	1,833	1,480	1,289
Transfer of retained earnings to additional paid-in-capital related to Association mergers	2,321	56	209
Change in other assets relating to building sale-leaseback		(76)	
Supplemental non-cash fair value changes related to hedging activities:			
Decrease in Systemwide bonds and medium-term notes	(63)	(173)	(193)
Decrease in other assets	193	137	209
(Decrease) increase in other liabilities	(75)	32	9
Supplemental disclosure of cash flow information:			
Cash paid during the year for:			
Interest	3,752	2,968	2,282
Taxes	91	183	184

The accompanying notes are an integral part of these combined financial statements.

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**(dollars in millions, except as noted)**

**NOTE 1 — ORGANIZATION, OPERATIONS  
AND PRINCIPLES OF COMBINATION**

**Organization and Operations**

The Farm Credit System is a federally chartered network of interdependent, borrower-owned lending institutions (Banks and Associations) and affiliated service organizations. The System was established by Acts of Congress and is subject to the provisions of the Farm Credit Act of 1971, as amended (Farm Credit Act). The Farm Credit Act provides authority for changes in the organizational structure and operations of the System and its entities.

At December 31, 2017, the System consisted of: (1) three Farm Credit Banks (AgFirst FCB; AgriBank, FCB; and FCB of Texas) and their affiliated Associations, (2) one Agricultural Credit Bank (CoBank, ACB) and its affiliated Associations, (3) the Federal Farm Credit Banks Funding Corporation (Funding Corporation) and (4) various service and other organizations. Substantially all Associations are structured as Agricultural Credit Associations (ACA) parent companies, with Federal Land Credit Associations (FLCA) and Production Credit Associations (PCA) subsidiaries. ACA parent companies provide financing and related services to customers through their FLCA and PCA subsidiaries. Generally, FLCAs make long-term loans secured by agricultural real estate or rural home loans. PCAs make short- and intermediate-term loans for agricultural production or operating purposes.

The Associations are cooperatives owned by their borrowers and the Farm Credit Banks are cooperatives primarily owned by their affiliated Associations. CoBank is a cooperative principally owned by cooperatives, other eligible borrowers and its affiliated Associations. Each Bank and Association manages and controls its own business activities, operations and financial performance. Each Bank and Association has its own board of directors and is not commonly owned or controlled.

A Bank and its affiliated Associations are financially and operationally interdependent as the Bank is statutorily required to serve as an intermediary between the financial markets and the retail lending activities of its affiliated Associations. The Banks are the primary source of funds for the Associations. Associations are not legally authorized to accept

deposits and they may not borrow from other financial institutions without the approval of their affiliated Bank. The Banks are not legally authorized to accept deposits and they principally obtain their funds through the issuance of Systemwide Debt Securities. As a result, the loans made by the Associations are substantially funded by the issuance of Systemwide Debt Securities by the Banks. The repayment of Systemwide Debt Securities is dependent upon the ability of borrowers to repay their loans from the Associations. In addition, CoBank makes retail loans and leases directly to agricultural and rural infrastructure cooperatives and businesses, and other eligible borrowers, and the Banks purchase retail loan participations from Associations and other lenders, including other System Banks. Therefore, the repayment of Systemwide Debt Securities is also dependent upon the ability of these retail borrowers to repay their loans.

As required by the Farm Credit Act, the System specializes in providing financing and related services to qualified borrowers in the agricultural and rural sectors and to certain related entities. The System makes credit available in all 50 states, the Commonwealth of Puerto Rico, and U.S. territories under conditions set forth in the Farm Credit Act, which provides both geographic and agricultural sector diversification.

The Banks or Associations jointly own several organizations that were created to provide a variety of services for the System. The Funding Corporation provides for the issuance, marketing and handling of Systemwide Debt Securities, using a selling group, and prepares and distributes the Farm Credit System Quarterly and Annual Information Statements. The Farm Credit System Building Association is a partnership of the Banks that owns premises and other fixed assets that are leased to the Farm Credit Administration, the System's regulator.

Most System institutions provide financially related services to their customers, including credit, appraisal, estate planning, record keeping services, tax planning and preparation, and consulting. Also, many System institutions serve as agent or broker to provide crop, mortgage life and disability insurance. A limited number of System institutions have entered into contractual arrangements to provide financial support to a captive reinsurance company in a speci-

## FARM CREDIT SYSTEM

### NOTES TO COMBINED FINANCIAL STATEMENTS — (continued) (dollars in millions, except as noted)

fied dollar amount, which is not material to the System's financial condition or results of operations. These System institutions would share in the gains and losses of the captive reinsurance company in accordance with the terms of the contract, but are responsible for losses only up to predetermined limits as set forth in the contract.

The Farm Credit Act provided for the establishment of the Farm Credit System Insurance Corporation (Insurance Corporation). As more fully described in Note 7, the Farm Credit Insurance Fund (Insurance Fund) is under the direct control of the Insurance Corporation.

The Farm Credit Administration is delegated authority by Congress to regulate the activities of the Banks, Associations and certain other System institutions. The Farm Credit Administration examines the activities of System institutions to ensure their compliance with the Farm Credit Act, Farm Credit Administration regulations, and safe and sound banking practices. The Farm Credit Administration has statutory enforcement and related authorities with respect to System institutions.

#### Principles of Combination

The accompanying Farm Credit System (System) combined financial statements include the accounts of the Banks, the affiliated Associations, the Funding Corporation and the Insurance Fund and reflect the investments in, and allocated earnings of, the service organizations owned jointly by the Banks or Associations. The System combined financial statements include the equity investments of the Farm Credit System Building Association. All significant intra-System transactions and balances have been eliminated in combination. Combined financial statements of the System are presented because of the financial and operational interdependence of the Banks and Associations. Notwithstanding the presentation in the accompanying combined financial statements, the joint and several liability for Systemwide Debt Securities is limited to the Banks, as more fully described in Notes 8, 9, 12 and 21.

#### NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

##### Accounting Principles and Reporting Practices

The accounting and reporting policies of the System conform to accounting principles generally accepted in the United States of America (GAAP) and prevailing practices within the banking industry. The preparation of combined financial statements in conformity with GAAP requires the managements of System institutions to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Significant estimates are discussed in these footnotes, where applicable. Actual results could differ from those estimates.

Certain amounts in prior years' combined financial statements have been reclassified to conform to the current year presentation.

##### Recently Adopted or Issued Accounting Pronouncements

In February 2018, the Financial Accounting Standards Board (FASB) issued guidance entitled "Income Statement — Reporting Comprehensive Income — Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income." This guidance allows for the reclassification from accumulated other comprehensive income to retained earnings for stranded tax effects resulting from the recently issued tax legislation, Tax Cuts and Jobs Act (TCJA) that lowered the federal corporate tax rate from 35% to 21%. The amount of the reclassification shall include the effect of the change in the tax rate on gross deferred tax amounts and related valuation allowances at the date of enactment of the TCJA related to items remaining in accumulated other comprehensive income. The guidance becomes effective for financial statements issued for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years. Early adoption is permitted. The System plans to early adopt during the first quarter of 2018, which will result in increases to accumulated other comprehensive loss and retained earnings of approximately \$27 million.

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
**(dollars in millions, except as noted)**

In August 2017, the FASB issued guidance entitled “Targeted Improvements to Accounting for Hedging Activities.” The guidance better aligns an entity’s risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. The amendments in this guidance require an entity to present the earnings effect of the hedging instrument in the same income statement line item in which the earnings effect of the hedged item is reported. This guidance also addresses the timing of effectiveness testing, qualitative and quantitative effectiveness testing and components that can be excluded from effectiveness testing. This guidance becomes effective for interim and annual periods beginning after December 15, 2018. The System is evaluating the impact of adoption on the System’s financial condition and its results of operations.

In March 2017, the FASB issued guidance entitled “Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Cost.” The guidance requires that an employer report the service cost component in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period. Other components are required to be presented in the income statement separately from the service cost component and outside a subtotal of income from operations, if one is presented. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance will not materially impact the System’s financial condition but will change the classification of certain items in the results of operations.

In August 2016, the FASB issued guidance entitled “Classification of Certain Cash Receipts and Cash Payments.” The guidance addresses specific cash flow issues with the objective of reducing the diversity in the classification of these cash flows. Included in the cash flow issues are debt prepayment or debt extinguishment costs and settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing. This guidance becomes effective for interim and

annual periods beginning after December 15, 2017. The adoption of this guidance will not materially impact the System’s financial condition or its results of operations.

In June 2016, the FASB issued guidance entitled “Measurement of Credit Losses on Financial Instruments.” The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers, this guidance becomes effective for interim and annual periods beginning after December 15, 2020, with early application permitted. The System is evaluating the impact of adoption on the System’s financial condition and its results of operations.

In February 2016, the FASB issued guidance entitled “Leases.” The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. Leases with lease terms of more than 12 months are impacted by this guidance. This guidance becomes effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The System is evaluating the impact of adoption on the System’s financial condition and its results of operations.

In January 2016, the FASB issued guidance entitled “Recognition and Measurement of Financial Assets and Liabilities.” The guidance affects, among other things, the presentation and disclosure requirements for financial instruments. For public entities, the guidance eliminates the requirement to disclose the methods and significant assumptions used to estimate the fair value of financial instruments carried at amortized cost. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance will not materially impact the System’s financial condition or its results of operations.

In May 2014, the FASB issued guidance entitled “Revenue from Contracts with Customers.” The



**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
**(dollars in millions, except as noted)**

guidance governs revenue recognition from contracts with customers and requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Financial instruments and other contractual rights within the scope of other guidance issued by the FASB are excluded from the scope of this new revenue recognition guidance. In this regard, a majority of our contracts would be excluded from the scope of this new guidance. In August 2015, the FASB issued an update that defers this guidance by one year, which results in the new revenue standard becoming effective for interim and annual reporting periods beginning after December 15, 2017. The adoption of this guidance will not materially impact the System's financial condition or its results of operations.

**Cash**

Cash, as included in the financial statements, represents cash on hand, deposits at banks and money market funds.

**Investments and Federal Funds**

The Banks and Associations, as permitted under Farm Credit Administration regulations, hold investments for the purposes of maintaining a liquidity reserve, managing short-term surplus funds, and managing interest rate risk. These investments are generally classified as available-for-sale and carried at fair value, and unrealized holding gains and losses are netted and reported as a separate component of capital. Changes in the fair value of these investments are reflected as direct charges or credits to other comprehensive income, unless the investment is deemed to be other-than-temporarily impaired. Impairment is considered to be other-than-temporary if the present value of cash flows expected to be collected from the debt security is less than the amortized cost basis of the security (any such shortfall is referred to as a "credit loss"). If an entity intends to sell an impaired debt security or is more likely than not to be required to sell the security before recovery of its amortized cost basis less any current-period credit loss, the impairment is other-than-temporary and the loss is recognized currently in earnings in an amount equal to the entire difference between fair

value and amortized cost. If a credit loss exists, but an entity does not intend to sell the impaired debt security and is not more likely than not to be required to sell before recovery, the impairment is other-than-temporary and is separated into (1) the estimated amount relating to credit loss and (2) the amount relating to all other factors. Only the estimated credit loss amount is recognized currently in earnings, with the remainder of the loss amount recognized in other comprehensive income.

In subsequent periods, if the present value of cash flows expected to be collected is less than the amortized cost basis, the Bank or Association would record an additional other-than-temporary impairment and adjust the yield of the security prospectively. The amount of total other-than-temporary impairment for an available-for-sale security that previously was impaired is determined as the difference between its carrying amount prior to the determination of other-than-temporary impairment and its fair value.

Gains and losses on the sales of investments available-for-sale are determined using the specific identification method. Premiums and discounts are amortized or accreted into interest income over the term of the respective issues. Neither the Banks nor the Associations hold investments for trading purposes.

All or a portion of the unrealized holding gain or loss of an available-for-sale security that is designated as a hedged item in a fair value hedge must be recognized in earnings during the period of the hedge.

Banks and Associations may also hold additional investments in accordance with mission-related and other investment programs approved by the Farm Credit Administration. These programs allow Banks and Associations to make investments that further the System's mission to support rural America. These investments are not included in the Banks' liquidity calculations and are not covered by the eligible investment limitations specified by the Farm Credit Administration regulations. Mission-related and other investments for which the System institution has the intent and ability to hold to maturity are classified as held-to-maturity and carried at cost, adjusted for the amortization of premiums and accretion of discounts.



**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
**(dollars in millions, except as noted)**

**Loans, Allowance for Loan Losses and Reserve for Unfunded Commitments**

Loans are generally carried at their principal amount outstanding adjusted for charge-offs, deferred loan fees or costs, and valuation adjustments relating to hedging activities. Loan origination fees and direct loan origination costs are netted and capitalized, on a combined System basis, and the net fee or cost is amortized over the average life of the related loan as an adjustment to interest income. Loan prepayment fees are reported in interest income. Interest on loans is accrued and credited to interest income based on the daily principal amount outstanding.

Loans acquired in a business combination are initially recognized at fair value, and therefore, no “carryover” of the allowance for loan losses is permitted. Those loans with evidence of credit quality deterioration at purchase are required to follow the authoritative accounting guidance on “Accounting for Certain Loans or Debt Securities Acquired in a Transfer.” This guidance addresses accounting for differences between contractual cash flows and cash flows expected to be collected from the initial investment in loans if those differences are attributable, at least in part, to credit quality. The initial fair values for these types of loans are determined by discounting both principal and interest cash flows expected to be collected using an observable discount rate for similar instruments with adjustments that management believes a market participant would consider in determining fair value. Subsequent decreases to expected principal cash flows will result in a charge to the provision for loan losses and a corresponding increase to allowance for loan losses. Subsequent increases in expected principal cash flows will result in recovery of any previously recorded allowance for loan losses, to the extent applicable, and a reclassification from nonaccretable difference to accretable yield for any remaining increase. For variable rate loans, expected future cash flows were initially based on the rate in effect at acquisition; expected future cash flows are recalculated as rates change over the lives of the loans.

Impaired loans are loans for which it is probable that all principal and interest will not be collected according to the original contractual terms and are

generally considered substandard or doubtful, which is in accordance with the loan rating model, as described below. Impaired loans include nonaccrual loans, restructured loans and loans past due 90 days or more and still accruing interest. A loan is considered contractually past due when any principal repayment or interest payment required by the loan instrument is not received on or before the due date. A loan shall remain contractually past due until it is formally restructured or until the entire amount past due, including principal, accrued interest, and penalty interest incurred as the result of past due status, is collected or otherwise discharged in full.

A restructured loan constitutes a troubled debt restructuring if for economic or legal reasons related to the debtor’s financial difficulties the Bank or Association grants a concession to the debtor that it would not otherwise consider.

Impaired loans are generally placed in nonaccrual status when principal or interest is delinquent for 90 days (unless adequately secured and in the process of collection) or when circumstances indicate that collection of principal and interest is in doubt. Additionally, all loans over 180 days past due are placed in nonaccrual status. When a loan is placed in nonaccrual status, accrued interest that is considered uncollectible is reversed (if accrued in the current year) or charged against the allowance for loan losses (if accrued in prior years). Loans are charged-off at the time they are determined to be uncollectible.

When loans are in nonaccrual status, interest payments received in cash are generally recognized as interest income if the collectibility of the loan principal is fully expected and certain other criteria are met. Otherwise, payments received on nonaccrual loans are applied against the recorded investment in the loan asset. Nonaccrual loans may be returned to accrual status when principal and interest are current, the borrower has demonstrated payment performance, there are no unrecovered prior charge-offs and collection of future payments is no longer in doubt. If previously unrecognized interest income exists at the time the loan is transferred to accrual status, cash received at the time of or subsequent to the transfer should first be recorded as interest income until such time as the recorded balance equals the contractual indebtedness of the borrower.

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
**(dollars in millions, except as noted)**

The Bank and related Associations use a two-dimensional loan rating model based on an internally generated combined System risk rating guidance that incorporates a 14-point risk-rating scale to identify and track the probability of borrower default and a separate scale addressing loss given default over a period of time. Probability of default is the probability that a borrower will experience a default within 12 months from the date of the determination of the risk rating. A default is considered to have occurred if the lender believes the borrower will not be able to pay its obligation in full or the borrower is past due more than 90 days. The loss given default is management's estimate as to the anticipated economic loss on a specific loan assuming default has occurred or is expected to occur within the next 12 months.

Each of the probability of default categories carries a distinct percentage of default probability. There are nine acceptable categories that range from a borrower of the highest quality to a borrower of minimally acceptable quality. The probability of default between one and nine is very narrow and would reflect almost no default to a minimal default percentage. The probability of default grows more rapidly as a loan moves from a "nine" to other assets especially mentioned and grows significantly as a loan moves to a substandard (viable) level. A sub-standard (non-viable) rating indicates that the probability of default is almost certain.

The credit risk rating methodology is a key component of each Bank's and Association's allowance for loan losses evaluation, and is generally incorporated into the institution's loan underwriting standards and internal lending limit. The allowance for loan losses is maintained at a level considered adequate to provide for probable and estimable losses inherent in the loan portfolios. The allowance for loan losses represents the aggregate of each System entity's individual evaluation of its allowance for loan losses requirements. Although aggregated in the combined financial statements, the allowance for loan losses of each System entity is particular to that institution and is not available to absorb losses realized by other System entities. The allowance is increased through provisions for loan losses and loan recoveries and is decreased through loan loss reversals and loan charge-offs.

The allowance is based on a periodic evaluation of the loan portfolio in which numerous factors are considered, including economic conditions, collateral values, borrowers' financial conditions, loan portfolio composition and prior loan loss experience. The allowance for loan losses encompasses various judgments, evaluations and appraisals with respect to the System's loans and their underlying security that, by their nature, contain elements of uncertainty and imprecision. Changes in the agricultural economy and their impact on borrower repayment capacity will cause these various judgments, evaluations and appraisals to change over time. Accordingly, actual circumstances could vary significantly from System institutions' expectations and predictions of those circumstances. Managements consider a number of factors in determining and supporting the levels of System institutions' allowances for loan losses, which include: the System's concentration of lending in agriculture, combined with uncertainties associated with farmland values, commodity prices, exports, government assistance programs, regional economic effects and weather-related influences.

The allowance for loan losses includes components for loans individually evaluated for impairment, loans collectively evaluated for impairment and loans acquired with deteriorated credit quality. Generally, for loans individually evaluated the allowance for loan losses represents the difference between the recorded investment in the loan and the present value of the cash flows expected to be collected discounted at the loan's effective interest rate, or at the fair value of the collateral, if the loan is collateral dependent. For those loans collectively evaluated for impairment, the allowance for loan losses is determined using the two-dimensional loan rating model.

Certain Banks and Associations have established a reserve for unfunded commitments that provides for potential losses related to unfunded commitments and is maintained at a level that is considered the best estimate of the amount required to absorb estimated probable losses related to these unfunded commitments. The reserve is determined using a similar methodology used for the allowance for loan losses. The reserve for unfunded commitments is recorded as a liability in the Combined Statement of Condition.

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
**(dollars in millions, except as noted)**

**Premises and Equipment**

Premises and equipment are carried at cost, less accumulated depreciation and amortization, which is provided on the straight-line method over the estimated useful lives of the assets. Gains and losses on dispositions are reflected in current operations. Maintenance and repairs are charged to operating expenses and improvements are capitalized.

**Other Assets**

In connection with past foreclosure and sale proceedings, some Banks and Associations acquired certain mineral interests and equity positions in land from which revenues are received in the form of lease bonuses, rentals and leasing and production royalties. These intangible assets are recorded at nominal or no value in the Combined Statement of Condition. The Farm Credit Act requires that mineral rights acquired through foreclosure in 1986 and later years be sold to the buyer of the land surface rights.

**Employee Benefit Plans**

Substantially all employees of System institutions participate in various retirement plans. System institutions generally provide defined benefit or defined contribution retirement plans for their employees. For financial reporting purposes, System institutions use the projected unit credit actuarial method for defined benefit retirement plans.

The Banks and Associations provide certain healthcare and life insurance benefits to eligible retired employees. Employees of System institutions may become eligible for those benefits if they reach normal retirement age while working for the institution. The authoritative accounting guidance requires the accrual of the expected cost of providing postretirement benefits other than pensions (primarily healthcare benefits) to an employee and an employee's beneficiaries and covered dependents during the years that the employee renders service necessary to become eligible for these benefits.

**Income Taxes**

The Farm Credit Banks, a portion of CoBank's earnings, FLCAs, FLCA subsidiaries of ACAs, and the income related to the Insurance Fund are exempt

from federal and other income taxes as provided in the Farm Credit Act. The remaining portion of CoBank's earnings, the ACA parent company and the PCA subsidiaries of ACAs and service organizations are not exempt from federal and certain other income taxes. These non-exempt taxable institutions are eligible to operate as cooperatives that qualify for tax treatment under Subchapter T of the Internal Revenue Code. Under specified conditions, these cooperatives can exclude from taxable income amounts distributed as qualified patronage distributions in the form of cash, stock or allocated retained earnings. Provisions for income taxes are made only on those earnings that will not be distributed as qualified patronage distributions. System institutions whose patronage distributions are based on book income recognize the tax effect of all temporary differences based on the assumption that these temporary differences are retained by the institution and will therefore impact future tax payments. Certain taxable System institutions have provided a valuation allowance for deferred tax assets to the extent that it is more likely than not that the deferred tax assets will not be realized.

Deferred income taxes have not been provided by the taxable Associations on pre-1993 (the adoption date of the FASB guidance on income taxes) earnings from their related Bank when management's intent is to permanently invest these undistributed earnings in the Bank and to indefinitely postpone their conversion to cash, or if distributed by the related Bank, to pass these earnings through to Association borrowers through qualified patronage allocations.

Deferred income taxes have not been provided for the Banks' post-1992 earnings allocated to taxable Associations to the extent that the earnings will be passed through to Association borrowers through qualified patronage allocations. No deferred income taxes have been provided for the Banks' post-1992 unallocated earnings. The Banks currently have no plans to distribute unallocated Bank earnings and do not contemplate circumstances that, if distributions were made, would result in taxes being paid at the Association level.

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
**(dollars in millions, except as noted)**

**Derivative Products and Hedging Activity**

The Banks and certain Associations are party to derivative financial products, primarily interest rate swaps, which are used as hedges against interest rate and liquidity risks and to lower the overall cost of funds. Derivatives are recorded on the combined statement of condition as assets or liabilities, measured at fair value. Derivative contracts may be netted by counterparty pursuant to acceptable master netting arrangements.

Changes in the fair value of a derivative are recorded in current period earnings or accumulated other comprehensive income (loss) depending on the use of the derivative and whether it qualifies for hedge accounting. For fair-value hedge transactions, which hedge changes in the fair value of assets, liabilities, or firm commitments, changes in the fair value of the derivative are reflected in current period earnings and are generally offset by changes in the hedged item's fair value. For cash-flow hedge transactions, which hedge the variability of future cash flows related to a floating-rate asset, liability, or a forecasted transaction, changes in the fair value of the derivative are deferred and reported in accumulated other comprehensive income (loss). The gains and losses on the derivative that are deferred and reported in accumulated other comprehensive income (loss) are reclassified as earnings in the periods in which earnings are impacted by the variability of the cash flows of the hedged item. The ineffective portion of all hedges is recorded in current period earnings. For derivatives not designated as a hedging instrument, the related change in fair value is recorded in current period earnings.

System institutions that enter into derivatives designated as hedging relationships formally document all relationships between hedging instruments and hedged items, as well as the risk management objective and strategy for undertaking various hedge transactions. This process includes linking all derivatives that are designated as fair value or cash flow hedges to (1) specific assets or liabilities on the balance sheet or (2) firm commitments or forecasted transactions. These institutions also formally assess (both at the hedge's inception and on an ongoing basis, at least quarterly) whether the derivatives that are used in hedging transactions have been highly

effective in offsetting changes in the fair value or cash flows of hedged items and whether those derivatives may be expected to remain highly effective in future periods. Typically regression analyses or other statistical analyses are used to assess the effectiveness of hedges. Hedge accounting is discontinued prospectively when it is determined that a hedge has not been or is not expected to be effective as a hedge. For discontinued cash flow hedges, any remaining accumulated other comprehensive income (loss) is amortized into earnings over the remaining life of the original hedged item. For discontinued fair value hedges, changes in the fair value of the derivative are recorded in current period earnings. In all situations in which hedge accounting is discontinued and the derivative remains outstanding, the derivative is carried at its fair value on the balance sheet, recognizing changes in fair value in current period earnings.

**Fair Value Measurement**

The fair value guidance defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. It describes three levels of inputs that may be used to measure fair value:

Level 1 — Quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 1 assets and liabilities include debt and equity securities and derivative contracts that are traded in an active exchange market, as well as certain U.S. government and agency mortgage-backed debt securities that are highly liquid and are actively traded in over-the-counter markets. Also included in Level 1 are assets held in trust funds, which relate to deferred compensation and the supplemental retirement plan. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace. Pension plan assets that are invested in equity securities, including mutual funds, and fixed-income securities that are actively traded are also included in Level 1.

Level 2 — Observable inputs other than quoted prices included within Level 1 that are observable for the asset or liability either

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
**(dollars in millions, except as noted)**

directly or indirectly. Level 2 inputs include the following: (1) quoted prices for similar assets or liabilities in active markets; (2) quoted prices for identical or similar assets or liabilities in markets that are not active; (3) inputs other than quoted prices that are observable such as interest rates and yield curves, prepayment speeds, credit risks and default rates; and (4) inputs derived principally from or corroborated by observable market data by correlation or other means. This category generally includes certain U.S. Treasury, other U.S. government and agency mortgage-backed debt securities, corporate debt securities, and derivative contracts. The market value of collateral assets and liabilities is their face value, plus accrued interest, as these instruments are cash balances; therefore, fair value approximates face value. Pension plan assets that are derived from observable inputs, including corporate bonds and mortgage-backed securities are reported in Level 2.

Level 3 — Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. These unobservable inputs reflect the reporting entity's own assumptions about assumptions that market participants would use in pricing the asset or liability. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category generally includes certain private equity investments, retained residual interests in securitizations, asset-backed securities and certain mortgage-backed securities, highly structured or long-term derivative contracts, certain loans and other property owned. Pension plan assets, such as certain mortgage-backed securities that are supported by little or no market data in determining the fair value, are included in Level 3.

**Merger Accounting**

The FASB guidance on business combinations applies to all transactions in which an entity obtains control of one or more businesses. The guidance requires the acquirer to recognize assets acquired, the liabilities assumed, and any non-controlling interest in the acquiree at their fair values as of the acquisition date.

For System Banks and Associations, because the stock in each institution is fixed in value, the stock issued pursuant to the merger provides no basis for estimating the fair value of the consideration transferred pursuant to the merger. In the absence of a purchase price determination, the acquiring institution would identify and estimate the acquisition date fair value of the equity interests (net assets) of the acquired institution instead of the acquisition date fair value of the equity interests transferred as consideration. The fair value of the assets acquired, including specific intangible assets and liabilities assumed, are measured based on various estimates using assumptions that management believes are reasonable utilizing information currently available. The excess value received, by the acquiring institution from the acquired institution, over the par value of capital stock and participation certificates issued in the merger is considered to be additional paid-in capital.

**Off-Balance-Sheet Credit Exposures**

Commitments to extend credit are agreements to lend to customers, generally having fixed expiration dates or other termination clauses that may require payment of a fee. Commercial letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. These letters of credit are issued to facilitate commerce and typically result in the commitment being funded when the underlying transaction is consummated between the customer and third party. The credit risk associated with commitments to extend credit and commercial letters of credit is substantially the same as that involved with extending loans to customers and is subject to normal credit policies. Collateral may be obtained based on management's assessment of the customer's creditworthiness.



**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

**NOTE 3 — INVESTMENTS**

**Available-for-Sale**

The following is a summary of available-for-sale investments held by the Banks for maintaining a liquidity reserve, managing short-term surplus funds and managing interest rate risk:

	December 31, 2017				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Weighted Average Yield
Commercial paper, bankers' acceptances, certificates of deposit and other securities .....	\$ 6,288	\$ 1	\$ (1)	\$ 6,288	1.58%
U.S. Treasury securities .....	14,813	8	(135)	14,686	1.61
U.S. agency securities .....	3,654	6	(23)	3,637	2.07
Mortgage-backed securities .....	27,602	104	(263)	27,443	2.06
Asset-backed securities .....	1,780	11	(7)	1,784	1.80
Total .....	<u>\$54,137</u>	<u>\$130</u>	<u>\$(429)</u>	<u>\$53,838</u>	1.87

	December 31, 2016				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Weighted Average Yield
Commercial paper, bankers' acceptances, certificates of deposit and other securities .....	\$ 5,804	\$ 2	\$ (1)	\$ 5,805	1.07%
U.S. Treasury securities .....	15,604	38	(98)	15,544	1.36
U.S. agency securities .....	5,456	33	(24)	5,465	1.62
Mortgage-backed securities .....	25,416	126	(199)	25,343	1.66
Asset-backed securities .....	2,559	15	(4)	2,570	1.23
Total .....	<u>\$54,839</u>	<u>\$214</u>	<u>\$(326)</u>	<u>\$54,727</u>	1.49

The System realized gross gains of \$10 million and gross losses of \$2 million in 2017 and realized gross gains of \$40 million and gross losses of \$1 million in 2016 from sales of available-for-sale investment securities.



**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

A summary of the fair value and amortized cost of investments available-for-sale at December 31, 2017 by contractual maturity is as follows:

	Due in 1 Year or Less		Due After 1 Year Through 5 Years		Due After 5 Years Through 10 Years		Due After 10 Years		Total	
	Amount	Weighted Average Yield	Amount	Weighted Average Yield	Amount	Weighted Average Yield	Amount	Weighted Average Yield	Amount	Weighted Average Yield
Commercial paper, bankers' acceptances, certificates of deposit and other securities . . . . .	\$ 6,101		\$ 187						\$ 6,288	1.58%
U.S. Treasury securities . . . . .	3,445		8,113		\$3,128				14,686	1.61
U.S. agency securities . . . . .	1,080		1,112		1,445				3,637	2.07
Mortgage-backed securities . . . . .	3		1,540		2,560		\$23,340		27,443	2.06
Asset-backed securities . . . . .	5		909		214		656		1,784	1.80
Total fair value . . . . .	<u>\$10,634</u>	1.52%	<u>\$11,861</u>	1.71%	<u>\$7,347</u>	1.86%	<u>\$23,996</u>	2.11%	<u>\$53,838</u>	1.87
Total amortized cost . . . . .	<u>\$10,642</u>		<u>\$11,930</u>		<u>\$7,440</u>		<u>\$24,125</u>		<u>\$54,137</u>	

Substantially all mortgage-backed securities have contractual maturities in excess of ten years. However, expected and actual maturities for mortgage-backed securities will typically be shorter than contractual maturities because borrowers generally have the right to prepay the underlying mortgage obligations with or without prepayment penalties.

The ratings of the eligible investments held for maintaining a liquidity reserve, managing short-term surplus funds and managing interest rate risk must meet the applicable regulatory guidelines, which require securities to be high quality, and rated triple-A at the time of purchase, except for commercial paper and corporate securities. Commercial paper must have the highest short-term rating and corporate securities one of the two highest ratings at the time of purchase. U.S. Treasury securities, U.S. agency securities (except mortgage securities) and other obligations fully insured or guaranteed by the

U.S., its agencies, instrumentalities and corporations are considered eligible investments under the Farm Credit Administration regulations regardless of credit ratings.

Under the Farm Credit Administration regulations, if an investment is eligible when purchased but no longer satisfies the eligibility criteria, the Bank may continue to hold the investment, subject to meeting certain requirements.

System institutions perform analyses on these securities based on the expected behavior of the underlying loan collateral, whereby these loan performance scenarios are applied against each security's credit-support structure to monitor credit-enhancement sufficiency to protect the investment. The model output includes projected cash flows, including any shortfalls in the capacity of the underlying collateral to fully return the original investment, plus accrued interest.

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

**Held-to-Maturity Mission-Related and Other Investments**

The Banks and Associations may hold mission-related and other investments. Mission-related programs and other mission-related investments are approved by the Farm Credit Administration. The following is a summary of held-to-maturity mission-related and other investments:

	December 31, 2017				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Weighted Average Yield
Mortgage-backed securities . . . . .	\$2,318	\$12	\$(61)	\$2,269	3.38%
Asset-backed securities . . . . .	305	1	(11)	295	2.58
Other securities . . . . .	104	7	(1)	110	5.94
Total . . . . .	<u>\$2,727</u>	<u>\$20</u>	<u>\$(73)</u>	<u>\$2,674</u>	3.39

	December 31, 2016				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Weighted Average Yield
Mortgage-backed securities . . . . .	\$2,132	\$17	\$(66)	\$2,083	3.05%
Asset-backed securities . . . . .	370	5	(12)	363	2.11
Other securities . . . . .	135	5	(3)	137	5.87
Total . . . . .	<u>\$2,637</u>	<u>\$27</u>	<u>\$(81)</u>	<u>\$2,583</u>	3.06

A summary of the fair value and amortized cost of held-to-maturity mission-related and other investments at December 31, 2017 by contractual maturity is as follows:

	Due in 1 Year or Less		Due After 1 Year Through 5 Years		Due After 5 Years Through 10 Years		Due After 10 Years		Total	
	Amount	Weighted Average Yield	Amount	Weighted Average Yield	Amount	Weighted Average Yield	Amount	Weighted Average Yield	Amount	Weighted Average Yield
Mortgage-backed securities . . . . .	\$14		\$ 41		\$105		\$2,158		\$2,318	3.38%
Asset-backed securities . . . . .	3		63		74		165		305	2.58
Other securities . . . . .	6		16		19		63		104	5.94
Total amortized cost . . . . .	<u>\$23</u>	3.53%	<u>\$120</u>	3.96%	<u>\$198</u>	3.43%	<u>\$2,386</u>	3.36%	<u>\$2,727</u>	3.39
Total fair value . . . . .	<u>\$23</u>		<u>\$120</u>		<u>\$197</u>		<u>\$2,334</u>		<u>\$2,674</u>	

**Available-for-Sale Mission-Related and Other Investments**

The following is a summary of available-for-sale mission-related and other investments:

	December 31, 2017				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Weighted Average Yield
Mortgage-backed securities . . . . .	\$292	\$1	\$(7)	\$286	2.83%
Other securities . . . . .	12	—	—	12	5.68
Total . . . . .	<u>\$304</u>	<u>\$1</u>	<u>\$(7)</u>	<u>\$298</u>	2.94

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

	December 31, 2016				Weighted Average Yield
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	
Mortgage-backed securities . . . . .	\$343	\$2	\$(8)	\$337	2.67%
Other securities . . . . .	<u>7</u>	<u>—</u>	<u>—</u>	<u>7</u>	5.70
Total . . . . .	<u>\$350</u>	<u>\$2</u>	<u>\$(8)</u>	<u>\$344</u>	2.73

A summary of the fair value and amortized cost of available-for-sale mission-related and other investments at December 31, 2017 by contractual maturity is as follows:

	Due in 1 Year or Less		Due After 1 Year Through 5 Years		Due After 5 Years Through 10 Years		Due After 10 Years		Total		
	Weighted Average Yield		Weighted Average Yield		Weighted Average Yield		Weighted Average Yield		Weighted Average Yield		
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield	
Mortgage-backed securities . . . . .			\$4		\$39			\$243		\$286	2.83%
Other securities . . . . .	\$5		<u>—</u>		<u>—</u>			<u>7</u>		<u>12</u>	5.68
Total fair value . . . . .	<u>\$5</u>	4.49%	<u>\$4</u>	3.93%	<u>\$39</u>	4.52%	<u>\$250</u>	2.65%	<u>\$298</u>	<u>2.94</u>	
Total amortized cost . . . . .	<u>\$5</u>		<u>\$4</u>		<u>\$41</u>		<u>\$254</u>		<u>\$304</u>		

**Other-Than-Temporarily Impaired Investments Evaluation**

The following tables show the gross unrealized losses and fair value of the System's investment securities that have been in a continuous unrealized loss position. An investment is considered impaired if

its fair value is less than its cost. The continuous loss position is based on the date the impairment was first identified.

	Less Than 12 Months		12 Months or More	
	Unrealized Losses		Unrealized Losses	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>December 31, 2017</b>				
Commercial paper, bankers' acceptances, certificates of deposit and other securities . . . . .	\$ 3,951	\$ (1)	\$ 27	\$ (1)
U.S. Treasury securities . . . . .	7,187	(50)	5,397	(85)
U.S. agency securities . . . . .	1,058	(5)	1,204	(18)
Mortgage-backed securities . . . . .	9,620	(109)	9,914	(222)
Asset-backed securities . . . . .	<u>1,252</u>	<u>(8)</u>	<u>495</u>	<u>(10)</u>
Total . . . . .	<u>\$23,068</u>	<u>\$(173)</u>	<u>\$17,037</u>	<u>\$(336)</u>

	Less Than 12 Months		12 Months or More	
	Unrealized Losses		Unrealized Losses	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>December 31, 2016</b>				
Commercial paper, bankers' acceptances, certificates of deposit and other securities . . . . .	\$ 758	\$ (1)	\$ 45	\$ (3)
U.S. Treasury securities . . . . .	8,788	(98)		
U.S. agency securities . . . . .	1,269	(15)	642	(9)
Mortgage-backed securities . . . . .	12,419	(160)	5,973	(113)
Asset-backed securities . . . . .	<u>1,045</u>	<u>(7)</u>	<u>469</u>	<u>(9)</u>
Total . . . . .	<u>\$24,279</u>	<u>\$(281)</u>	<u>\$7,129</u>	<u>\$(134)</u>

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
**(dollars in millions, except as noted)**

As more fully discussed in Note 2, the guidance for other-than-temporary impairment contemplates numerous factors in determining whether an impairment is other-than-temporary including: (1) whether or not an entity intends to sell the security, (2) whether it is more likely than not that an entity would be required to sell the security before recovering its costs, or (3) whether or not an entity expects to recover the security's entire amortized cost basis (even if it does not intend to sell).

System institutions perform an evaluation quarterly on a security-by-security basis considering all available information. If a Bank or Association intends to sell the security or it is more likely than not that it would be required to sell the security, the impairment loss equals the full difference between amortized cost and fair value of the security. When a Bank or Association does not intend to sell securities in an unrealized loss position, other-than-temporary impairment is considered using various factors, including the length of time and the extent to which the fair value is less than cost, adverse conditions specifically related to the industry, geographic area and the condition of the underlying collateral, payment structure of the security, ratings by rating agencies, the creditworthiness of bond insurers and volatility of the fair value changes. A Bank or

Association uses estimated cash flows over the remaining lives of the underlying collateral to assess whether credit losses exist. In estimating cash flows, it considers factors such as expectations of relevant market and economic data, including underlying loan level data for mortgage-backed and asset-backed securities and credit enhancements.

For impaired investments, a Bank or Association estimates the portion of the loss that is attributable to credit losses using a discounted cash flow model on a security-by-security basis. The various models require key assumptions related to the underlying collateral, including default rates, degree and timing of prepayments, and loss severity. Assumptions can vary widely from security to security and are influenced by such factors as interest rate, geographical location of the borrower, borrower characteristics and collateral type. Default rate assumptions are generally estimated using historical loss and performance information to estimate future defaults and prepayment rate assumptions are based on historical and projected prepayment rates. Loss severity assumptions are obtained from independent third parties or through research using available data on the underlying collateral type from sources including broker/dealers and rating agencies. The following summarizes the assumptions used at:

<u>Assumptions Used</u>	<u>December 31, 2017</u>	
	<u>Mortgage-backed Securities</u>	<u>Asset-backed Securities</u>
Default rate by range .....	6.5% - 10.0%	4.0% - 12.5%
Prepayment rate by range .....	12.3% - 24.3%	15.1% - 57.2%
Loss severity by range .....	0.0% - 65.1%	23.5% - 34.8%
	<u>December 31, 2016</u>	
<u>Assumptions Used</u>	<u>Mortgage-backed Securities</u>	<u>Asset-backed Securities</u>
Default rate by range .....	6.2% - 11.4%	5.9% - 18.8%
Prepayment rate by range .....	10.3% - 15.2%	11.4% - 49.4%
Loss severity by range .....	7.8% - 79.8%	33.8% - 39.9%

As of December, 31, 2017 and 2016, the Banks and Associations did not intend to sell available-for-sale securities in unrealized loss positions and it is not more likely than not that they will

be required to sell these securities. The System recognized credit impairment losses of \$16 million in earnings for 2016, while no such losses were recognized in 2017.

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

**NOTE 4 — LOANS AND ALLOWANCE FOR LOAN LOSSES**

The System is limited by statute to providing credit and related services to farmers, ranchers, producers and harvesters of aquatic products, rural homeowners, certain farm-related businesses, agricultural and aquatic cooperatives (or to other entities for the benefit of the cooperatives) and their customers, rural utilities, other eligible borrowers, and entities engaging in certain agricultural export finance transactions. Accordingly, the borrowers' abilities to perform in accordance with their loan contracts are generally dependent upon the performance of the agricultural economic sector. While the amounts in the following table represent the maximum potential credit risk as it relates to recorded loan principal, a substantial portion of the System's lending activities is collateralized, which reduces the exposure to credit risk associated with the activities.

Loans outstanding by portfolio segment and class consisted of the following:

	December 31,	
	2017	2016
Real estate mortgage . . . . .	\$119,450	\$114,446
Production and intermediate-term* . . . . .	55,389	53,762
Agribusiness . . . . .	42,210	39,628
Rural infrastructure . . . . .	27,965	27,440
Rural residential real estate . . . . .	7,261	7,148
Other** . . . . .	6,502	6,344
<b>Total loans . . . . .</b>	<b>\$258,777</b>	<b>\$248,768</b>

\* Includes lease receivables.

\*\* Includes agricultural export finance loans and loans to other financing institutions.

Approximately 40% of the loan volume at December 31, 2017 and 2016 contained terms under which the interest rate on the outstanding balance may be adjusted from time-to-time during the term of the loan. These floating-rate loans are comprised of administered-rate loans that may be adjusted at the discretion of the lending institution and indexed/adjustable loans that are periodically adjusted based

on changes in specified indices. Fixed-rate loans comprised the remaining 60% of loans outstanding at December 31, 2017 and 2016.

The Farm Credit Administration Uniform Loan Classification System includes five categories: acceptable, other assets especially mentioned (OAEM), substandard, doubtful and loss. The following table shows loans and related accrued interest classified under the Farm Credit Administration Uniform Loan Classification System as a percentage of total loans and related accrued interest receivable by loan type as of:

	December 31,	
	2017	2016
Real estate mortgage		
Acceptable . . . . .	93.5%	94.8%
OAEM . . . . .	3.2	2.5
Substandard/doubtful . . . . .	3.3	2.7
	<u>100.0</u>	<u>100.0</u>
Production and intermediate-term		
Acceptable . . . . .	90.0	91.1
OAEM . . . . .	5.1	4.6
Substandard/doubtful . . . . .	4.9	4.3
	<u>100.0</u>	<u>100.0</u>
Agribusiness		
Acceptable . . . . .	95.3	94.9
OAEM . . . . .	2.1	2.7
Substandard/doubtful . . . . .	2.6	2.4
	<u>100.0</u>	<u>100.0</u>
Rural infrastructure		
Acceptable . . . . .	98.5	97.1
OAEM . . . . .	0.9	2.6
Substandard/doubtful . . . . .	0.6	0.3
	<u>100.0</u>	<u>100.0</u>
Rural residential real estate		
Acceptable . . . . .	97.0	97.0
OAEM . . . . .	1.1	1.1
Substandard/doubtful . . . . .	1.9	1.9
	<u>100.0</u>	<u>100.0</u>
Other		
Acceptable . . . . .	99.9	100.0
OAEM . . . . .	0.0	0.0
Substandard/doubtful . . . . .	0.1	0.0
	<u>100.0</u>	<u>100.0</u>
<b>Total Loans</b>		
Acceptable . . . . .	93.9	94.5
OAEM . . . . .	3.0	2.9
Substandard/doubtful . . . . .	3.1	2.6
	<u>100.0</u>	<u>100.0</u>

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
**(dollars in millions, except as noted)**

Impaired loans (which consist of nonaccrual loans, accruing restructured loans and accruing loans 90 days or more past due) are loans for which it is probable that not all principal and interest will be collected according to the contractual terms of the

loan. The following tables present information concerning impaired loans and include both the principal outstanding and the related accrued interest receivable on these loans.

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
Nonaccrual loans:		
Current as to principal and interest .....	\$1,007	\$ 884
Past due .....	<u>653</u>	<u>707</u>
Total nonaccrual loans .....	<u>1,660</u>	<u>1,591</u>
Impaired accrual loans:		
Restructured accrual loans .....	286	344
Accrual loans 90 days or more past due .....	<u>21</u>	<u>27</u>
Total impaired accrual loans .....	<u>307</u>	<u>371</u>
Total impaired loans .....	<u>\$1,967</u>	<u>\$1,962</u>



**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
**(dollars in millions, except as noted)**

The following table reflects nonperforming assets (which consist of impaired loans and other property owned) in a more detailed manner than the previous table.

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
Nonaccrual loans:		
Real estate mortgage .....	\$ 867	\$ 835
Production and intermediate-term .....	535	537
Agribusiness .....	169	167
Rural infrastructure .....	34	
Rural residential real estate .....	51	52
Other .....	4	
Total nonaccrual loans .....	<u>1,660</u>	<u>1,591</u>
Accruing restructured loans:		
Real estate mortgage .....	179	182
Production and intermediate-term .....	96	94
Agribusiness .....	4	2
Rural infrastructure .....		59
Rural residential real estate .....	7	7
Total accruing restructured loans .....	<u>286</u>	<u>344</u>
Accruing loans 90 days or more past due:		
Real estate mortgage .....	4	16
Production and intermediate-term .....	12	11
Agribusiness .....	4	
Rural residential real estate .....	1	
Total accruing loans 90 days or more past due .....	<u>21</u>	<u>27</u>
Total nonperforming loans .....	1,967	1,962
Other property owned .....	55	75
Total nonperforming assets .....	<u>\$2,022</u>	<u>\$2,037</u>

The following table reflects certain related credit quality statistics:

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
Nonaccrual loans as a percentage of total loans .....	0.64%	0.64%
Nonperforming assets as a percentage of total loans and other property owned .....	0.78	0.82
Nonperforming assets as a percentage of capital .....	3.65	3.89

Commitments to lend additional funds to debtors whose loans were classified as impaired were \$64 million and \$46 million at December 31, 2017 and 2016.

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

Additional impaired loan information by class is as follows:

	December 31, 2017			December 31, 2016		
	Recorded Investment*	Unpaid Principal Balance**	Related Allowance	Recorded Investment*	Unpaid Principal Balance**	Related Allowance
Impaired loans with a related allowance for loan losses:						
Real estate mortgage .....	\$ 127	\$ 147	\$ 34	\$ 198	\$ 221	\$ 33
Production and intermediate-term .....	204	243	67	215	251	71
Agribusiness .....	109	132	32	117	139	18
Rural infrastructure .....	34	35	8			
Rural residential real estate .....	7	9	2	6	7	2
Other .....	4	4	1			
Total .....	485	570	144	536	618	124
Impaired loans with no related allowance for loan losses:						
Real estate mortgage .....	923	1,075		835	1,005	
Production and intermediate-term .....	439	649		427	629	
Agribusiness .....	68	128		52	88	
Rural infrastructure .....		8		59	83	
Rural residential real estate .....	52	63		53	65	
Total .....	1,482	1,923		1,426	1,870	
Total impaired loans:						
Real estate mortgage .....	1,050	1,222	34	1,033	1,226	33
Production and intermediate-term .....	643	892	67	642	880	71
Agribusiness .....	177	260	32	169	227	18
Rural infrastructure .....	34	43	8	59	83	
Rural residential real estate .....	59	72	2	59	72	2
Other .....	4	4	1			
Total .....	\$1,967	\$2,493	\$144	\$1,962	\$2,488	\$124

\* The recorded investment is the face amount of the receivable increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, or acquisition costs and may also reflect a previous direct write-down of the investment.

\*\* Unpaid principal balance represents the contractual principal balance of the loan.

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

	For the Year Ended					
	December 31, 2017		December 31, 2016		December 31, 2015	
	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related allowance for loan losses:						
Real estate mortgage .....	\$ 139	\$ 2	\$ 130	\$ 2	\$ 158	\$ 4
Production and intermediate-term .....	216	3	191	2	191	3
Agribusiness .....	112		87	1	82	
Rural infrastructure .....	7		13		19	
Rural residential real estate .....	6		7		10	
Other .....	1					
Total .....	<u>481</u>	<u>5</u>	<u>428</u>	<u>5</u>	<u>460</u>	<u>7</u>
Impaired loans with no related allowance for loan losses:						
Real estate mortgage .....	943	49	862	50	769	48
Production and intermediate-term .....	452	33	410	32	337	33
Agribusiness .....	70	5	33	4	23	3
Rural infrastructure .....	11	5	59	4	78	1
Rural residential real estate .....	53	2	55	3	52	3
Total .....	<u>1,529</u>	<u>94</u>	<u>1,419</u>	<u>93</u>	<u>1,259</u>	<u>88</u>
Total impaired loans:						
Real estate mortgage .....	1,082	51	992	52	927	52
Production and intermediate-term .....	668	36	601	34	528	36
Agribusiness .....	182	5	120	5	105	3
Rural infrastructure .....	18	5	72	4	97	1
Rural residential real estate .....	59	2	62	3	62	3
Other .....	1					
Total .....	<u>\$2,010</u>	<u>\$99</u>	<u>\$1,847</u>	<u>\$98</u>	<u>\$1,719</u>	<u>\$95</u>

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

The following tables provide an aging analysis of past due loans (including accrued interest) by portfolio segment:

	December 31, 2017					
	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or less than 30 Days Past Due	Total Loans and Accrued Interest	Recorded Investment >90 Days and Accruing
Real estate mortgage . . . . .	\$350	\$251	\$ 601	\$120,162	\$120,763	\$ 4
Production and intermediate-term . . . . .	289	259	548	55,413	55,961	12
Agribusiness . . . . .	21	23	44	42,329	42,373	4
Rural infrastructure . . . . .				28,078	28,078	
Rural residential real estate . . . . .	83	17	100	7,189	7,289	1
Other . . . . .				6,522	6,522	
Total . . . . .	<u>\$743</u>	<u>\$550</u>	<u>\$1,293</u>	<u>\$259,693</u>	<u>\$260,986</u>	<u>\$21</u>

	December 31, 2016					
	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or less than 30 Days Past Due	Total Loans and Accrued Interest	Recorded Investment >90 Days and Accruing
Real estate mortgage . . . . .	\$355	\$296	\$ 651	\$114,964	\$115,615	\$16
Production and intermediate-term . . . . .	295	237	532	53,747	54,279	11
Agribusiness . . . . .	22	26	48	39,714	39,762	
Rural infrastructure . . . . .	15		15	27,531	27,546	
Rural residential real estate . . . . .	76	18	94	7,083	7,177	
Other . . . . .				6,362	6,362	
Total . . . . .	<u>\$763</u>	<u>\$577</u>	<u>\$1,340</u>	<u>\$249,401</u>	<u>\$250,741</u>	<u>\$27</u>

Interest income on nonaccrual and accruing restructured loans that would have been recorded if the loans had been current in accordance with their original terms:

	December 31,		
	2017	2016	2015
Interest income that would have been recognized under original terms . . . . .	\$153	\$139	\$126
Less: interest income recognized . . . . .	(96)	(96)	(93)
Interest income not recognized . . . . .	<u>\$ 57</u>	<u>\$ 43</u>	<u>\$ 33</u>

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

A summary of changes in the allowance for loan losses and the recorded investment for loans outstanding by portfolio segment follows:

	Real estate mortgage	Production and intermediate- term	Agribusiness	Rural infrastructure	Rural residential real estate	Other	Total
<b>Allowance for Loan Losses:</b>							
Balance at December 31, 2016	\$ 399	\$ 462	\$ 407	\$ 201	\$ 21	\$ 16	\$ 1,506
Charge-offs	(19)	(55)	(38)		(2)		(114)
Recoveries	7	18	6	2	1		34
Provision for loan losses (loan loss reversal)	73	82	44	(3)		1	197
Adjustment due to mergers	(11)	(21)	(4)	(2)			(38)
Reclassification from reserve for unfunded commitments*	1	3	5	2			11
Balance at December 31, 2017	<u>\$ 450</u>	<u>\$ 489</u>	<u>\$ 420</u>	<u>\$ 200</u>	<u>\$ 20</u>	<u>\$ 17</u>	<u>\$ 1,596</u>
Balance at December 31, 2015	\$ 336	\$ 386	\$ 320	\$ 204	\$ 20	\$ 14	\$ 1,280
Charge-offs	(11)	(64)	(9)		(3)		(87)
Recoveries	16	16	5	4	1		42
Provision for loan losses (loan loss reversal)	61	124	81	(6)	3	3	266
Adjustment due to merger	(1)						(1)
Reclassification (to) from reserve for unfunded commitments*	(2)		10	(1)		(1)	6
Balance at December 31, 2016	<u>\$ 399</u>	<u>\$ 462</u>	<u>\$ 407</u>	<u>\$ 201</u>	<u>\$ 21</u>	<u>\$ 16</u>	<u>\$ 1,506</u>
Ending Balance at December 31, 2017:							
Individually evaluated for impairment	\$ 34	\$ 67	\$ 32	\$ 8	\$ 2	\$ 1	\$ 144
Collectively evaluated for impairment	416	422	388	192	18	16	1,452
Balance at December 31, 2017	<u>\$ 450</u>	<u>\$ 489</u>	<u>\$ 420</u>	<u>\$ 200</u>	<u>\$ 20</u>	<u>\$ 17</u>	<u>\$ 1,596</u>
Ending Balance at December 31, 2016:							
Individually evaluated for impairment	\$ 33	\$ 71	\$ 18		\$ 2		\$ 124
Collectively evaluated for impairment	366	391	389	\$ 201	19	\$ 16	1,382
Balance at December 31, 2016	<u>\$ 399</u>	<u>\$ 462</u>	<u>\$ 407</u>	<u>\$ 201</u>	<u>\$ 21</u>	<u>\$ 16</u>	<u>\$ 1,506</u>
<b>Recorded Investments in Loans Outstanding:</b>							
Ending balance at December 31, 2017:							
Loans individually evaluated for impairment	\$ 1,262	\$ 666	\$ 188	\$ 35	\$1,455	\$ 96	\$ 3,702
Loans collectively evaluated for impairment	119,501	55,295	42,185	28,043	5,834	6,426	257,284
Balance at December 31, 2017	<u>\$120,763</u>	<u>\$55,961</u>	<u>\$42,373</u>	<u>\$28,078</u>	<u>\$7,289</u>	<u>\$6,522</u>	<u>\$260,986</u>
Ending balance at December 31, 2016:							
Loans individually evaluated for impairment	\$ 1,226	\$ 666	\$ 185	\$ 17	\$1,700	\$ 71	\$ 3,865
Loans collectively evaluated for impairment	114,389	53,613	39,577	27,529	5,477	6,291	246,876
Balance at December 31, 2016	<u>\$115,615</u>	<u>\$54,279</u>	<u>\$39,762</u>	<u>\$27,546</u>	<u>\$7,177</u>	<u>\$6,362</u>	<u>\$250,741</u>

\* Represents reclassifications between the allowance for loan losses and the reserve for unfunded commitments as a result of advances on or repayments of seasonal lines of credit or other loans.

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
**(dollars in millions, except as noted)**

A restructuring of a loan constitutes a troubled debt restructuring, also known as formally restructured, if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Concessions vary by program and are borrower-specific and may include interest rate reductions, term extensions, payment deferrals or

the acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. When a restructured loan constitutes a troubled debt restructuring, these loans are included within our risk loans under nonaccrual or accruing restructured loans. All risk loans are analyzed within our allowance for loan losses.

The following table presents additional information regarding troubled debt restructurings that occurred during the past three years:

	For the Year Ended December 31,					
	2017		2016		2015	
	Pre-modification Outstanding Recorded Investment*	Post- Modification Outstanding Recorded Investment*	Pre-modification Outstanding Recorded Investment*	Post- modification Outstanding Recorded Investment*	Pre-modification Outstanding Recorded Investment*	Post- modification Outstanding Recorded Investment*
Troubled debt restructurings:						
Real estate mortgage . . . . .	\$ 49	\$ 49	\$ 41	\$ 40	\$ 35	\$ 34
Production and intermediate-term . . . . .	70	70	66	66	62	61
Agribusiness . . . . .	4	4	27	27	32	32
Rural residential real estate . . . . .	2	2	2	2	2	2
Total . . . . .	<u>\$125</u>	<u>\$125</u>	<u>\$136</u>	<u>\$135</u>	<u>\$131</u>	<u>\$129</u>

\* Pre-modification represents the recorded investment just prior to restructuring and post-modification represents the recorded investment immediately following the restructuring. The recorded investment is the face amount of the receivable increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, or acquisition costs and may also reflect a previous direct write-down of the investment.

The System had no significant troubled debt restructurings that occurred within the previous 12 months and for which there was a payment default during each of the years 2017, 2016 and 2015.



**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
**(dollars in millions, except as noted)**

The following table provides information on outstanding loans restructured in troubled debt restructurings at period end. These loans are included as impaired loans in the impaired loan table:

	Loans Modified as Troubled Debt Restructurings		Troubled Debt Restructurings in Nonaccrual Status*	
	December 31, 2017	December 31, 2016	December 31, 2017	December 31, 2016
Real estate mortgage .....	\$256	\$270	\$ 77	\$ 88
Production and intermediate-term .....	144	163	48	69
Agribusiness .....	27	53	23	51
Rural infrastructure .....		59		
Rural residential real estate .....	12	11	5	4
Total .....	<u>\$439</u>	<u>\$556</u>	<u>\$153</u>	<u>\$212</u>

\* Represents the portion of loans modified as troubled debt restructurings that are in nonaccrual status.

Additional commitments to lend to borrowers whose loans have been modified in troubled debt restructurings were \$30 million and \$19 million at December 31, 2017 and 2016.

Loans held for sale were \$147 million and \$115 million at December 31, 2017 and 2016. Such loans are included in other assets and are carried at the lower of cost or fair value.

**NOTE 5 — PREMISES AND EQUIPMENT**

Premises and equipment consisted of the following:

	December 31,	
	2017	2016
Land, buildings and improvements .....	\$1,288	\$1,260
Furniture and equipment .....	731	721
	<u>2,019</u>	<u>1,981</u>
Less: accumulated depreciation ..	(796)	(783)
	<u>\$1,223</u>	<u>\$1,198</u>

**NOTE 6 — OTHER ASSETS AND OTHER LIABILITIES**

Other assets consisted of the following:

	December 31,	
	2017	2016
Equipment held for lease .....	\$ 713	\$ 982
Accounts receivable .....	426	322
Interest rate swaps and other derivatives .....	189	226
Assets held in non-qualified benefits trusts .....	176	151
Loans held for sale .....	147	115
Equity investments in other System institutions .....	121	100
Other property owned .....	55	75
Prepaid expenses .....	51	64
Collateral pledged to derivative counterparties .....	14	74
Net deferred tax assets .....	11	20
Other .....	225	158
Total .....	<u>\$2,128</u>	<u>\$2,287</u>

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

Other liabilities consisted of the following:

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
Patronage and dividends payable .....	\$1,594	\$1,256
Pension and other postretirement benefit plan liabilities .....	1,364	1,379
Accounts payable .....	635	690
Net deferred tax liabilities .....	260	477
Accrued salaries and employee benefits .....	257	242
Reserve for unfunded commitments .....	164	175
Bank drafts payable .....	163	159
Interest rate swaps and other derivatives .....	122	197
Liabilities held in non-qualified benefit trusts .....	103	87
Collateral held from derivative counterparties .....	51	86
Other .....	<u>281</u>	<u>287</u>
Total .....	<u>\$4,994</u>	<u>\$5,035</u>

Substantially all derivative contracts are supported by bilateral collateral agreements with counterparties requiring the posting of collateral in the event certain dollar thresholds of credit with exposure are reached by one of the counterparties to the other. For derivative transactions that are cleared through a futures commission merchant with a clearinghouse or central counterparty, the bilateral swap is divided into two separate swaps with the clearinghouse or central counterparty becoming the counterparty to both of the initial parties to the swap.

Reserve for unfunded commitments provides for potential losses related to unfunded commitments. This reserve is determined using a similar methodology as used for our allowance for loan losses.

**NOTE 7 — FARM CREDIT INSURANCE FUND**

The assets in the Insurance Fund are designated as restricted assets and the related capital is designated as restricted capital. The classification of the Insurance Fund as restricted assets (and as restricted

capital) in the System’s combined financial statements is based on the statutory requirement that the amounts in the Insurance Fund are to be used solely for purposes specified in the Farm Credit Act, all of which benefit Banks and Associations. The Insurance Fund is under the direct control of the Farm Credit System Insurance Corporation (Insurance Corporation), an independent U.S. government-controlled corporation, and not under the control of any System institution. A board of directors consisting of the Farm Credit Administration Board directs the Insurance Corporation.

The Insurance Corporation’s primary asset is the Insurance Fund and the primary sources of funds for the Insurance Fund are:

- premiums paid by the Banks, which may be passed on to the Associations, and
- earnings on assets in the Insurance Fund.

Premiums will be due until the assets in the Insurance Fund for which no specific use has been identified or designated reach the “secure base amount,” which is defined in the Farm Credit Act as 2% of the aggregate outstanding insured obligations (adjusted to reflect the System’s reduced risk on loans and investments guaranteed by federal or state governments) or such other percentage of the aggregate outstanding insured obligations as the Insurance Corporation, in its sole discretion, determines to be actuarially sound.

The Insurance Corporation is required to expend funds in the Insurance Fund to:

- insure the timely payment of principal and interest on Systemwide Debt Securities, and
- ensure the retirement of protected borrower stock at par value.

The Insurance Corporation is authorized to use the Insurance Fund to cover its operating costs. Subject to the “least-cost determination” described below, the Insurance Corporation is authorized, in its sole discretion, to expend amounts in the Insurance Fund to:

- provide assistance to a financially stressed Bank or Association,

## FARM CREDIT SYSTEM

### NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)

(dollars in millions, except as noted)

- make loans on the security of, or may purchase, and liquidate or sell, any part of the assets of any Bank or Association that is placed in receivership because of the inability of the institution to pay the principal or interest on any of its notes, bonds, debentures, or other obligations in a timely manner, or
- provide assistance to qualified merging institutions.

The Insurance Corporation cannot provide discretionary assistance to an eligible institution as described above unless the means of providing the assistance is the least costly means of all possible alternatives available to the Insurance Corporation. The alternatives may include liquidation of the eligible institution (taking into account, among other factors, payment of the insured obligations issued on behalf of the institution).

In the event a Bank is unable to pay on a timely basis an insured debt obligation for which that Bank is primarily liable, the Insurance Corporation must expend amounts in the Insurance Fund to the extent available to insure the timely payment of principal and interest on the debt obligation. The provisions of the Farm Credit Act providing for joint and several liability of the Banks on the obligation cannot be invoked until the Insurance Fund is exhausted. However, because of other mandatory and discretionary uses of the Insurance Fund, there is no assurance that there will be sufficient funds to pay principal or interest on the insured debt obligation. The insurance provided through use of the Insurance Fund is not an obligation of and is not a guarantee by the U.S. government.

The System does not have a guaranteed line of credit from the U.S. Treasury or the Federal Reserve. However, the Insurance Corporation has an agreement with the Federal Financing Bank, a federal instrumentality subject to the supervision and direction of the U.S. Treasury, pursuant to which the Federal Financing Bank would advance funds to the Insurance Corporation. Under its existing statutory authority, the Insurance Corporation may use these funds to provide assistance to the System Banks in exigent market circumstances that threaten the Banks' ability to pay maturing debt obligations. The

agreement provides for advances of up to \$10 billion and terminates on September 30, 2018, unless otherwise renewed. The decision whether to seek funds from the Federal Financing Bank is at the discretion of the Insurance Corporation, and each funding obligation of the Federal Financing Bank is subject to various terms and conditions and, as a result, there can be no assurance that funding would be available if needed by the System.

At December 31, 2017, assets in the Insurance Fund consisted of cash and cash equivalents, which includes investments in U.S. Treasury obligations with original maturities of 90 days or less, of \$2 million, investments of \$4.454 billion, accrued interest receivable of \$22 million, other receivables of \$29 million and premiums receivable from System institutions of \$341 million accrued on the basis of adjusted outstanding insured debt at December 31, 2017.

If at the end of any calendar year, the aggregate amount in the Insurance Fund exceeds the secure base amount, the Insurance Corporation is required to reduce premiums, as necessary, to maintain the Insurance Fund at the 2% level. Also, the Insurance Corporation is required to establish Allocated Insurance Reserves Accounts for each Bank and for former Farm Credit System Financial Assistance Corporation stockholders.

As of December 31, 2017, the assets in the Insurance Fund aggregated \$4.848 billion and are to be used, to the extent available, for the following identified purposes:

Assets for which no specific use has been identified or designated by the Insurance Corporation . . . . .	\$4,672
Allocated Insurance Reserves Accounts . . .	<u>176</u>
Aggregate assets in the Insurance Fund . . . .	<u>\$4,848</u>

As determined by the Insurance Corporation, the assets in the Insurance Fund for which no specific use has been identified or designated were 2.00% at December 31, 2017, 1.96% at December 31, 2016 and 1.87% at December 31, 2015 of adjusted insured obligations. At December 31, 2017, the secure base amount, plus the Allocated Insurance Reserves Accounts, was 2.08%.

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

At December 31, 2017 and 2016, the investments in the Insurance Fund, which are classified as restricted assets and are carried at amortized cost, consisted of the following:

	December 31, 2017			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. Treasury obligations . . . . .	\$4,454	\$1	\$(36)	\$4,419
	December 31, 2016			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. Treasury obligations . . . . .	\$4,017	\$7	\$(17)	\$4,007

The amortized cost and fair value at December 31, 2017 by contractual maturity were as follows:

	Amortized Cost	Fair Value
Due in one year or less . . . . .	\$1,188	\$1,186
Due one year through five years . . . . .	3,216	3,184
Due after five years through ten years . . . . .	50	49
	\$4,454	\$4,419

**NOTE 8 — SHORT-TERM BORROWINGS**

The System uses short-term borrowings as a source of funds. The following table shows short-term borrowings by category:

	2017		2016	
	Amount	Weighted Average Interest Rate	Amount	Weighted Average Interest Rate
Systemwide discount notes:				
Outstanding at December 31 . . . . .	\$25,507	1.27%	\$29,528	0.63%
Average during year . . . . .	25,238	0.92	32,160	0.51
Maximum month-end balance during year . . . . .	28,024		34,227	
Systemwide bonds(1):				
Outstanding at December 31 . . . . .	10,137	1.25	10,696	0.84
Average during year . . . . .	9,570	1.01	11,139	0.66
Maximum month-end balance during year . . . . .	11,691		12,360	

(1) Represents bonds issued with a maturity of one year or less.

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

**NOTE 9 — SYSTEMWIDE DEBT SECURITIES AND OTHER BONDS**

Aggregate maturities and the weighted average interest rate of Systemwide Debt Securities were as follows at December 31, 2017:

	<u>Bonds</u>		<u>Medium-term notes</u>		<u>Discount notes</u>		<u>Total</u>	
	<u>Amount</u>	<u>Weighted Average Interest Rate</u>	<u>Amount</u>	<u>Weighted Average Interest Rate</u>	<u>Amount</u>	<u>Weighted Average Interest Rate</u>	<u>Amount</u>	<u>Weighted Average Interest Rate</u>
2018 .....	\$ 77,375	1.30%			\$25,507	1.27%	\$102,882	1.29%
2019 .....	63,566	1.34	\$ 1	6.67%			63,567	1.34
2020 .....	25,440	1.55					25,440	1.55
2021 .....	14,307	1.82	4	7.35			14,311	1.82
2022 .....	12,720	2.01					12,720	2.01
2023 and thereafter .....	46,165	2.70	84	5.77			46,249	2.71
Total .....	<u>\$239,573</u>	1.68	<u>\$89</u>	5.85	<u>\$25,507</u>	1.27	<u>\$265,169</u>	1.64

Included in Systemwide Debt Securities at December 31, 2017 are callable debt securities, which are summarized below:

<u>Year of Maturity/Next Call Date</u>	<u>Maturing Amount</u>	<u>Callable Amount</u>
2018 .....	\$ 7,626	\$70,374
2019 .....	9,679	892
2020 .....	10,160	1,096
2021 .....	8,280	53
2022 .....	7,696	20
2023 and thereafter .....	28,994	
Total .....	<u>\$72,435</u>	<u>\$72,435</u>

Systemwide Debt Securities are the joint and several obligations of the Banks. Payments of principal and interest to the holders of Systemwide Debt Securities are insured by amounts held in the Insurance Fund as described in Note 7.

The average maturity of Systemwide discount notes was 4.2 months and 4.4 months at December 31, 2017 and 2016. Pursuant to authorizations by the Farm Credit Administration, the maximum amount of Systemwide discount notes, medium-term notes and global debt securities that Banks in the aggregate may have outstanding at any one time is currently \$60 billion, \$40 billion and

\$5 billion. There is no limit on the amount of Systemwide bonds that may be outstanding at any one time.

Certain other bonds are debt issued directly by individual Banks and are the obligations solely of the issuing Bank. Payments on other bonds are not insured by the Farm Credit Insurance Corporation. The aggregate amount of bonds issued directly by the Banks was \$1.950 billion at December 31, 2017 and \$2.431 billion at December 31, 2016. All of these bonds mature in the following year, and had a weighted average interest rate of 0.73% for 2017 and 0.09% for 2016.

## FARM CREDIT SYSTEM

### NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)

(dollars in millions, except as noted)

The Farm Credit Act and Farm Credit Administration regulations require each Bank to maintain specified eligible assets at least equal in value to the total amount of debt securities outstanding for which it is primarily liable as a condition for participation in the issuance of Systemwide Debt Securities. Each Bank was in compliance with these requirements as of December 31, 2017. At December 31, 2017, the combined Banks had specified eligible assets of \$286.9 billion, as compared with \$267.9 billion of Systemwide Debt Securities and other bonds and accrued interest payable at that date. The specified eligible asset requirement does not provide holders of the securities with a security interest in any assets of the Banks.

Farm Credit Administration regulations provide that, in the event a Bank is placed in liquidation, holders of Systemwide Debt Securities have claims against the Bank's assets, whether or not these holders file individual claims. Under these regulations, the claims of these holders are junior to claims relating to costs incurred by the receiver in connection with the administration of the receivership, claims for taxes, claims of secured creditors and claims of holders of bonds issued by the Bank individually to the extent such bonds are collateralized in accordance with the requirements of the Farm Credit Act. These regulations further provide that the claims of holders of Systemwide Debt Securities are senior to all claims of general creditors.

Amounts paid to dealers in connection with the sale of Systemwide Debt Securities are deferred and amortized to interest expense using the straight-line method (which approximates the interest method) over the term of the related indebtedness.

#### NOTE 10 — SUBORDINATED DEBT

On June 15, 2017, CoBank redeemed \$500 million of its three-month LIBOR plus 0.60% subordinated debt at par plus accrued interest due in 2022. As a result of this redemption, the System no longer has subordinated debt outstanding.

On April 15, 2016, CoBank redeemed \$405 million of its 7.875% subordinated debt due in 2018 at par plus accrued interest. On June 6, 2016, the Farm Credit Bank of Texas redeemed \$50 million

of its 8.406% subordinated debt at par plus accrued interest due in 2018. On July 15, 2016, AgriBank redeemed \$500 million of its 9.125% subordinated debt at par plus accrued interest due in 2019. On December 15, 2016, AgStar Financial Services, ACA redeemed \$100 million of its 9.0% subordinated debt at par plus accrued interest due in 2025. The Banks and Association redeemed their subordinated debt due to the occurrence of a "Regulatory Event," as defined under the terms of the debt.

#### NOTE 11 — MERGERS OF SYSTEM INSTITUTIONS

The primary reason for System entity mergers is based on a determination that the combined organization would be financially and operationally stronger with an enhanced ability to fulfill its mission.

System Banks and Associations are cooperatives that are owned and controlled by their members who use the cooperatives' products or services. As such, their capital stock provides no significant interest in corporate earnings or growth. Specifically, due to restrictions in applicable regulations and their bylaws, the capital stock is not tradable, and the capital stock can be retired only for the lesser of par value or book value. In these and other respects, the shares of capital stock in one institution that were converted to shares of another institution had identical rights and attributes. For this reason, the outstanding capital stock and other equities of the acquired institutions were converted into a like amount of capital stock and equities of the acquiring institutions. Management believes that because the stock is fixed in value, the stock issued pursuant to the mergers provides no basis for estimating the fair value of the consideration transferred pursuant to the mergers. In the absence of a purchase price determination, the acquiring institutions identified and estimated the acquisition date fair value of the equity interests (net assets) of the acquired institution instead of the acquisition date fair value of the equity interests transferred as consideration. The fair value of the net assets acquired, including specific intangible assets and liabilities assumed, were measured based on various estimates using assumptions that management believes are reasonable utilizing information cur-



**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
**(dollars in millions, except as noted)**

rently available. These evaluations produced a fair value of identifiable assets acquired and liabilities assumed that was substantially equal to the fair value of the member interests transferred in the mergers. The difference between the fair value of identifiable net assets acquired and the fair value of member interests transferred was recorded as additional paid-in capital or a reduction in retained earnings. The mergers did not have a material impact on the System's financial condition or results of operations because the incomes of the acquired institutions were previously reflected in the Combined Statement of Income.

Effective January 1, 2017, two Associations within the CoBank District merged and, on July 1, 2017, two separate mergers were consummated in the AgriBank District. One of the two mergers in the AgriBank District combined three Associations, while the other merger combined two Associations in that District. As a result, the number of Associations within the AgriBank District was reduced by three. Also, on October 1, 2017, two Associations within the CoBank District merged.

Effective January 1, 2016, two Associations within the CoBank District merged. Two Associations within the Texas District merged effective January 1, 2015, and two Associations in the CoBank District also merged effective November 1, 2015.

The following table summarizes the fair values of the identifiable assets acquired and liabilities assumed as of:

<u>Merger Date</u>	<u>Fair Value</u>		
	<u>Total Assets Acquired</u>	<u>Total Liabilities Assumed</u>	<u>Net Assets Acquired</u>
October 1, 2017 .....	\$ 343	\$ 273	\$ 70
July 1, 2017 .....	11,662	9,357	2,305
January 1, 2017 .....	736	571	165
January 1, 2016 .....	304	248	56
November 1, 2015 .....	986	852	134
January 1, 2015 .....	547	459	88

The following table summarizes the loans acquired in the merger transactions:

<u>Merger Date</u>	<u>Loans Acquired at Fair Value</u>	<u>Loans Acquired at Contractual Amount</u>	<u>Gross Contractual Amount Not Expected to be Collected</u>
	October 1, 2017 ....	\$ 324	\$ 325
July 1, 2017 .....	10,779	11,033	0
January 1, 2017 .....	675	684	0
January 1, 2016 .....	267	288	0
November 1, 2015 ..	918	923	0
January 1, 2015 .....	521	525	2

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

**NOTE 12 — CAPITAL STRUCTURE**

Capital consisted of the following at December 31, 2017:

	<u>Combined Banks</u>	<u>Combined Associations</u>	<u>Combination Entries</u>	<u>System Combined</u>
Preferred stock .....	\$ 2,399	\$ 653		\$ 3,052
Capital stock and participation certificates .....	6,018	588	\$(4,727)	1,879
Additional paid-in-capital .....	59	3,653		3,712
Restricted capital — Insurance Fund .....			4,848	4,848
Accumulated other comprehensive loss .....	(410)	(167)	(1,162)	(1,739)
Retained earnings .....	<u>10,332</u>	<u>33,441</u>	<u>(143)</u>	<u>43,630</u>
Total capital .....	<u>\$18,398</u>	<u>\$38,168</u>	<u>\$(1,184)</u>	<u>\$55,382</u>

Combined System retained earnings reflected net eliminations of \$143 million representing transactions between the Banks, the Associations and/or the Insurance Fund primarily related to retained earnings allocations by certain Banks to their Associations. The Associations owned capital stock and participation certificates of the Banks amounting to approximately \$4.7 billion. These amounts have been eliminated in the accompanying combined financial statements. Restricted capital is only available for the uses described in Note 7 and is not available for payment of dividends or patronage distributions.

**Preferred Stock**

As of December 31, 2017, \$2.519 billion of preferred stock was issued and outstanding by the four Banks and two Associations, plus an additional \$533 million of Class H stock was issued and outstanding by four other Associations. The preferred stock is generally held by institutional investors or knowledgeable, high net worth individuals. The purchase of the Class H preferred stock is limited to existing common stockholders of each issuing Association. Each Association's board of directors sets the dividend rate on Class H preferred stock, and at its discretion, may retire the stock.

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
**(dollars in millions, except as noted)**

The following table presents the general terms of the preferred stock outstanding issued by the Banks and two Associations as of December 31, 2017 (par amount in whole dollars):

<b>Bank</b>	<b>Issue Date</b>	<b>Amount</b>	<b>Shares Issued and Outstanding</b>	<b>Par Amount</b>	<b>Security Type and Dividend Rate</b>	<b>Key Terms</b>
AgFirst	June 2007	\$ 49.25	49,250	\$1,000	Non-cumulative perpetual three-month LIBOR plus 1.13% payable quarterly	Redeemable on June 15, 2017, and each five year anniversary thereafter.
AgriBank	October 2013	250.00	2,500,000	100	Non-cumulative perpetual 6.875% payable quarterly	Beginning January 1, 2024, dividends will accrue at an annual rate equal to 3-month USD LIBOR plus 4.225%. Redeemable on January 1, 2024 and any dividend payment date thereafter.
Texas	August 2010	300.00	300,000	1,000	Non-cumulative subordinated perpetual 10.00% payable semi-annually	Redeemable after the dividend payment date in June 2020.
Texas	July 2013	300.00	3,000,000	100	Non-cumulative perpetual 6.75% payable quarterly	Beginning September 15, 2023, dividends will accrue at an annual rate equal to 3-month USD LIBOR plus 4.01%. Redeemable on September 15, 2023 and any dividend payment date thereafter.
CoBank	January 2012	225.00	225,000	1,000	Non-cumulative perpetual three-month LIBOR plus 1.18% payable quarterly	Redeemable on July 10, 2017 and each five year anniversary thereafter.
CoBank	October 2012	400.00	4,000,000	100	Non-cumulative perpetual 6.25% payable quarterly	Beginning October 1, 2022, dividends will accrue at an annual rate equal to 3-month USD LIBOR plus 4.557%. Redeemable on October 1, 2022 and any dividend payment date thereafter.
CoBank	April 2013	200.00	2,000,000	100	Non-cumulative perpetual 6.125% payable quarterly	Redeemable on July 1, 2018 and any dividend payment date thereafter.
CoBank	November 2014	300.00	3,000,000	100	Non-cumulative perpetual 6.20% payable quarterly	Beginning January 1, 2025, dividends will accrue at an annual rate equal to 3-month USD LIBOR plus 3.744%. Redeemable on January 1, 2025 and any dividend payment date thereafter.
CoBank	April 2016	375.00	3,750,000	100	Non-cumulative perpetual 6.25% payable semi-annually	Beginning October 1, 2026, dividends will accrue at an annual rate equal to 3-month USD LIBOR plus 4.66% payable quarterly. Redeemable on October 1, 2026 and any dividend payment date thereafter.
AgTexas Farm Credit Services	March 2017	20.00	20,000,000	1	Cumulative perpetual 5.00% payable semi-annually	Beginning March 24, 2027, dividends will accrue at an annual rate equal to 6-month USD LIBOR plus 5.00% payable semi-annually. Redeemable on March 24, 2022 and thereafter.
Compeer Financial, ACA	May 2013	100.00	100,000	1,000	Non-cumulative perpetual 6.75% payable quarterly	Beginning August 15, 2023, dividends will accrue at an annual rate equal to 3-month USD LIBOR plus 4.58%. Redeemable on August 15, 2023 and any dividend payment date thereafter.
Total		<u>\$2,519.25</u>				

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

Non-cumulative perpetual preferred stock is not mandatorily redeemable at any time but is redeemable at par value, in whole or in part, at a Bank's or Association's option. Dividends will be payable, when, as and if declared by the board of directors in its sole discretion.

**Capital Stock and Participation Certificates**

In accordance with the Farm Credit Act, each borrower, as a condition of borrowing, is generally required to invest in capital stock or participation certificates of the Bank or Association that makes the loan. The statutory minimum amount of capital investment required for borrowers is 2% of the loan or one thousand dollars, whichever is less. The Associations are required to purchase stock in their affiliated Bank. The different classes of capital stock and participation certificates and the manner in which capital stock and participation certificates are issued, retired and transferred are set forth in the respective Bank's or Association's bylaws. The Bank or Association generally has a first lien on the capital stock and participation certificates as collateral for the repayment of the borrower/stockholder loan.

The retirement of at-risk capital must be solely at the discretion of the board of directors and not based on a date certain or on the occurrence of any event, such as the repayment of the borrower's loan.

**Accumulated Other Comprehensive Loss**

Accumulated other comprehensive loss, net of tax, at December 31, 2017 and 2016 was comprised of the following components:

	December 31, 2017			December 31, 2016		
	Before Tax	Deferred Tax	Net of Tax	Before Tax	Deferred Tax	Net of Tax
Unrealized losses on investments available-for-sale, net	\$ (302)	\$26	\$ (276)	\$ (121)	\$ 4	\$ (117)
Unrealized gains on other-than-temporarily impaired investments available-for-sale	4	(1)	3	6	(1)	5
Unrealized losses on cash flow hedges, net	(66)	13	(53)	(61)	12	(49)
Pension and other benefit plans	(1,449)	36	(1,413)	(1,414)	41	(1,373)
	<u>\$ (1,813)</u>	<u>\$74</u>	<u>\$ (1,739)</u>	<u>\$ (1,590)</u>	<u>\$56</u>	<u>\$ (1,534)</u>

The boards of directors of individual Banks and Associations generally may authorize the payment of dividends or patronage distributions as provided for in their respective bylaws. The payment of dividends or distribution of earnings is subject to regulations that establish minimum at-risk capital standards, as discussed below.

**Additional Paid-In-Capital**

The majority of additional paid-in-capital relates to Association mergers and represents the excess value received by the acquiring Association from the acquired Association over the par-value of capital stock and participation certificates issued. The amount recognized by the Combined Banks represents the excess over par value received by one Bank for its repurchase of non-cumulative fixed-to-floating preferred stock.

Additional paid-in-capital is considered unallocated retained earnings for purposes of shareholder distributions. Generally, patronage is paid out of current year earnings and as such, this would not be paid out in the form of patronage. In the case of liquidation, additional paid-in-capital would be treated as unallocated retained earnings and distributed to shareholders after other obligations had been satisfied.

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

The following tables present the activity in the accumulated other comprehensive loss, net of tax, by component:

	Unrealized losses on investments available- for-sale, net	Unrealized gains on other-than- temporarily impaired investments available- for-sale	Unrealized losses on cash flow hedges, net	Pension and other benefit plans	Accumulated other comprehensive loss
Balance at December 31, 2016 . . . . .	\$(117)	\$ 5	\$(49)	\$(1,373)	\$(1,534)
Other comprehensive income before reclassifications . . . . .	(154)	2	(16)	(152)	(320)
Amounts reclassified from accumulated other comprehensive loss to income . . . . .	<u>(5)</u>	<u>(4)</u>	<u>12</u>	<u>112</u>	<u>115</u>
Net current period other comprehensive income . . . . .	<u>(159)</u>	<u>(2)</u>	<u>(4)</u>	<u>(40)</u>	<u>(205)</u>
Balance at December 31, 2017 . . . . .	<u>\$(276)</u>	<u>\$ 3</u>	<u>\$(53)</u>	<u>\$(1,413)</u>	<u>\$(1,739)</u>

	Unrealized (losses) gains on investments available- for-sale, net	Unrealized gains on other-than- temporarily impaired investments available- for-sale	Unrealized losses on cash flow hedges, net	Pension and other benefit plans	Accumulated other comprehensive loss
Balance at December 31, 2015 . . . . .	\$ 35	\$ 34	\$(107)	\$(1,409)	\$(1,447)
Other comprehensive income before reclassifications . . . . .	(149)	(8)	53	(82)	(186)
Amounts reclassified from accumulated other comprehensive loss to income . . . . .	<u>(3)</u>	<u>(21)</u>	<u>5</u>	<u>118</u>	<u>99</u>
Net current period other comprehensive income . . . . .	<u>(152)</u>	<u>(29)</u>	<u>58</u>	<u>36</u>	<u>(87)</u>
Balance at December 31, 2016 . . . . .	<u>\$(117)</u>	<u>\$ 5</u>	<u>\$(49)</u>	<u>\$(1,373)</u>	<u>\$(1,534)</u>

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
**(dollars in millions, except as noted)**

The following table represents reclassifications out of accumulated other comprehensive income (loss):

	<b>For the Year Ended December 31,</b>		<b>Location of Gain/Loss Recognized in Combined Statement of Income</b>
	<b>2017</b>	<b>2016</b>	
Unrealized (losses) gains on investments available-for-sale, net:			
Sales gains and losses . . . . .	\$ 5	\$ 3	Net gains on sales of investments and other assets
Net amounts reclassified . . . . .	<u>5</u>	<u>3</u>	
Unrealized gains on other-than-temporarily impaired investments available-for-sale:			
Holding gains and losses . . . . .		(16)	Net other-than-temporary impairment losses recognized in earnings
Sales gains and losses . . . . .	4	37	Net gains on sales of investments and other assets
Net amounts reclassified . . . . .	<u>4</u>	<u>21</u>	
Unrealized losses on cash flow hedges, net:			
Interest rate contracts . . . . .	(8)	(6)	Interest expense
Other contracts . . . . .	(7)	1	Interest income
Deferred tax . . . . .	3		Provision for income taxes
Net amounts reclassified . . . . .	<u>(12)</u>	<u>(5)</u>	
Pension and other benefit plans:			
Net actuarial loss . . . . .	(116)	(119)	Salaries and employee benefits
Prior service cost . . . . .	2	(1)	Salaries and employee benefits
Deferred tax . . . . .	2	2	Provision for income taxes
Net amounts reclassified . . . . .	<u>(112)</u>	<u>(118)</u>	
Total reclassifications . . . . .	<u>\$ (115)</u>	<u>\$ (99)</u>	

As discussed in Notes 9 and 21, only the Banks are statutorily liable for the payment of principal and interest on Systemwide Debt Securities. Under each Bank's bylaws, the Bank is authorized under certain circumstances to require its affiliated Associations and certain other equity holders to purchase additional Bank equities. In most cases, the Banks are limited as to the amounts of these purchases that may be required, generally with reference to a percentage of the Association's or other equity holder's direct loan from the Bank, and calls for additional equity investments may be subject to other limits or conditions. However, the Banks also generally possess indirect access to certain financial resources of their affiliated Associations through loan-pricing provisions and through Bank-influenced District operating and financing policies and agreements.

In case of liquidation or dissolution, preferred stock, capital stock, participation certificates and unallocated retained earnings would be distributed to

equity holders, after the payment of all liabilities in accordance with Farm Credit Administration regulations, in the following order: (1) retirement of preferred stock at par, (2) retirement of all common stock and participation certificates at par, (3) retirement of all patronage surplus in amounts equal to the face amount of the applicable non-qualified written notices of allocation or such other notice, and (4) remaining unallocated retained earnings and reserves would be paid to the holders of voting stock, nonvoting stock and participation certificates in proportion to patronage to the extent possible.

**Regulatory Capital Requirements**

Farm Credit Administration's capital regulations require that the Banks and Associations maintain minimum regulatory capital ratio requirements. At December 31, 2017, all System institutions reported compliance with these standards.



**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
**(dollars in millions, except as noted)**

The following sets forth such regulatory capital ratio requirements and ratios at December 31, 2017:

Ratio	Primary Components of Numerator	Denominator	Minimum Requirement	Minimum with Buffer*	Banks**	Associations
Common Equity Tier 1 (CET1) Capital	Unallocated retained earnings (URE) and common cooperative equities (qualifying capital stock and allocated equity) <sup>1</sup>	Risk-adjusted assets	4.5%	7.0%	10.5% - 21.7%	12.3% - 36.4%
Tier 1 Capital	CET1 Capital and non-cumulative perpetual preferred stock	Risk-adjusted assets	6.0%	8.5%	14.0% - 22.2%	12.3% - 36.4%
Total Capital	Tier 1 Capital, allowance for loan losses <sup>2</sup> , other common cooperative equities <sup>3</sup> , and term preferred stock and subordinated debt <sup>4</sup>	Risk-adjusted assets	8.0%	10.5%	15.2% - 22.3%	13.5% - 37.2%
Tier 1 Leverage***	Tier 1 Capital	Total assets	4.0%	5.0%	5.7% - 7.7%	10.8% - 32.0%
Unallocated Retained Earnings and URE Equivalents (UREE) Leverage	URE and URE Equivalents	Total assets	1.5%	N/A	3.0% - 6.7%	8.2% - 32.6%
Permanent Capital	Retained earnings, common stock, non-cumulative perpetual preferred stock and subordinated debt, subject to certain limits	Risk-adjusted assets	7.0%	N/A	14.3% - 22.2%	13.2% - 36.7%

\* The new capital requirements have a three-year phase-in of the capital conservation buffer applied to the risk-adjusted capital ratios. There is no phase-in of the leverage buffer. Amounts shown reflect the full capital conservation buffer.

\*\* See Note 21 for each Bank's Total Capital ratio and Tier 1 Leverage ratio at December 31, 2017.

\*\*\* Must include the regulatory minimum requirement for the URE and UREE Leverage ratio.

<sup>1</sup> Equities outstanding 7 or more years

<sup>2</sup> Capped at 1.25% of risk-adjusted assets and inclusive of the reserve for unfunded commitments

<sup>3</sup> Outstanding 5 or more years, but less than 7 years

<sup>4</sup> Outstanding 5 or more years

System institutions are prohibited from reducing capital by retiring stock (other than protected borrower stock) or making certain distributions to shareholders if, after or due to the retirement or distribution, the institution would not meet the minimum capital adequacy standards established by the Farm Credit Administration under the Farm Credit Act.

By regulation, the Farm Credit Administration is empowered to direct a transfer of funds or equities by one or more Banks or Associations to another Bank or Association, under specified circumstances. The System has never been called on to initiate any transfers pursuant to this regulation and is not aware of any proposed action under this regulation.

**NOTE 13 — EMPLOYEE BENEFIT PLANS**

The Banks and substantially all Associations participate in defined benefit retirement plans. The Banks and Associations, except for CoBank and certain related Associations, generally have governmental plans that cover many System institutions and as such cannot be attributed to any individual entity. Thus, these plans are generally recorded at the combined District level. Although these plans are aggregated in the System's combined financial statements, the plan assets are particular to each plan's obligations. These retirement plans are noncontributory and benefits are based on salary and years of service. The Banks and Associations have closed their defined benefit pension plans to new participants and offer defined contribution

**FARM CREDIT SYSTEM**

**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**

(dollars in millions, except as noted)

retirement plans to all employees hired subsequent to the close of their respective plans. In addition, certain System institutions provide healthcare and other post-retirement benefits to eligible retired employees.

Employees of System institutions may become eligible for healthcare and other postretirement benefits if they reach normal retirement age while working for the System.

The following tables set forth the funding status and the amounts recognized in the System's Combined Statement of Condition for pension and other postretirement benefit plans:

	Pension Benefits		Other Benefits	
	December 31,		December 31,	
	2017	2016	2017	2016
Change in benefit obligation:				
Benefit obligation at beginning of year	\$ 4,020	\$ 3,881	\$ 300	\$ 293
Service cost	69	73	4	4
Interest cost	155	156	13	13
Plan participants' contributions			3	3
Plan amendments	6	(26)		
Actuarial loss	357	135	22	2
Benefits and premiums paid	(261)	(199)	(15)	(15)
Other	3			
Benefit obligation at end of year	<u>\$ 4,349</u>	<u>\$ 4,020</u>	<u>\$ 327</u>	<u>\$ 300</u>
Change in plan assets:				
Fair value of plan assets at beginning of year	\$ 2,942	\$ 2,732		
Actual return on plan assets	415	205		
Employer contributions	217	204	\$ 12	\$ 12
Plan participants' contributions			3	3
Benefits and premiums paid	(261)	(199)	(15)	(15)
Fair value of plan assets at end of year	<u>\$ 3,313</u>	<u>\$ 2,942</u>	<u>\$ 0</u>	<u>\$ 0</u>
Funded status at end of year	<u>\$ (1,036)</u>	<u>\$ (1,078)</u>	<u>\$ (327)</u>	<u>\$ (300)</u>
Amounts recognized in the balance sheet consist of:				
Pension asset	\$ 1	\$ 1		
Pension liability	(1,037)	(1,079)	(327)	(300)
Net amount recognized	<u>\$ (1,036)</u>	<u>\$ (1,078)</u>	<u>\$ (327)</u>	<u>\$ (300)</u>

The accumulated benefit obligation for all defined benefit pension plans was \$3.905 billion, \$3.591 billion and \$3.419 billion at December 31, 2017, 2016 and 2015.

The following represent the amounts included in accumulated other comprehensive loss (pre-tax) at December 31:

	Pension Benefits		Other Benefits	
	2017	2016	2017	2016
Net actuarial loss	\$1,398	\$1,390	\$61	\$42
Prior service costs	(6)	(11)	(4)	(7)
Total amount recognized in AOCL	<u>\$1,392</u>	<u>\$1,379</u>	<u>\$57</u>	<u>\$35</u>

Information for pension plans with an accumulated benefit obligation in excess of plan assets:

	December 31,	
	2017	2016
Projected benefit obligation	\$4,320	\$4,004
Accumulated benefit obligation	3,876	3,576
Fair value of plan assets	3,283	2,926

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

The net periodic pension cost for defined benefit plans and other postretirement benefit plans included in the Combined Statement of Income and changes in plan assets and benefit obligations recognized in other comprehensive income (loss) are as follows:

	Pension Benefits For The Year Ended December 31,			Other Benefits For The Year Ended December 31,		
	2017	2016	2015	2017	2016	2015
Net Periodic Benefit Cost:						
Service cost .....	\$ 69	\$ 73	\$ 77	\$ 4	\$ 4	\$ 5
Interest cost .....	155	156	155	13	13	14
Expected return on plan assets .....	(181)	(180)	(182)			
Net amortization and deferral .....	113	117	122	1	1	5
Curtailments .....	5	2				
Net periodic benefit cost .....	<u>161</u>	<u>168</u>	<u>172</u>	<u>18</u>	<u>18</u>	<u>24</u>
Other Changes in Plan Assets and Benefit Obligations:						
Net actuarial loss (gain) .....	121	110	163	23	1	(31)
Prior service cost (credit) .....	6	(26)	10			(6)
Amortization of net actuarial loss .....	(113)	(116)	(120)	(4)	(3)	(7)
Amortization of prior service (cost) credit .....	(1)	(3)	(2)	3	2	2
Total recognized in other comprehensive income (loss) .....	<u>13</u>	<u>(35)</u>	<u>51</u>	<u>22</u>	<u>0</u>	<u>(42)</u>
Total recognized in net periodic benefit cost and other comprehensive income (loss) .....	<u>\$ 174</u>	<u>\$ 133</u>	<u>\$ 223</u>	<u>\$40</u>	<u>\$18</u>	<u>\$(18)</u>

The estimated net loss for the defined benefit pension plans that will be amortized from accumulated other comprehensive income into net periodic benefit cost over the next year is \$125 million. The estimated prior service credit for the other defined

benefit postretirement plans that will be amortized from accumulated other comprehensive income into net periodic benefit cost over the next year is \$2 million and an estimated net loss of \$5 million for other benefits.

Weighted average assumptions used to determine benefit obligations at December 31:

	Pension Benefits			Other Benefits		
	2017	2016	2015	2017	2016	2015
Discount rate .....	3.59%-3.75%	4.06%-4.30%	4.31%-4.58%	3.36%-4.00%	3.70%-4.60%	3.92%-4.70%
Rate of compensation increase .....	3.60%-5.50%	4.06%-5.50%	4.04%-5.50%	N/A	N/A	N/A

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

Weighted average assumptions used to determine net periodic benefit cost for years ended December 31:

	Pension Benefits			Other Benefits		
	2017	2016	2015	2017	2016	2015
Discount rates:						
Single weighted average rate . . . . .	4.20%-4.31%	4.45%-4.57%	3.90%-4.17%	4.30%-4.60%	4.50%-4.70%	4.05%-4.55%
Spot rate						
Projected benefit obligation . . . . .	4.06%-4.30%	4.31%-4.58%	N/A	3.70%-4.28%	3.92%-4.60%	N/A
Service cost . . . . .	4.33%-4.48%	4.61%-4.73%	N/A	4.55%-4.63%	4.84%-4.91%	N/A
Interest cost . . . . .	3.35%-3.72%	3.44%-3.88%	N/A	3.05%-3.60%	3.07%-3.82%	N/A
Expected long-term return on plan assets . . . . .	5.54%-6.75%	5.84%-7.25%	5.92%-7.50%	N/A	N/A	N/A
Rate of compensation increase . . . . .	4.08%-5.50%	4.02%-5.50%	4.01%-5.50%	N/A	N/A	N/A

Beginning in 2016, the discount rates used by certain plans to estimate service and interest components of net periodic benefit cost are calculated using a full yield curve method developed by an independent actuary. The approach maps a high-quality bond yield curve to the duration of the plans' liabilities, thus approximating each cash flow of the liability stream to be discounted at an interest rate specifically applicable to its respective period in time. Previously, a single weighted-average discount rate was used by these plans to estimate the service and interest components of net periodic benefit cost, similar to the other plans in the System.

The expected long-term rate of return assumption is determined independently for each defined benefit pension plan. Generally, plan trustees use historical return information to establish a best-estimate range for each asset class in which the plans are invested. Plan trustees select the most appropriate rate for each plan from the best-estimate range, taking into consideration the duration of plan benefit liabilities and plan sponsor investment policies.

For measurement purposes, an annual rate increase of 6.00%-7.80% in the per capita cost of covered health benefits was assumed for 2018. The rates were assumed to step down to 4.50%-5.00% in various years beginning in 2026-2029, and remain at that level thereafter.

Assumed healthcare trend rates have a significant effect on the amounts reported for the healthcare plans. A one percentage point change in the

assumed healthcare cost trend rates would have the following effects:

	1% Increase	1% Decrease
Effect on postretirement benefit obligation . . . . .	\$49	\$(40)
Effect on total of service and interest cost . . . . .	3	(2)

**Plan Assets**

The trustees of each defined benefit pension plan and other postretirement benefit plan set investment policies and strategies for the plan, including target allocation percentages for each category of plan asset. Generally, the funding objectives of the pension plans are to achieve and maintain plan assets adequate to cover the accumulated benefit obligations and to provide competitive investment returns and reasonable risk levels when measured against appropriate benchmarks. Plan trustees develop asset allocation policies based on plan objectives, characteristics of pension liabilities, capital market expectations, and asset-liability projections. Substantially all postretirement healthcare plans have no plan assets and are funded on a current basis by employer contributions and retiree premium payments.

Asset Category	Pension Benefits Target Allocation for Next Year
Equity securities . . . . .	33%-75%
Debt securities . . . . .	25%-61%
Other . . . . .	0%-30%

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

The fair values of the System's pension plan assets at December 31, 2017 and 2016 by asset category are as follows:

<u>December 31, 2017</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Cash and cash equivalents . . . . .	\$135			\$ 135
Mutual Funds:				
International funds . . . . .	50	\$ 406		456
Fixed income funds . . . . .		416		416
Domestic funds . . . . .	102	242		344
Bond funds . . . . .	109	117		226
Real estate equity funds . . . . .		35	\$3	38
Other funds . . . . .	30			30
Investment insurance contracts . . . . .			<u>6</u>	<u>6</u>
Total . . . . .	<u>\$426</u>	<u>\$1,216</u>	<u>\$9</u>	1,651
Investments measured at net asset value* . . . . .				<u>1,662</u>
Total assets at fair value . . . . .				<u>\$3,313</u>

<u>December 31, 2016</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Cash and cash equivalents . . . . .	\$ 95			\$ 95
Mutual Funds:				
International funds . . . . .	41	\$ 338		379
Fixed income funds . . . . .	5	351		356
Domestic funds . . . . .	96	206		302
Bond funds . . . . .	90	140		230
Real estate equity funds . . . . .		27		27
Other funds . . . . .	25			25
Investment insurance contracts . . . . .			<u>\$6</u>	<u>6</u>
Total . . . . .	<u>\$352</u>	<u>\$1,062</u>	<u>\$6</u>	1,420
Investments measured at net asset value* . . . . .				<u>1,522</u>
Total assets at fair value . . . . .				<u>\$2,942</u>

\* The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the net assets in the pension plans.

There were no material changes in Level 3 pension plan assets for the years ended December 31, 2017 and 2016. In addition, there were no plan assets for other benefits at December 31, 2017 and 2016.

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
**(dollars in millions, except as noted)**

**Concentrations of Credit Risk**

The plan assets are diversified into various investment types as shown in the preceding table. The plan assets are primarily spread among various mutual funds, with numerous fund managers. Diversification is also obtained by selecting fund managers whose funds are not concentrated in individual stock, or individual countries for the international funds.

**Contributions**

The Banks and Associations expect to contribute \$212 million to their pension plans and \$12 million to their other postretirement benefit plans in 2018.

The Banks and Associations expect to pay the following benefit payments, which reflect expected future service, as appropriate.

<u>Year</u>	<u>Pension Benefits</u>	<u>Other Benefits</u>
2018 .....	\$ 243	\$12
2019 .....	251	13
2020 .....	260	14
2021 .....	268	15
2022 .....	269	15
2023 to 2027 .....	1,396	83

The Banks and Associations also participate in defined contribution savings plans. Certain plans require Banks and Associations to match a percent-

age of employee contributions. Employer contributions to these plans were \$101 million, \$94 million and \$89 million for the years ended December 31, 2017, 2016 and 2015.

**NOTE 14 — INCOME TAXES**

The provision for income taxes was comprised of the following amounts:

	<b>For The Year Ended December 31,</b>		
	<u>2017</u>	<u>2016</u>	<u>2015</u>
Current:			
Federal .....	\$ 191	\$159	\$130
State and local .....	31	23	15
Deferred:			
Federal .....	(179)	(4)	46
State .....	(5)	(3)	6
Provision for income taxes .....	<u>\$ 38</u>	<u>\$175</u>	<u>\$197</u>

The significant decrease in the provision for income taxes for 2017 was due to the benefit of \$162 million in tax adjustments resulting from the enactment of federal tax legislation in late December 2017 which, among other things, lowered the federal corporate tax rate from 35% to 21% beginning on January 1, 2018. In accordance with GAAP, the change to the lower corporate tax rate led to a remeasurement of the deferred tax liabilities and deferred tax assets in 2017, the period of enactment.



**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

The deferred income tax provision (benefit) results from differences between amounts of assets and liabilities as measured for income tax return and financial reporting purposes. The significant components of deferred tax assets and liabilities at December 31, 2017 and 2016 were as follows:

	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
Deferred tax assets:		
Allowance for loan losses . . . . .	\$ 258	\$ 377
Loss carryforwards . . . . .	73	96
Employee benefit plan obligations . . .	59	121
Unrealized net losses on investments available-for-sale . . . . .	24	15
Nonaccrual loan interest . . . . .	14	20
Loan origination fees . . . . .	12	18
Other . . . . .	<u>42</u>	<u>43</u>
Gross deferred tax assets . . . . .	482	690
Less: valuation allowance . . . . .	<u>(149)</u>	<u>(220)</u>
Deferred tax assets, net of valuation allowance . . . . .	<u>333</u>	<u>470</u>
Deferred tax liabilities:		
Direct financing leases . . . . .	(513)	(819)
Patronage allocated by Banks to Associations . . . . .	(41)	(54)
Pensions . . . . .	(12)	(23)
Depreciation . . . . .	(3)	(3)
Other . . . . .	<u>(13)</u>	<u>(28)</u>
Gross deferred tax liabilities . . . . .	<u>(582)</u>	<u>(927)</u>
Net deferred tax liability . . . . .	<u>\$(249)</u>	<u>\$(457)</u>
System entities with net deferred tax assets (included in other assets) . . .	\$ 11	\$ 20
System entities with net deferred tax liabilities (included in other liabilities) . . . . .	<u>(260)</u>	<u>(477)</u>
	<u>\$(249)</u>	<u>\$(457)</u>

The provision for income taxes differs from the amount of income tax determined by applying the applicable U.S. statutory federal income tax rate to pretax income from continuing operations as a result of the following differences:

	<u>Year Ended December 31,</u>		
	<u>2017</u>	<u>2016</u>	<u>2015</u>
Federal tax at statutory rate . . . . .	\$ 1,829	\$ 1,758	\$ 1,710
State tax, net . . . . .	18	14	16
Effect of nontaxable entities . . . . .	(1,273)	(1,283)	(1,235)
Patronage distributions allocated by taxable entities . . . . .	(344)	(327)	(282)
Impact of tax reform . . . . .	(162)		
Other . . . . .	<u>(30)</u>	<u>13</u>	<u>(12)</u>
Provision for income taxes . . . . .	<u>\$ 38</u>	<u>\$ 175</u>	<u>\$ 197</u>

System entities have unrecognized tax benefits for which liabilities have been established. The total amount of unrecognized tax benefits were \$5 million, \$4 million and \$4 million at December 31, 2017, 2016 and 2015.

System entities recognize interest and penalties related to unrecognized tax benefits as an adjustment to income tax expense. The amounts of interest and penalties recognized in 2017, 2016 and 2015 were not significant. System entities did not have any positions for which it is reasonably possible that the total amounts of unrecognized tax benefits will significantly increase or decrease within the next 12 months. The tax years that remain open for federal and major state income tax jurisdictions are 2014 and forward.

**NOTE 15 — FAIR VALUE MEASUREMENTS**

Accounting guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability. See Note 2 — Summary of Significant Accounting Policies for additional information.

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

Assets and liabilities measured at fair value on a recurring basis at December 31, 2017 and 2016 for each of the fair value hierarchy levels are summarized below:

<u>December 31, 2017</u>	Fair Value Measurement Using			<u>Total Fair Value</u>
	Level 1	Level 2	Level 3	
Assets:				
Federal funds sold and securities purchased under resale agreements . . . .		\$ 2,108		\$ 2,108
Commercial paper, bankers' acceptances, certificates of deposit and other securities . . . . .		6,288	\$ 12	6,300
U.S. Treasury securities . . . . .		14,686		14,686
U.S. agency securities . . . . .		3,637		3,637
Mortgage-backed securities . . . . .		27,155	574	27,729
Asset-backed securities . . . . .		1,757	27	1,784
Derivative assets . . . . .		189		189
Assets held in non-qualified benefits trusts . . . . .	\$176			176
Total assets . . . . .	<u>\$176</u>	<u>\$55,820</u>	<u>\$613</u>	<u>\$56,609</u>
Liabilities:				
Derivative liabilities . . . . .		\$ 122		\$ 122
Collateral liabilities . . . . .		51		51
Standby letters of credit . . . . .			\$ 13	13
Total liabilities . . . . .	<u>\$ 0</u>	<u>\$ 173</u>	<u>\$ 13</u>	<u>\$ 186</u>
<u>December 31, 2016</u>	Fair Value Measurement Using			<u>Total Fair Value</u>
	Level 1	Level 2	Level 3	
Assets:				
Federal funds sold and securities purchased under resale agreements . . . .		\$ 1,627		\$ 1,627
Commercial paper, bankers' acceptances, certificates of deposit and other securities . . . . .		5,805	\$ 7	5,812
U.S. Treasury securities . . . . .		15,544		15,544
U.S. agency securities . . . . .		5,465		5,465
Mortgage-backed securities . . . . .		24,993	687	25,680
Asset-backed securities . . . . .		2,538	32	2,570
Derivative assets . . . . .		226		226
Assets held in non-qualified benefits trusts . . . . .	\$151			151
Total assets . . . . .	<u>\$151</u>	<u>\$56,198</u>	<u>\$726</u>	<u>\$57,075</u>
Liabilities:				
Derivative liabilities . . . . .		\$ 197		\$ 197
Collateral liabilities . . . . .		86		86
Standby letters of credit . . . . .			\$ 13	13
Total liabilities . . . . .	<u>\$ 0</u>	<u>\$ 283</u>	<u>\$ 13</u>	<u>\$ 296</u>

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

The tables below summarize the activity of all Level 3 assets and liabilities measured at fair value on a recurring basis:

	<u>Commercial paper, bankers' acceptances, certificates of deposit and other securities</u>	<u>Mortgage-backed securities</u>	<u>Asset-backed securities</u>	<u>Standby letters of credit</u>
Balance at December 31, 2016 .....	\$ 7	\$ 687	\$32	\$13
Total gains or (losses) realized/unrealized:				
Included in earnings .....		(1)		
Included in other comprehensive loss .....		13	(1)	
Purchases .....	7	175		
Sales .....		(130)		
Issuances .....	3			8
Settlements .....		(101)	(4)	(8)
Transfers from Level 3 into Level 2 .....	<u>(5)</u>	<u>(69)</u>	<u>—</u>	<u>—</u>
Balance at December 31, 2017 .....	<u>\$12</u>	<u>\$ 574</u>	<u>\$27</u>	<u>\$13</u>

There were no losses included in earnings during 2017 that were attributable to the change in unrealized gains or losses relating to assets or liabilities still held at December 31, 2017.

	<u>Commercial paper, bankers' acceptances, certificates of deposit and other securities</u>	<u>Mortgage-backed securities</u>	<u>Asset-backed securities</u>	<u>Standby letters of credit</u>
Balance at December 31, 2015 .....		\$ 807	\$56	\$14
Total gains or (losses) realized/unrealized:				
Included in earnings .....		5	5	
Included in other comprehensive loss .....		(12)	(8)	
Sales .....		(87)	(7)	
Issuances .....	\$2			8
Settlements .....		(108)	(9)	(9)
Transfers from Level 3 into Level 2 .....		(50)	(5)	
Transfers into Level 3 from Level 2 .....	<u>5</u>	<u>132</u>	<u>—</u>	<u>—</u>
Balance at December 31, 2016 .....	<u>\$7</u>	<u>\$ 687</u>	<u>\$32</u>	<u>\$13</u>
The amount of losses for the period included in earnings attributable to the change in unrealized gains or losses relating to assets or liabilities still held at December 31, 2016 .....	<u>\$0</u>	<u>\$ 15</u>	<u>\$ 1</u>	<u>\$ 0</u>

The transfers between Level 3 and Level 2 during 2017 and 2016 were due to a change in the sources of pricing information. There were no transfers into or out of Level 1 for both 2017 and 2016.

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

Assets measured at fair value on a non-recurring basis at December 31, 2017 and 2016 for each of the fair value hierarchy levels are summarized below:

	Fair Value Measurement Using		Total Fair Value
	Level 2	Level 3	
<b>December 31, 2017</b>			
Assets:			
Loans	\$0	\$401	\$401
Other property owned		61	61
	Fair Value Measurement Using		Total Fair Value
	Level 2	Level 3	
<b>December 31, 2016</b>			
Assets:			
Loans(1)	\$30	\$337	\$367
Other property owned		83	83

(1) Subsequent to the issuance of the *2016 Annual Information Statement*, management identified errors in the reporting of certain loans measured at fair value on a non-recurring basis using Level 3. Management has evaluated the impact of the errors on the disclosure in this Note and concluded that individually and in the aggregate, the errors do not result in a material misstatement of the System's previously issued financial statements. The Level 3 fair value and total fair value reported for December 31, 2016 have been revised from the previously reported amount of \$1.520 billion and \$1.550 billion to \$337 million and \$367 million, respectively.

Financial assets and financial liabilities measured at carrying amounts and not measured at fair value on the Combined Statement of Condition for each of the fair value hierarchy levels are summarized as follows:

	December 31, 2017				Total Fair Value
	Total Carrying Amount	Fair Value Measurement Using			
		Level 1	Level 2	Level 3	
Assets:					
Cash	\$ 2,813	\$2,813			\$ 2,813
Mission-related and other investments held-to-maturity	2,727		\$677	\$ 1,997	2,674
Net loans	257,181		10	263,112	263,122
Total assets	<u>\$262,721</u>	<u>\$2,813</u>	<u>\$687</u>	<u>\$265,109</u>	<u>\$268,609</u>
Liabilities:					
Systemwide Debt Securities	\$265,169			\$264,953	\$264,953
Other bonds	1,950			1,950	1,950
Other interest bearing liabilities	1,279		\$ 10	1,281	1,291
Total liabilities	<u>\$268,398</u>	<u>\$ 0</u>	<u>\$ 10</u>	<u>\$268,184</u>	<u>\$268,194</u>
Other financial instruments:					
Commitments to extend credit				\$ 183	\$ 183

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

	December 31, 2016				Total Fair Value
	Total Carrying Amount	Fair Value Measurement Using			
		Level 1	Level 2	Level 3	
<b>Assets:</b>					
Cash .....	\$ 3,240	\$3,240			\$ 3,240
Mission-related and other investments held-to-maturity . . .	2,637		\$794	\$ 1,789	2,583
Net loans* .....	247,262		16	252,671	252,687
<b>Total assets</b> .....	<u>\$253,139</u>	<u>\$3,240</u>	<u>\$810</u>	<u>\$254,460</u>	<u>\$258,510</u>
<b>Liabilities:</b>					
Systemwide Debt Securities .....	\$257,782			\$257,708	\$257,708
Subordinated debt .....	499			478	478
Other bonds .....	2,431			2,431	2,431
Other interest bearing liabilities .....	1,243		\$ 4	1,236	1,240
<b>Total liabilities</b> .....	<u>\$261,955</u>	<u>\$ 0</u>	<u>\$ 4</u>	<u>\$261,853</u>	<u>\$261,857</u>
<b>Other financial instruments:</b>					
Commitments to extend credit .....				\$ 191	\$ 191

\* As a result of the change in certain loans measured at fair value on a non-recurring basis, the net loans not measured at fair value in the above table were revised, from the previously reported amount of \$251.488 billion and \$251.504 billion to \$252.671 billion and \$252.687 billion, respectively. See Note (1) on page F-53 for additional information.

**Sensitivity to Changes in Significant Unobservable Inputs**

For recurring fair value measurements categorized within Level 3 of the fair value hierarchy, the significant unobservable inputs used in the fair value measurement of the mortgage-backed securities are prepayment rates, probability of default, and loss severity in the event of default. Significant increases (decreases) in any of those inputs in isolation would result in a significantly lower (higher) fair value measurement.

Generally, a change in the assumption used for the probability of default is accompanied by a direc-

tionally similar change in the assumption used for the loss severity and a directionally opposite change in the assumption used for prepayment rates.

Quoted market prices are generally not available for the instruments presented below. Accordingly, fair values are based on judgments regarding anticipated cash flows, future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates involve uncertainties and matters of judgment, and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

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**Quantitative Information about Recurring and Nonrecurring Level 3 Fair Value Measurements**

	Fair Value		Valuation Technique(s)	Unobservable Input	Range of Inputs	
	December 31, 2017	December 31, 2016			December 31, 2017	December 31, 2016
Commercial paper, bankers' acceptances, certificates of deposit and other securities . . .	\$ 12	\$ 7	Discounted cash flow	Prepayment rate	0.0%	0.0%
Mortgage-backed securities . . . . .	\$192 382 <u>\$574</u>	\$237 450 <u>\$687</u>	Discounted cash flow	Prepayment rate	5.0%-65.0%	5.0%-65.0%
Asset-backed securities . . . . .	\$ 27	\$ 32	Vendor priced			
Standby letters of credit . . . . .	\$ 13	\$ 13	Discounted cash flow	Rate of funding	50.0%	50.0%
				Risk-adjusted spread	0.2%-1.4%	0.2%-1.5%

With regard to nonrecurring measurements for impaired loans and other property owned, it is not practicable to provide specific information on inputs as each collateral property is unique. System institutions utilize appraisals to value these loans and

other property owned and take into account unobservable inputs such as income and expense, comparable sales, replacement cost and comparability adjustments.

**Information about Recurring and Nonrecurring Level 2 Fair Value Measurements**

	Valuation Technique(s)	Input
Federal funds sold and securities purchased under resale agreements . . . . .	Carrying value	Par/principal and appropriate interest yield
Investment securities available-for-sale . . . . .	Discounted cash flow	Constant prepayment rate Probability of default Loss severity
	Quoted prices	Price for similar security
Interest rate swaps and caps . . . . .	Discounted cash flow	Annualized volatility Counterparty credit risk Company's own credit risk



**FARM CREDIT SYSTEM**  
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**Information about Other Financial Instrument Fair Value Measurements**

	Valuation Technique(s)	Input
Cash .....	Carrying value	Par/principal and appropriate interest yield
Mission-related and other investments held-to-maturity .....	Discounted cash flow	Prepayment rates Probability of default Loss severity
Loans .....	Discounted cash flow	Prepayment forecasts Probability of default Loss severity
Systemwide Debt Securities and other bonds .....	Discounted cash flow	Benchmark yield curve Derived yield spread Company's own credit risk
Subordinated debt .....	Discounted cash flow	Credit spreads Market trends Interest rate risks
	Broker/Dealer quotes	Price for similar security
Other interest bearing liabilities .....	Carrying value	Par/principal and appropriate interest yield

**Valuation Techniques**

As more fully discussed in Note 2 — Summary of Significant Accounting Policies, FASB guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following represents a brief summary of the valuation techniques used by the System for assets and liabilities:

***Investment Securities***

Where quoted prices are available in an active market, available-for-sale securities would be classified as Level 1. If quoted prices are not available in an active market, the fair value of securities is estimated using pricing models that utilize observable inputs, quoted prices for similar securities received from pricing services or discounted cash flows. Generally, these securities would be classified as Level 2. This would include U.S. Treasury, U.S. agency and certain mortgage-backed securities. Where there is limited activity or less transparency around inputs to the valuation, the securities are classified as Level 3. Securities classified within Level 3 include a small portion of asset-backed securities and certain mortgage-backed securities including private label- FHA/VA securities and those issued by Farmer Mac.

As permitted under Farm Credit Administration regulations, the Banks are authorized to hold eligible investments. The regulations define eligible investments by specifying credit rating criteria, final maturity limit, and percentage of portfolio limit for each investment type. At the time of purchase, mortgage-backed and asset-backed securities must be triple-A rated by at least one Nationally Recognized Statistical Rating Organization. The triple-A rating requirement puts the Banks in a position to hold the senior tranches of securitizations. The underlying loans for mortgage-backed securities are primarily residential mortgages, while the underlying loans for asset-backed securities are primarily auto loans, small business loans, equipment loans or credit card receivables.

To estimate the fair value of the majority of the investments held, the Banks obtain prices from third party pricing services. For the valuation of securities not actively traded, including certain non-agency securities, the Banks utilize either a third party cash flow model or an internal model. The significant inputs for the valuation models include yields, probability of default, loss severity and prepayment rates.

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***Derivatives***

Exchange-traded derivatives valued using quoted prices would be classified within Level 1 of the valuation hierarchy. However, few classes of derivative contracts are listed on an exchange; thus, the majority of the derivative positions are valued using internally developed models that use as their basis readily observable market parameters and are classified within Level 2 of the valuation hierarchy. Such derivatives include basic interest rate swaps and options.

The models used to determine the fair value of derivative assets and liabilities use an income approach based on observable market inputs, including the LIBOR and Overnight Index Swap curves and volatility assumptions about future interest rate movements.

***Assets Held in Non-Qualified Benefits Trusts***

Assets held in trust funds related to deferred compensation and supplemental retirement plans are classified within Level 1. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace.

***Standby Letters of Credit***

The fair value of letters of credit approximate the fees currently charged for similar agreements or the estimated cost to terminate or otherwise settle similar obligations.

***Loans Evaluated for Impairment***

For certain loans evaluated for impairment under FASB impairment guidance, the fair value is based upon the underlying collateral since the loans are collateral-dependent loans for which real estate is the collateral. The fair value measurement process uses independent appraisals and other market-based information, but in many cases it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters. As a result, a majority of these loans have fair value measurements that fall within Level 3 of the fair value hierarchy. When the value of the real estate, less estimated costs to sell, is less than the

principal balance of the loan, a specific reserve is established. The fair value of these loans would fall under Level 2 of the hierarchy if the process uses independent appraisals and other market-based information.

***Other Property Owned***

Other property owned is generally classified as Level 3 of the fair value hierarchy. The process for measuring the fair value of other property owned involves the use of independent appraisals or other market-based information. Costs to sell represent transaction costs and are not included as a component of the asset's fair value.

***Collateral Liabilities***

Derivative contracts are supported by bilateral collateral agreements with counterparties requiring the posting of collateral in the event certain dollar thresholds of credit exposure are reached or are cleared through a futures commission merchant, with a clearinghouse (i.e., a central counterparty). The market value of collateral liabilities is its face value plus accrued interest that approximates fair value.

***Cash***

For cash, the carrying amount is a reasonable estimate of fair value.

***Loans***

Fair value is estimated by discounting the expected future cash flows using the Banks' or the Associations' current interest rates at which similar loans would be made to borrowers with similar credit risk. The discount rates are based on the Banks' or the Associations' current loan origination rates as well as managements' estimates of credit risk. Management has no basis to determine whether the fair values presented would be indicative of the value negotiated in an actual sale and could be less.

For purposes of estimating fair value of accruing loans, the loan portfolio is segregated into pools of loans with homogeneous characteristics. Expected future cash flows, primarily based on contractual terms, and interest rates reflecting appropriate credit risk are separately determined for each individual pool.

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**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
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The fair value of loans in nonaccrual status that are current as to principal and interest is estimated as described above, with appropriately higher interest rates which reflect the uncertainty of continued cash flows. For collateral-dependent impaired loans, it is assumed that collection will result only from the disposition of the underlying collateral.

***Bonds and Notes***

Systemwide Debt Securities are not all traded in the secondary market and those that are traded may not have readily available quoted market prices. Therefore, the fair value of the instruments is estimated by calculating the discounted value of the expected future cash flows. The discount rates used are based on the sum of quoted market yields for the Treasury yield curve and an estimated yield-spread relationship between System debt instruments and Treasury securities. We estimate an appropriate yield-spread taking into consideration selling group member (banks and securities dealers) yield indications, observed new government-sponsored enterprise debt security pricing, and pricing levels in the related U.S. dollar interest rate swap market.

***Subordinated Debt***

The fair value of subordinated debt is estimated based upon quotes obtained from a broker/dealer or based on discounted cash flows.

***Commitments to Extend Credit***

The fair value of commitments is estimated using the fees currently charged for similar agreements, taking into account the remaining terms of the agreements and the creditworthiness of the counterparties. For fixed-rate loan commitments, estimated fair value also considers the difference between current levels of interest rates and the committed rates.

**NOTE 16 — DERIVATIVE PRODUCTS AND HEDGING ACTIVITIES**

The Banks and Associations maintain an overall interest rate risk management strategy that incorporates the use of derivative products to minimize significant unplanned fluctuations in earnings that are caused by interest rate volatility. The goal is

to manage interest rate sensitivity by modifying the repricing or maturity characteristics of certain balance sheet assets and liabilities so that movements in interest rates do not adversely affect the net interest margin. As a result of interest rate fluctuations, hedged fixed-rate assets and liabilities will appreciate or depreciate in market value. The effect of this unrealized appreciation or depreciation is expected to be substantially offset by the gains or losses on the derivative instruments that are linked to these hedged assets and liabilities. Another result of interest rate fluctuations is that the interest income and interest expense of hedged floating-rate assets and liabilities will increase or decrease. The effect of this variability in earnings is expected to be substantially offset by the gains and losses on the derivative instruments that are linked to these hedged assets and liabilities. The strategic use of derivatives is considered to be a prudent method of managing interest rate sensitivity, as it prevents earnings from being exposed to undue risk posed by changes in interest rates.

In addition, derivative transactions, particularly interest rate swaps, are entered into to lower funding costs, diversify sources of funding, alter interest rate exposures arising from mismatches between assets and liabilities, or better manage liquidity. Interest rate swaps allow us to issue medium-term debt at fixed rates, which are then swapped to floating rates that are lower than those available if floating-rate debt was issued directly. These interest rate swaps also help to manage liquidity. Under interest rate swap arrangements, the parties agree to exchange, at specified intervals, payment streams calculated on a specified notional principal amount, with at least one stream based on a specified floating rate index.

The Banks may enter into derivatives with their customers, including Associations, as a service to enable customers to transfer, modify or reduce their interest rate risk by transferring this risk to the Bank. The Banks substantially offset the market risk by concurrently entering into offsetting agreements with non-System institutional counterparties.

A substantial amount of the System's assets are interest-earning assets (principally loans and investments) that tend to be medium-term floating-rate

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
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instruments, while the related interest-bearing liabilities tend to be short- or medium-term fixed rate obligations. Given this asset-liability mismatch, interest rate swaps that pay floating rate and receive fixed rate (receive-fixed swaps) are used to reduce the impact of market fluctuations on net interest income. Because the size of swap positions needed to reduce the impact of market fluctuations varies over time, swaps that receive floating rate and pay fixed rate (pay-fixed swaps) are used to reduce net positions.

Interest rate options, such as caps, may be purchased in order to reduce the impact of rising interest rates on floating-rate debt, and floors, in order to reduce the impact of falling interest rates on floating-rate assets. The primary types of derivative instruments used and the amount of activity (notional amount of derivatives) during 2017 and 2016 are summarized in the following tables:

	Receive-Fixed Swaps	Pay-Fixed and Amortizing Pay-Fixed Swaps	Floating-for-Floating and Amortizing Floating-for-Floating	Interest Rate Caps and Floors	Other Derivatives	Total
Balance at December 31, 2016 ..	\$14,915	\$7,633	\$3,100	\$3,049	\$ 5,858	\$ 34,555
Additions .....	4,471	1,984		3,337	6,383	16,175
Maturities/amortization .....	(4,223)	(535)	(400)	(706)	(5,151)	(11,015)
Terminations .....	(318)	(135)		(600)	(135)	(1,188)
Balance at December 31, 2017 ..	<u>\$14,845</u>	<u>\$8,947</u>	<u>\$2,700</u>	<u>\$5,080</u>	<u>\$ 6,955</u>	<u>\$ 38,527</u>

	Receive-Fixed Swaps	Pay-Fixed and Amortizing Pay-Fixed Swaps	Floating-for-Floating and Amortizing Floating-for-Floating	Interest Rate Caps and Floors	Other Derivatives	Total
Balance at December 31, 2015 ..	\$12,197	\$6,250	\$2,500	\$2,915	\$ 5,205	\$29,067
Additions .....	5,799	2,058	1,400	415	5,923	15,595
Maturities/amortization .....	(2,831)	(433)	(800)	(281)	(5,055)	(9,400)
Terminations .....	(250)	(242)			(215)	(707)
Balance at December 31, 2016 ..	<u>\$14,915</u>	<u>\$7,633</u>	<u>\$3,100</u>	<u>\$3,049</u>	<u>\$ 5,858</u>	<u>\$34,555</u>

Use of derivatives creates exposure to credit and market risk. If a counterparty fails to fulfill its performance obligations under a derivative contract, credit risk will equal the fair value gain in a derivative. Generally, when the fair value of a derivative contract is positive, this indicates that the counterparty owes us, thus creating a repayment (credit) risk. When the fair value of the derivative contract is negative, we owe the counterparty and, therefore, assume no repayment risk.

To minimize the risk of credit losses, credit standing and levels of exposure to individual counterparties are monitored and derivative trans-

actions are almost exclusively entered into with non-customer counterparties that have an investment grade or better credit rating from a major rating agency. Nonperformance by any of these counterparties is not anticipated. We typically enter into master agreements that contain netting provisions. These provisions require the net settlement of covered contracts with the same counterparty in the event of default by the counterparty on one or more contracts. A majority of the derivative contracts are supported by collateral arrangements with counterparties. The System's exposure to counterparties, net of \$51 million of collateral at December 31, 2017 and \$100 million at December 31, 2016, was \$18 million

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and \$11 million. The collateral consisted of \$51 million of cash at December 31, 2017, as compared with \$86 million of cash and \$7 million in securities at December 31, 2016.

Derivative transactions may also be cleared through a futures commission merchant (FCM) with a clearinghouse (i.e., a central counterparty (CCP)). When the swap is cleared by the two parties, the single bilateral swap is divided into two separate swaps with the CCP becoming the counterparty to both of the initial parties to the swap. CCPs have several layers of protection against default including margin, member capital contributions, and FCM guarantees of their customers' transactions with the CCP. FCMs also pre-qualify the counterparties to all swaps that are sent to the CCP from a credit perspective, setting limits for each counterparty and collecting initial and variation margin daily from each counterparty for changes in the value of cleared derivatives. The margin collected from both parties to the swap protects against credit risk in the event a counterparty defaults. The initial and variation margin requirements are set by and held for the benefit of the CCP. Additional initial margin may be required and held by the FCM, due to its guarantees of its customers' trades with the CCP.

As of January 2018, two of the largest CCPs have amended their rule books so as to legally characterize variation margin in respect of cleared swap transactions as a settlement payment rather than the posting of collateral. This change resulted in the reclassification of collateral assets for amounts formerly considered variation margin to an offset of the fair value of interest rate swaps and other financial instruments related to our net position for cleared derivative transactions in the accompanying Combined Statement of Condition as of December 31, 2017. In addition, price alignment interest formerly paid with respect to the collateral will no longer be paid, though an economically equivalent price adjustment amount will be included in the trading revenue associated with the centrally cleared derivatives. This change had no impact on the System's results of operations or cash flows.

Derivative activities are monitored by an Asset-Liability Management Committee (ALCO) at the various System institutions as part of its oversight of asset/liability and treasury functions. Each ALCO is

responsible for approving hedging strategies that are developed within parameters established by the board of directors through analysis of data derived from financial simulation models and other internal and industry sources. The resulting hedging strategies are then incorporated into the overall interest rate risk-management strategies.

***Fair Value Hedges***

For derivative instruments that are designated and qualify as a fair value hedge, the gain or loss on the derivative as well as the offsetting loss or gain on the hedged item (principally, debt securities) attributable to the hedged risk are recognized in current earnings. The System includes the gain or loss on the hedged items in the same line item (interest expense) as the offsetting loss or gain on the related interest rate swaps. The amount of the losses on interest rate swaps recognized in interest expense for 2017, 2016 and 2015 were \$57 million, \$170 million and \$193 million, as compared with gains on the Systemwide Debt Securities of \$60 million, \$171 million and \$196 million.

***Cash Flow Hedges***

For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the gain or loss on the derivative is reported as a component of other comprehensive income and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Gains and losses on the derivative representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current earnings.

***Derivatives not Designated as Hedges***

For derivatives not designated as a hedging instrument, the related change in fair value is recorded in current period earnings in "net gains on derivative and other transactions" in the Combined Statement of Income.

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**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
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***Fair Values of Derivative Instruments***

The following table represents the fair value of derivative instruments:

	Balance Sheet Classification Assets	Fair Value at December 31, 2017	Fair Value at December 31, 2016	Balance Sheet Classification Liabilities	Fair Value at December 31, 2017	Fair Value at December 31, 2016
<b>Derivatives designated as hedging instruments:</b>						
Receive-fixed swaps . . . . .	Other assets		\$ 11	Other liabilities	\$ 107	\$ 60
Pay-fixed and amortizing pay-fixed swaps . . . . .	Other assets	\$ 43	41	Other liabilities	40	50
Interest rate caps and floors . . . . .	Other assets	37	42			
Floating-for-floating and amortizing floating-for-floating swaps . . . . .	Other assets		2	Other liabilities	5	2
Foreign exchange contracts . . . . .	Other assets	1	4	Other liabilities	3	1
Total derivatives designated as hedging instruments . . . . .		<u>\$ 81</u>	<u>\$100</u>		<u>\$ 155</u>	<u>\$113</u>
<b>Derivatives not designated as hedging instruments:</b>						
Pay-fixed and amortizing pay-fixed swaps . . . . .	Other assets	\$ 4	\$ 4			
Derivatives entered into on behalf of customers . . . . .	Other assets	133	147	Other liabilities	\$ 103	\$108
Foreign exchange contracts . . . . .	Other assets	—	2	Other liabilities	—	3
Total derivatives not designated as hedging instruments . . . . .		137	153		103	111
Variation margin settlement . . . . .		—	—		(107)	—
Total derivatives . . . . .		<u>\$218</u>	<u>\$253</u>		<u>\$ 151</u>	<u>\$224</u>

The following table sets forth the effect of derivative instruments in the Combined Statement of Income for the years ended December 31, 2017, 2016 and 2015:

<b>Derivatives-Fair Value Hedging Relationships</b>	<b>Location of Gain Recognized in Combined Statement of Income</b>	<b>For the Year Ended December 31,</b>		
		<b>2017</b>	<b>2016</b>	<b>2015</b>
Receive-fixed swaps . . . . .	Interest expense	<u>\$3</u>	<u>\$1</u>	<u>\$3</u>



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**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
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The following table sets forth the effect of derivative financial instruments in cash flow hedging relationships:

	Amount of Gain or (Loss) Recognized in OCI on Derivatives (Effective Portion)			Location of Gain or (Loss) Reclassification from AOCI into Income (Effective Portion)	Amount of Gain or (Loss) Reclassified from AOCI into Income (Effective Portion)		
	December 31,				December 31,		
	2017	2016	2015		2017	2016	2015
<b>Derivatives-Cash Flow Hedging Relationships</b>							
Pay-fixed and amortizing pay-fixed swaps . . . . .	\$ 12	\$51	\$ (1)	Interest expense	\$ (1)		
Floating-for-floating and amortizing floating-for-floating swaps . . . . .	(5)	3	2				
Interest rate caps and floors . . . . .	(5)	6	(3)	Interest expense	(7)	(5)	\$(4)
Foreign exchange contracts . . . . .	(18)	(7)	(8)	Interest income	(4)	1	(1)
Total . . . . .	<u>\$(16)</u>	<u>\$53</u>	<u>\$(10)</u>		<u>\$(12)</u>	<u>\$(5)</u>	<u>\$(5)</u>

The System had no significant gains or losses recognized in income on cash flow hedges (ineffective portion and amount excluded from effectiveness testing) for 2017, 2016 and 2015.

The following table sets forth the amount of gains or losses recognized in the Combined Statement of Income related to derivatives not designated as hedging instruments:

	Location of Gain or (Loss) Recognized in Combined Statement of Income	For The Year Ended December 31,		
		2017	2016	2015
<b>Derivatives Not Designated as Hedging Instruments</b>				
Pay-fixed and amortizing pay-fixed swaps . . . . .	Noninterest income		\$ 3	
Derivatives entered into on behalf of customers . . . . .	Noninterest income	\$(10)	(4)	\$15
Other derivative products . . . . .	Noninterest income			(1)
Total . . . . .		<u>\$(10)</u>	<u>\$(1)</u>	<u>\$14</u>

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**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
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**NOTE 17 — ASSET/LIABILITY OFFSETTING**

The following tables represent the offsetting of financial assets and liabilities:

<u>December 31, 2017</u>	<u>Gross Amounts Recognized</u>	<u>Gross Amounts Offset in the Statement of Condition</u>	<u>Net Amounts Presented in the Statement of Condition</u>	<u>Gross Amounts Not Offset in the Combined Statement of Condition</u>			<u>Net Amount</u>
				<u>Securities Received/Pledged</u>	<u>Cash Collateral Received/Pledged</u>	<u>Cleared Derivative Initial Margin Pledged</u>	
Assets:							
Interest rate swaps and other derivatives . . . .	\$ 218	\$(29)	\$ 189		\$(51)	\$ 21	\$ 159
Federal Funds sold and securities purchased under resale agreements . . . . .	2,108		2,108	\$(150)			1,958
Liabilities:							
Interest rate swaps and other derivatives . . . .	151	(29)	122		(14)	(32)	76

<u>December 31, 2016</u>	<u>Gross Amounts Recognized</u>	<u>Gross Amounts Offset in the Statement of Condition</u>	<u>Net Amounts Presented in the Statement of Condition</u>	<u>Gross Amounts Not Offset in the Combined Statement of Condition</u>			<u>Net Amount</u>
				<u>Securities Received/Pledged</u>	<u>Cash Collateral Received/Pledged</u>	<u>Cleared Derivative Initial Margin Pledged</u>	
Assets:							
Interest rate swaps and other derivatives . . . .	\$ 253	\$(27)	\$ 226	\$ (7)	\$(86)	\$ 30	\$ 163
Federal Funds sold and securities purchased under resale agreements . . . . .	1,627		1,627	(263)			1,364
Liabilities:							
Interest rate swaps and other derivatives . . . .	224	(27)	197		(74)	(22)	101

**NOTE 18 — RELATED PARTY  
TRANSACTIONS**

In the normal course of business, the Banks and Associations may enter into loan transactions with their officers and directors and non-System organizations with which such persons may be associated. These loans are subject to special approval requirements contained in Farm Credit Administration regulations and are, in the view of the lending System institution's management, made on the same terms, including interest rates and collateral, as those

prevailing at the time for comparable transactions with unrelated borrowers. As of December 31, 2017 and 2016, all related party loans were made in accordance with established policies and on the same terms as those prevailing at the time for comparable transactions, except for one loan to a company affiliated with a System institution director, which was \$1.6 million and \$1.8 million at December 31, 2017 and 2016. The interest rate on this loan was marginally lower than the rate on similar loans to unrelated borrowers.

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Total loans outstanding to related parties were \$2.2 billion and \$2.4 billion at December 31, 2017 and 2016. During 2017 and 2016, \$2.4 billion and \$3.3 billion of new loans were made to such persons and repayments totaled \$2.6 billion and \$3.0 billion. In the opinions of Bank and Association management, all such loans outstanding at December 31, 2017 and 2016 did not involve more than a normal risk of collectability, except for loans to three Association directors totaling \$8.7 million in 2017 and a loan to one Association director totaling \$1.0 million in 2016.

**NOTE 19 — COMMITMENTS AND CONTINGENCIES**

In June 2016, a lawsuit was commenced by the filing of a complaint in the United States District Court Southern District of New York against CoBank by a number of investors (the “Plaintiffs”) who had held CoBank’s 7.875% Subordinated Notes due in 2018 (the “Notes”). The Notes were redeemed at par plus accrued interest by CoBank in April 2016 due to the occurrence of a “Regulatory Event” (as defined under the terms of the Notes). The Plaintiffs have asserted a breach of contract claim and a breach of implied covenant of good faith and fair dealing claim alleging that CoBank impermissibly redeemed the Notes. The Plaintiffs have requested damages in an amount to be determined at trial, reasonable attorneys’ fees and any other such relief as the court may deem just and proper. CoBank filed its answer in September 2016 and discovery concluded in January 2018. CoBank intends to vigorously defend against these allegations. The likelihood of any outcome of this proceeding cannot be determined at this time.

In November 2016, an alleged class action complaint was filed in New York state court against AgriBank by a purported beneficial owner of some of AgriBank’s 9.125% subordinated notes due in 2019 (“Subordinated Notes”). The plaintiff asserted a breach of contract claim and a breach of implied covenant of good faith and fair dealing claim alleging that AgriBank impermissibly redeemed the Subordinated Notes. AgriBank removed the lawsuit to federal court in the Southern District of New York. Plaintiff has requested damages in an amount to be determined at trial, reasonable attorneys’ fees, and

other relief. In October 2017, AgriBank filed an answer to the lawsuit. The lawsuit is in the early pleadings and discovery stage, and AgriBank intends to vigorously defend against these allegations. The likelihood of any outcome of this proceeding cannot be determined at this time.

At December 31, 2017, various other lawsuits were pending or threatened against System institutions. In the opinion of management, based on information currently available and taking into account the advice of legal counsel, the ultimate liability, if any, of pending legal actions will not have a material adverse impact on the System’s combined results of operations or financial condition.

The Banks and Associations may participate in financial instruments with off-balance-sheet risk to satisfy the financing needs of their borrowers and to manage their exposure to interest-rate risk. In the normal course of business, various commitments are made to customers, such as commitments to extend credit and letters of credit, which represent credit-related financial instruments with off-balance-sheet risk.

A summary of the contractual amount of credit-related instruments is presented in the following table:

	December 31, 2017
Commitments to extend credit . . . . .	\$77,369
Standby letters of credit . . . . .	2,321
Commercial and other letters of credit . . . . .	230

Since many of these commitments are expected to expire without being drawn upon, the total commitments do not necessarily represent future cash requirements. However, these credit-related financial instruments have off-balance-sheet credit risk because their contractual amounts are not reflected on the balance sheet until funded or drawn upon. Standby letters of credit are reflected on the balance sheet at fair value of the liability. The credit risk associated with issuing commitments and letters of credit is substantially the same as that involved in extending loans to borrowers and the same credit policies are applied by management. Upon fully

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(dollars in millions, except as noted)

funding a commitment, the credit risk amounts are equal to the contract amounts, assuming that borrowers fail completely to meet their obligations and the collateral or other security is of no value. The

amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation of the borrower.

**NOTE 20 — QUARTERLY FINANCIAL DATA (UNAUDITED)**

The unaudited results of operations by quarter for the past three years are presented below:

	<b>2017 Quarter Ended</b>			
	<b>March 31</b>	<b>June 30</b>	<b>Sept. 30</b>	<b>Dec. 31</b>
Net interest income . . . . .	\$1,888	\$1,908	\$1,956	\$1,960
Provision for loan losses . . . . .	(37)	(80)	(71)	(9)
Net noninterest expense . . . . .	(552)	(560)	(594)	(582)
(Provision for) benefit from income taxes . . . . .	(55)	(46)	(41)	104
Net income . . . . .	<u>\$1,244</u>	<u>\$1,222</u>	<u>\$1,250</u>	<u>\$1,473</u>
	<b>2016 Quarter Ended</b>			
	<b>March 31</b>	<b>June 30</b>	<b>Sept. 30</b>	<b>Dec. 31</b>
Net interest income . . . . .	\$1,811	\$1,843	\$1,870	\$1,923
Provision for loan losses . . . . .	(69)	(91)	(58)	(48)
Net noninterest expense . . . . .	(532)	(527)	(522)	(577)
Provision for income taxes . . . . .	(53)	(45)	(38)	(39)
Net income . . . . .	<u>\$1,157</u>	<u>\$1,180</u>	<u>\$1,252</u>	<u>\$1,259</u>
	<b>2015 Quarter Ended</b>			
	<b>March 31</b>	<b>June 30</b>	<b>Sept. 30</b>	<b>Dec. 31</b>
Net interest income . . . . .	\$1,727	\$1,723	\$1,767	\$1,798
Provision for loan losses . . . . .	(27)	(23)	(37)	(19)
Net noninterest expense . . . . .	(506)	(499)	(477)	(542)
Provision for income taxes . . . . .	(62)	(60)	(45)	(30)
Net income . . . . .	<u>\$1,132</u>	<u>\$1,141</u>	<u>\$1,208</u>	<u>\$1,207</u>

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

**NOTE 21 — COMBINING BANK-ONLY INFORMATION**

The following condensed combining statements include the statement of condition, statement of comprehensive income and statement of changes in capital for the combined Banks without the affiliated Associations or other System institutions.

**Combining Bank-Only  
Statement of Condition**

**December 31, 2017**

	AgFirst Farm Credit Bank	AgriBank, FCB	Farm Credit Bank of Texas	CoBank, ACB	Combination Entries	Combined Banks
<b>Assets</b>						
Cash	\$ 563	\$ 470	\$ 56	\$ 1,314		\$ 2,403
Federal funds sold and securities purchased under resale agreements	150	676	247	1,035		2,108
Investments (Note 3)	8,122	14,386	5,146	26,870		54,524
Loans						
To Associations(1)	15,839	79,961	11,544	47,861		155,205
To others(2)	7,520	8,414	5,541	51,405	\$(411)	72,469
Less: allowance for loan losses	(14)	(26)	(8)	(577)		(625)
Net loans	23,345	88,349	17,077	98,689	(411)	227,049
Accrued interest receivable	75	499	58	382		1,014
Other assets	232	165	253	921	141	1,712
Total assets	<u>\$32,487</u>	<u>\$104,545</u>	<u>\$22,837</u>	<u>\$129,211</u>	<u>\$(270)</u>	<u>\$288,810</u>
<b>Liabilities and Capital</b>						
Systemwide Debt Securities (Notes 8 and 9):						
Due within one year	\$11,970	\$ 31,665	\$ 7,673	\$ 51,575	\$ (1)	\$102,882
Due after one year	17,793	65,629	13,278	65,588	(1)	162,287
Total Systemwide Debt Securities	29,763	97,294	20,951	117,163	(2)	265,169
Accrued interest payable	81	289	64	310		744
Other liabilities	400	1,320	154	2,678	(53)	4,499
Total liabilities	<u>30,244</u>	<u>98,903</u>	<u>21,169</u>	<u>120,151</u>	<u>(55)</u>	<u>270,412</u>
Capital (Note 12)						
Preferred stock	49	250	600	1,500		2,399
Capital stock and participation certificates	314	2,345	340	3,240	(221)	6,018
Additional paid-in-capital	59					59
Accumulated other comprehensive loss	(25)	(86)	(52)	(232)	(15)	(410)
Retained earnings	1,846	3,133	780	4,552	21	10,332
Total capital	<u>2,243</u>	<u>5,642</u>	<u>1,668</u>	<u>9,060</u>	<u>(215)</u>	<u>18,398</u>
Total liabilities and capital	<u>\$32,487</u>	<u>\$104,545</u>	<u>\$22,837</u>	<u>\$129,211</u>	<u>\$(270)</u>	<u>\$288,810</u>

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

**Combining Bank-Only  
Statement of Condition**

**December 31, 2016**

	AgFirst Farm Credit Bank	AgriBank, FCB	Farm Credit Bank of Texas	CoBank, ACB	Combination Entries	Combined Banks
<b>Assets</b>						
Cash .....	\$ 549	\$ 470	\$ 195	\$ 1,661		\$ 2,875
Federal funds sold and securities purchased under resale agreements .....	263	591	23	750		1,627
Investments (Note 3) .....	8,032	14,897	4,832	27,765		55,526
<b>Loans</b>						
To Associations(1) .....	15,481	78,300	10,584	45,923		150,288
To others(2) .....	7,434	7,778	5,326	49,335	\$(440)	69,433
Less: allowance for loan losses .....	(15)	(21)	(8)	(559)		(603)
Net loans .....	22,900	86,057	15,902	94,699	(440)	219,118
Accrued interest receivable .....	66	421	50	349		886
Other assets .....	248	127	220	907	202	1,704
Total assets .....	<u>\$32,058</u>	<u>\$102,563</u>	<u>\$21,222</u>	<u>\$126,131</u>	<u>\$(238)</u>	<u>\$281,736</u>
<b>Liabilities and Capital</b>						
<b>Systemwide Debt Securities (Notes 8 and 9):</b>						
Due within one year .....	\$12,346	\$ 33,353	\$ 8,873	\$ 49,200	\$ (2)	\$103,770
Due after one year .....	17,062	62,342	10,518	64,092	(2)	154,012
Total Systemwide Debt Securities .....	29,408	95,695	19,391	113,292	(4)	257,782
Subordinated debt (Note 10) .....				499		499
Accrued interest payable .....	59	223	50	281		613
Other liabilities .....	366	1,159	159	3,485	(51)	5,118
Total liabilities .....	29,833	97,077	19,600	117,557	(55)	264,012
<b>Capital (Note 12)</b>						
Preferred stock .....	49	250	600	1,500		2,399
Capital stock and participation certificates .....	302	2,184	317	3,072	(193)	5,682
Additional paid-in-capital .....	59					59
Accumulated other comprehensive loss .....	(2)	(80)	(33)	(120)	(14)	(249)
Retained earnings .....	1,817	3,132	738	4,122	24	9,833
Total capital .....	2,225	5,486	1,622	8,574	(183)	17,724
Total liabilities and capital .....	<u>\$32,058</u>	<u>\$102,563</u>	<u>\$21,222</u>	<u>\$126,131</u>	<u>\$(238)</u>	<u>\$281,736</u>

(1) These loans represent direct loans to Associations, not retail loans to borrowers. Since the Associations operate under regulations that require maintenance of certain minimum capital levels, adequate reserves, and prudent underwriting standards, these loans are considered to carry less risk. Accordingly, these loans typically have little or no associated allowance for loan losses. The majority of the credit risk resides with the Banks' and Associations' retail loans to borrowers. Association retail loans are not reflected in the combining Bank-only financial statements.

Further, the loans to the Associations are risk-weighted at 20% of the loan amount in the computation of each Bank's regulatory risk-adjusted capital ratios. Based upon the lower risk-weighting of these loans to the Associations, the Banks, especially AgFirst, Agri-Bank and Texas, typically operate with more leverage and lower earnings than would be expected from a traditional retail bank. In the case of CoBank, just over 50% of its loans are retail loans to cooperatives and other eligible borrowers.

(2) Loans to others represent retail loans held by the Banks. The Banks may purchase participations in loans to eligible borrowers made by Associations, other Banks and non-System lenders.



**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

**Combining Bank-Only**  
**Statement of Comprehensive Income**

**For the year ended December 31,**

	<b>AgFirst Farm Credit Bank</b>	<b>AgriBank, FCB</b>	<b>Farm Credit Bank of Texas</b>	<b>CoBank, ACB</b>	<b>Combination Entries</b>	<b>Combined Banks</b>
<b>2017</b>						
Interest income .....	\$ 861	\$ 2,088	\$ 548	\$ 3,141	\$ 10	\$ 6,648
Interest expense .....	(414)	(1,500)	(300)	(1,748)	33	(3,929)
Net interest income .....	447	588	248	1,393	43	2,719
(Provision for loan losses) loan loss reversal .....	1	(9)	2	(42)		(48)
Noninterest income .....	23	73	41	175	(91)	221
Noninterest expense .....	(126)	(127)	(95)	(386)	(30)	(764)
Provision for income taxes .....				(15)		(15)
Net income .....	345	525	196	1,125	(78)	2,113
Other comprehensive loss .....	(23)	(6)	(19)	(112)	(1)	(161)
Comprehensive income .....	<u>\$ 322</u>	<u>\$ 519</u>	<u>\$ 177</u>	<u>\$ 1,013</u>	<u>\$ (79)</u>	<u>\$ 1,952</u>
<b>2016</b>						
Interest income .....	\$ 780	\$ 1,768	\$ 481	\$ 2,610	\$ 35	\$ 5,674
Interest expense .....	(315)	(1,194)	(246)	(1,248)	28	(2,975)
Net interest income .....	465	574	235	1,362	63	2,699
(Provision for loan losses) loan loss reversal .....	5	(6)	(1)	(63)		(65)
Noninterest income .....	4	97	46	178	(111)	214
Noninterest expense .....	(132)	(129)	(88)	(373)	(31)	(753)
Provision for income taxes .....				(158)		(158)
Net income .....	342	536	192	946	(79)	1,937
Other comprehensive (loss) income .....	(62)	5	(6)	(60)	2	(121)
Comprehensive income .....	<u>\$ 280</u>	<u>\$ 541</u>	<u>\$ 186</u>	<u>\$ 886</u>	<u>\$ (77)</u>	<u>\$ 1,816</u>
<b>2015</b>						
Interest income .....	\$ 703	\$ 1,508	\$ 428	\$ 2,210	\$ 28	\$ 4,877
Interest expense .....	(249)	(988)	(199)	(937)	22	(2,351)
Net interest income .....	454	520	229	1,273	50	2,526
(Provision for loan losses) loan loss reversal .....	3	(8)	3	(10)		(12)
Noninterest income .....	7	91	36	169	(85)	218
Noninterest expense .....	(127)	(123)	(76)	(324)	(32)	(682)
Provision for income taxes .....				(171)		(171)
Net income .....	337	480	192	937	(67)	1,879
Other comprehensive (loss) income .....	(42)	(40)	(7)	(54)	1	(142)
Comprehensive income .....	<u>\$ 295</u>	<u>\$ 440</u>	<u>\$ 185</u>	<u>\$ 883</u>	<u>\$ (66)</u>	<u>\$ 1,737</u>

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

**Combining Bank-Only**  
**Statement of Changes in Capital**

	AgFirst Farm Credit Bank	AgriBank, FCB	Farm Credit Bank of Texas	CoBank, ACB	Combination Entries	Combined Banks
<b>Balance at December 31, 2014</b> .....	\$2,207	\$4,916	\$1,479	\$7,370	\$(125)	\$15,847
Comprehensive income .....	295	440	185	883	(66)	1,737
Preferred stock retired .....	(10)					(10)
Preferred stock dividends .....	(2)	(17)	(50)	(59)		(128)
Capital stock and participation certificates issued . . . .	11	182	24	66		283
Capital stock, participation certificates, and retained earnings retired .....	(9)	(63)	(1)	(33)		(106)
Additional paid-in-capital .....	3					3
Patronage .....	(240)	(284)	(83)	(417)	35	(989)
<b>Balance at December 31, 2015</b> .....	2,255	5,174	1,554	7,810	(156)	16,637
Comprehensive income .....	280	541	186	886	(77)	1,816
Preferred stock issued, net .....				370		370
Preferred stock retired .....	(66)					(66)
Preferred stock dividends .....	(2)	(17)	(50)	(77)		(146)
Capital stock and participation certificates issued . . . .	17	178	29	87		311
Capital stock, participation certificates, and retained earnings retired .....	(25)	(57)	(1)	(29)		(112)
Additional paid-in-capital .....	19					19
Patronage .....	(253)	(333)	(96)	(473)	50	(1,105)
<b>Balance at December 31, 2016</b> .....	2,225	5,486	1,622	8,574	(183)	17,724
Comprehensive income .....	322	519	177	1,013	(79)	1,952
Preferred stock dividends .....	(1)	(17)	(50)	(85)		(153)
Capital stock and participation certificates issued . . . .	11	161	18	76	(1)	265
Capital stock, participation certificates, and retained earnings retired .....	(2)		(1)	(26)		(29)
Patronage .....	(312)	(507)	(98)	(492)	48	(1,361)
<b>Balance at December 31, 2017</b> .....	<u>\$2,243</u>	<u>\$5,642</u>	<u>\$1,668</u>	<u>\$9,060</u>	<u>\$(215)</u>	<u>\$18,398</u>

**FARM CREDIT SYSTEM**  
**NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)**  
(dollars in millions, except as noted)

Certain Bank-only ratios and other information is as follows:

	<b>AgFirst Farm Credit Bank</b>	<b>AgriBank, FCB</b>	<b>Farm Credit Bank of Texas</b>	<b>CoBank, ACB</b>
<b><u>December 31, 2017</u></b>				
Return on average assets .....	1.09%	0.51%	0.89%	0.89%
Return on average capital .....	14.36%	9.32%	11.51%	12.73%
Nonperforming assets as a percentage of loans and other property owned .....	0.16%	0.07%	0.04%	0.25%
Allowance for loan losses as a percentage of loans .....	0.06%	0.03%	0.05%	0.58%
Capital as a percentage of total assets .....	6.90%	5.40%	7.30%	7.01%
Tier 1 Leverage ratio .....	7.67%	5.65%	7.33%	7.26%
Total Capital ratio .....	22.3%	19.1%	16.7%	15.2%
Permanent capital ratio .....	22.2%	19.0%	16.6%	14.3%
Liquidity in days .....	207	151	227	176
Average liquidity in days during 2017 .....	204	147	207	182
<b><u>December 31, 2016</u></b>				
Return on average assets .....	1.08%	0.53%	0.92%	0.78%
Return on average capital .....	14.45%	10.12%	11.67%	11.19%
Nonperforming assets as a percentage of loans and other property owned .....	0.21%	0.07%	0.06%	0.26%
Allowance for loan losses as a percentage of loans .....	0.07%	0.02%	0.05%	0.59%
Capital as a percentage of total assets .....	6.94%	5.35%	7.64%	6.80%
Net collateral ratio* .....	106.7%	105.5%	107.4%	106.9%
Permanent capital ratio .....	21.3%	20.6%	17.4%	15.5%
Liquidity in days .....	201	143	199	197
Average liquidity in days during 2016 .....	201	145	189	192

\* Effective January 1, 2017, new capital regulations were adopted that replaced the net collateral ratio with the Tier 1 Leverage ratio.

Bank-only information is considered meaningful because only the Banks are jointly and severally liable for the payment of principal and interest on Systemwide Debt Securities (See Notes 7 and 9 for additional information.) That means that each Bank is primarily liable for the payment of principal and interest on Systemwide Debt Securities issued to fund its lending activities and is also jointly and severally liable with respect to Systemwide Debt Securities issued to fund the other Banks.

The Associations are the primary owners of the Farm Credit Banks. The Agricultural Credit Bank (CoBank) is principally owned by cooperatives, other eligible borrowers and its affiliated Associations.

Due to the financial and operational interdependence of the Banks and Associations, capital at the Association level reduces the Banks' credit exposure with respect to the direct loans between the Banks and each of their affiliated Associations. However, capital of the Associations may not be available if the provisions of joint and several liability were to be invoked. There are various limitations and conditions with respect to each Bank's access to the capital of its affiliated Associations, as more fully discussed in Note 12.

In the event a Bank is unable to timely pay principal or interest on an insured debt obligation for which the Bank is primarily liable, the Insurance

## FARM CREDIT SYSTEM

### NOTES TO COMBINED FINANCIAL STATEMENTS — (continued)

(dollars in millions, except as noted)

Corporation must expend amounts in the Insurance Fund to the extent available to insure the timely payment of principal and interest on the insured debt obligation. The provisions of the Farm Credit Act providing for joint and several liability of the Banks on the obligation cannot be invoked until the amounts in the Insurance Fund have been exhausted. However, because of other mandatory and discretionary uses of the Insurance Fund, there is no assurance that there will be sufficient funds to pay the principal or interest on the insured debt obligation.

Once joint and several liability is triggered, the Farm Credit Administration is required to make “calls” to satisfy the liability first on all non-defaulting Banks in the proportion that each non-defaulting Bank’s available collateral (collateral in excess of the aggregate of the Bank’s collateralized obligations) bears to the aggregate available

collateral of all non-defaulting Banks. If these calls do not satisfy the liability, then a further call would be made in proportion to each non-defaulting Bank’s remaining assets. On making a call on non-defaulting Banks with respect to a Systemwide Debt Security issued on behalf of a defaulting Bank, the Farm Credit Administration is required to appoint the Insurance Corporation as the receiver for the defaulting Bank. The receiver would be required to expeditiously liquidate the Bank.

#### NOTE 22 — SUBSEQUENT EVENTS

The Banks and Associations have evaluated subsequent events through March 1, 2018, which is the date the financial statements were issued and have determined that there were no other events requiring disclosure.

**FARM CREDIT SYSTEM**  
**SUPPLEMENTAL COMBINING INFORMATION**

The following condensed Combining Statements of Condition and Comprehensive Income present Bank-only and Insurance Fund information, as well as information related to the other entities included in the System's combined financial statements. As part of the combining process, all significant transactions between the Banks and the Associations, including loans made by the Banks to the Associations and the interest income/interest expense related thereto, and

investments of the Associations in the Banks and the earnings related thereto, have been eliminated. These supplemental schedules have been prepared in accordance with the Farm Credit Administration regulations and are not intended to be presented in accordance with accounting principles generally accepted in the United States of America due to the exclusion of all required disclosures.

**COMBINING STATEMENT OF CONDITION — (Condensed)**  
**December 31, 2017**  
**(in millions)**

	<u>Combined Banks</u>	<u>Combined Associations</u>	<u>Eliminations</u>	<u>Combined without Insurance Fund</u>	<u>Insurance Fund</u>	<u>System Combined</u>
Cash and investments .....	\$ 59,035	\$ 2,749		\$ 61,784		\$ 61,784
Loans .....	227,674	186,314	\$(155,211)	258,777		258,777
Less: allowance for loan losses .....	(625)	(971)		(1,596)		(1,596)
Net loans .....	227,049	185,343	(155,211)	257,181		257,181
Other assets .....	2,726	9,449	(6,470)	5,705		5,705
Restricted assets .....					\$4,848	4,848
Total assets .....	<u>\$288,810</u>	<u>\$197,541</u>	<u>\$(161,681)</u>	<u>\$324,670</u>	<u>\$4,848</u>	<u>\$329,518</u>
Systemwide Debt Securities .....	\$265,169			\$265,169		\$265,169
Other liabilities .....	5,243	\$159,373	\$(155,649)	8,967		8,967
Total liabilities .....	<u>270,412</u>	<u>159,373</u>	<u>(155,649)</u>	<u>274,136</u>		<u>274,136</u>
Capital						
Preferred stock .....	2,399	653		3,052		3,052
Capital stock and participation certificates .....	6,018	588	(4,727)	1,879		1,879
Additional paid-in-capital .....	59	3,653		3,712		3,712
Restricted capital .....					\$4,848	4,848
Accumulated other comprehensive loss .....	(410)	(167)	(1,162)	(1,739)		(1,739)
Retained earnings .....	10,332	33,441	(143)	43,630		43,630
Total capital .....	<u>18,398</u>	<u>38,168</u>	<u>(6,032)</u>	<u>50,534</u>	<u>4,848</u>	<u>55,382</u>
Total liabilities and capital .....	<u>\$288,810</u>	<u>\$197,541</u>	<u>\$(161,681)</u>	<u>\$324,670</u>	<u>\$4,848</u>	<u>\$329,518</u>

**FARM CREDIT SYSTEM**  
**SUPPLEMENTAL COMBINING INFORMATION — (continued)**

**COMBINING STATEMENT OF CONDITION — (Condensed)**  
**December 31, 2016**  
**(in millions)**

	<u>Combined Banks</u>	<u>Combined Associations</u>	<u>Eliminations</u>	<u>Combined without Insurance Fund</u>	<u>Insurance Fund</u>	<u>System Combined</u>
Cash and investments .....	\$ 60,028	\$ 2,547		\$ 62,575		\$ 62,575
Loans .....	219,721	179,319	\$(150,272)	248,768		248,768
Less: allowance for loan losses .....	(603)	(903)		(1,506)		(1,506)
Net loans .....	219,118	178,416	(150,272)	247,262		247,262
Other assets .....	2,590	8,981	(5,946)	5,625		5,625
Restricted assets .....					\$4,453	4,453
Total assets .....	<u>\$281,736</u>	<u>\$189,944</u>	<u>\$(156,218)</u>	<u>\$315,462</u>	<u>\$4,453</u>	<u>\$319,915</u>
Systemwide Debt Securities and subordinated debt .....	\$258,281			\$258,281		\$258,281
Other liabilities .....	5,731	\$154,154	\$(150,562)	9,323		9,323
Total liabilities .....	<u>264,012</u>	<u>154,154</u>	<u>(150,562)</u>	<u>267,604</u>		<u>267,604</u>
Capital						
Preferred stock .....	2,399	619		3,018		3,018
Capital stock and participation certificates .....	5,682	575	(4,457)	1,800		1,800
Additional paid-in-capital .....	59	1,332		1,391		1,391
Restricted capital .....					\$4,453	4,453
Accumulated other comprehensive loss .....	(249)	(142)	(1,143)	(1,534)		(1,534)
Retained earnings .....	9,833	33,406	(56)	43,183		43,183
Total capital .....	<u>17,724</u>	<u>35,790</u>	<u>(5,656)</u>	<u>47,858</u>	<u>4,453</u>	<u>52,311</u>
Total liabilities and capital .....	<u>\$281,736</u>	<u>\$189,944</u>	<u>\$(156,218)</u>	<u>\$315,462</u>	<u>\$4,453</u>	<u>\$319,915</u>



**FARM CREDIT SYSTEM**  
**SUPPLEMENTAL COMBINING INFORMATION — (continued)**  
**COMBINING STATEMENT OF COMPREHENSIVE INCOME — (Condensed)**  
**For the Year Ended December 31,**  
**(in millions)**

	Combined Banks	Combined Associations	Eliminations	Combined without Insurance Fund	Insurance Fund	Combination Entries	System Combined
<b>2017</b>							
Net interest income . . . . .	\$2,719	\$ 4,989	\$ 4	\$ 7,712			\$ 7,712
Provision for loan losses . . . . .	(48)	(149)		(197)			(197)
Noninterest income . . . . .	221	1,680	(1,296)	605	\$399	\$(341)(a)	663
Noninterest expense . . . . .	(764)	(2,594)	70	(3,288)	(4)	341 (a)	(2,951)
Provision for income taxes . . . . .	(15)	(23)		(38)			(38)
Net income . . . . .	2,113	3,903	(1,222)	4,794	395	0	5,189
Other comprehensive loss . . . . .	(161)	(25)	(19)	(205)			(205)
Comprehensive income . . . . .	<u>\$1,952</u>	<u>\$ 3,878</u>	<u>\$(1,241)</u>	<u>\$ 4,589</u>	<u>\$395</u>	<u>\$ 0</u>	<u>\$ 4,984</u>
<b>2016</b>							
Net interest income . . . . .	\$2,699	\$ 4,739	\$ 9	\$ 7,447			\$ 7,447
Provision for loan losses . . . . .	(65)	(201)		(266)			(266)
Noninterest income . . . . .	214	1,448	(1,073)	589	\$418	\$(373)(a)	634
Noninterest expense . . . . .	(753)	(2,582)	174	(3,161)	(4)	373 (a)	(2,792)
Provision for income taxes . . . . .	(158)	(17)		(175)			(175)
Net income . . . . .	1,937	3,387	(890)	4,434	414	0	4,848
Other comprehensive (loss) income . . . . .	(121)	(10)	44	(87)			(87)
Comprehensive income . . . . .	<u>\$1,816</u>	<u>\$ 3,377</u>	<u>\$(846)</u>	<u>\$ 4,347</u>	<u>\$414</u>	<u>\$ 0</u>	<u>\$ 4,761</u>
<b>2015</b>							
Net interest income . . . . .	\$2,526	\$ 4,474	\$ 15	\$ 7,015			\$ 7,015
Provision for loan losses . . . . .	(12)	(94)		(106)			(106)
Noninterest income . . . . .	218	1,353	(933)	638	\$292	\$(261)(a)	669
Noninterest expense . . . . .	(682)	(2,445)	176	(2,951)	(3)	261 (a)	(2,693)
Provision for income taxes . . . . .	(171)	(26)		(197)			(197)
Net income . . . . .	1,879	3,262	(742)	4,399	289	0	4,688
Other comprehensive loss . . . . .	(142)	(2)	(7)	(151)			(151)
Comprehensive income . . . . .	<u>\$1,737</u>	<u>\$ 3,260</u>	<u>\$(749)</u>	<u>\$ 4,248</u>	<u>\$289</u>	<u>\$ 0</u>	<u>\$ 4,537</u>

Combination entry (a) eliminates the Insurance Fund premiums of \$341 million, \$373 million, and \$261 million expensed by the Banks during the years ended 2017, 2016, and 2015 and the related income recognized by the Insurance Corporation.

**FARM CREDIT SYSTEM**

**SUPPLEMENTAL COMBINING INFORMATION — (continued)**

The chartered territories of the Banks and their affiliated Associations (collectively, the District) include all or portions of the states and territories set forth below:

AgFirst Farm Credit Bank . . . . .	Alabama, Delaware, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Ohio, Pennsylvania, Puerto Rico, South Carolina, Tennessee, Virginia, and West Virginia
AgriBank, FCB . . . . .	Arkansas, Illinois, Indiana, Iowa, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Tennessee, Wisconsin, and Wyoming
Farm Credit Bank of Texas . . . . .	Alabama, Louisiana, Mississippi, New Mexico, and Texas
CoBank, ACB . . . . .	Supports eligible customers nationwide and Associations in the states of Alaska, Arizona, California, Colorado, Connecticut, Hawaii, Idaho, Kansas, Maine, Massachusetts, Montana, Nevada, New Hampshire, New Jersey, New Mexico, New York, Oklahoma, Oregon, Rhode Island, Utah, Vermont, Washington, and Wyoming

Although the Banks are not commonly owned or controlled, they fund their operations primarily through the issuance of Systemwide Debt Securities for which they are jointly and severally liable. Further, each District operates in such an interdependent manner that we believe the financial results of the Banks combined with their affiliated Associations are more meaningful to investors in Systemwide Debt Securities than providing financial information of the

Banks and Associations on a stand-alone basis. For the purpose of additional analysis, the following presentation reflects each District, the Insurance Fund and combination entries. These schedules are not intended to be presented in accordance with accounting principles generally accepted in the United States of America due to the exclusion of all required disclosures.

**FARM CREDIT SYSTEM**  
**SUPPLEMENTAL COMBINING INFORMATION — (continued)**

**COMBINING BANK AND ASSOCIATION (DISTRICT)**

**STATEMENT OF CONDITION — (Condensed)**

**December 31, 2017**

**(in millions)**

	<u>AgFirst District Combined</u>	<u>AgriBank District Combined</u>	<u>Texas District Combined</u>	<u>CoBank District Combined</u>	<u>Insurance Fund and Combination Entries</u>	<u>System Combined</u>
Cash and investments .....	\$ 8,958	\$ 17,781	\$ 5,478	\$ 29,564	\$ 3	\$ 61,784
Loans .....	28,452	102,473	23,745	109,378	(5,271)	258,777
Less: allowance for loan losses .....	(193)	(436)	(83)	(884)		(1,596)
Net loans .....	28,259	102,037	23,662	108,494	(5,271)	257,181
Other assets .....	594	2,324	577	2,177	33	5,705
Restricted assets .....					4,848	4,848
Total assets .....	<u>\$37,811</u>	<u>\$122,142</u>	<u>\$29,717</u>	<u>\$140,235</u>	<u>\$ (387)</u>	<u>\$329,518</u>
Systemwide Debt Securities .....	\$29,763	\$ 97,294	\$20,951	\$117,163	\$ (2)	\$265,169
Other liabilities .....	1,799	2,768	4,487	4,640	(4,727)	8,967
Total liabilities .....	<u>31,562</u>	<u>100,062</u>	<u>25,438</u>	<u>121,803</u>	<u>(4,729)</u>	<u>274,136</u>
Capital						
Preferred stock .....	49	350	620	2,033		3,052
Capital stock and participation certificates .....	170	359	105	1,541	(296)	1,879
Additional paid-in-capital .....	83	2,085	225	1,319		3,712
Restricted capital .....					4,848	4,848
Accumulated other comprehensive loss .....	(382)	(594)	(163)	(522)	(78)	(1,739)
Retained earnings .....	6,329	19,880	3,492	14,061	(132)	43,630
Total capital .....	<u>6,249</u>	<u>22,080</u>	<u>4,279</u>	<u>18,432</u>	<u>4,342</u>	<u>55,382</u>
Total liabilities and capital .....	<u>\$37,811</u>	<u>\$122,142</u>	<u>\$29,717</u>	<u>\$140,235</u>	<u>\$ (387)</u>	<u>\$329,518</u>

**FARM CREDIT SYSTEM**  
**SUPPLEMENTAL COMBINING INFORMATION — (continued)**

**COMBINING BANK AND ASSOCIATION (DISTRICT)**

**STATEMENT OF CONDITION — (Condensed)**

**December 31, 2016**

**(in millions)**

	<u>AgFirst District Combined</u>	<u>AgriBank District Combined</u>	<u>Texas District Combined</u>	<u>CoBank District Combined</u>	<u>Insurance Fund and Combination Entries</u>	<u>System Combined</u>
Cash and investments . . . . .	\$ 8,966	\$ 17,987	\$ 5,087	\$ 30,531	\$ 4	\$ 62,575
Loans . . . . .	27,458	99,069	22,426	104,779	(4,964)	248,768
Less: allowance for loan losses . . . . .	(183)	(387)	(81)	(855)		(1,506)
Net loans . . . . .	27,275	98,682	22,345	103,924	(4,964)	247,262
Other assets . . . . .	580	2,338	521	2,082	104	5,625
Restricted assets . . . . .					4,453	4,453
Total assets . . . . .	<u>\$36,821</u>	<u>\$119,007</u>	<u>\$27,953</u>	<u>\$136,537</u>	<u>\$ (403)</u>	<u>\$319,915</u>
Systemwide Debt Securities and subordinated debt . . . . .	\$29,408	\$ 95,695	\$19,391	\$113,791	\$ (4)	\$258,281
Other liabilities . . . . .	1,532	2,520	4,463	5,407	(4,599)	9,323
Total liabilities . . . . .	<u>30,940</u>	<u>98,215</u>	<u>23,854</u>	<u>119,198</u>	<u>(4,603)</u>	<u>267,604</u>
Capital						
Preferred stock . . . . .	49	350	600	2,019		3,018
Capital stock and participation certificates . . . . .	175	332	98	1,458	(263)	1,800
Additional paid-in-capital . . . . .	83		225	1,083		1,391
Restricted capital . . . . .					4,453	4,453
Accumulated other comprehensive loss . . . . .	(374)	(567)	(158)	(420)	(15)	(1,534)
Retained earnings . . . . .	5,948	20,677	3,334	13,199	25	43,183
Total capital . . . . .	<u>5,881</u>	<u>20,792</u>	<u>4,099</u>	<u>17,339</u>	<u>4,200</u>	<u>52,311</u>
Total liabilities and capital . . . . .	<u>\$36,821</u>	<u>\$119,007</u>	<u>\$27,953</u>	<u>\$136,537</u>	<u>\$ (403)</u>	<u>\$319,915</u>

**FARM CREDIT SYSTEM**  
**SUPPLEMENTAL COMBINING INFORMATION — (continued)**

**COMBINING BANK AND ASSOCIATION (DISTRICT)**  
**STATEMENT OF COMPREHENSIVE INCOME — (Condensed)**

**For the Year Ended December 31,**  
**(in millions)**

	<u>AgFirst District Combined</u>	<u>AgriBank District Combined</u>	<u>Texas District Combined</u>	<u>CoBank District Combined</u>	<u>Insurance Fund and Combination Entries</u>	<u>System Combined</u>
<b>2017</b>						
Net interest income .....	\$1,039	\$ 2,994	\$ 767	\$ 2,867	\$ 45	\$ 7,712
Provision for loan losses .....	(13)	(110)	(5)	(69)		(197)
Noninterest income .....	58	298	64	292	(49)	663
Noninterest expense .....	(375)	(1,239)	(386)	(1,104)	153	(2,951)
Provision for income taxes .....	(1)	(19)		(18)		(38)
Net income .....	708	1,924	440	1,968	149	5,189
Other comprehensive loss .....	(8)	(27)	(5)	(102)	(63)	(205)
Comprehensive income .....	<u>\$ 700</u>	<u>\$ 1,897</u>	<u>\$ 435</u>	<u>\$ 1,866</u>	<u>\$ 86</u>	<u>\$ 4,984</u>
<b>2016</b>						
Net interest income .....	\$1,036	\$ 2,869	\$ 723	\$ 2,750	\$ 69	\$ 7,447
Provision for loan losses .....		(142)	(12)	(112)		(266)
Noninterest income .....	40	309	69	299	(83)	634
Noninterest expense .....	(515)	(1,193)	(347)	(1,075)	338	(2,792)
Provision for income taxes .....		(11)		(164)		(175)
Net income .....	561	1,832	433	1,698	324	4,848
Other comprehensive (loss) income .....	(49)	49	(1)	(86)		(87)
Comprehensive income .....	<u>\$ 512</u>	<u>\$ 1,881</u>	<u>\$ 432</u>	<u>\$ 1,612</u>	<u>\$324</u>	<u>\$ 4,761</u>
<b>2015</b>						
Net interest income .....	\$1,004	\$ 2,695	\$ 694	\$ 2,571	\$ 51	\$ 7,015
Provision for loan losses .....		(72)	(6)	(28)		(106)
Noninterest income .....	41	353	57	283	(65)	669
Noninterest expense .....	(494)	(1,125)	(318)	(982)	226	(2,693)
Provision for income taxes .....	(1)	(19)		(177)		(197)
Net income .....	550	1,832	427	1,667	212	4,688
Other comprehensive (loss) income .....	(28)	(66)	10	(69)	2	(151)
Comprehensive income .....	<u>\$ 522</u>	<u>\$ 1,766</u>	<u>\$ 437</u>	<u>\$ 1,598</u>	<u>\$214</u>	<u>\$ 4,537</u>

**FARM CREDIT SYSTEM**  
**SUPPLEMENTAL COMBINING INFORMATION — (continued)**

**COMBINING BANK AND ASSOCIATION (DISTRICT)**  
**STATEMENT OF CHANGES IN CAPITAL — (Condensed)**  
**(in millions)**

	AgFirst District Combined	AgriBank District Combined	Texas District Combined	CoBank District Combined	Insurance Fund and Combination Entries	System Combined
<b>Balance at December 31, 2014</b> .....	\$5,402	\$17,849	\$3,743	\$15,139	\$3,573	\$45,706
Comprehensive income .....	522	1,766	437	1,598	214	4,537
Preferred stock issued (retired), net .....	(10)			54		44
Preferred stock dividends .....	(2)	(24)	(50)	(67)		(143)
Capital stock and participation certificates issued ..	48	43	10	7	(22)	86
Capital stock, participation certificates, and retained earnings retired .....	(45)	(33)	(8)	(39)	16	(109)
Additional paid-in-capital .....	3					3
Equity issued or recharacterized upon Association mergers .....			77	134		211
Equity retired or recharacterized upon Association mergers .....			(79)	(142)		(221)
Recharacterization of other comprehensive loss due to fair value adjustments related to the Association mergers .....				1		1
Patronage .....	(247)	(316)	(201)	(558)	41	(1,281)
<b>Balance at December 31, 2015</b> .....	5,671	19,285	3,929	16,127	3,822	48,834
Comprehensive income .....	512	1,881	432	1,612	324	4,761
Preferred stock issued (retired), net .....	(66)			337		271
Preferred stock dividends .....	(2)	(24)	(50)	(85)		(161)
Capital stock and participation certificates issued ..	45	52	10	8	(28)	87
Capital stock, participation certificates, and retained earnings retired .....	(34)	(39)	(8)	(36)	19	(98)
Additional paid-in-capital .....	19					19
Equity issued or recharacterized upon Association merger .....				57		57
Equity retired or recharacterized upon Association merger .....				(56)		(56)
Patronage .....	(264)	(363)	(214)	(625)	63	(1,403)
<b>Balance at December 31, 2016</b> .....	5,881	20,792	4,099	17,339	4,200	52,311
Comprehensive income .....	700	1,897	435	1,866	86	4,984
Preferred stock issued, net .....			20	14		34
Preferred stock dividends .....	(1)	(25)	(50)	(94)		(170)
Capital stock and participation certificates issued ..	31	84	9	10	(16)	118
Capital stock, participation certificates, and retained earnings retired .....	(39)	(57)	(8)	(34)	11	(127)
Equity issued or recharacterized upon Association mergers .....		2,109		237		2,346
Equity retired or recharacterized upon Association mergers .....		(2,124)		(245)		(2,369)
Patronage .....	(323)	(596)	(226)	(661)	61	(1,745)
<b>Balance at December 31, 2017</b> .....	<u>\$6,249</u>	<u>\$22,080</u>	<u>\$4,279</u>	<u>\$18,432</u>	<u>\$4,342</u>	<u>\$55,382</u>



**FARM CREDIT SYSTEM**  
**SUPPLEMENTAL FINANCIAL INFORMATION**  
(unaudited)  
**COMBINED BANK AND ASSOCIATION (DISTRICT)**  
**SELECTED KEY FINANCIAL RATIOS**

The following combined key financial ratios related to each District is intended for the purpose of additional analysis.

	<u>AgFirst District Combined</u>	<u>AgriBank District Combined</u>	<u>Texas District Combined</u>	<u>CoBank District Combined</u>
<b><u>December 31, 2017</u></b>				
Return on average assets .....	1.92%	1.62%	1.52%	1.44%
Return on average capital .....	11.42%	8.90%	10.08%	10.87%
Net interest margin .....	2.88%	2.56%	2.72%	2.12%
Operating expense as a % of net interest income and noninterest income .....	33.49%	37.29%	46.49%	34.86%
Net loan charge-offs as a % of average loans .....	0.01%	0.03%	0.02%	0.04%
Nonperforming assets as a % of loans and other property owned .....	1.33%	0.84%	0.74%	0.56%
Allowance for loan losses as a % of loans .....	0.68%	0.43%	0.35%	0.81%
Capital as a % of total assets .....	16.53%	18.08%	14.40%	13.14%
Capital and allowance for loan losses as a % of loans .....	22.64%	21.97%	18.37%	17.66%
Debt to capital .....	5.05:1	4.53:1	5.94:1	6.61:1
<b><u>December 31, 2016</u></b>				
Return on average assets .....	1.55%	1.57%	1.58%	1.29%
Return on average capital .....	9.44%	9.13%	10.42%	9.87%
Net interest margin .....	2.96%	2.51%	2.71%	2.14%
Operating expense as a % of net interest income and noninterest income .....	47.73%	37.46%	43.51%	35.36%
Net loan (recoveries) charge-offs as a % of average loans .....	(0.02)%	0.03%	(0.01)%	0.02%
Nonperforming assets as a % of loans and other property owned .....	1.48%	0.80%	0.91%	0.61%
Allowance for loan losses as a % of loans .....	0.67%	0.39%	0.36%	0.82%
Capital as a % of total assets .....	15.97%	17.47%	14.66%	12.70%
Capital and allowance for loan losses as a % of loans .....	22.08%	21.38%	18.64%	17.36%
Debt to capital .....	5.26:1	4.72:1	5.82:1	6.87:1

**FARM CREDIT SYSTEM**  
**SUPPLEMENTAL FINANCIAL INFORMATION — (continued)**  
**(unaudited)**

The table below reflects the combined results of each District's measurement under market value of equity and net interest income sensitivity analysis in accordance with their respective asset/liability management policies and District limits.

<u>District</u>	<u>Change in Market Value of Equity</u>			<u>Change in Net Interest Income</u>		
	<u>December 31, 2017</u>			<u>December 31, 2017</u>		
	<u>-69</u>	<u>+100</u>	<u>+200</u>	<u>-69</u>	<u>+100</u>	<u>+200</u>
AgFirst .....	2.84%	-4.01%	-8.22%	-0.42%	1.74%	2.49%
AgriBank .....	3.07	-4.08	-7.90	-1.35	-0.10	1.15
Texas .....	4.81	-6.15	-11.89	-0.33	1.44	2.85
CoBank .....	1.80	-2.78	-5.62	-1.69	2.01	3.98

<u>District</u>	<u>Change in Market Value of Equity</u>			<u>Change in Net Interest Income</u>		
	<u>December 31, 2016</u>			<u>December 31, 2016</u>		
	<u>-25</u>	<u>+100</u>	<u>+200</u>	<u>-25</u>	<u>+100</u>	<u>+200</u>
AgFirst .....	0.89%	-4.03%	-8.47%	-0.30%	1.69%	2.29%
AgriBank .....	1.00	-3.93	-7.73	-0.60	-0.13	0.70
Texas .....	1.44	-5.81	-11.49	-0.31	1.51	2.93
CoBank .....	0.71	-2.79	-5.59	-0.85	3.09	6.09

**FARM CREDIT SYSTEM**  
**SUPPLEMENTAL FINANCIAL INFORMATION — (continued)**  
**(unaudited)**

**SELECTED ASSOCIATION KEY FINANCIAL INFORMATION**

The Banks serve as financial intermediaries between the capital markets and the retail lending activities of their related Associations. Accordingly, in addition to the supplemental District information provided on pages F-76 to F-79, selected financial information regarding Associations with asset size greater than \$1.5 billion is provided below for the purpose of additional analysis.

**December 31, 2017**  
**(\$ in millions)**

	<b>Total Assets</b>	<b>Gross Loans</b>	<b>Return on Average Assets</b>	<b>Return on Average Capital</b>	<b>Net Interest Margin</b>	<b>Allowance for Loan Losses as a % of Gross Loans</b>	<b>Nonperforming Assets as a % of Gross Loans and Other Property Owned</b>	<b>Total Capital Ratio</b>
<b>AgFirst District</b>								
MidAtlantic Farm Credit, ACA	\$ 2,797	\$ 2,717	2.82%	13.02%	2.60%	0.95%	1.58%	20.44%
First South Farm Credit, ACA	2,097	1,977	2.92	16.00	2.67	0.69	0.52	17.35
AgCredit, ACA	1,972	1,880	3.09	18.21	2.75	0.66	0.55	19.71
AgChoice Farm Credit, ACA	1,912	1,853	2.96	14.78	2.72	0.73	1.11	18.34
Farm Credit of the Virginias, ACA	1,904	1,845	3.04	13.89	2.96	0.95	2.10	21.72
AgSouth Farm Credit, ACA	1,801	1,710	3.15	16.21	3.49	0.87	1.49	20.10
Carolina Farm Credit, ACA	1,545	1,454	2.92	13.60	3.31	0.54	0.86	21.15
<b>AgriBank District</b>								
Farm Credit Services of America, ACA	27,958	26,653	2.17	11.84	2.74	0.49	0.82	16.21
Farm Credit Mid-America, ACA	22,472	20,318	1.69	8.77	2.19	0.51	1.70	20.32
Compeer Financial, ACA	19,545	17,749	1.90	11.12	2.61	0.28	0.58	15.08
GreenStone FCS, ACA	8,483	8,212	1.85	9.91	2.64	0.88	0.63	17.05
AgCountry, ACA	7,443	7,084	2.09	9.71	2.73	0.22	0.38	17.47
Farm Credit of Illinois, ACA	4,264	4,074	1.82	8.31	2.43	0.17	0.14	18.34
FCS Financial, ACA	3,984	3,820	1.83	8.98	2.54	0.42	0.26	18.60
<b>Texas District</b>								
Capital Farm Credit, ACA	7,471	7,308	2.33	14.08	3.23	0.40	1.13	14.98
AgTexas Farm Credit Services	1,937	1,867	1.63	11.93	2.49	0.33	0.96	13.94
<b>CoBank District</b>								
Northwest Farm Credit Services, ACA	11,452	10,893	2.27	10.91	2.98	0.75	0.49	18.06
Farm Credit West, ACA	10,260	9,699	2.21	10.66	2.74	0.67	1.25	13.95
American AgCredit, ACA	9,965	9,307	1.70	7.78	2.91	0.21	0.44	15.57
Farm Credit East, ACA	6,910	6,605	2.41	12.24	3.08	1.15	0.60	18.59
Yosemite Farm Credit, ACA	2,889	2,720	1.99	11.55	2.74	0.23	0.35	14.55
Frontier Farm Credit, ACA	2,052	1,917	2.18	10.69	2.79	0.32	0.33	17.00
Farm Credit of New Mexico, ACA	1,742	1,650	1.69	7.35	2.68	0.66	1.28	22.40
Golden State, ACA	1,565	1,477	1.87	9.75	2.80	0.31	0.25	15.90

**FARM CREDIT SYSTEM**  
**SUPPLEMENTAL FINANCIAL INFORMATION — (continued)**  
**(unaudited)**

**SELECTED ASSOCIATION KEY FINANCIAL INFORMATION**  
**December 31, 2016**  
**(\$ in millions)**

	Total Assets	Gross Loans	Return on Average Assets	Return on Average Capital	Net Interest Margin	Allowance for Loan Losses as a % of Gross Loans	Nonperforming Assets as a % of Gross Loans and Other Property Owned	Total Capital Ratio
<b>AgFirst District</b>								
MidAtlantic Farm Credit, ACA	\$ 2,677	\$ 2,607	2.23%	10.26%	2.65%	0.93%	1.32%	20.05%
First South Farm Credit, ACA	1,974	1,859	1.88	9.71	2.73	0.67	0.89	17.48
AgCredit, ACA	1,881	1,797	2.80	17.11	2.75	0.75	0.48	20.49
Farm Credit of the Virginias, ACA	1,859	1,799	2.43	11.25	2.95	0.81	2.25	20.75
AgChoice Farm Credit, ACA	1,858	1,802	2.30	11.66	2.68	0.65	1.36	18.02
AgSouth Farm Credit, ACA	1,723	1,632	2.40	12.21	3.58	0.87	1.73	20.55
Carolina Farm Credit, ACA	1,502	1,413	2.18	10.01	3.40	0.52	1.39	21.88
<b>AgriBank District</b>								
Farm Credit Services of America, ACA	26,375	25,171	2.03	11.25	2.80	0.41	0.71	15.59
Farm Credit Mid-America, ACA	22,612	20,475	1.31	7.42	2.08	0.46	1.32	17.62
AgStar Financial Services, ACA(b)	8,981	8,152	1.57	10.14	2.51	0.44	1.07	14.15
GreenStone FCS, ACA	8,079	7,802	1.74	9.27	2.61	0.59	0.66	16.08
1st Farm Credit, ACA(b)	5,958	5,510	1.74	9.52	2.30	0.32	0.63	16.73
AgCountry, ACA(c)	5,462	5,050	1.98	9.41	2.63	0.28	0.28	17.17
Badgerland Financial, ACA(b)	4,166	3,988	1.91	9.09	2.58	0.23	0.47	16.98
Farm Credit of Illinois, ACA	4,114	3,943	1.80	8.59	2.54	0.16	0.18	17.20
FCS Financial, ACA	3,815	3,659	1.70	8.44	2.54	0.45	0.23	17.48
United Farm Credit Services, ACA(c)	1,728	1,671	1.49	8.13	2.71	0.34	1.53	15.53
<b>Texas District(a)</b>								
Capital Farm Credit, ACA	7,136	6,976	2.18	13.37	3.19	0.43	1.51	14.61
AgTexas Farm Credit Services	1,696	1,623	1.77	13.36	2.68	0.39	1.20	13.24
<b>CoBank District</b>								
Northwest Farm Credit Services, ACA	10,983	10,434	2.33	11.52	2.96	0.75	0.59	16.76
Farm Credit West, ACA	10,041	9,470	2.14	10.75	2.75	0.59	1.66	17.55
American AgCredit, ACA	8,549	8,009	1.31	5.67	2.84	0.24	0.47	17.94
Farm Credit East, ACA	6,541	6,288	2.38	12.40	3.02	1.23	0.90	17.16
Yosemite Farm Credit, ACA	2,661	2,512	1.79	10.24	2.68	0.26	0.22	14.26
Frontier Farm Credit, ACA	2,021	1,895	1.90	9.97	2.73	0.40	0.60	15.94
Farm Credit of New Mexico, ACA	1,732	1,644	1.42	6.33	2.68	0.69	0.34	20.97

(a) During the second quarter of 2017, Lone Star, ACA discovered appraisal and accounting irregularities affecting a segment of the Association's loan portfolio. An in-depth investigation was conducted by the Association regarding the accounting irregularities. The irregularities resulted from material weaknesses in the Association's internal control over financial reporting. The impact is not material to the current or previously issued System's combined financial statements.

(b) Effective July 1, 2017, 1st Farm Credit, ACA and Badgerland Financial, ACA merged with and into AgStar Financial Services, ACA. After the merger the Association changed its name to Compeer Financial, ACA.

(c) Effective July 1, 2017, United Farm Credit Services, ACA merged with and into AgCountry, ACA.

**FARM CREDIT SYSTEM**  
**SUPPLEMENTAL FINANCIAL INFORMATION — (continued)**  
**(unaudited)**

**Young, Beginning and Small Farmers and Ranchers**

In line with our mission, we have policies and programs for making credit available to young, beginning and small farmers and ranchers.

The definitions of young, beginning and small farmers and ranchers (YBS) are:

- Young: A farmer, rancher, or producer or harvester of aquatic products who is age 35 or younger as of the date the loan was originally made.
- Beginning: A farmer, rancher, or producer or harvester of aquatic products who has 10 years or less farming or ranching experience as of the date the loan was originally made.
- Small: A farmer, rancher or producer or harvester of aquatic products who normally generates less than \$250 thousand in annual gross sales of agricultural or aquatic products at the date the loan was originally made.

It is important to note that farmers/ranchers may be included in multiple categories since they are included in each category in which the definition is met.

The following table summarizes information regarding loans to young and beginning farmers and ranchers:

	<u>At December 31, 2017</u>	
	<u>Number of</u>	<u>Volume</u>
	<u>loans</u>	<u>(\$ in millions)</u>
Total loans and commitments . . . . .	1,010,601	\$260,565
Loans and commitments to young farmers and ranchers . . . . .	187,474	\$ 29,113
% of loans and commitments to young farmers and ranchers . . . . .	18.6%	11.2%
Loans and commitments to beginning farmers and ranchers . . . . .	277,887	\$ 44,704
% of loans and commitments to beginning farmers and ranchers . . . . .	27.5%	17.2%

The following table summarizes information regarding new loans made during 2017 to young and beginning farmers and ranchers:

	<u>For The Year Ended</u>	
	<u>December 31, 2017</u>	
	<u>Number of</u>	<u>Volume</u>
	<u>new loans</u>	<u>(\$ in millions)</u>
Total new loans and commitments . . . . .	336,063	\$82,870
New loans and commitments to young farmers and ranchers . . . . .	56,890	\$ 9,166
% of new loans and commitments to young farmers and ranchers . . . . .	16.9%	11.1%
New loans and commitments to beginning farmers and ranchers . . . . .	73,756	\$12,449
% of new loans and commitments to beginning farmers and ranchers . . . . .	21.9%	15.0%

**FARM CREDIT SYSTEM**  
**SUPPLEMENTAL FINANCIAL INFORMATION — (continued)**  
**(unaudited)**

The following table summarizes information regarding loans to small farmers and ranchers at December 31, 2017:

	Loan Size				Total
	\$50 thousand or less	\$50 to \$100 thousand	\$100 to \$250 thousand	Over \$250 thousand	
	(\$ in millions)				
Total number of loans and commitments . . . .	462,383	165,792	197,181	185,245	1,010,601
Number of loans and commitments to small farmers and ranchers . . . . .	253,194	92,860	99,097	45,221	490,372
% of loans and commitments to small farmers and ranchers . . . . .	54.8%	56.0%	50.3%	24.4%	48.5%
Total loan and commitment volume . . . . .	\$ 11,093	\$ 11,961	\$ 31,109	\$206,402	\$ 260,565
Total loan and commitment volume to small farmers and ranchers . . . . .	\$ 4,768	\$ 6,549	\$ 14,929	\$ 22,441	\$ 48,687
% of loan and commitment volume to small farmers and ranchers . . . . .	43.0%	54.8%	48.0%	10.9%	18.7%

The following table summarizes information regarding new loans made during 2017 to small farmers and ranchers:

	Loan Size				Total
	\$50 thousand or less	\$50 to \$100 thousand	\$100 to \$250 thousand	Over \$250 thousand	
	(\$ in millions)				
Total number of new loans and commitments . . . . .	175,883	46,132	50,293	63,755	336,063
Number of new loans and commitments to small farmers and ranchers . . . . .	85,986	21,821	19,371	9,733	136,911
% of new loans and commitments to small farmers and ranchers . . . . .	48.9%	47.3%	38.5%	15.3%	40.7%
Total new loan and commitment volume . . . . .	\$ 3,178	\$ 3,471	\$ 8,346	\$67,875	\$ 82,870
Total new loan and commitment volume to small farmers and ranchers . . . . .	\$ 1,518	\$ 1,620	\$ 3,321	\$ 5,444	\$ 11,903
% of loan and commitments volume to small farmers and ranchers . . . . .	47.8%	46.7%	39.8%	8.0%	14.4%



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**(unaudited)**

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## DIRECTORS AND MANAGEMENT

### Boards of Directors

Each Bank is governed by a board of directors that is responsible for establishing policies and procedures for the operation of the Bank. Each Bank's bylaws provide for the number, term, manner of election and qualifications of the members of the Bank's board. Farm Credit Administration regulations require at least two members of each Bank's board of directors be appointed by the other directors. Appointed members cannot be a director, officer, employee or stockholder of a System institution.

The following information sets forth the directors of each Bank as of December 31, 2017. The information includes the director's name, age, and business experience, including principal occupation and employment during at least the past five years. For additional discussion and information on the compensation of each Bank's board of directors, see the Bank's annual report.

### AgFirst Farm Credit Bank

Jack W. Bentley, Jr., 60, from Tignall, Georgia, owns and operates A&J Dairy, a dairy, pasture, crop and timberland operation. Mr. Bentley is a director of AgGeorgia Farm Credit, ACA. Mr. Bentley also serves on the boards of the following agricultural and dairy trade and promotion organizations: USDA Farm Service Agency, Southeast United Dairy Industry Association, American Dairy Association, Lone Star Milk Producers and the Wilkes County Farm Bureau. Mr. Bentley has a BS in Ag Mechanics and Business from Clemson University. He served on the Board Compensation Committee in 2017. Mr. Bentley was also the Board appointed member of both the AgFirst Plan Sponsor Committee and the AgFirst/FCBT Plan Sponsor Committee in 2017. Mr. Bentley became a director in 2010 and his term expired on December 31, 2017.

James C. Carter, Jr., 71, from McDonough, Georgia, owns and operates Southern Belle Farm, Inc., as well as JC Carter Family Farm, LLC, beef cattle and hay farms that include fruit and vegetable crops and provide agriculturally related educational activities. Mr. Carter is an independent sales representative for ABS Global, Inc. which provides artificial insemination services and supplies for cattle. Mr. Carter is a director of AgSouth Farm Credit, ACA, and The Farm Credit Council, a trade organization. He serves as chairman of the Henry County Water and Sewage Authority, a provider of water and sewer services and he is a representative on the Ocmulgee River Basin Advisory Council, a water resource management council. Mr. Carter serves as vice president of the Henry County Farm Bureau which focuses on the promotion of agriculture. He is a member of the board for the Henry County Cattleman's Association, a cattle industry trade association. Mr. Carter has a BS in Agriculture and an MS in Animal Nutrition from the University of Georgia. Mr. Carter served on the Board Governance Committee in 2017 and will serve on the Board Audit Committee in 2018. Mr. Carter became a director in 2011 and his term expires on December 31, 2018.

Bonnie V. Hancock, 56, outside director for the Board, is from Wake Forest, North Carolina. Ms. Hancock is Executive Director of the Enterprise Risk Management Initiative at North Carolina State University (NCSU), and she teaches courses in financial management, enterprise risk management, and strategy and financial statement analysis. Prior to joining NCSU, Ms. Hancock worked with Progress Energy as senior vice president of finance and information technology and later as president of Progress Fuels, a subsidiary that produced and marketed gas, coal and synthetic fuels. Ms. Hancock has a Bachelor of Business Administration with an accounting major from the College of William and Mary and a Master of Science in Taxation from Georgetown University. She is a member of the boards of Powell Industries, designer and manufacturer of electrical equipment systems for industrial facilities, where she serves on the compensation committee; the Office of Mortgage Settlement Oversight, which monitors servicers' obligations related to distressed borrowers, where she serves as chair of the audit committee; the North Carolina Coastal Pines Girl Scout Council, a leadership development organization for girls, where she serves as chair of the audit committee; and the National Association of Corporate Directors – Research Triangle Chapter, an organization for the advancement of exemplary board leadership. Ms. Hancock served on the Board Governance Committee in 2017 and will serve on the Board Risk Policy Committee in 2018. Ms. Hancock became a director in 2010 and her term expires on December 31, 2021.

Curtis R. Hancock, Jr., 71, Vice Chairman of the Board, is from Fulton, Kentucky and is owner and operator of Hancock Farms. His operations consist of row crops including corn, wheat and soybeans. He serves on the

board of River Valley, ACA; The Farm Credit Council, a trade organization; and Kentucky Small Grain Growers, a grain cooperative. Mr. Hancock received a BS in Agriculture from the University of Tennessee-Martin and an MS in Agricultural Economics from the University of Tennessee. Mr. Hancock served on the Board Compensation Committee in 2017. He was elected Chairman of the Board for 2018 and will serve as an ex-officio member of all Board Committees in 2018. Mr. Hancock became a director in 2013 and his term expires on December 31, 2020.

Dale R. Hershey, 70, is from Manheim, Pennsylvania, where he is a partner in Hershey Brothers Dairy Farms. Mr. Hershey has served as senior partner in the ownership and management of the dairy and cropping enterprises since 1980. He serves on the board of directors of MidAtlantic Farm Credit, ACA, The Farm Credit Council, a trade organization and Farm Credit Council Services, a service provider. He also serves on the Ag Advisory Committee for his local municipal township and is a member of Pennsylvania Farm Bureau and the National Holstein Association. Mr. Hershey has a BS in Community Development and an MS in Ag Economics and Rural Sociology from Penn State University. Mr. Hershey served as chair of the Board Governance Committee in 2017 and will serve on the Board Audit Committee in 2018. Mr. Hershey became a director in 2008 and his term expires on December 31, 2019.

Walter C. Hopkins, Sr., 70, from Lewes, Delaware, is the owner and operator of Green Acres Farm, Inc., a dairy and grain farming operation. He also manages Lyons LLC, a land holding company. He serves on the board of directors of MidAtlantic Farm Credit, ACA, and was chair of both the AgFirst Plan Sponsor Committee and the AgFirst/FCBT Plan Sponsor Committee in 2017. Mr. Hopkins has a BS in Agricultural Engineering from the University of Delaware. Mr. Hopkins served on the Board Compensation Committee in 2017 and will serve on the Board Compensation Committee and as chair of the Board Governance Committee in 2018. Mr. Hopkins became a director in 2013 and his term expires on December 31, 2020.

William K. Jackson, 62, from New Salem, Pennsylvania, is a partner in Jackson Farms, a dairy operation with other farming interests, including corn and alfalfa. He is president of Jackson Farms 2, LLC, a small dairy processing facility that produces milk and makes ice cream marketed to area stores and sold via an on-site convenience store. Mr. Jackson is also president of Jackson Farms 3, LLC and Jackson Farms Limited Partnership, which are involved in the production of natural gas. He serves on the boards of AgChoice Farm Credit, ACA; the Fay Penn Economic Development Council, a local economic development committee; president of the Fayette County Agricultural Improvement Association Board, a local county fair; and the Penn State Fayette, Eberly Campus Advisory Board, which oversees campus community involvement. Mr. Jackson has a BS in Agricultural Business Management from Penn State University. Mr. Jackson serves as chair of the Board Risk Policy Committee for both 2017 and 2018. Mr. Jackson became a director in 2013 and his term expires on December 31, 2020.

John S. Langford, 68, Chairman of the Board, is from Lakeland, Florida and owns and operates John Langford, Inc., a citrus farming operation. Mr. Langford also owns and operates John Langford Realty, Inc., which specializes in the sale of agricultural lands. He currently serves as a director on the boards of Farm Credit of Central Florida, ACA, Lake Wales Citrus Growers Association, a citrus growers' cooperative. Mr. Langford also serves as a member of the Farm Credit System Audit Committee. Mr. Langford obtained his BA of History and Accounting from Emory University, his MBA from Harvard Business School, and graduated from the Graduate School of Banking at Louisiana State University in 2014. As Chairman of the Board, he served as an ex-officio member of all Board Committees in 2017. Mr. Langford became a director in 2012 and his term expires on December 31, 2019. Mr. Langford resigned from the Board effective January 5, 2018.

S. Jerry Layman, 69, from Kenton, Ohio, is the owner and operator of Little Bit Farm, a corn and soybean operation. Mr. Layman also serves as a part-time farm drainage contractor through Layman Farm Drainage, an agricultural tile installation business and as Chairman of the Grove Cemetery Association, which provides the sale of personal graves. Mr. Layman currently serves as a board member of AgCredit, ACA. He represents AgCredit on the Independent Associations' Retirement Plan Sponsor Committee and was a member of both the AgFirst Plan Sponsor Committee and the AgFirst/FCBT Plan Sponsor Committee in 2017. Mr. Layman is a stockholder in the agricultural cooperative Heritage Farm Co-op. Mr. Layman serves on the following boards: Buck Township Trustees, sale of personal graves; and as chairman of the Hardin County Fair Foundation Board,

which financially supports the mission of the county fair. Mr. Layman has a BS in Agriculture Education from the Ohio State University and a MS of Education Leadership from the University of Dayton. Mr. Layman served on the Board Governance Committee in 2017 and will serve on the Board Risk Policy Committee in 2018. Mr. Layman became a director in 2015 and his term expires on December 31, 2018.

S. Alan Marsh, 63, from Madison, Alabama, is a partner in Marsh Farms, Inc., an operation consisting of row crops including cotton, soybeans, wheat and corn. Mr. Marsh is a director of First South Farm Credit, ACA and Limestone County Farmers Federation, an agricultural trade organization, and he is president and stockholder of South Limestone Co-op Gin, a cotton ginning operation and an association borrower. He is also an advisory board member for Staplcotn, a cotton cooperative association. Mr. Marsh received a Business Management Certification from Stratford Career Institute. Mr. Marsh served on the Board Governance Committee in 2017 and will serve on both the Board Compensation and Board Governance Committees in 2018. Mr. Marsh became a director in 2010 and his term expires on December 31, 2021.

James L. May, 68, from Waynesburg, Kentucky, is owner and operator of Mayhaven Farm, LLC. His cattle program consists of a beef cow herd and a back grounding program of feeder cattle. The farming operation also includes alfalfa hay, corn, soybeans and wheat. He also operates Mayhaven Seed Sales, an agricultural seed sales business. He currently serves on the boards of Central Kentucky Ag Credit, ACA, Lincoln County Extension Council, an education organization and the Lincoln County Farm Bureau, an agricultural promotion organization. Mr. May has a BS in Agricultural Economics from the University of Kentucky. Mr. May served on the Board Audit Committee in 2017. Mr. May became a director in 2006 and his term expired on December 31, 2017.

Fred R. Moore, Jr., 65, from Eden, Maryland, is president of Fred R. Moore & Son, Inc. d/b/a Collins Wharf Sod, a turf and grain operation, which grows sod (turf), corn, soybeans and wheat. He is also partner of F&E Properties, LLC, a rental business. He currently serves on the boards of MidAtlantic Farm Credit, ACA, Wicomico Soil Conservation District, an environmental and conservation entity and Wicomico County Farm Bureau, an agricultural promotion organization. He currently serves as an active life member of the Allen Volunteer Fire Company. Mr. Moore has a BS in Agriculture Education from the University of Maryland Eastern Shore. He served on the Board Audit Committee in 2017 and will serve on both the Board Compensation and Board Governance Committees in 2018. Mr. Moore became a director in 2014 and his term expires on December 31, 2021.

James M. Norsworthy, III, 67, from Jackson, Louisiana, runs 100 Cedars Cattle Farm, a cow-calf operation with other farming interests including a commercial hay operation and a pine and hardwood timber operation. He is a member of the board of directors of First South Farm Credit, ACA. He is a member of the board of directors for Centreville Academy, an educational institution, and served as a former mayor of the town of Jackson, Louisiana. Mr. Norsworthy also serves on the local board for Feliciana Farm Bureau, which promotes agriculture. Mr. Norsworthy has a BS of Vocational Agriculture Education from Louisiana State University. He serves on the Board Risk Policy Committee. Mr. Norsworthy became a director in 2008 and his term expires on December 31, 2019.

Katherine A. Pace, 56, outside director for the Board, is from Orlando, Florida. Ms. Pace is a certified public accountant and principal of Family Business Consulting, LLC, which provides financial and strategic planning for closely held businesses. In addition to her work through Family Business Consulting, effective January 1, 2018 she began serving as Chief Financial Officer/Treasurer of NASCAR Holding, Inc., a privately-owned sports entertainment business. Prior to forming her company, she was a tax partner with KPMG, LLP, from 1985-2005. While at KPMG, her practice included a variety of cooperative and agribusiness clients as well as participation in trade associations such as the National Society of Accountants for Cooperatives. Ms. Pace obtained her BS in Accounting from Furman University. She is a member of the American Institute of Certified Public Accountants and the Florida Institute of Certified Public Accountants, and she is a current and past member and director of numerous trade and charitable organizations. Ms. Pace is the board designated financial expert and serves on the Board Audit Committee. Ms. Pace became a director in 2006 and her term expires on December 31, 2019.

Thomas E. Porter, Jr., 63, from Concord, North Carolina, is president of Porter Farms Inc., a farming operation consisting of a sow farrow unit and a wean swine operation, pullet houses, layer houses and a cow / calf operation. He also manages The Farm at Brush Arbor, LLC, an agritourism business on his farm. He currently serves on the Carolina Farm Credit, ACA, board of directors. Mr. Porter also holds board and leadership positions with the following agricultural trade and promotion organizations: board member on the Cabarrus County Ag Advisory Board, president of Cabarrus County Farm Bureau, as chairman of Cabarrus County Extension Advisory Board; Cabarrus County Soil and Water Conservation District, and the Water Committee for the American Farm Bureau. He also serves on the Commissioners Circle for the North Carolina Commissioner of Agriculture. Mr. Porter served on the Board Risk Policy Committee in 2017. He became a director in 2014, and his term expired on December 31, 2017.

William T. Robinson, 50, from St. Matthews, South Carolina, is the owner/operator of Robinson Family Farm which consists of hay, cattle, and timber. Mr. Robinson is currently employed as Executive Director for the SEFA group, an engineering, construction, and transportation company, and he retired from the department of Treasury and Corporate Financial Planning at Santee Cooper, South Carolina's state owned electric and water utility. He serves on the board of the South Carolina Palmetto Agribusiness Council, the Orangeburg Area Cattlemen's Association and the Lexington County Chamber of Commerce. Mr. Robinson obtained a Bachelor of Science and a Master of Science in Civil Engineering from Clemson University and a Master of Business Administration from Charleston Southern University. He currently serves as chairman of the board of AgSouth Farm Credit, ACA. Mr. Robinson is a member of both the AgFirst Plan Sponsor Committee and the AgFirst/FCBT Plan Sponsor Committee and serves as chair of both Committees in 2018. Mr. Robinson serves as chair of the Board Audit Committee. He became a director in 2016, and his term expires on December 31, 2019

Robert H. Spiers, Jr., 72, is from Stony Creek, Virginia. Mr. Spiers is the owner/operator of Spiers Farms, LLC, with a tobacco, corn, soybeans, milo, wheat and timber operation, as well as a partner in Double Branch Farms, LLC, an agricultural operation. He currently serves on the boards of Colonial Farm Credit, ACA; The Farm Credit Council, a trade organization; Tobacco Associates, Inc., which promotes export of US tobacco; and Dinwiddie County Farm Bureau, which promotes agriculture. He is also a governor-appointed director on the Virginia Flue-cured Tobacco Board, and the Virginia Tobacco Revitalization Commission. Mr. Spiers has a BS in Ag Economics from Virginia Tech University. He is Vice Chair of the AgFirst Plan Sponsor Committee and a member of the AgFirst/FCBT Plan Sponsor Committee. Mr. Spiers served on the Board Risk Policy Committee. He became a director in 2006 and his term expired on December 31, 2017.

Michael T. Stone, 46, from Rowland, North Carolina, owns and operates P & S Farms, Inc. and Bo Stone Farms, LLC. The row crop units produce corn, wheat, and soybeans and the operations include a swine finishing unit under contract with Murphy Brown, a cow/calf herd, timber management and small produce for a roadside stand. Mr. Stone is a director of Cape Fear Farm Credit, ACA, a director of Southeastern Health hospital, a director of Dillon Christian School, and a member of the North Carolina Farm Bureau Energy and Transportation Committee. He also serves on the board of the Farm Credit Council, a trade organization. Mr. Stone has a BS in Agricultural Business Management with a minor in Animal Science and a MS in Agriculture from North Carolina State University. He serves as chair of the Board Compensation Committee and will also serve on the Board Governance Committee in 2018. Mr. Stone is the Board appointed member of both the AgFirst Plan Sponsor Committee and the AgFirst/FCBT Plan Sponsor Committee in 2018. Mr. Stone became a director in 2015 and his term expires on December 31, 2018.

Ellis W. Taylor, 48, from Roanoke Rapids, North Carolina, is the owner/operator of a row crop operation, Mush Island Farms, which consists of cotton, soybeans, wheat, corn and timber. Mr. Taylor is also a partner in Mush Island Farm, LLC, a trucking operation. He is also part owner of Roanoke Cotton Company, LLC, which operates cotton gins and a warehouse. He is a director on the boards of AgCarolina Farm Credit, ACA, and Northampton County Farm Bureau, which promotes agriculture and the Federal Farm Credit Banks Funding Corporation. Mr. Taylor has a BS in Agronomy, a BS in Agricultural Business Management and a MS in Economics from North Carolina State University. He was elected Vice Chairman of the Board for 2018. Mr. Taylor served on the Board Audit Committee in 2017 and will serve on both the Board Compensation and Board Governance Committees in 2018. He became a director in 2012 and his term expires on December 31, 2019.



In 2017, each member of AgFirst FCB's board of directors received base compensation of \$58,115 plus expenses. Additional honorarium was paid to some members for leadership positions on the board.

### **AgriBank, FCB**

Ed Breuer, 53, is a self-employed grain and livestock farmer in Mandan, North Dakota. Mr. Breuer serves as the vice chair of the Compensation Committee. He also serves on the AgriBank District Farm Credit Council Board in St. Paul, Minnesota and The Farm Credit Council in Washington, D.C. His current term began in 2015 and expires in 2019.

Stan Claussen, 64, is a self-employed grain, cattle, sugar beet and vegetable farmer in Montevideo, Minnesota. Mr. Claussen serves as chair of the Governance Committee. Mr. Claussen also serves as Vice President on the Bushmills Ethanol Board in Atwater, Minnesota and is a member of the board for Fairland Management Company Board in Windom, Minnesota, AgriBank District Farm Credit Council Board in St. Paul, Minnesota and The Farm Credit Council in Washington, D.C. His current term began in 2016 and expires in 2020.

Dale Crawford, 61, is a self-employed crop farmer in Sullivan, Illinois. Mr. Crawford serves as vice chair of the Audit Committee. His current term began in 2017 and expires in 2021.

Richard Davidson, 73, is a self-employed grain and livestock farmer in Washington Court House, Ohio. Mr. Davidson serves on the Risk Management Committee. Mr. Davidson also serves as Director on the Board of the Federal Agricultural Mortgage Corporation (Farmer Mac), an agriculture secondary market real estate lending corporation in Washington, D.C. His current term began in 2017 and expires in 2021.

Ernie Diggs, 65, is a self-employed crop farmer in Paris, Tennessee. Mr. Diggs serves as vice chair on the Risk Management Committee. His current term began in 2016 and expires in 2020.

Dan Flanagan, 75, is a self-employed grain farmer in Campbellsville, Kentucky. Mr. Flanagan serves as vice chair of the Governance Committee. He also serves as President of 4-E Flanagan Farms, Inc. and Saloma Chick Litter Company, Inc., two farming related businesses in Campbellsville, Kentucky, and as President of Kentucky Poultry Federation in Bowling Green, Kentucky. Mr. Flanagan serves on the AgriBank District Farm Credit Council Board in St. Paul, Minnesota and The Farm Credit Council in Washington, D.C. His current term began in 2014 and expires in 2018.

Natalie Laackman, 58, appointed director, is chief financial officer of Service Operations North America, Sodexo, a quality of life services company in Gaithersburg, Maryland. Formerly, Ms. Laackman served as chief financial officer of The Shamrock Foods Company, a food manufacturing and distribution company in Phoenix, Arizona beginning in 2015 and prior to that served as chief financial officer and vice president of Finance Global Information Systems and of the specialty channels division of The Kellogg Company, a multinational food manufacturing company located in Battle Creek, Michigan. Ms. Laackman serves as the chair and financial expert of the Audit Committee. Her current term began in 2017 and expires in 2021.

Brian Peterson, 59, is a self-employed dairy and crop farmer in Trenton, Missouri. Mr. Peterson serves on the Audit Committee. He also serves as Treasurer on the Rural Dale Cemetery Association Board in Trenton, Missouri. Mr. Peterson serves on the AgriBank District Farm Credit Council Board in St. Paul, Minnesota. His current term began in 2016 and expires in 2020.

Richard Price, 60, is a self-employed dairy and crop farmer in Stanley, Wisconsin. Mr. Price serves on the Compensation Committee. His current term began in 2017 and expires in 2021.

Timothy Rowe, 57, is a self-employed grain and livestock farmer in Elwood, Nebraska. Mr. Rowe serves on the Governance Committee. Mr. Rowe is also the chair of Country Partners Cooperative Board a local supply Co-op, in Gothenburg, Nebraska. His current term began in 2017 and expires in 2021.

John Schmitt, 61, is a self-employed grain and beef cattle farmer in Quincy, Illinois. Mr. Schmitt serves as the vice chair of the Risk Management Committee. Mr. Schmitt also serves on the AgriBank District Farm Credit Council Board in St. Paul, Minnesota. He is also a director of Adams County Farm Bureau Board in Quincy, Illinois. His current term began in 2015 and expires in 2019.



Daniel Shaw, 62, is a self-employed livestock and grain farmer and grain merchandiser in Edgar, Nebraska. He is the owner/operator of Shaw Grain LLC, a local grain elevator in Edgar, Nebraska and of Shaw Farms LLC, a poultry breeding operation in Edgar, Nebraska. Mr. Shaw serves as a chair of the Risk Management Committee. He also serves as the board chair on the Edgar Township Board in Edgar, Nebraska. His term began in 2014 and expires in 2018.

William Stutzman, 70, is a full-time farmer and President of Farm Resource Management, Inc., a grain marketing and consulting company in Blissfield, Michigan. He is also President and CEO of Ogden Communications, Inc., a communication company in Ogden, Michigan. Mr. Stutzman serves on the Compensation Committee. He also serves as the director of the Farm Credit Foundations Board, an employer benefits provider, in St. Paul, Minnesota and a member of the Farm Credit Foundations Plan Sponsor Committee in St. Paul, Minnesota. His current term began in 2014 and expires in 2018.

Nick Vande Weerd, 36, is a self-employed dairy, livestock and grain farmer in Brookings, South Dakota. Mr. Vande Weerd serves as chair of the Compensation Committee. Mr. Vande Weerd is also a Captain for the South Dakota Air National Guard. His current term began in 2015 and expires in 2019.

Keri Votruba, 58, Board Vice Chair, is a self-employed grain and livestock farmer in Hemingford, Nebraska. Mr. Votruba serves on the Audit Committee. His current term began in 2016 and expires in 2020.

Matt Walther, 46, Board Chair, is a self-employed crop and cow/calf herd and finished cattle farmer in Centerville, Indiana. Mr. Walther is a member of Buell Drainage, LLC, Centerville, Indiana, which is a tile drainage company, and serves on the AgriBank District Farm Credit Council Board in St. Paul, Minnesota and the Federal Farm Credit Banks Funding Corporation board in Jersey City, New Jersey. He also serves as Ex officio on AgriBank Board Committees. His current term began in 2015 and expires in 2019.

Leon Westbrook, 70, appointed director, retired from CHS Inc., a U.S.-based diversified energy, grains and foods company headquartered in Inver Grove Heights, Minnesota. Mr. Westbrook serves on the Governance Committee. He is also a director of the Southern Minnesota Sugar Beet Cooperative, a farmer-owned producer of beet sugar in Renville, Minnesota. His current term began in 2015 and expires in 2019.

Thomas Wilkie, III, 72, is the owner/president of Wifco Inc., a drainages supply company, and manager of Thomas W. Wilkie III Investments LLC, a land management and investment company, both located in Forrest City, Arkansas. Mr. Wilkie serves on the Audit Committee. Mr. Wilkie also serves on the AgriBank District Farm Credit Council Board in St. Paul, Minnesota, as the chair of The Farm Credit Council in Washington, D.C., and as a member of the Farm Credit System Coordinating Committee in Washington, D.C. Additionally, prior to 2016 Mr. Wilkie was a self-employed grain farmer in Forrest City, Arkansas. His current term began in 2014 and expires in 2018.

In 2017, each member of AgriBank, FCB's board of directors received an annual retainer which was paid quarterly for attendance at meetings and other official activities. Director compensation was \$58,115 per director for 2017, plus expenses. Certain directors were paid additional compensation for extraordinary service in 2017, as well as participation on the Board Design Work Group.

### **CoBank, ACB**

Robert M. Behr, 63, is the Chief Executive Officer of Citrus World, Inc. (CWI), which produces and markets Florida's Natural brand citrus juices, and is located in Lake Wales, Florida. Dr. Behr is also the Chief Executive Officer of the following CWI subsidiaries: Citrus World Services, Inc., Florida's Natural Food Services, Inc., Florida's Natural Growers, Inc., Hickory Branch Corporation and World Citrus West, Inc., which produce, package and market Florida's Natural brand citrus juices and are all located in Lake Wales, Florida. He became Chief Executive Officer of CWI and its subsidiaries in September 2015 after serving as Citrus World, Inc.'s Chief Operating Officer from December 2009 until August 2015. Dr. Behr is a director of Fresh N Natural Foods (PTE LTD), a distributor of Florida's Natural juice products in the Republic of Singapore, and chairman of Florida's Natural Growers Foundation, Inc. a nonprofit organization. He is also an owner of Behr-Nolte, CPI 3034 LLC, MBN Property, Resurrection Grove LLC and Summer Breeze, owners of citrus groves. He became a director in 2013 and served on the Board's Audit Committee in 2017. His term expires in 2020.

Michael S. Brown, 59, retired in June 2013 as the Managing Director, Global Head of Multinational Coverage, based in London, England, of JPMorgan Chase & Co. During a 30-plus year career with JPMorgan Chase & Co. and legacy organizations, he served as an international banking executive with over 25 years of experience in Asia, including Managing Director, Asia Pacific Corporate Banking Head, based in Hong Kong, and Managing Director, Chief Operating Officer and Branch Manager of J.P. Morgan Securities, and Regional Chief Executive, Asia Pacific, Bank One, both based in Tokyo, Japan. He was appointed to the CoBank Board as an outside director in 2017 and served on the Board's Audit Committee. His term expires in 2020.

Russell G. Brown, 59, is the President, Northern Neck Region, of Union Bank & Trust, a commercial bank in Warsaw, Virginia. He is also the owner of Cobham Hall Farm, a grain and timber farm (sharecropping). He is a director of Northern Neck Electric Cooperative, an electric distribution cooperative, and of the VA-MD-DE Association of Electric Cooperatives, a trade association, and the vice chair of the VA-MD-DE Association of Electric Cooperatives Educational Scholarship Foundation, a nonprofit organization. He is also the treasurer of the Richmond County Industrial Development Authority, an economic development organization. He became a director in 2017 and served on the Board's Risk Committee. His term expires in 2020.

M. Dan Childs, 67, is the owner and operator of a wheat and stocker cattle farming operation in Johnston County, Oklahoma. He is also a Senior Agricultural Consultant for the Noble Research Institute, a nonprofit organization supporting agriculture. Mr. Childs is a director of The Farm Credit Council and Farm Credit Council Services. Additionally, he sits on the board of Oklahoma AgCredit, ACA and is a Vice President and director of the Foundation for Livestock and Grain Marketing, a nonprofit organization, and the Johnston County Industrial Authority, an economic development organization. He became a director in 2015 and served on the Board's Audit Committee in 2017. His term expires in 2018.

Everett M. Dobrinski, 71, is the owner and operator of Dobrinski Farm, a cereal grain and oilseed farming operation in Makoti, North Dakota. He is a director of The Farm Credit Council and a member of Farm Credit Services of North Dakota, ACA. He is also a director of the North Dakota Coordinating Council for Cooperatives and a member of the Nationwide Insurance Advisory Council. Mr. Dobrinski became a director in 1999, was elected Board chairman in 2008 and served as Board chairman and chairman of the Board's Executive Committee in 2017. His term expires in 2019.

William M. Farrow, III, 62, is the founding director, President and Chief Executive Officer of the Urban Partnership Bank serving Chicago and Detroit. In addition, he is the owner of Winston and Wolfe, LLC, a privately held technology development company, and a director of the Chicago Board of Options Exchange, the Federal Reserve Bank of Chicago, Echo Global Logistics, and NorthShore University Health System. He was appointed to the CoBank Board as an outside director in 2007 and served as chairman of the Board's Audit Committee in 2017. His term expires in 2018.

Benjamin J. Freund, 62, is the owner and operator of Freund's Farm, Inc., a dairy farm, and an owner and director of Cow Pots, LLC, a manufacturer of biodegradable plantable pots, both located in East Canaan, Connecticut. He is a director of the Federal Farm Credit Banks Funding Corporation and a member and former director of Farm Credit East, ACA. He is a founding member and officer of Canaan Valley Agricultural Cooperative, Inc., a manure management cooperative.. Mr. Freund is a member of the Connecticut Farmland Advisory Board located in Hartford, Connecticut, which advises the State Commissioner of Agriculture. He became a director in 2014 and served on the Board's Executive Committee in 2017. His term expires in 2021.

Andrew J. Gilbert, 59, retired in January 2016 as the owner and operator of Adon Farms Operations, LLC, a dairy farm and grain operation, of Adon Farms Real Estate Holdings, LLC, a real estate LLC, and of Parishville Sand & Gravel, a sand and gravel supplier, each located in Potsdam, New York. He is a member and past board chairman of Farm Credit East, ACA. Mr. Gilbert is a member of the St. Lawrence County Development Study Advisory Board, a promoter of economic development. He became a director in 2016 and served on the Board's Risk Committee in 2017. His term expires in 2019.

Daniel T. Kelley, 69, is the owner and operator of Kelley Farms, a corn and soybean farming operation in Normal, Illinois, and is a member of 1st Farm Credit Services, ACA. Mr. Kelley serves as chairman of the Illinois Agricultural Leadership Foundation. He is a director of Midwest Grain, LLC, Nationwide Mutual Insurance Company, Nationwide Bank, and Global Farmer Network. Mr. Kelley became a director in 2004 and served as

second vice chairman of the Board in 2012 and as first vice chairman of the Board from 2007 through 2011 and from 2013 through 2016. He served as chairman of the Board's Compensation and Human Resources Committee in 2017. His term expires in 2021.

David J. Kragnes, 65, is the owner and operator of David Kragnes Farm, a corn and bean row crop farming operation, and former owner of Kragnes Family Farm, an organic vegetable farming operation, both in Felton, Minnesota. He serves as a director of The Farm Credit Council and as an advisory board member for the Quentin Burdick Center for Cooperatives in Fargo, North Dakota. Mr. Kragnes became a director in 2009 and served as chairman of the Board's Governance Committee in 2017. His term expires in 2020.

James R. Magnuson, 64, retired in March 2017 as the General Manager and Chief Executive Officer of Key Cooperative, an agricultural grain marketing and farm supply cooperative in Roland, Iowa. He serves as a director of ACDI-VOCA, an international development agency in Washington, D.C. Mr. Magnuson became a director in 2013 and served on the Board's Audit Committee in 2017. His term expires in 2018.

Jon E. Marthedal, 61, is the owner and operator of Marthedal Farms, a grape, raisin and blueberry farming operation, and an owner and operator of Keystone Blue Farms, LLC, a blueberry farming operation, both located in Fresno, California. He is also an owner and officer of Marthedal Enterprises, Inc., a provider of farm management and custom agriculture services, in Fresno, California. Mr. Marthedal serves as a director of The Farm Credit Council and is a member of Fresno-Madera Farm Credit, ACA and Golden State Farm Credit, ACA. Mr. Marthedal is a director and past chairman of Sun-Maid Growers of California. He serves as President of the California Blueberry Association, vice chairman of the California Raisin Marketing Board and of the Raisin Administrative Committee, and as a director of the California Blueberry Commission. He became a director in 2013 and served as the Board's second vice chairman and on the Board's Governance Committee in 2017. His term expires in 2021.

Gary A. Miller, 57, is the President and Chief Executive Officer of GreyStone Power Corporation, an electric distribution cooperative in Douglasville, Georgia. Mr. Miller serves as a director and the past chairman of Wellstar Health System, a director of GRESCO Utility Supply, Inc., an alternate director of Georgia EMC, and the Treasurer for the Douglas County Development Authority. Mr. Miller became a director in 2006 and served on the Board's Audit Committee in 2017. His term expired on December 31, 2017.

Catherine Moyer, 42, is the Chief Executive Officer and General Manager for The Pioneer Telephone Association, Inc. (d/b/a Pioneer Communications) and the Chief Executive Officer of High Plains Telecommunications, Inc., telecommunications providers, both located in Ulysses, Kansas. She serves as chair of the Kansas Rural Independent Telecommunications Coalition, the Telcom Insurance Group and the Kansas Lottery Commission. She is also a director of the Rural Trust Insurance Company, and serves on the advisory council of the Washburn University School of Law Alumni Association board of governors. Ms. Moyer was appointed to the CoBank Board as an appointed director in 2010 and served on the Board's Compensation and Human Resources Committee in 2017. Her term expires in 2018.

Alarik Myrin, 71, is the owner, operator and President of Myrin Ranch, Inc., a ranching and farming operation, a managing member of Myrin Livestock Co., LLC, a cattle ranching operation, of Canyon Meadows Ranch, LLC, a retail and wholesale seller of grass fed beef, and of Myrin Investment Co. LLC, a real estate and rental income business, all located in Altamont, Utah. He is a member of Western AgCredit, ACA. He is also the chairman of Uintah Basin Medical Center and serves as a director of Western Agrihaul, LLC, Lake Fork Irrigation Co. and the Utah Hospital Association. Mr. Myrin became a director of the former U.S. AgBank in 2011, and joined the CoBank Board in 2012 following the merger of the two banks. He served on the Board's Governance Committee in 2017. His term expires in 2018.

Ronald J. Rahjes, 66, is an officer of Wesley J. Rahjes & Sons, Inc., a diversified family farming corporation producing wheat, corn, soybeans, and grain sorghum, located in Kensington, Kansas, and is a partner in R&D Farms, a wheat, corn, soybeans, and grain sorghum farming partnership. He is also the owner of R&C Tax Service, a tax preparation services firm in Kensington, Kansas. Mr. Rahjes is a member of High Plains Farm Credit, ACA. He also serves as a director of Rural Telephone/Nextech, Inc., a telecommunications company. Mr. Rahjes became a director of the former U.S. AgBank in 2009, and joined the CoBank Board in 2012 following the merger of the two banks. He served on the Board's Executive Committee in 2017. His term expires in 2019.

David L. Reinders, 61, retired in August 2016 as the Chief Executive Officer of Ag Producers Co-op, a grain and farm supply cooperative in Sunray, Texas, and served as a consultant to the cooperative through year-end 2016. He is a member of Farm Credit Services of America, ACA. He is a director of the Texas Agricultural Cooperative Council. Mr. Reinders became a director in 2011 and served on the Board's Compensation and Human Resources Committee in 2017. His term expires in 2018.

Kevin G. Riel, 52, is the President and Chief Executive Officer of Double 'R' Hop Ranches, Inc., a diversified farming operation primarily growing hops, together with apples, grapes and other row crops, in Harrah, Washington. He is also President and Chief Executive Officer of Tri-Gen Enterprises, Inc., an agricultural marketing company, and managing partner of WLJ Investments, LLC, a land holding and management company, both in Harrah, Washington. He is a member and a former board chairman of Northwest Farm Credit Services, ACA. He is board President of Hop Growers of America, a trade association. Mr. Riel became a director in 2014 and served as the Board's first vice chairman and on the Board's Compensation and Human Resources Committee in 2017. His term expires in 2021.

Clint E. Roush, 70, is the President of Clint Roush Farms, Inc., a wheat, alfalfa, and stocker/feeder cattle farming operation in Arapaho, Oklahoma. He is a member of Farm Credit of Western Oklahoma, ACA. Dr. Roush serves as chairman of the Farmers Cooperative Association of Clinton, Oklahoma, an agricultural marketing and supply cooperative. He also serves as a director for the Custer County Cattlemen's Association and the Custer County Rural Water District, and on the advisory board for the Bill Fitzwater Endowed Cooperative Chair in the Agricultural Economics Department of Oklahoma State University. Dr. Roush became a director of the former U.S. AgBank in 2009, and joined the CoBank Board in 2012 following the merger of the two banks. He served on the Board's Executive Committee in 2017. His term expires in 2018.

Stephanie Herseth Sandlin, 47, is the President of Augustana University in Sioux Falls, South Dakota, effective August 2017, and the former General Counsel and Vice President for Corporate Development through May 2017 for Raven Industries, Inc., a publicly traded diversified technology and manufacturing company serving agriculture, aerospace and energy markets based in Sioux Falls, South Dakota. Ms. Herseth Sandlin is also a former four-term member of Congress from the State of South Dakota. During her tenure in the U.S. House of Representatives, she served on the Agriculture, Natural Resources and Veterans' Affairs Committees as well as the Select Committee on Energy Independence and Global Warming. After leaving Congress in 2011, she worked as a principal in the Washington, D.C. law firm of Olsson Frank Weeda Terman Matz until June 2012. She was appointed to the CoBank Board as an appointed director in 2014 and served on the Board's Risk Committee in 2017. Her term expired on December 31, 2017.

Karen L. Schott, 50, is the owner, operator and Secretary/Treasurer of Bar Four F Ranch, Inc., a dryland, small grains and lease pasture farming operation in Broadview, Montana. She is a member and a director of Northwest Farm Credit Services, ACA and formerly served as board chair. She became a director in 2016 and served on the Board's Governance Committee in 2017. Her term expires in 2019.

Kenneth W. Shaw, 67, is the owner and operator of a cow/calf/yearling stocker ranching operation in Mountainair, New Mexico. He is a member of Farm Credit of New Mexico, ACA. Mr. Shaw serves as director of the Central New Mexico Electric Cooperative, Inc., an electric distribution cooperative. He became a director of the former U.S. AgBank in 1999, and joined the CoBank Board in 2012 following the merger of the two banks. He rejoined the CoBank Board in 2015 and served on the Board's Governance Committee in 2017. His term expired on December 31, 2017.

Richard W. Sitman, 64, retired in July 2013 as owner and operator of Jos. M. Sitman, Inc., a retail business in Greensburg, Louisiana. Mr. Sitman serves as the board chairman of Dixie Electric Membership Corporation, an electric distribution cooperative, DEMCO Energy Services, LLC, and Dixie Business Center, and as an ex officio director of the DEMCO Foundation. He is also a director of First Guaranty Bank, the Louisiana Council of Farmer Cooperatives and the Zachary Taylor Parkway Association. Mr. Sitman served on the CoBank Board from 1995-1996 and rejoined the CoBank Board in 1999. He served on the Board's Executive Committee in 2017. His term expires in 2019.

Kevin A. Still, 60, is the President and Chief Executive Officer of Co-Alliance, LLP, a partnership of five cooperatives supplying energy, agronomy and animal nutrition, producing swine, and marketing grain in Avon,



Indiana. He is also Chief Executive Officer and Treasurer of Excel Co-op, Inc., Frontier Co-op, Inc., IMPACT Co-op, Inc., LaPorte County Farm Bureau Cooperative Association and Midland Co-op, Inc., agricultural retail cooperatives in Avon, Indiana. Mr. Still is President of Northwind Pork, LLC, a pork producing operation in Kewanna, Indiana and of Michiana Agra, LLC, an agricultural retail cooperative in Constantine, Michigan. He is also Vice President and director of Connexities, LLC, a technology provider, owner and President of Still Farms, LLC. He is board chairman of Local Harvest Food, a food broker in Avon, Indiana, and serves on the advisory committee for Wholstone Farms, a food company in Pipestone, Minnesota. Mr. Still became a director in 2002 and served as the Board's second vice chairman in 2015 and 2016 and as chairman of the Board's Risk Committee in 2017. His term expires in 2018.

Edgar A. Terry, 58, is the owner and President of Terry Farms, Inc., a vegetable and strawberry farming operation in Ventura, California. He is an owner and officer of Amigos Fuerza, Inc., a provider of farm labor contracting, and Moonridge Management, Inc., a provider of back office and human resources consulting, and an owner and President of Willal, Inc., a sales and marketing company, all in Ventura, California. Mr. Terry is also an owner and Vice President of Rancho Adobe, Inc. and an owner and partner in Central AP, LLC, and JJE, LLC, farmland real estate businesses in Ventura, California. He is a senior adjunct professor at California Lutheran University. Mr. Terry is a member and former director of Farm Credit West, ACA, and serves on the Farm Credit System Audit Committee. Mr. Terry is a director of Limoneira Company, an agribusiness and real estate development company in Santa Paula, California. He also serves as advisory board chairman of the Center for Economic Research and Forecasting. He became a director in 2016 and served on the Board's Risk Committee in 2017. His term expires in 2019.

Scott H. Whittington, 65, is the General Manager of Lyon-Coffey Electric Cooperative, Inc., an electric distribution cooperative in Burlington, Kansas. He is a director of The Farm Credit Council. He also serves as a director of the First National Bank of Kansas and on the advisory council of Central National Bank. Mr. Whittington is a director and past Board President of the Kansas Electric Power Cooperative Inc., an alternate trustee for the Kansas Electric Cooperatives and an executive council member of Kansas Touchstone Energy Cooperative. He became a director in 2013 and served on the Board's Compensation and Human Resources Committee in 2017. His term expires in 2020.

In 2017, each member of CoBank, ACB's Board of Directors was compensated for attendance at board meetings and other official activities. Director compensation ranged from \$58,115 to \$75,550, plus expenses.

### **Farm Credit Bank of Texas**

Brad C. Bean, 57, is from Gillsburg, Mississippi. He is a dairy farmer with other farming interests, including corn, sorghum and timber. Mr. Bean is chairman of the bank's Audit Committee and is also a member of the bank's Compensation Committee. In January 2017, he was elected chairman of the Tenth District Farm Credit Council and was also elected to The Farm Credit Council as a district representative. Mr. Bean serves on the boards of the Amite County Farm Bureau and the Amite County Cooperative, both of which are trade organizations. Mr. Bean is a former chairman of the Southern AgCredit, ACA Board of Directors and a former vice chairman of the Texas District's Stockholders Advisory Committee. Mr. Bean became a director in 2013 and his term expires at the end of 2018.

Ralph W. "Buddy" Cortese, 71, is from Fort Sumner, New Mexico. He is president of Cortese Farm and Ranch Inc., a farming and ranching operation. He is chairman of the bank's Compensation Committee and is a member of the bank's Audit Committee. Mr. Cortese also is a member of the Tenth District Farm Credit Council. He currently serves on the board of the Federal Farm Credit Banks Funding Corporation. Mr. Cortese served as chairman of the board of directors of the bank from 2000 through 2011. He is a member of the Texas Agricultural Cooperative Council board of directors, an industry association. From 2003 to 2008, he served on the board of the Federal Agricultural Mortgage Corporation (Farmer Mac), a government agency chartered to create a secondary market for agricultural loans, and is a former board member of the American Land Foundation, a property rights organization. Prior to joining the bank board, he was chairman of the PCA of Eastern New Mexico board of directors. Mr. Cortese became a director in 1995 and his term expires in 2019.

James F. "Jimmy" Dodson, 64, chairman of the board of directors, is from Robstown, Texas. He grows cotton, corn, wheat and milo on four family farm operations and owns a seed sales business. Mr. Dodson serves on

the bank's Audit and Compensation committees and was chairman of the Tenth District Farm Credit Council for 2016. In January 2017, he was elected vice chairman of the Tenth District Farm Credit Council. He is one of the board's designated financial experts on the board Audit Committee for the bank. He also is vice chairman of The Farm Credit Council. Mr. Dodson joined the board of directors of FCC Services, an integrated services firm, in January 2017. He is also president of Dodson Farms, Inc. and Dodson Ag, Inc., and is a partner in Legacy Farms and 3-D Farms. He is a manager of Weber Station LLC, which is the managing partner of Weber Greene, Ltd., both of which are family farm real estate management firms. Mr. Dodson is a founding member of Cotton Leads, a responsible cotton production initiative of U.S. and Australian Cotton Producer organizations. He also serves on the boards of Gulf Coast Cooperative, an agricultural retail cooperative, and the Texas Agricultural Cooperative Council, an industry trade association. He is past chairman of the National Cotton Council of America, the American Cotton Producers and the Cotton Foundation, and formerly served as a director of Cotton Incorporated. He is past chairman of the Texas AgFinance, FCS board of directors and a former member of the Texas District's Stockholders Advisory Committee. Mr. Dodson became a director in 2003 and his term expires at the end of 2020.

Linda C. Floerke, 56, is from Lampasas, Texas, where she and her husband, Benton, raise cattle, whitetail deer and hay as Buena Vista Ranch, FLP. They also provide consultation and management for Agro-Tech Partners, LLC, which provides services such as liquid fertilizer, crop chemicals, custom application and cattle protein supplements to area farmers and ranchers. They also own and manage rental property in Uvalde, Real and Williamson counties. She is a co-owner of Casa Floerke LLC, a rental property business, and is the secretary/treasurer and co-owner of Jarrell Farm Supply, Inc. Ms. Floerke serves on the Staff Parish Relations Committee for the Lampasas United Methodist Church and serves on the Texas A&M AgriLife Extension Leadership Advisory Board, which provides oversight of agricultural extension services. She is a member of the bank's Audit and Compensation committees and is also a member of the Tenth District Farm Credit Council. In January 2018, she was elected vice chairman of the bank's Compensation Committee. She previously served as a trustee of the Lampasas Independent School District. Ms. Floerke was a director of Lone Star Ag Credit, formerly Texas Land Bank, from 2012 through the end of 2016. Ms. Floerke became a director in 2017 and her term expires on December 31, 2019.

Elizabeth G. "Betty" Flores, 73, is from Laredo, Texas, where she served as city mayor from 1998 to 2006. Ms. Flores is one of the two appointed members on the board and serves on the bank's Audit and Compensation committees. During 2017, she was vice chairman of the bank's Compensation Committee. She is also a member of the Tenth District Farm Credit Council. Previously, she was senior vice president of the Laredo National Bank. Ms. Flores serves on the boards of the Texas Agricultural Cooperative Council, an industry association, and Laredo Main Street, a nonprofit organization whose goal is to enhance the vibrant, multicultural community of Laredo's historic downtown and to diversify the economics base of the central business district within the framework of historic preservation, and which hosts El Centro de Laredo Farmer Market, a true certified farmers' market. In 2016, she was appointed by the Texas A&M University Chancellor, John Sharp, to serve on the selection committee to identify a new president for Texas A&M International University. Ms. Flores is a graduate of Leadership Texas 1995, a leadership program for women professional and community leaders for the state of Texas, and Leadership America 2008, a national leadership program for women professional and community leaders. In 2010, she was appointed to serve as a member of the Farm Credit System Diversity Workgroup. Ms. Flores is a partner in a ranching and real estate partnership, E.G. Ranch, Ltd. She is a former member of the Federal Reserve Board Consumer Advisory Council. Ms. Flores became a director in 2006 and her term expires at the end of 2018.

M. Philip Guthrie, 72. He is vice chairman of the bank's Audit Committee and also serves on the bank's Compensation Committee. He is also a member of Tenth District Farm Credit Council. He is one of the board's designated financial experts on the board Audit Committee for the bank. Mr. Guthrie is the chief executive officer of Denham Partners LLC, a Dallas-based private investment firm, and the chief executive officer and director for Neuro Holdings International LLC, which is a medical devices firm. He also serves as a director for Neuro Resource Group, a medical devices firm. Early in his career, he was chief financial officer of Southwest Airlines, and later served as chief financial officer of Braniff International during that airline's reorganization. Mr. Guthrie also was managing director of Mason Best Co., a Dallas-based investment firm, for 10 years, and has served as



chairman, director or chief executive officer of several private and public financial service companies, both in banking and insurance. A Certified Public Accountant and a Chartered Global Management Accountant, Mr. Guthrie is Audit Committee qualified under the guidelines of the Securities and Exchange Commission, the New York Stock Exchange and Nasdaq. Mr. Guthrie is a stockholder of his family-managed 125-year-old live-stock and crop operation in northern Louisiana. Mr. Guthrie became a director effective July 1, 2015 and his term expires at the end of 2020.

Lester Little, 67, vice chairman of the board of directors, is from Hallettsville, Texas. He owns and operates a farm and offers custom-farming services, primarily reclaiming farms and handling land preparation. His principal crops are corn, milo, hay and wheat. Mr. Little is a member of the bank's Audit and Compensation committees. He is also a member of the Tenth District Farm Credit Council. In addition, he is a member of the Farm Bureau, an agriculture trade organization, and served on the Lavaca Regional Water Planning Group, a regional water planning authority in Texas during 2016. He previously was a board member of the Lavaca Central Appraisal District, a county organization in Texas that hires the chief appraiser for the county for purposes of assigning real estate values for tax assessments, and was board chairman of the Hallettsville Independent School District Board of Trustees. He is former chairman of the Capital Farm Credit board of directors and previously served as vice chairman of the Texas District's Stockholders Advisory Committee. Mr. Little became a director in 2009 and his term expired at the end of 2017. He was re-elected to another three-year term effective January 1, 2018.

In 2017, each member of the FCB of Texas' Board of Directors was compensated for attendance at meetings and other official activities. Each director's regular compensation totaled \$58,115 for 2017. In addition to days served at board meetings, directors may serve additional days on other official assignments and under exceptional circumstances where extraordinary time and effort are involved, the board may approve additional compensation, not to exceed 30 percent of the annual maximum allowable by FCA regulations. In this regard, effective July 1, 2017, additional compensation was paid for leadership positions on the board, including the chair and vice chair of the board, chair and vice chair of each board standing committee as well as to members of each board standing committee. Expenses are paid by the bank.

### **Federal Farm Credit Banks Funding Corporation**

The following sets forth the directors and those individual nominated to serve on the board of directors.

Leon T. Amerson, 55, chairman, is President and CEO of AgFirst Farm Credit Bank in Columbia, South Carolina. Mr. Amerson serves as Chairman of the Presidents Planning Committee of the Farm Credit System, is a member of both the AgFirst/FCBT and AgFirst Plan Sponsor Committees, a Council member of the National Council of Farmer Cooperatives, a member of the Midlands Business Leadership Group and a member of the board of directors of the Palmetto Agribusiness Council serving on the Executive Committee. He also is a member of the Farm Credit System Coordinating Committee, the Finance Committee for United Way of the Midlands, and the University of South Carolina Risk and Uncertainty Management Advisory Board. Mr. Amerson serves on the Funding Corporation Governance Committee. Mr. Amerson became a director in 2012 and his term expires in 2019.

Maureen Corcoran, 60, is from Chestnut Hill, Massachusetts, and is a retired Executive Vice President of the State Street Corporation. Ms. Corcoran serves as Chair of the Funding Corporation Audit Committee and as Vice Chair of the System Audit Committee. Ms. Corcoran became a director in 2014 and her term expires in 2020.

Ralph W. "Buddy" Cortese, 71, is from Fort Sumner, New Mexico. He is president of Cortese Farm and Ranch Inc., a farming and ranching operation. He is a member of the board of directors of the Farm Credit Bank of Texas. Mr. Cortese is vice chairman of the Tenth District Farm Credit Council board. He is a member of the Texas Agricultural Cooperative Council board of directors, an industry association. He also serves as Chairman of the Funding Corporation Governance Committee. Mr. Cortese became a director in 2012 and his term expires in 2020.

Larry R. Doyle, 65, is CEO of the Farm Credit Bank of Texas in Austin, Texas. He serves as Chairman of the Finance Committee and is a member of the Executive Council and Business Practices Committees of the

Presidents Planning Committee of the Farm Credit System. Mr. Doyle also serves on the National Council of Farmer Cooperatives Executive Council. Mr. Doyle serves on the Funding Corporation Audit Committee. Mr. Doyle became a director in September 2016 and his term expires in 2020.

Benjamin J. Freund, 62, is from East Canaan, Connecticut. He is the owner and operator of Freund's Farm, Inc., a dairy farm, and an owner and director of Cow Pots, LLC, a manufacturer of biodegradable plantable pots. He is a member of the board of directors of CoBank, ACB and is a member of Farm Credit East, ACA, and previously served on their board. He is a founding member and officer of Canaan Valley Agricultural Cooperative, Inc., a manure management cooperative. Mr. Freund is also a member of the Connecticut Farmland Advisory Board located in Hartford, Connecticut, which advises the State Commissioner of Agriculture. He serves on the Funding Corporation Governance Committee. Mr. Freund became a director in 2017 and his term expires in 2022.

Thomas Halverson, 53, is President and CEO of CoBank, ACB in Denver, Colorado. Before being appointed as CEO, he served as CoBank's Chief Banking Officer. Prior to joining CoBank, Mr. Halverson spent more than 15 years with Goldman Sachs. Mr. Halverson serves as chairman of the board of directors of the Farm Credit Leasing Services Corporation and is a member on the Executive Council of the National Council of Farmer Cooperatives. He serves as chairman of the Risk Management Committee and is a member of the Executive Council and Business Practices Committees of the Presidents Planning Committee of the Farm Credit System. He also serves on the Funding Corporation Compensation Committee. Mr. Halverson became a director on January 1, 2017 and his term expires in 2021.

Robert S. Marjan, 63, vice chairman, is from Chicago, Illinois. He is a senior advisor to Urban Partnership Bank, where he was previously Chief Operating Officer. Mr. Marjan was Chair of the Board of Trustees for Christ the King Jesuit School in Chicago and is on the board of the Community Investment Corporation. He also serves on the Executive Committee of the Bankers Club of Chicago. Mr. Marjan was a Managing Director at JPMorgan Chase for much of his career. He serves as Chairman of the Funding Corporation Compensation Committee and on the System Audit Committee. Mr. Marjan became a director in 2015 and his term expires in 2018.

Theresa E. McCabe, 56, is President and CEO of the Federal Farm Credit Banks Funding Corporation in Jersey City, New Jersey. Prior to joining the Funding Corporation, Ms. McCabe was a Partner with Goldman Sachs. Ms. McCabe is a member of the Executive Council, Finance, Business Practices and Risk Management Committees of the Presidents Planning Committee of the Farm Credit System. Ms. McCabe is a non-voting member of the board. She became a director in 2012 and her term will expire upon her separation of service.

Ellis W. Taylor, 48, is from Roanoke Rapids, North Carolina. He is the owner/operator of a row crop operation, Mush Island Farms, LLC, which consists of cotton, soybeans, wheat, corn and timber. He is also part owner of Roanoke Cotton Company, LLC, which operates cotton gins and a warehouse. He is a director on the boards of AgFirst Farm Credit Bank, AgCarolina Farm Credit, ACA and Northampton County Farm Bureau. He also serves on the Funding Corporation Audit Committee. Mr. Taylor became a director in 2017 and his term expires in 2021.

Matthew Walther, 45, is from Centerville, Indiana. He is a self-employed crop and cow/calf herd and finished cattle farmer. Mr. Walther serves as Board chair of AgriBank, FCB, serves on the AgriBank District Farm Credit Council board and is an ex officio member of AgriBank's board committees. He is a member of Buell Drainage, LLC, Centerville, Indiana, which is a tile drainage company. He serves on the Funding Corporation Compensation Committee. Mr. Walther became a director in 2017 and his term expires in 2019.

Funding Corporation Bank director members and appointed members are compensated for their time served and for travel and related expenses, while Bank CEOs or presidents are only compensated for travel and related expenses. In 2017, the directors eligible for compensation were paid between \$13,617 and \$65,360 for the year, plus expenses.

**Certain Relationships and Related Transactions**

The System is a cooperatively owned network of agricultural lending institutions. Agricultural producers typically become members of an Association when they establish a borrowing/financing relationship with the Association. In CoBank’s case, its Associations, together with other borrowers of the Bank, own CoBank, as well as borrow from the Bank. Accordingly, most Bank directors are agricultural producers who are member/borrowers of an Association and, in the case of CoBank, its other member/borrowers.

As discussed in Note 18 to the accompanying combined financial statements, Banks and Associations may, in the ordinary course of business, enter into loan transactions with their officers and directors and other organizations with which officers and directors are associated. These loans are subject to special approval requirements contained in the Farm Credit Administration regulations.

The following is a list of aggregate loan balances outstanding at December 31, 2017 to the directors of each Bank and its affiliated Associations and other organizations with which the directors are associated:

	<u>(in millions)</u>
AgFirst Farm Credit Bank .....	\$ 359
AgriBank, FCB .....	331
Farm Credit Bank of Texas .....	207
CoBank, ACB .....	1,346

**Senior Officers**

The chief executive officer and all other senior officers of each Bank and the Funding Corporation, together with their age and length of service at their present position as of December 31, 2017, as well as prior positions held if in the current position less than five years, are as follows:

<u>Name, Age and Title</u>	<u>Time in Position</u>	<u>Prior Experience</u>
<b>AgFirst Farm Credit Bank:</b>		
Leon T. Amerson, 55, <i>President and Chief Executive Officer</i> .....	5.5 years	
Charl L. Butler, 60, <i>Executive Vice President and Chief Operating Officer</i> .....	9 months	Senior Vice President and Chief Financial Officer March 2007 to March 2017
Isvara Wilson, 47, <i>Executive Vice President and Chief Administrative Officer</i> .....	9 months	Senior Vice President and General Counsel December 2012 to March 2017
William E. Brown, 57, <i>Senior Vice President and Chief Credit Officer</i> .....	5 months	Manager, Credit Integration / Commercial Credit Executive at First Citizens Bank and Trust of North Carolina 2014 to 2016, Executive Vice President and Chief Credit Officer at First Citizens Bank of South Carolina 2011 to 2014
Sam Esfahani, 59, <i>Senior Vice President and Chief Information Officer</i> .....	5 months	Technology Consultant at Danske Bank A/S 2016 to 2017, Chief Technology Officer at PSCU 2012 to 2016
Stephen Gilbert, 49, <i>Senior Vice President and Chief Financial Officer</i> .....	9 months	Vice President and Controller August 2009 to March 2017
Frances S. Griggs, 50, <i>Senior Vice President and General Counsel</i> .....	9 months	Vice President and Assistant General Counsel July 2013 to March 2017
Daniel E. LaFreniere, 54, <i>Senior Vice President, Chief Audit Executive</i> .....	4.5 years	Director of Audit Services 2007 to 2013 at SCANA Corporation
<b>AgriBank, FCB:</b>		
William J. Thone, 64, <i>Chief Executive Officer</i> .....	1.4 years	Vice President and General Counsel
Jeffrey L. Moore, 57, <i>Chief Financial Officer</i> .....	2 months	Senior Vice President, Finance beginning August 2012

<u>Name, Age and Title</u>	<u>Time in Position</u>	<u>Prior Experience</u>
James B. Jones, 52, <i>Chief Risk Officer</i> . . . . .	2.4 years	Vice President, Chief Risk Officer
Barbara K. Stille, 52, <i>Chief Administrative Officer and General Counsel</i> . . . . .	2 months	Senior Vice President and General Counsel beginning December 2014 and Executive Vice President — Operations and General Counsel, 1st Farm Credit Services, ACA since 2006; Board Member on The Farm Credit System Association Captive Insurance Company
Jeffrey R. Swanhorst, 56, <i>Chief Credit Officer</i> . . . . .	6.4 years	
<b>CoBank, ACB:</b>		
Thomas E. Halverson, 53, <i>President and Chief Executive Officer</i> . . . . .	1 year	Chief Banking Officer 2013 - 2016; Managing Director and Chief of Staff, Goldman Sachs Bank USA
Ann E. Trakimas, 61, <i>Chief Operating Officer</i> . . . . .	7 years	
Timothy M. Curran, 51, <i>Chief Risk Officer</i> . . . . .	7 months	Head of Risk Management — Treasury and Trade Solutions, Citigroup 2015 - 2017; Head of Risk Management — Citi Holdings, Citigroup 2011 - 2015; Global Industry Risk Head, Citigroup 2008 - 2011
David P. Burlage, 54, <i>Chief Financial Officer</i> . . . . .	8.1 years	
John Svisco, 59, <i>Chief Business Services Officer</i> . . . . .	4.5 years	Chief Administrative Officer since 2010
Andrew D. Jacob, 56, <i>Chief Regulatory, Legislative, and Compliance Officer</i> . . . . .	7 months	Chief Regulatory, Legislative, and Compliance Officer and Interim Chief Risk Officer since 2016; Chief Regulatory, Legislative, and Compliance Officer 2015 - 2016; Executive Vice President, Compliance 2013 - 2015; Executive Vice President, Regulatory, Legislative and Compliance 2011 -2013
Robert L. O'Toole, 55, <i>Chief Human Resources Officer and Chief of Staff</i> . . . . .	1 year	Chief Human Resources Officer 2015 - 2016; Senior Vice President, Human Resources since September 2010
Amy H. Gales, 59, <i>Executive Vice President Agribusiness Banking</i> . . . . .	1 year	Executive Vice President, Regional Agribusiness Banking Group 2011 - 2016
Robert F. West, 59, <i>Executive Vice President Infrastructure Banking</i> . . . . .	1 year	Senior Vice President, Communications Banking Group 2009 - 2016
Frank W. (Bill) Davis, 59, <i>Chief Credit Officer</i> . . . . .	9 months	Chief Credit Officer - Elect since 2017; Senior Vice President and Chief Credit Officer, Farm Credit Services of America/Frontier Farm Credit 2005 -2017
M. Mashenka Lundberg, 50, <i>Chief Legal Officer and General Counsel</i> . . . . .	1 year	Senior Vice President and General Counsel 2014 - 2016 Partner, Bryan Cave LLP 2012 - 2014; General Counsel and Partner, Holme Roberts & Owen LLP 1994 - 2011
<b>Farm Credit Bank of Texas:</b>		
Larry R. Doyle, 65, <i>Chief Executive Officer</i> . . . . .	14.5 years	
Kurt Thomas, 62, <i>Senior Vice President, Chief Credit Officer</i> . . . . .	7.6 years	
John Sloan, 49, <i>Senior Vice President, Chief Credit Officer</i> . . . . .	1 month	Vice President and Unit Manager, 2014 - 2017, Vice President and Relationship Manager, prior to 2014, Association Direct Lending Group
Carolyn Owen, 66, <i>Senior Vice President, Corporate Affairs, General Counsel and Corporate Secretary</i> . . . . .	4.8 years	Vice President, Corporate Affairs, Deputy General Counsel
Amie Pala, 60, <i>Senior Vice President, Chief Financial Officer</i> . . . . .	7.4 years	
Michael Elliott, 49, <i>Chief Information Officer</i> . . . . .	4 years	Vice President of Information Technology 2011 - 2013

<u>Name, Age and Title</u>	<u>Time in Position</u>	<u>Prior Experience</u>
Stan Ray, 53, <i>Chief Administrative Officer</i> .....	7.4 years	
Nisha Rocap, 39, <i>Chief Audit Executive</i> . . . .	2 months	Risk Assurance Director, PricewaterhouseCoopers
Susan Wallar, 57, <i>Vice President, Special Projects</i> .....	1 month	Chief Audit Executive
<b>Federal Farm Credit Banks Funding Corporation:</b>		
Theresa E. McCabe, 56, <i>President and Chief Executive Officer</i> .....	6 years	
Karen R. Brenner, 53, <i>Managing Director — Financial Management Division</i> .....	4.8 years	Senior Vice President — Financial Management Division September, 2007 - March, 2013
Glenn R. Doran, 55, <i>Managing Director — Finance</i> .....	10.5 years	
Allison M. Finnegan, 46, <i>Managing Director — Human Resources, General Counsel and Corporate Secretary</i> .....	8.6 years	
Scott C. Pearson, 55, <i>Senior Vice President and Director — Information Services</i> . . . .	10.5 years	

### **Membership, Farm Credit System Audit Committee**

The Farm Credit System Audit Committee is comprised of five members, all of whom are appointed by the board of directors of the Funding Corporation. The Funding Corporation Board has determined that each member of the System Audit Committee is financially literate and has designated at least one member to be the financial expert as defined by the Farm Credit Administration regulations. All members of the Committee are independent of management of the Funding Corporation or any System Bank or Association.

The membership of the Farm Credit System Audit Committee at December 31, 2017 is as follows:

Timothy Clayton, 63, is from Plymouth, Minnesota. Mr. Clayton is an outside member of the Committee and serves as chairman of the Committee. He is a Principal of the management consulting firm Emerging Capital, LLC and previously served as Chief Financial Officer of Tile Shop Holdings, Inc., which is a retail ceramic and stone tile business. He previously served as an Appointed Director on the AgriBank, FCB Board of Directors from 2005 through 2013. The Funding Corporation board has designated Mr. Clayton as an Audit Committee financial expert. Mr. Clayton became a member of the Audit Committee in September 2013 and his term expires in 2020.

Maureen Corcoran, 60, is from Chestnut Hill, Massachusetts, and is a retired Executive Vice President of the State Street Corporation. Ms. Corcoran serves on the board of the Funding Corporation and as Chair of the Funding Corporation Audit Committee. Ms. Corcoran became a member of the Audit Committee in 2014 and her term expires in 2018.

John S. Langford, 68, is from Lakeland, Florida, and owns and operates John Langford, Inc., a citrus farming operation. Mr. Langford also owns and operates John Langford, Realty, Inc., which specializes in the sale of agricultural lands. He currently serves as a director on the boards of Farm Credit of Central Florida, ACA, Lake Wales Citrus Growers Association, a citrus grower's cooperative. He is Chairman of the AgFirst board and serves as an ex-officio member of all AgFirst Board Committees. Mr. Langford resigned from the AgFirst board effective January 5, 2018. Mr. Langford became a member of the Audit Committee in 2015 and his term expires in 2018.

Robert S. Marjan, 63, is from Chicago, Illinois and is a senior advisor to Urban Partnership Bank (UPB), where he was previously Chief Operating Officer. He is Chair of the Board of Trustees for Christ the King Jesuit School in Chicago and on the board of the Community Investment Corporation. Prior to joining UPB, Mr. Marjan was a Managing Director at JPMorgan. He also serves on the Funding Corporation Audit Committee. Mr. Marjan became a member of the Audit Committee in 2015 and his term expires in 2018.

Edgar A. Terry, 58, is from Ventura, California and is the President of Terry Farms, Inc., a vegetable and strawberry farming operation. He is owner and officer of Amigos Fuerza, Inc., a provider of farm labor contract-

ing, and Moonridge Management, Inc., a provider of back office and human resources consulting, and owner and President of Willal, Inc., a sales and marketing company, all in Ventura, California. Mr. Terry is also an owner and Vice President of Rancho Adobe, Inc. and owner and partner in Central AP, LLC, and JJE, LLC, farmland real estate businesses also in Ventura, California. He is a senior adjunct professor at California Lutheran University. Mr. Terry is a director of CoBank, ACB and serves on the Board's Risk Committee. He also serves as chairman of the Center for Economic Research and Forecasting. Mr. Terry became a member the Audit Committee in 2014 and his term expires in 2020.

The Committee held six meetings during 2017 and all members were in attendance for each of the meetings.

Each System Audit Committee member was compensated for attendance at meetings as follows:

Timothy Clayton, Chairman .....	\$90,000
Maureen Corcoran, Vice Chairman .....	55,000
John S. Langford .....	55,000
Robert S. Marjan .....	55,000
Edgar A. Terry .....	55,000

No member of the System Audit Committee received non-monetary compensation for the year ended December 31, 2017.



## COMPENSATION OF CHIEF EXECUTIVE OFFICERS

### Compensation Discussion and Analysis

#### *Overview*

The philosophy of System institutions with respect to compensating each institution's senior officers is to attract, develop and retain senior officers who are highly qualified and proficient at executing each institution's strategic objectives and operational activities, and deliver performance results that optimize the return to the shareholders. In the case of the Banks, each Bank emphasizes:

- Establishing a clear link between the financial performance (e.g., earnings, capital, asset quality, liquidity, sensitivity to changes in interest rates, and customer satisfaction) of the Bank and each senior officer's total compensation package, including rewarding appropriate risk-taking with the Bank's capital to generate returns for the shareholders, while avoiding unnecessary risks, and
- Providing a total compensation package to each senior officer that is competitive within the financial services industry and their local market. The total compensation philosophy of System institutions seeks to achieve the appropriate balance between market-based base salary and benefits, and variable incentive compensation that is designed to incent and reward both the current and long-term achievement of System institutions' strategic business objectives and business plans. System institutions believe that this philosophy fosters a performance-oriented, results-based culture wherein compensation varies on the basis of results achieved.

All System institutions are cooperatives with no publicly traded stock. Therefore, no stock options or other equity- or stock-based compensation programs have been, or can be, granted to senior officers of System institutions. However, it is a general practice across the System to reward the performance of an institution's senior officers with some form of non-equity incentive compensation.

The operations of the Funding Corporation are different than the Banks' operations. While the Banks generate income through loans, investments, and related operations, the primary functions of the Funding Corporation are to raise funds as an agent for the Banks in the debt markets and to issue the combined financial statements of the System. The performance of the Funding Corporation in these two areas is used to gauge the performance of each Funding Corporation senior officer for purposes of determining his or her total compensation package. All operating expenses of the Funding Corporation are reimbursed by the Banks through the assessment of fees.

In addition to compensation, System institutions provide a comprehensive and market-based package of employee benefits for health and welfare and for retirement purposes. Some retirement benefits are restored or enhanced for certain senior officers through one or more non-qualified retirement plans. In other words, while the benefits may be limited as the result of Internal Revenue Code limitations, the benefits that would have been accrued had the Internal Revenue Code limits not been in place are made up for certain senior officers through certain non-qualified retirement plans. In addition, certain institutions have provided for enhanced retirement benefits for named executives.

#### *CEO Compensation Policy*

The following discussion regarding compensation policy, summary compensation tables, and related disclosures focuses on the CEOs of the Banks and the Funding Corporation since they are the CEOs of the System entities responsible for the Systemwide disclosures.

The Bank and Funding Corporation CEOs generally have three primary forms of compensation: base pay in the form of a salary, non-equity incentive compensation, and retirement benefits.

#### *Base Pay in the Form of a Salary*

The base salary component of each Bank's and the Funding Corporation's CEO recognizes the individual's particular experience, skills, responsibilities, and knowledge. Each Bank's and the Funding Corporation's compensation committee or executive committee serving as the compensation committee of each entity's board of

directors reviews the appropriate level of base salary and benefits generally on an annual basis. Each committee takes into consideration industry factors and the local market place. Each committee may also use independent consultants or other means to obtain external comparative data for the CEOs of similar financial institutions, based upon asset size and other factors.

#### Non-Equity Incentive Compensation

Each Bank and the Funding Corporation has some form of non-equity incentive compensation for its CEO. The overall objective of the incentive compensation is to align each CEO's performance objectives with the interests of the shareholders. The receipt of incentive compensation by each Bank CEO is based upon the performance of the Bank in achieving certain strategic and financial goals. In some cases, the Banks may have both short-term incentive compensation, which focuses on the current performance of the Bank, such as profitability, credit quality, capital adequacy and operating efficiency, and long-term incentive compensation, which focuses on the long-term success of the Bank, such as profitability, credit quality and capital adequacy. In the case of the Funding Corporation, the receipt of incentive compensation is based upon the performance of its specific functions noted previously. In addition, a portion of the incentive compensation may be based upon individual goals and performance. Also, in certain instances, the CEOs may be able to defer payment of a portion of the incentive compensation by directing the deferred amounts be invested in accordance with available options selected by retirement trust committees of the Banks or the Funding Corporation. For each Bank's and the Funding Corporation's CEO, a significant portion of their total compensation is "at-risk" in the form of incentive compensation.

#### Retirement Benefits

Each Bank and the Funding Corporation CEO participates in a defined benefit retirement plan or a defined contribution plan. However, most of the defined benefit retirement plans are closed to new participants. In addition, some of the Banks provide supplemental executive retirement plans or pension restoration plans for their CEOs. These plans provide for a portion of the CEO's benefit that cannot be paid from the retirement plan due to the pay and benefit limitations set by the Internal Revenue Code or provide enhanced retirement benefits to the CEO. Additional discussions of the retirement benefits for each Bank's and the Funding Corporation's CEO are set forth below.

Additional discussion of each Bank's compensation policies can be obtained by reference to the discussions provided in the Bank's annual report.

## Summary Compensation Table

Name	Year	Salary	Non-Equity Incentive Plan Compensation	Change in Pension Value*	All Other Compensation	Total
<b>AgFirst Farm Credit Bank</b>						
Leon T. Amerson, President and CEO(1) . . . . .	2017	\$ 766,029	\$ 838,564	\$1,061,268	\$ 56,195	\$2,722,056
	2016	735,028	717,691	1,016,907	50,558	2,520,184
	2015	700,027	704,920	575,111	46,371	2,026,429
<b>AgriBank, FCB</b>						
William J. Thone, CEO(2) . . . . .	2017	700,000	992,250		70,690	1,762,940
	2016	258,333	36,750		23,940	319,023
L. William York, CEO(3) . . . . .	2016	386,927	(31,956)	271,012	1,313,674	1,939,657
	2015	646,494	791,917	302,530	78,751	1,819,692
<b>CoBank, ACB</b>						
Thomas E. Halverson, President and CEO(4) . . . . .	2017	725,000	1,854,611		279,657	2,859,268
Robert B. Engel, CEO(5) . . . . .	2016	925,000	3,308,800	603,857	715,413	5,553,070
	2015	895,000	3,199,669	695,184	501,838	5,291,691
<b>Farm Credit Bank of Texas</b>						
Larry R. Doyle, CEO(6) . . . . .	2017	1,375,053	1,500,000	181,118	16,932	3,073,103
	2016	1,250,048	1,375,000	102,812	960	2,728,820
	2015	1,250,048	1,250,000	(29,609)	9,294	2,479,733
<b>Federal Farm Credit Banks Funding Corporation</b>						
Tracey E. McCabe, President and CEO(7) . . . . .	2017	1,125,000	1,325,000		655,290	3,105,290
	2016	975,000	975,000		551,940	2,501,940
	2015	900,000	850,000		519,275	2,269,275

\* While preferential earnings on nonqualified deferred compensation are required to be reported with the change in pension value, the CEOs did not receive any preferential earnings in 2017, 2016 and 2015.

- (1) The Compensation Committee of the Board of Directors reviews Mr. Amerson's performance annually, and the Board of Directors annually approves his compensation level, including base salary and incentive compensation.
- (2) Mr. Thone was named interim CEO on August 1, 2016. Subsequently, he was named permanent CEO on December 1, 2016. The compensation reflected in the table includes compensation received since August 1, 2016. The Compensation Committee of the AgriBank Board of Directors reviews Mr. Thone's performance annually, and the AgriBank Board of Directors annually approves his compensation level, including base salary and incentive compensation. There is currently no employment agreement for Mr. Thone. Prior to assuming CEO duties at AgriBank, Mr. Thone retired from AgriBank in 2015, at which time his pension benefits ceased to accrue. Refer to the Pension Benefits for the year ended December 31, 2017 for additional information.
- (3) On July 25, 2016, Mr. York left the position of CEO. All compensation is disclosed in the year it is earned. As the long-term incentive is on a rolling three-year basis, adjustments for earnings plan-to-date in a particular plan year may be reduced so the cumulative earned long-term compensation reflects the actual payments received at the end of the three-year period. All other compensation includes severance earned in 2016 including that paid in 2016 and will be paid in 2017 and 2018.
- (4) The Compensation and Human Resources Committee of the Board of Directors reviews Mr. Halverson's performance semi-annually, and the Board of Directors annually approves his compensation level, comprised of salary and supplemental compensation, including short-term and long-term incentive compensation. Mr. Halverson is not employed pursuant to the terms of an employment agreement and is not eligible to participate in CoBank's defined benefit pension plan; however, he does participate in CoBank's retirement savings plan.
- (5) The Compensation and Human Resources Committee of the Board of Directors reviewed Mr. Engel's performance semi-annually, and the Board of Directors annually approved his compensation level, comprised of salary and supplemental compensation, including short-term and long-term incentive compensation during Mr. Engel's term as CEO which concluded on December 31, 2016. From January 1, 2017 through June 30, 2017, Mr. Engel was employed as a Senior Advisor. In 2017, a consulting agreement that was previously in place for Mr. Engel was replaced by an agreement, whereby no additional services were expected to be performed by Mr. Engel following the conclusion of his employment as a Senior Advisor on June 30, 2017. In exchange for valuable consideration to CoBank, the agreement provided for payments to Mr. Engel, totaling \$4,225,000. Prior to entering into this new agreement in 2017, Mr. Engel was employed pursuant to the terms of a separate employment agreement.

- (6) The Compensation Committee of the Board of Directors reviews Mr. Doyle’s performance annually, and the Board of Directors annually approves his compensation level, including base salary and incentive compensation.

In December 2016, a memorandum of understanding between the bank and the CEO was executed with an effective date of January 1, 2017, which supersedes the previous memorandum of understanding effective January 2, 2014. The memorandum of understanding was effective for a term of three years, until December 31, 2019. The base salary for each year of the three-year term for the CEO will be \$1,375,000. Bonus payments, if any, are at the sole discretion of the Compensation Committee. The employment relationship between the bank and CEO remains at-will, meaning the bank may terminate the CEO’s employment at any time, and the CEO may choose to leave at any time.

- (7) The Compensation Committee of the Board of Directors reviews Ms. McCabe’s performance annually and the Board of Directors annually approves the compensation level, including base salary and incentive compensation. Ms. McCabe is a participant in a defined contribution retirement plan. While being employed at will, with no specified term of employment, the agreement provides that if Ms. McCabe is terminated for any reason other than “for cause”, she will receive a severance benefit of not more than six months severance pay equal to her base salary.

**Pensions Benefits for the Year Ended December 31, 2017**

Additional information on each Bank’s pension benefits can be obtained by reference to the discussions provided in the Bank’s annual report.

<u>Name</u>	<u>Plan Name</u>	<u>Number of Years Credited Service</u>	<u>Present Value of Accumulated Benefit</u>
<b>AgFirst Farm Credit Bank</b>			
Leon T. Amerson, President and CEO(1) . .	AgFirst Farm Credit Retirement Plan	31.50	\$2,307,070
	AgFirst Farm Credit Bank Supplemental Retirement Plan	31.50	5,563,334
<b>AgriBank, FCB</b>			
William J. Thone, CEO(2) . . . . .	AgriBank District Retirement Plan	38.0	1,433,831
	AgriBank District Pension Restoration Plan	38.0	198,095
<b>Farm Credit Bank of Texas</b>			
Larry R. Doyle, CEO(3) . . . . .	Farm Credit Bank of Texas Pension Plan	44.20	1,924,284

- (1) Mr. Amerson participates in a defined benefit retirement plan. He is eligible to retire and begin drawing unreduced pension benefits at age 65 or when years of credited service plus age equal “85.” Upon retirement, annual payout is equal to 2% times years of credited service times the high three-year average compensation, subject to the Internal Revenue Code limitation of \$400,000 for 2017. For purposes of determining the payout, “average compensation” is defined as regular salary (i.e., does not include bonuses or non-equity incentive plan compensation). Benefits under the plan are payable as a five-year certain and life annuity. Benefits under the plan are not subject to an offset for Social Security. Benefits that would have accrued in the absence of IRS limits are made up through a non-qualified supplemental executive retirement plan. Mr. Amerson also participates in a 401(k) defined contribution plan which has an employer matching contribution, and in a nonqualified deferred compensation plan that allows Mr. Amerson to defer compensation and which restores the benefits limited in the 401(k) plan as a result of restrictions in the Internal Revenue Code.
- (2) Prior to assuming CEO duties, Mr. Thone retired as vice president and general counsel from AgriBank in 2015, at which time his pension benefits ceased to accrue. During 2016, Mr. Thone received pension benefit payments of \$82,552 and \$27,523 from the AgriBank District Retirement Plan and AgriBank District Pension Restoration Plan, respectively. During 2017, Mr. Thone received pension benefit payments of \$27,522 from the AgriBank District Pension Restoration Plan. Upon his rehire on December 1, 2016, Mr. Thone’s pension benefit payments from the AgriBank District Retirement Plan ceased and will resume at a future retirement date.
- (3) The CEO participates in the Farm Credit Bank of Texas Pension Plan (the “Pension Plan”), which is a qualified defined benefit retirement plan. Compensation, as defined in the Pension Plan, includes wages, incentive and bonus compensation and deferrals to the 401(k) and flexible spending account plans, but excludes annual leave or sick leave that may be paid in cash at the time of termination, retirement or transfer of employment; severance payments; retention bonuses; taxable fringe benefits; and any other payments. Pension Plan benefits are based on the average of monthly eligible compensation over the 60 consecutive months that produce the highest average after 1996 (“FAC60”). The Pension Plan’s benefit formula for a Normal Retirement Pension is the sum of (a) 1.65 percent of FAC60 times “Years of Benefit Service” and (b) 0.50 percent of (i) FAC60 in excess of Social Security covered compensation times (ii) “Years of Benefit Service” (not to exceed 35). The CEO’s Pension Plan benefit is offset by the CEO’s pension benefits from another Farm Credit System institution. The present value of the CEO’s accumulated Pension Plan benefit is calculated assuming retirement had occurred at the measurement date used for financial statement reporting purposes with retirement at age 65. The Pension Plan’s benefit formula for the Normal Retirement Pension assumes that the CEO is married on the date the annuity begins, that the spouse is exactly 2 years younger than the CEO, and that the benefit is payable in the form of a 50 percent joint and survivor annuity. If any of those assumptions are incorrect, the benefit is recalculated to be the actuarial equivalent benefit.

## AUDIT COMMITTEE REPORT

The Farm Credit Administration regulations with respect to disclosure to investors in Systemwide Debt Securities require the board of directors of the Funding Corporation to establish and maintain a System Audit Committee. These regulations specify that the System Audit Committee may not consist of less than three members and at least one member must be a financial expert. A financial expert must be the chairman of the System Audit Committee. Every member must be free from any relationship that, in the opinion of the board of directors of the Funding Corporation, would interfere with the exercise of independent judgment as a System Audit Committee member. The System Audit Committee reports to the board of directors of the Funding Corporation. The charter can be found on the Funding Corporation's website at [www.farmcreditfunding.com](http://www.farmcreditfunding.com). The responsibilities of the System Audit Committee include:

- the oversight of the Funding Corporation's system of internal controls related to the preparation of the System's quarterly and annual information statements,
- the integrity of the System's quarterly and annual information statements,
- the review and assessment of the impact of accounting and auditing developments on the System's combined financial statements,
- the review and assessment of the impact of accounting policy changes related to the preparation of the System's combined financial statements,
- the appointment, compensation, retention and oversight of the System's independent registered public accounting firm with the agreement of the Funding Corporation's board of directors,
- the pre-approval of allowable non-audit services at the System level,
- the receipt, retention and treatment of complaints regarding accounting, internal accounting controls or auditing matters at the System level,
- the receipt of various reports from management on internal controls, off-balance sheet arrangements, critical accounting policies, and material alternative accounting treatments that may impact the System's combined financial statements,
- the review and approval of the scope and planning of the annual audit by the System's independent registered public accounting firm,
- the approval of policies and procedures for the preparation of the System's quarterly and annual information statements, and
- the review and approval of the System's quarterly and annual information statements and financial press releases, after discussions with management and the independent registered public accounting firm.

The System Audit Committee has reviewed and discussed the System's 2017 combined financial statements and the System's report on internal control over financial reporting, which were prepared under the oversight of the System Audit Committee, with senior management of the Funding Corporation and the independent registered public accounting firm. In addition, the System Audit Committee discussed with the independent registered public accounting firm the matters required to be discussed by PCAOB Auditing Standard No. 16, *Communications with Audit Committees*.

The System Audit Committee has also received written disclosures and has discussed with the independent registered public accounting firm their independence.

Based on the review and discussions referred to above, the System Audit Committee recommended that the audited combined financial statements be included in the System's *2017 Annual Information Statement*.

Timothy Clayton (Chairman)  
Maureen Corcoran (Vice Chairman)  
John S. Langford  
Robert S. Marjan  
Edgar A. Terry

## AUDIT AND OTHER FEES

### Audit Fees

The following table sets forth the aggregate fees billed for professional services rendered for the System by its independent registered public accounting firm, PricewaterhouseCoopers LLP, in the years ended December 31, 2017 and 2016:

	2017	2016
	(in thousands)	
Audit .....	\$15,339	\$11,948
Audit-related .....	600	543
Tax .....	498	409
All Other .....	505	862
Total .....	\$16,942	\$13,762

The *Audit* fees were for professional services rendered for the audits of System entities and the audit of the System’s internal control over financial reporting.

The *Audit-related* fees were for issuances of comfort letters for preferred stock offerings and employee benefit plan audits.

*Tax* fees were for services related to tax compliance, including the preparation of tax returns and claims for refunds, and tax planning and tax advice.

*All Other* fees were for services rendered for other advisory and assistance services, which were approved by the appropriate audit committee.

### Other Fees

As required by the Farm Credit Administration regulations, any monetary and nonmonetary resources used by the System Audit Committee in fulfilling their duties are to be reported on an annual basis. Administrative expenses for the System Audit Committee totaled \$28,000 for both 2017 and 2016. No resources, other than administrative expenses and fees paid to the registered public accounting firm as described above, were used during 2017 and 2016.



## EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES

As of December 31, 2017, managements of System institutions carried out an evaluation with the participation of the Funding Corporation's management, including the President and CEO and the Managing Director — Financial Management Division, of the effectiveness of the design and operation of the their respective disclosure controls and procedures<sup>(1)</sup> with respect to this annual information statement. This evaluation is based on testing of the design and effectiveness of key internal controls, certifications and other information furnished by the principal executive officer and principal financial officer of each System institution, as well as incremental procedures performed by the Funding Corporation over the combining process. Based upon and as of the date of the Funding Corporation's evaluation, the President and CEO and the Managing Director — Financial Management Division concluded that the disclosure controls and procedures are effective in alerting them on a timely basis of any material information relating to the System that is required to be disclosed by the System in the annual and quarterly information statements it files or submits to the Farm Credit Administration. There have been no significant changes in the System's internal control over financial reporting<sup>(2)</sup> that occurred during the quarter ended December 31, 2017 that have materially affected, or are reasonably likely to materially affect, the System's internal control over financial reporting.

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<sup>(1)</sup> For purposes of this discussion, "disclosure controls and procedures" are defined as controls and procedures of the System that are designed to ensure that the financial information required to be disclosed by the System in this annual information statement is recorded, processed, summarized and reported, within the time periods specified under the rules and regulations of the Farm Credit Administration.

<sup>(2)</sup> For purposes of this discussion, "internal control over financial reporting" is defined as a process designed by, or under the supervision of, the System's principal executive officers and principal financial officers, or persons performing similar functions, and effected by the System's boards of directors, managements and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the System's combined financial statements for external purposes in accordance with generally accepted accounting principles and includes those policies and procedures that: (1) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the System; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of the System's combined financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the System are being made only in accordance with authorizations of managements and directors of the System; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the System's assets that could have a material effect on the System's combined financial statements.

## CERTIFICATION

I, Theresa E. McCabe, certify that:

1. I have reviewed the *2017 Annual Information Statement* of the Farm Credit System.
2. Based on my knowledge, this annual information statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual information statement.
3. Based on my knowledge, the financial statements, and other financial information included in this annual information statement, fairly present in all material respects the financial condition, results of operations and cash flows of the System as of, and for, the periods presented in this annual information statement.
4. The System's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures<sup>(1)</sup> and internal control over financial reporting<sup>(2)</sup> for the System and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the System, including its combined entities, is made known to us by others within those entities, particularly during the period in which this annual information statement is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the System's disclosure controls and procedures and presented in this annual information statement our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this annual information statement based on such evaluation; and
  - (d) disclosed in this annual information statement any change in the System's internal control over financial reporting that occurred during the System's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the System's internal control over financial reporting.
5. The System's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the System's registered public accounting firm and the System Audit Committee:
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the System's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the System's internal control over financial reporting.



Theresa E. McCabe  
President and CEO

Date: March 1, 2018

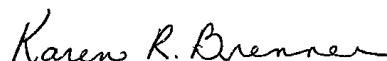
<sup>(1)</sup> See footnote 1 on page S-25.

<sup>(2)</sup> See footnote 2 on page S-25.

## CERTIFICATION

I, Karen R. Brenner, certify that:

1. I have reviewed the *2017 Annual Information Statement* of the Farm Credit System.
2. Based on my knowledge, this annual information statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual information statement.
3. Based on my knowledge, the financial statements, and other financial information included in this annual information statement, fairly present in all material respects the financial condition, results of operations and cash flows of the System as of, and for, the periods presented in this annual information statement.
4. The System's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures<sup>(1)</sup> and internal control over financial reporting<sup>(2)</sup> for the System and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the System, including its combined entities, is made known to us by others within those entities, particularly during the period in which this annual information statement is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the System's disclosure controls and procedures and presented in this annual information statement our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this annual information statement based on such evaluation; and
  - (d) disclosed in this annual information statement any change in the System's internal control over financial reporting that occurred during the System's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the System's internal control over financial reporting.
5. The System's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the System's registered public accounting firm and the System Audit Committee:
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the System's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the System's internal control over financial reporting.



Karen R. Brenner  
Managing Director — Financial  
Management Division

Date: March 1, 2018

<sup>(1)</sup> See footnote 1 on page S-25.

<sup>(2)</sup> See footnote 2 on page S-25.

## INDEX TO ANNUAL INFORMATION STATEMENT

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<b>Federal Regulation and Insurance</b> .....	Pages 5, 16-23, 69-72, 79-84 and Notes 1, 7, 8, 9, 10, 11 and 12
<b>Description of Legal Proceedings and Enforcement</b>	
<b>Actions</b> .....	Pages 33 and Note 19
<b>Description of Debt Securities</b> .....	Pages 5-6, 16, 20-23, 37, 46-47, 63, 69-70, 75-77 and Notes 8 and 9
<b>Description of Liabilities</b> .....	Pages 5-6, 16, 20-23, 37, 46-47, 66, 70, 75-77 and Notes 6, 8, 9, 10, 13 and 14
<b>Description of Capital</b> .....	Pages 10, 17, 21, 77-82, Notes 2 and 12 and Pages F-69 and F-79
<b>Selected Financial Data</b> .....	Pages 3 and 4
<b>Management’s Discussion and Analysis of Financial</b>	
<b>Condition and Results of Operations</b> .....	Pages 34-85
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<b>Ranchers</b> .....	Pages F-84 and F-85
<b>System Audit Committee</b> .....	Pages 13, S-17–S-18 and S-23–S-24

\* As used herein, the references to “Notes” mean the Notes to Combined Financial Statements found on pages F-10 through F-71 of this annual information statement.

## FARM CREDIT SYSTEM ENTITIES (As of January 1, 2018)

### BANKS

AgFirst Farm Credit Bank  
P.O. Box 1499  
Columbia, SC 29202-1499  
(803) 799-5000

AgriBank, FCB  
30 East 7th Street  
Suite 1600  
St. Paul, MN 55101-4914  
(651) 282-8800

CoBank, ACB  
P.O. Box 5110  
Denver, CO 80217-5110  
(303) 740-4000

Farm Credit Bank of Texas  
P.O. Box 202590  
Austin, TX 78720-2590  
(512) 465-0400

### CERTAIN OTHER ENTITIES

Farm Credit Leasing Services Corporation  
600 Highway 169 South, Suite 300  
Minneapolis, MN 55426-1219  
(952) 417-7800

Federal Farm Credit Banks  
Funding Corporation  
101 Hudson Street, Suite 3505  
Jersey City, NJ 07302-3913  
(201) 200-8000

FCS Building Association  
1501 Farm Credit Drive  
McLean, VA 22102-5090  
(703) 883-4000

The Farm Credit Council  
50 F Street, N.W., Suite 900  
Washington, DC 20001-1530  
(202) 626-8710

### ASSOCIATIONS

#### AgFirst District

Ag Credit, ACA  
610 W. Lytle Street  
Fostoria, OH 44830-3422

AgCarolina Farm Credit, ACA  
4000 Poole Road  
Raleigh, NC 27610

AgChoice Farm Credit, ACA  
300 Winding Creek Blvd  
Mechanicsburg, PA 17050

AgGeorgia Farm Credit, ACA  
468 Perry Parkway  
Perry, GA 31069

AgSouth Farm Credit, ACA  
26 South Main Street  
Statesboro, GA 30458

ArborOne, ACA  
800 Woody Jones Blvd.  
Florence, SC 29501

Cape Fear Farm Credit, ACA  
333 East Russell Street  
Fayetteville, NC 28301

Carolina Farm Credit, ACA  
146 Victory Lane  
Statesville, NC 28625

Central Kentucky, ACA  
640 S. Broadway, Room 108  
Lexington, KY 40588

Colonial Farm Credit, ACA  
7104 Mechanicsville Turnpike  
Mechanicsville, VA 23111

Farm Credit of Central Florida, ACA  
115 S. Missouri Avenue, Suite 400  
Lakeland, FL 33815

Farm Credit of Florida, ACA  
11903 Southern Blvd.  
Suite 200  
Royal Palm Beach, FL 33411

Farm Credit of Northwest Florida, ACA  
5052 Highway 90  
East Marianna, FL 32446

Farm Credit of the Virginias, ACA  
106 Sangers Lane  
Staunton, VA 24401

First South Farm Credit, ACA  
574 Highland Colony Parkway,  
Suite 100  
Ridgeland, MS 39157

MidAtlantic Farm Credit, ACA  
45 Aileron Court  
Westminster, MD 21157

Puerto Rico Farm Credit, ACA  
213 Manuel V. Domenech Avenue  
Hato Rey, PR 00918

River Valley AgCredit, ACA  
328 East Broadway  
Mayfield, KY 42066

Southwest Georgia Farm Credit, ACA  
305 Colquitt Highway  
Bainbridge, GA 39817

**AgriBank District**

AgCountry Farm Credit Services, ACA  
1900 44th Street South  
Fargo, ND 58108

AgHeritage Farm Credit Services, ACA  
119 East Third Street, Suite 200  
Little Rock, AR 72201

Compeer Financial, ACA  
2600 Jenny Wren Trail  
Sun Prairie, WI 53590

Delta Agricultural Credit Association  
118 E. Speedway  
Dermott, AR 71638

FCS Financial, ACA  
1934 East Miller Street  
Jefferson City, MO 65101

Farm Credit Illinois, ACA  
1100 Farm Credit Drive  
Mahomet, IL 61853

Farm Credit Mid-America, ACA  
1601 UPS Drive  
Louisville, KY 40223

Farm Credit Midsouth, ACA  
3000 Prosperity Drive  
Jonesboro, AR 72404

Farm Credit Services of America, ACA  
5015 South 118th Street  
Omaha, NE 68137

Farm Credit Services of Mandan, ACA  
1600 Old Red Trail  
Mandan, ND 58554

Farm Credit Services of North Dakota, ACA  
3100 10th Street, S.W.  
Minot, ND 58702

Farm Credit Services of Western Arkansas, ACA  
3115 West 2nd Court  
Russellville, AR 72801

Farm Credit Southeast Missouri, ACA  
1116 N. Main Street  
Sikeston, MO 63801

GreenStone Farm Credit Services, ACA  
3515 West Road  
East Lansing, MI 48823

**CoBank District**

AgPreference, ACA  
3120 North Main  
Altus, OK 73521

American AgCredit, ACA  
400 Aviation Boulevard  
Suite 100  
Santa Rosa, CA 95403

Farm Credit East, ACA  
240 South Road  
Enfield, CT 06082

Farm Credit of Enid, ACA  
1605 W. Owen K. Garriott Road  
Enid, OK 73703

Farm Credit of New Mexico, ACA  
5651 Balloon Fiesta Parkway NE  
Albuquerque, NM 87113

Farm Credit of Southern Colorado, ACA  
5110 Edison Avenue  
Colorado Springs, CO 80915

Farm Credit of Western Kansas, ACA  
1190 South Range Avenue  
Colby, KS 67701

Farm Credit of Western Oklahoma, ACA  
3302 Williams Avenue  
Woodward, OK 73801



Farm Credit Services of Colusa-Glenn, ACA  
605 Jay Street  
Colusa, CA 95932

Farm Credit Services of Hawaii, ACA  
99-860 Iwaena Street, Suite A  
Aiea, HI 96701

Farm Credit West, ACA  
3755 Atherton Road  
Rocklin, CA 95765

Fresno-Madera Farm Credit, ACA  
4635 West Spruce Ave.  
Fresno, CA 93722

Frontier Farm Credit, ACA  
2009 Vanesta Place  
Manhattan, KS 66503

Golden State Farm Credit, ACA  
1580 Ellis Street  
Kingsburg, CA 93631

High Plains Farm Credit, ACA  
605 Main Street  
Larned, KS 67550

Idaho AgCredit, ACA  
188 West Judicial Street  
Blackfoot, ID 83221

Northwest Farm Credit Services, ACA  
2001 South Flint Road  
Spokane, WA 99224

Oklahoma AgCredit, ACA  
601 E. Kenosha Street  
Broken Arrow, OK 74012

Premier Farm Credit, ACA  
202 Poplar Street  
Sterling, CO 80751

Western AgCredit, ACA  
10980 South Jordan Gateway  
South Jordan, UT 84095

Yankee Farm Credit, ACA  
289 Hurricane Lane, Suite 102  
Williston, VT 05495

Yosemite Farm Credit, ACA  
806 West Monte Vista Avenue  
Turlock, CA 95382

## **Texas District**

Ag New Mexico, Farm Credit Services, ACA  
4501 N. Prince Street  
Clovis, NM 88101

AgTexas Farm Credit Services  
6901 Quaker Avenue, Suite 300  
Lubbock, TX 79413

Alabama Ag Credit, ACA  
2660 EastChase Lane, Suite 401  
Montgomery, AL 36117

Alabama Farm Credit, ACA  
1740 Eva Road NE  
Cullman, AL 35055

Capital Farm Credit, ACA  
3000 Briarcrest Drive, Suite 601  
Bryan, TX 77802

Central Texas Farm Credit, ACA  
1026 Early Boulevard  
Early, TX 76802

Heritage Land Bank, ACA  
4608 Kinsey Drive, Suite 100  
Tyler, TX 75703

Legacy Ag Credit, ACA  
303 Connally Street  
Sulphur Springs, TX 75482

Lone Star, ACA  
1612 Summit Avenue, Suite 300  
Fort Worth, TX 76102

Louisiana Land Bank, ACA  
2413 Tower Drive  
Monroe, LA 71201

Mississippi Land Bank, ACA  
5509 Highway 51 North  
Senatobia, MS 38668

Plains Land Bank, FLCA  
5625 Fulton Drive  
Amarillo, TX 79109

Southern AgCredit, ACA  
402 West Parkway Place  
Ridgeland, MS 39157

Texas Farm Credit Services  
545 South Highway 77  
Robstown, TX 78380